



2013

Annual Report

October 30, 2013

Dear PriceSmart Stockholders:

On behalf of myself and the PriceSmart Board of Directors, I am pleased to share the following observations concerning fiscal year 2013 that ended August 31, 2013.

Sales were \$2.239 billion, an increase of 12% over the prior year. Comparable location sales increased 9%. Earnings per share were \$2.78, a 24% increase compared to fiscal year 2012.

Membership accounts at year end were 1,095,000, an increase of 13% over the prior year. The increase in membership accounts occurred because of strong membership sign ups in the Company's two new Cali PriceSmart Clubs and because of continuing membership growth in our existing Clubs. The membership renewal rate for the fiscal year was 85%, an important indicator of PriceSmart members' satisfaction.

During the past year PriceSmart Clubs' annual average sales were \$74 million, an increase of 7% compared to the prior year. This sales growth has enabled PriceSmart to improve its purchasing power and reduce expenses as a percent of sales. A few of the Clubs are achieving sales levels that are creating capacity pressure, particularly related to parking. For that reason the Company has decided to open additional locations in certain markets. In October PriceSmart opened its sixth Club in Costa Rica and in May a third will open in Honduras.

Vigorous efforts to secure additional sites for new PriceSmart Clubs, particularly in Colombia, are continuing. Site acquisition is difficult because property is not readily available and is often quite expensive. Nevertheless, we believe that new sites can be identified and that these sites will meet the Company's criteria.

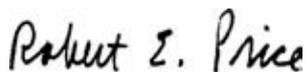
Distribution continues to be a key element of our business model. Approximately 50% of the Company's sales are generated from merchandise sourced by the international buying team, based in San Diego and Miami. Most of this merchandise flows through the Company's Miami Distribution Center and is shipped in containers throughout the Caribbean basin to PriceSmart markets. Recently, the Company, in coordination with the Miami Distribution Center, began operating Domestic Distributions Centers in a few PriceSmart countries in order to maintain a better flow of merchandise to PriceSmart locations and to make some direct shipments of merchandise from suppliers to those countries. The goal is to improve in-stocks and to reduce distribution expenses.

For the past seven years the Price family's charitable foundation has supported a program to provide school supplies to children in many of the PriceSmart countries. The program, Aprender y Crecer (learning and growing), currently provides school supplies to more than 40,000 public school children in Central America and the Dominican Republic. In addition, at this time of year, we ask PriceSmart members to contribute to Aprender y Crecer. I am pleased to report that PriceSmart members are incredibly generous with their donations.

On a personal note, I continue to be extremely impressed with the implementation of the PriceSmart business model by all of the 6,000 employees in the 13 countries where PriceSmart operates. PriceSmart's success is a direct result of their efforts. Every time I walk into a PriceSmart Club or our Distribution Center or our Corporate and Regional Offices I gain new appreciation for the fine job that our people are doing.

Jose Luis Laparte and I extend our best wishes to you for a joyful holiday and a happy and healthy New Year.

Sincerely,



Robert E. Price
Chairman of the Board of Directors

PRICESMART, INC.

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OTHER INFORMATION
August 31, 2013**

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PRICESMART, INC.

SELECTED FINANCIAL DATA

The selected consolidated financial data presented below is derived from the Company's consolidated financial statements and accompanying notes. This selected financial data should be read in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations" and the consolidated financial statements and accompanying notes thereto included elsewhere in this report.

| | Years Ended August 31, | | | | |
|--|--|------------------|------------------|------------------|------------------|
| | 2013 | 2012 | 2011 | 2010 | 2009 |
| | <i>(in thousands, except income (loss) per common share)</i> | | | | |
| OPERATING RESULTS DATA: | | | | | |
| Net warehouse club sales ⁽¹⁾ | \$ 2,239,266 | \$ 1,999,364 | \$ 1,674,788 | \$ 1,365,537 | \$ 1,224,123 |
| Export sales | 23,059 | 15,320 | 8,831 | 4,139 | 3,679 |
| Membership income | 33,820 | 26,957 | 22,817 | 19,742 | 17,903 |
| Other income ⁽¹⁾ | 3,667 | 3,522 | 3,585 | 3,290 | 3,378 |
| Total revenues | 2,299,812 | 2,045,163 | 1,710,021 | 1,392,708 | 1,249,083 |
| Total cost of goods sold ⁽¹⁾ | 1,929,428 | 1,715,981 | 1,431,025 | 1,160,247 | 1,045,381 |
| Total selling, general and administrative ⁽¹⁾ | 240,924 | 220,639 | 189,032 | 157,960 | 144,528 |
| Preopening expenses | 1,525 | 617 | 1,408 | 1,123 | 515 |
| Asset impairment and closure costs (gains) | — | — | — | 18 | (249) |
| Operating income | 127,935 | 107,926 | 88,556 | 73,360 | 58,908 |
| Total other income (expense) | (4,724) | (5,212) | 800 | (1,120) | (1,782) |
| Income from continuing operations before provision for income taxes, losses of unconsolidated affiliates and net income attributable to noncontrolling interests | 123,211 | 102,714 | 89,356 | 72,240 | 55,702 |
| Provision for income taxes | (38,942) | (35,053) | (27,468) | (22,787) | (13,069) |
| Losses of unconsolidated affiliates | (4) | (15) | (52) | (22) | (21) |
| Net income attributable to noncontrolling interests | — | — | — | (132) | (265) |
| Net income from continuing operations attributable to PriceSmart | 84,265 | 67,646 | 61,836 | 49,299 | 42,347 |
| Discontinued operations income (loss), net of tax | — | (25) | (86) | 16 | (28) |
| Net income attributable to PriceSmart | \$ 84,265 | \$ 67,621 | \$ 61,750 | \$ 49,315 | \$ 42,319 |
| INCOME PER COMMON SHARE -BASIC:⁽²⁾ | | | | | |
| Income from continuing operations attributable to PriceSmart | \$ 2.78 | \$ 2.24 | \$ 2.07 | \$ 1.66 | \$ 1.43 |
| Discontinued operations, net of tax | — | — | — | — | — |
| Basic net income per common share attributable to PriceSmart | \$ 2.78 | \$ 2.24 | \$ 2.07 | \$ 1.66 | \$ 1.43 |
| INCOME PER COMMON SHARE -DILUTED:⁽²⁾ | | | | | |
| Income from continuing operations attributable to PriceSmart | \$ 2.78 | \$ 2.24 | \$ 2.07 | \$ 1.65 | \$ 1.43 |
| Discontinued operations, net of tax | — | — | — | — | — |
| Diluted net income per common share attributable to PriceSmart | \$ 2.78 | \$ 2.24 | \$ 2.07 | \$ 1.65 | \$ 1.43 |
| Weighted average common shares - basic | 29,647 | 29,554 | 29,441 | 29,254 | 28,959 |
| Weighted average common shares - diluted | 29,681 | 29,582 | 29,457 | 29,281 | 29,058 |

- (1) The Company receives cash consideration from its vendors for product demonstrations. Prior to fiscal year 2013, the Company recorded this consideration as Other income. However, cash or equity consideration received from a vendor is presumed to be a reduction of cost of sales when it is recognized in the income statement. Additionally, reimbursements of costs incurred by the customer to sell the vendor's products are treated as a reduction of the related cost when recognized in the income statement. Therefore, the Company has accordingly recorded such consideration as a reduction to cost of sales and a reduction to related costs incurred to sell the vendor's products starting in fiscal year 2013. The Company has made reclassifications to the consolidated statements of income for fiscal years reported prior to 2013 to conform to the presentation in fiscal year 2013. These reclassifications did not impact consolidated operating income or net income.

The following table summarizes the impact of these reclassifications (in thousands):

| | Years Ended August 31, | | | |
|--|-------------------------------|---------------------|---------------------|---------------------|
| | 2012 | 2011 | 2010 | 2009 |
| Revenues: | | | | |
| Net warehouse club sales-as previously reported | \$ 2,000,046 | \$ 1,675,247 | \$ 1,365,801 | \$ 1,224,331 |
| Reclassifications | (682) | (459) | (264) | (208) |
| Net warehouse club sales-as currently reported | <u>\$ 1,999,364</u> | <u>\$ 1,674,788</u> | <u>\$ 1,365,537</u> | <u>\$ 1,224,123</u> |
| Other income-as previously reported | | | | |
| | 8,422 | 7,352 | 6,209 | 5,715 |
| Reclassifications | (4,900) | (3,767) | (2,919) | (2,337) |
| Other income-as currently reported | <u>\$ 3,522</u> | <u>\$ 3,585</u> | <u>\$ 3,290</u> | <u>\$ 3,378</u> |
| Cost of goods sold: | | | | |
| Total cost of goods sold-as previously reported | 1,718,780 | 1,433,028 | 1,161,797 | 1,046,614 |
| Reclassifications | (2,799) | (2,003) | (1,550) | (1,234) |
| Total cost of goods sold reported | <u>\$ 1,715,981</u> | <u>\$ 1,431,025</u> | <u>\$ 1,160,247</u> | <u>\$ 1,045,380</u> |
| Selling, general and administrative: | | | | |
| Total selling, general and administrative-as previously reported | 223,422 | 191,255 | 159,593 | 145,839 |
| Reclassifications | (2,783) | (2,223) | (1,633) | (1,311) |
| Total selling, general and administrative-as currently reported | <u>\$ 220,639</u> | <u>\$ 189,032</u> | <u>\$ 157,960</u> | <u>\$ 144,528</u> |
| Net effect on operating income | <u>\$ —</u> | <u>\$ —</u> | <u>\$ —</u> | <u>\$ —</u> |

- (2) Effective September 1, 2009 (fiscal year 2010), the Company adopted Financial Accounting Standards Board guidance that addresses whether instruments granted in share-based payment transactions are participating securities and, therefore, have a potential dilutive effect on earnings per share ("EPS"). This guidance was applied retrospectively to fiscal year 2009. Fiscal year 2009 previously reported diluted net income per share using the treasury stock method to calculate the dilutive common shares outstanding during the period. The prior method resulted in diluted income per share from continuing operations attributable to PriceSmart, Inc. of \$1.45 for the fiscal years 2009.

PRICESMART, INC.

SELECTED FINANCIAL DATA- (Continued)

| | As of August 31, | | | | |
|---|-------------------------|-------------|-------------|-------------|-------------|
| | 2013 | 2012 | 2011 | 2010 | 2009 |
| | <i>(in thousands)</i> | | | | |
| BALANCE SHEET DATA: | | | | | |
| Cash and cash equivalents | \$ 121,874 | \$ 91,248 | \$ 76,817 | \$ 73,346 | \$ 44,193 |
| Short-term restricted cash | \$ 5,984 | \$ 1,241 | \$ 1,240 | \$ 1,240 | \$ 10 |
| Total assets | \$ 826,039 | \$ 735,712 | \$ 664,328 | \$ 572,565 | \$ 487,373 |
| Long-term debt, net of current portion | \$ 60,263 | \$ 71,422 | \$ 60,451 | \$ 53,005 | \$ 37,120 |
| Total PriceSmart stockholders' equity | \$ 481,049 | \$ 418,914 | \$ 375,838 | \$ 336,043 | \$ 300,398 |
| Dividends paid on common stock ⁽³⁾ | \$ 18,133 | \$ 18,120 | \$ 17,934 | \$ 14,895 | \$ 19,551 |

⁽³⁾ On November 27, 2012, January 25, 2012, January 19, 2011, January 27, 2010, and January 29, 2009, the Company declared a cash dividend on its common stock.

PRICESMART, INC.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This annual report on Form 10-K contains forward-looking statements concerning the Company's anticipated future revenues and earnings, adequacy of future cash flow, proposed warehouse club openings, the Company's performance relative to competitors and related matters. These forward-looking statements include, but are not limited to, statements containing the words "expect," "believe," "will," "may," "should," "project," "estimate," "anticipated," "scheduled," and like expressions, and the negative thereof. These statements are subject to risks and uncertainties that could cause actual results to differ materially, including the following risks: the Company's financial performance is dependent on international operations, which exposes the Company to various risks; any failure by the Company to manage its widely dispersed operations could adversely affect its business; the Company faces significant competition; future sales growth depends, in part, on the Company's ability to successfully open new warehouse clubs; the Company might not identify in a timely manner or effectively respond to changes in consumer trends and changes in consumer preferences for merchandise and shopping modalities, which could adversely affect its relationship with members, demand for its products and market share; the Company faces difficulties in the shipment of, and risks inherent in the importation of, merchandise to its warehouse clubs; the Company is exposed to weather and other natural disaster risks; general economic conditions could adversely impact the Company's business in various respects; the Company is subject to changes in relationships and agreements with third parties with which the Company does business and/or from which the Company acquires merchandise; the Company relies extensively on computer systems to process transactions, summarize results and manage its business. Failure to adequately maintain the Company's systems and disruptions in its systems could harm its business and adversely affect its results of operations; the Company could be subject to additional tax liabilities; a few of the Company's stockholders own approximately 29.7% of the Company's voting stock, which may make it difficult to complete some corporate transactions without their support and may impede a change in control; the loss of key personnel could harm the Company's business; the Company is subject to volatility in foreign currency exchange rates; the Company faces the risk of exposure to product liability claims, a product recall and adverse publicity; potential future impairments of long lived assets could adversely affect the Company's future results of operations and financial position; write-offs of goodwill and other intangible assets could adversely affect the Company's future results of operations and financial position; the Company faces increased public company compliance risks and compliance risks related to the Company's international operations; the Company faces increased compliance risks associated with compliance with Section 404 of the Sarbanes-Oxley Act of 2002; if remediation costs or hazardous substance contamination levels at certain properties for which the Company maintains financial responsibility exceed management's current expectations, the Company's financial condition and results of operations could be adversely impacted. The risks described above as well as the other risks detailed in the Company's U.S. Securities and Exchange Commission ("SEC") reports, including the Company's Annual Report on Form 10-K filed for the fiscal year ended August 31, 2013 filed on October 30, 2013 pursuant to the Securities Exchange Act of 1934. See "Part II - Item 1A - Risk Factors," could materially and adversely affect our business, financial condition and results of operations. These risks are not the only risks that the Company faces. The Company could also be affected by additional factors that apply to all companies operating globally and in the U.S., as well as other risks that are not presently known to the Company or that the Company currently considers to be immaterial.

PriceSmart's business consists primarily of operating international membership shopping warehouse clubs similar to, but smaller in size than, warehouse clubs in the United States. The Company's ownership in all subsidiaries as of August 31, 2013 is 100% and they are presented on a consolidated basis as wholly owned subsidiaries. The number of warehouse clubs in operation as of August 31, 2013, for each country or territory are as follows:

| Country/Territory | Number of Warehouse Clubs in Operation as of August 31, 2013 | Number of Warehouse Clubs in Operation as of August 31, 2012 | Anticipated warehouse club openings in fiscal year 2014 |
|--------------------------|---|---|--|
| Colombia | 3 | 1 | — |
| Panama | 4 | 4 | — |
| Costa Rica | 5 | 5 | 1 |
| Dominican Republic | 3 | 3 | — |
| Guatemala | 3 | 3 | — |
| El Salvador | 2 | 2 | — |
| Honduras | 2 | 2 | 1 |
| Trinidad | 4 | 4 | — |
| Aruba | 1 | 1 | — |
| Barbados | 1 | 1 | — |
| U.S. Virgin Islands | 1 | 1 | — |
| Jamaica | 1 | 1 | — |
| Nicaragua | 1 | 1 | — |
| Totals | 31 | 29 | 2 |

During fiscal 2013, the Company opened its second and third clubs in Colombia. These clubs are in south and north Cali and opened in October 2012 and May 2013, respectively. Additionally, in February 2013, the Company acquired property located in La Union, Cartago, Costa Rica, upon which it opened its sixth membership warehouse club in Costa Rica on October 18, 2013. Finally, in February 2013, the Company acquired land in Tegucigalpa, Honduras upon which it anticipates opening its third warehouse club in Honduras in the spring of 2014.

The Company's warehouse clubs are located in Latin America and the Caribbean, and its corporate headquarters, U.S. buying operations and distribution centers are located primarily in the United States. The Company's reportable segments are based on management's organization of these locations into operating segments by general geographic location. The Company's operating segments are the United States, Latin America and the Caribbean.

General Economic Factors

The economies in the major PriceSmart markets, such as Panama, Costa Rica and Trinidad, continue to experience moderate to strong year-over-year growth. Specific events in some of the smaller countries in which the Company has warehouse clubs, such as increases in value-added taxes, reduced economic activity, currency devaluations and other factors, are contributing to a more challenging retail environment in those markets, adversely impacting sales growth.

The Company does not currently face direct competition from U.S. branded membership warehouse club operators. However, it does face competition from various retail formats such as hypermarkets, supermarkets, cash and carry, home improvement centers, electronic retailers and specialty stores, including those within Central America that are owned and operated by a large U.S. based retailer. The Company has competed effectively in these markets in the past and expects to continue to do so in the future due to the unique nature of the membership warehouse club format. The Company has noted that certain retailers are making investments in upgrading their stores and adding new locations within the Company's markets resulting in increased competition. For example, Cost-U-Less, a cash and carry, low price operator with which the Company competes in St. Thomas, recently opened a location in Barbados. Further, it is possible that U.S. warehouse club operators may decide to enter the Company's markets and compete more directly with PriceSmart in a similar warehouse club format.

Many PriceSmart markets are susceptible to foreign currency exchange rate volatility. Currency exchange rate changes either increase or decrease the cost to the Company's subsidiaries of imported products purchased in U.S. dollars and priced in local currency. Approximately 52% of the Company's net warehouse sales are comprised of products purchased in U.S. dollars and imported into the markets where PriceSmart warehouse clubs are located, but approximately 79% of the Company's net warehouse sales are in foreign currencies.

Currency exchange rate fluctuations affect the Company's consolidated sales as local currency denominated sales are translated to U.S. dollars. Also, as a result of local currency fluctuations, the Company revalues all U.S. dollar-denominated monetary assets and liabilities within the Company's markets that do not use the U.S. dollar as their functional currency. These monetary assets and liabilities include, but are not limited to, excess cash permanently reinvested offshore, U.S. dollar-denominated long-term debt used to finance land acquisition and the construction of warehouse clubs, and U.S. dollar-denominated accounts payable related to the purchase of merchandise.

The Company seeks to manage its foreign exchange risk by (1) adjusting selling prices from time to time; (2) obtaining local currency loans from banks within certain markets where it is economical to do so and where management believes the risk of devaluation and the level of U.S. dollar denominated liabilities warrants this action; (3) reducing the time between the acquisition of product in U.S. dollars and the settlement of that purchase in local currency; and (4) by entering into cross-currency interest rate swaps and forward currency derivatives. The Company has local currency-denominated long-term loans in Honduras and Guatemala; has cross-currency interest rate swaps and forward currency derivatives in Colombia and has forward currency derivatives in Costa Rica. Turbulence in the currency markets can have a significant impact on the value of the foreign currencies within the countries in which the Company operates. For example, in the first quarter of fiscal year 2012, concerns related to European sovereign debt contributed to a 9.3% devaluation of the Colombian peso against the U.S. dollar, resulting in the Company's Colombian subsidiary recording approximately \$1.5 million in currency losses upon the translation of U.S. dollar denominated liabilities. Future volatility and uncertainties regarding the currencies in the Company's countries could have a material impact on the Company's operations in future periods. However, there is no way to accurately forecast how currencies may trade in the future and, as a result, the Company cannot accurately project the impact of the change in rates on the Company's future demand for imported products, reported sales, or financial results.

Business Strategy

The Company's business strategy is to offer for sale to businesses and families a limited number of stock keeping units (SKU's) covering a wide range of products at the lowest possible prices. The Company charges an annual membership fee to its customers. These fees combined with warehouse and distribution operating efficiencies and volume purchasing enable PriceSmart to operate its business on lower merchandise margins than conventional retail stores. The combination of annual membership fees, operating efficiencies and low margins enable PriceSmart to offer its members high quality merchandise at very competitive prices which, in turn, enhances the value of the PriceSmart membership.

Current and Future Management Actions

Generally, the Company's operating efficiencies, earnings and cash flow from operations improve as sales increase. Higher sales provide greater purchasing power and often result in lower product prices from the Company's suppliers. Further, increased sales permit the Company to leverage its selling, general and administrative expenses. Sales growth in our existing locations (comparable warehouse club sales) creates the highest degree of expense leverage. Therefore, the Company prioritizes initiatives that it expects will have the greatest impact on increasing sales, particularly within our existing locations. Looking forward to the next several quarters, the following items are likely to have an impact on the Company's business and the results of operations.

The Company seeks to increase sales by attracting new members and growing sales with existing members in its warehouse clubs and by adding new PriceSmart warehouse clubs. During fiscal 2013, the Company opened its second and third clubs in Colombia. These clubs are in south and north Cali and opened in October 2012 and May 2013, respectively. Additionally, in February 2013, the Company acquired property located in La Union, Cartago, Costa Rica, upon which it anticipates opening its sixth membership warehouse club in Costa Rica in the fall of 2013. Finally, in February 2013, the Company acquired land in Tegucigalpa, Honduras upon which it anticipates opening its third warehouse club in Honduras in the spring of 2014. The Company continues to explore other potential sites for future warehouse clubs in its markets. The Company's continued focus on initiatives to increase comparable warehouse club sales within existing warehouse club locations allowed the Company to increase comparable warehouse club sales for the 52-week period ended September 1, 2013 9.0% compared to the same 52-week period the prior year. In addition the Company increased the number of member accounts 13.5% over the prior year.

Effective June 1, 2012, the Company raised the annual membership fee by approximately \$5.00 in most markets. The annual fee for a Diamond membership in these markets is now approximately \$35.00 (entitling members to two cards). A membership fee helps PriceSmart offer high quality merchandise at low prices, providing value to its members. In October 2012, the Company launched the Platinum membership account in Costa Rica. Platinum members pay an annual membership fee of approximately \$75.00 for a primary membership card for which they receive an annual 2% rebate of their purchases on most items, up to a maximum annual rebate of \$500.00. The Platinum membership program is currently being evaluated to determine if Platinum membership should be offered in other of the Company's markets.

Logistics and distribution operations are an important part of what allows PriceSmart to deliver high quality merchandise at low prices to our members. The Company continues to explore areas to improve efficiency, lower costs and ensure a good flow of merchandise to our warehouse clubs. The Company is adding regional distribution centers in some of its markets (currently Costa Rica and Panama) to improve merchandise flow and lower operating costs, the benefit of which can be passed on to our members in the form of lower merchandise prices.

Purchasing land and constructing warehouse clubs is the Company's single largest capital investment. Securing land for warehouse club locations is challenging within the Company's markets, especially in Colombia, because suitable sites at a price that would provide a rate of return on the Company's investment that would make the development of a warehouse club economically feasible are difficult to find. Although the Company has entered into real estate leases in the past and will likely do so in the future, the Company's preference is to own rather than lease real estate. Real estate ownership provides a number of advantages as compared to leasing, including lower operating expenses, flexibility to expand or otherwise enhance PriceSmart buildings, long-term control over the use of the property and the residual value that the real estate may have in future years. In order to secure warehouse club locations, the Company occasionally has to purchase more land than is actually needed for the warehouse club facility. To the extent that the Company acquires property in excess of what is needed for a particular warehouse club, the Company generally plans to either sell or develop the excess property. The excess land at Alajuela and Brisas is being held for development by the joint ventures, which commenced in fiscal year 2011. A similar development strategy is being employed for the Company's excess land at the San Fernando, Trinidad and Arroyo Hondo, Dominican Republic locations where the properties are fully owned by the Company. The profitable sale or development of real estate is highly dependent on real estate market conditions.

Financial highlights for the fourth quarter of fiscal year 2013 included:

- Net warehouse club sales increased 13.9% over the comparable prior year period. The Company had two additional warehouse clubs in the quarter (both in Cali, Colombia) compared to the fourth quarter of fiscal 2012. Comparable warehouse club sales (that is, sales in the warehouse clubs that have been open for greater than 13 1/2 calendar months) for the 13 weeks ended September 1, 2013 grew 9.3%.
- Membership income for the fourth quarter of fiscal year 2013 increased 24.1% to \$9.0 million.
- Warehouse sales gross profits (net warehouse club sales less associated cost of goods sold) in the quarter increased 12.0% over the prior year period, and warehouse sales gross profits as a percent of net warehouse sales were 15.1%, a reduction of 25 basis points from the same period last year.
- Selling, general and administrative expenses, including pre-opening expenses decreased 37 basis points as a percentage of sales compared to the fourth quarter of last year.
- Operating income for the fourth quarter of fiscal year 2013 was \$33.0 million, an increase of \$5.1 million over the fourth quarter of fiscal year 2012.
- Net income for the fourth quarter of fiscal year 2013 was \$20.8 million, or \$0.69 per diluted share, compared to \$17.7 million, or \$0.58 per diluted share, in the comparable prior year period.

Financial highlights for fiscal year 2013 included:

- Net warehouse club sales increased 12.0% to \$2.2 billion for fiscal year 2013 compared to fiscal year 2012 and reflected the sales of two additional clubs for a portion of the year.
- Membership income for fiscal year 2013 was \$33.8 million, an increase of 25.5% compared to fiscal year 2012. The number of membership accounts at year end was 1,095,513.
- Gross profits (net warehouse sales less associated cost of goods sold) increased 11.3%. Gross profits as a percent of net warehouse sales were 14.8% for the full year, a decrease of 10 basis points (0.10%) from fiscal year 2012.
- Selling, general and administrative expenses, including pre-opening expenses, improved 24 basis points as a percent of sales (0.24%).
- Operating income for fiscal year 2013 was \$127.9 million, an increase of 18.5% from the prior year.
- Foreign exchange transactions resulted in a net loss of \$954,000 for the fiscal year 2013 compared to a net loss in fiscal year 2012 of \$525,000.
- Net income for fiscal year 2013 was \$84.3 million, or \$2.78 per diluted share, compared to \$67.6 million, or \$2.24 per diluted share, in the prior year.

Comparison of Fiscal Year 2013 to 2012 and Fiscal Year 2012 to 2011

The following discussion and analysis compares the results of operations for each of the three fiscal years ended August 31, 2013, 2012 and 2011 and should be read in conjunction with the consolidated financial statements and the accompanying notes included elsewhere in this report.

Certain percentages presented are calculated using actual results prior to rounding. The Company's fiscal year ends on August 31. Unless otherwise noted, all tables present dollar amounts in thousands.

Net Warehouse Club Sales

| | Fiscal Years Ended August 31, | | | | |
|--------------------------|-------------------------------|----------|---------------------|----------|---------------------|
| | 2013 | | 2012 ⁽¹⁾ | | 2011 ⁽¹⁾ |
| | Amount | % Change | Amount | % Change | Amount |
| Net Warehouse Club Sales | \$ 2,239,266 | 12.0% | \$1,999,364 | 19.4% | \$ 1,674,788 |

⁽¹⁾ The Company has made reclassifications to the consolidated statements of income for fiscal years reported prior to 2013 to conform to the presentation in fiscal year 2013; see "Selected Financial Data" for further detail.

Comparison of 2013 to 2012

Net warehouse club sales grew 12.0% in fiscal year 2013 compared to fiscal year 2012 with the Company recording positive sales growth in all countries. Colombia, in particular, experienced strong sales growth with the addition of two warehouse clubs in fiscal year 2013 (North and South Cali, Colombia). Overall sales growth was predominantly driven by transaction growth of 8.8%. The average value of each transaction grew 2.9%.

Comparison of 2012 to 2011

Net warehouse club sales grew 19.4% in fiscal year 2012 compared to fiscal year 2011. The sales growth in the year reflected sales from one additional warehouse club in fiscal year 2012 (Barranquilla, Colombia) compared to fiscal year 2011. Overall sales growth was predominantly driven by transaction growth of 17.7%. The average value of each transaction grew 1.4%.

Comparable Sales

The Company reports comparable warehouse club sales on a "same week" basis with 13 weeks in each quarter beginning on a Monday and ending on a Sunday. The periods are established at the beginning of the fiscal year to provide as close a match as possible to the calendar month and quarter that is used for financial reporting purposes. This approach equalizes the number of weekend days and weekdays in each period for improved sales comparison, as the Company experiences higher warehouse club sales on the weekends. Further, each of the warehouse clubs used in the calculations was open for at least 13 1/2 calendar months before its results for the current period were compared with its results for the prior period. For example, the sales related to the warehouse club opened in Cali, Colombia ("Canas Gordas") on October 19, 2012 will not be used in the calculation of comparable warehouse club sales until January 2014. In addition, sales related to the warehouse club opened in Cali, Colombia ("Menga") on May 3, 2013 will not be used in the calculation of comparable warehouse club sales until July 2014.

Comparison of 2013 to 2012

Comparable warehouse club sales for the 52-week period ended September 1, 2013 increased 9.0% compared to the same 52-week period last year.

Comparison of 2012 to 2011

Comparable warehouse club sales for the 52-week period ended September 2, 2012 increased 14.5% compared to the same 52-week period last year.

Net Warehouse Club Sales by Segments

The following tables indicate the net warehouse club sales and the percentage growth in net warehouse club sales during fiscal years 2013, 2012 and 2011 in the segments in which the Company operates.

The first warehouse club in Colombia opened on August 19, 2011. During fiscal 2013, the Company opened its second and third clubs in Colombia. These clubs are in south and north Cali and opened in October 2012 and May 2013, respectively.

| | Fiscal Years Ended August 31, | | | | | |
|--------------------------|-------------------------------|------------------|---------------------|------------------|---------------------|------------------|
| | 2013 | | 2012 ⁽¹⁾ | | 2011 ⁽¹⁾ | |
| | Amount | % of net revenue | Amount | % of net revenue | Amount | % of net revenue |
| Latin America | \$ 1,515,211 | 67.7% | \$ 1,315,917 | 65.8% | \$ 1,060,379 | 63.3% |
| Caribbean | 724,055 | 32.3% | 683,447 | 34.2% | 614,409 | 36.7% |
| Net Warehouse Club Sales | \$ 2,239,266 | 100.0% | \$ 1,999,364 | 100.0% | \$ 1,674,788 | 100.0% |

⁽¹⁾ The Company has made reclassifications to the consolidated statements of income for fiscal years reported prior to 2013 to conform to the presentation in fiscal year 2013; see "Selected Financial Data" for further detail.

| | Fiscal Years Ended August 31, | | | |
|--------------------------|-------------------------------|----------|-------------------------|----------|
| | 2013 | | 2012 | |
| | Year-over-year increase | % change | Year-over-year increase | % change |
| Latin America | \$ 199,294 | 15.1% | \$ 255,538 | 24.1% |
| Caribbean | 40,608 | 5.9% | 69,038 | 11.2% |
| Net Warehouse Club Sales | \$ 239,902 | 12.0% | \$ 324,576 | 19.4% |

Comparison of 2013 to 2012

The higher net warehouse club sales growth in Latin America compared to the Caribbean reflects the sales associated with two additional warehouse clubs in this segment in fiscal year 2013 compared to fiscal year 2012 (North and South Cali, Colombia) and improved economic conditions in those larger and more diversified markets, particularly Panama and Costa Rica. Within the Caribbean segment, the Company saw small positive growth in the single club island markets, with stronger growth in Trinidad. There was no change in the number of warehouse clubs in the Caribbean segment between fiscal year 2012 and fiscal year 2013. We expect Latin America sales growth to continue to outpace Caribbean sales growth as the next two warehouse clubs we expect to open are located in Costa Rica and Honduras.

Comparison of 2012 to 2011

The higher net warehouse club sales growth in Latin America compared to the Caribbean reflects the sales associated with an additional warehouse club in this segment in fiscal year 2012 compared to fiscal year 2011 (Barranquilla, Colombia) and improved economic conditions in those larger and more diversified markets. There was no change in the number of warehouse clubs in the Caribbean segment between fiscal year 2011 and fiscal year 2012.

Net Warehouse Club Sales by Category

The following table indicates the approximate percentage of net sales accounted for by each major category of items sold by the Company during the fiscal years ended August 31, 2013, 2012 and 2011.

| | Fiscal Years Ended August 31, | | |
|---|-------------------------------|-------------|-------------|
| | 2013 | 2012 | 2011 |
| Sundries (including health and beauty aids, tobacco, alcoholic beverages, soft drinks, cleaning and paper products and pet supplies) | 26% | 26% | 26% |
| Food (including candy, snack foods, dry and fresh foods) | 53% | 53% | 52% |
| Hardlines (including major appliances, small appliances, electronics, hardware, office supplies, garden and patio, sporting goods, business machines and automotive supplies) | 13% | 13% | 14% |
| Softlines (including apparel, domestics, cameras, jewelry, housewares, media, toys and home furnishings) | 6% | 6% | 6% |
| Other (including one-hour photo and food court) | 2% | 2% | 2% |
| | <u>100%</u> | <u>100%</u> | <u>100%</u> |

Comparison of 2013 to 2012

There was no change in the mix of major category sales between fiscal year 2013 and 2012.

Comparison of 2012 to 2011

The slight trend toward a higher mix of food continued in fiscal year 2012 was driven by growth in grocery and bakery.

Export Sales

| | Fiscal Years Ended August 31, | | | | | | |
|--------------|-------------------------------|--------------------------|----------|-----------|--------------------------|----------|----------|
| | 2013 | | | 2012 | | | 2011 |
| | Amount | Increase from prior year | % Change | Amount | Increase from prior year | % Change | Amount |
| Export sales | \$ 23,059 | 7,739 | 50.5% | \$ 15,320 | \$ 6,489 | 73.5% | \$ 8,831 |

The increases in export sales in both years were due to increased direct sales to a single institutional customer (retailer) in the Philippines consistent with each of the past two fiscal years for which the Company earns an approximately 5% margin.

Membership Income

| | Fiscal Years Ended August 31, | | | | | | |
|---|-------------------------------|--------------------------|----------|-----------|--------------------------|----------|-----------|
| | 2013 | | | 2012 | | | 2011 |
| | Amount | Increase from prior year | % Change | Amount | Increase from prior year | % Change | Amount |
| Membership Income | \$ 33,820 | \$ 6,863 | 25.5% | \$ 26,957 | \$ 4,140 | 18.1% | \$ 22,817 |
| Membership income % to net warehouse club sales | 1.5% | | | 1.3% | | | 1.4% |
| Number of total accounts | 1,095,513 | 129,912 | 13.5% | 965,601 | 133,101 | 16.0% | 832,500 |

Comparison of 2013 to 2012

The Company ended the fiscal year with 1,095,513 membership accounts. Membership income, which is recognized ratably over the one-year life of the membership, grew 25.5% for the twelve months ended August 31, 2013 compared to same period in the prior year. The average membership fee per membership account sold during fiscal year 2013 increased to \$33.86 from \$30.39. The increase in the annual fee in most markets which took effect in June 2012 along with the Platinum membership introduced in Costa Rica in November 2012 contributed 10.1% to the increased membership income recognized in the quarter compared to the same period a year ago. The membership renewal rate for the 12-month period ended August 31, 2013 was 85%.

Comparison of 2012 to 2011

The Company ended fiscal year 2012 with 965,601 membership accounts. Membership income grew 18.1% for the twelve months ended August 31, 2012 compared to same period in the prior year. The average membership fee per membership account sold during fiscal year 2012 increased to \$30.39 from \$29.41 in the prior year primarily because of an increase in the fee charged for membership beginning on June 1 in selected markets. The membership renewal rate for the 12-month periods ended August 31, 2012 and 2011 was 88%.

Other Income

Other income consists of rental income, advertising revenue, and other miscellaneous revenue.

| | Fiscal Years Ended August 31, | | | | | | |
|--------------|-------------------------------|--------------------------|----------|---------------------|--------------------------|---------------------|----------|
| | 2013 | | | 2012 ⁽¹⁾ | | 2011 ⁽¹⁾ | |
| | Amount | Increase from prior year | % Change | Amount | Increase from prior year | % Change | Amount |
| Other income | \$ 3,667 | \$ 145 | 4.1% | \$ 3,522 | \$ (63) | (1.8)% | \$ 3,585 |

⁽¹⁾ The Company has made reclassifications to the consolidated statement of income for fiscal years reported prior to 2013 to conform to the presentation in fiscal year 2013; see selected financial data for further detail.

Comparison of 2013 to 2012

The increase in Other income for fiscal year 2013 compared to fiscal year 2012 resulted primarily from growth in rental income.

Comparison of 2012 to 2011

For fiscal year 2012 compared to fiscal year 2011, rental income decreased \$159,000. The decrease in rental income was a result of the sale in the third quarter of fiscal year 2011 of the former warehouse club in Los Pueblos, Panama, for which the Company had received \$281,000 of rental income in that fiscal year and a decrease in third-party royalties and construction services of approximately \$168,000. This was offset by new tenant leases within the San Fernando, Trinidad location.

Gross Margin

Warehouse Sales Gross Profit and Gross Margin

| | Fiscal Years Ended August 31, | | | | | | | |
|-------------------------------|-------------------------------|--------------------------|------------|---------------------|--------------------------|------------|---------------------|------------|
| | 2013 | | | 2012 ⁽¹⁾ | | | 2011 ⁽¹⁾ | |
| | Amount | Increase from prior year | % to sales | Amount | Increase from prior year | % to sales | Amount | % to sales |
| Warehouse club sales | \$ 2,239,266 | \$ 239,902 | 100.0% | \$ 1,999,364 | \$ 324,576 | 100.0% | \$ 1,674,788 | 100.0% |
| Less associated cost of goods | 1,907,632 | 206,300 | 85.2% | 1,701,332 | 278,679 | 85.1% | 1,422,653 | 84.9% |
| Warehouse gross profit margin | \$ 331,634 | \$ 33,602 | 14.8% | \$ 298,032 | \$ 45,897 | 14.9% | \$ 252,135 | 15.1% |

⁽¹⁾ The Company has made reclassifications to the consolidated statements of income for fiscal years reported prior to 2013 to conform to the presentation in fiscal year 2013; see "Selected Financial Data" for further detail.

Comparison of 2013 to 2012

For fiscal year 2013, warehouse gross profit increased due to higher sales, but gross margins as a percent of warehouse club sales were lower than fiscal year 2012 by 10 basis points. This margin reduction resulted from price reductions across nearly all merchandise categories and countries implemented throughout the year, reflecting the Company's efforts to provide value to our members through on-going price reductions. The decrease in overall warehouse gross profit margins due to price reductions was partially offset by changes in merchandise mix within the major categories that had a small positive increase on warehouse gross profit margins as a percent of sales.

Comparison of 2012 to 2011

For the fiscal year 2012, warehouse gross profit increased due to higher sales, but gross margins as a percent of warehouse club sales were lower than fiscal year 2011 by 14 basis points. Price reductions across most merchandise categories and geographies and higher importation costs on the initial investment in merchandise to supply the Barranquilla warehouse club during the first six months of operations, which adversely affected full year 2011 warehouse gross profit margins, combined to account for a 14 basis point (0.14%) reduction in warehouse gross profit margin as a percent of sales in the fiscal year.

Export Sales Gross Profit Margin

| | Fiscal Years Ended August 31, | | | | | | | |
|------------------------------------|-------------------------------|--------------------------|------------|-----------|--------------------------|------------|----------|------------|
| | 2013 | | | 2012 | | | 2011 | |
| | Amount | Increase from prior year | % to sales | Amount | Increase from prior year | % to sales | Amount | % to sales |
| Export sales | \$ 23,059 | \$ 7,739 | 100.0% | \$ 15,320 | \$ 6,489 | 100.0% | \$ 8,831 | 100.0% |
| Less associated cost of goods sold | 21,796 | 7,147 | 94.5% | 14,649 | 6,277 | 95.6% | 8,372 | 94.8% |
| Export sales gross profit margin | \$ 1,263 | \$ 592 | 5.5% | \$ 671 | \$ 212 | 4.4% | \$ 459 | 5.2% |

The increase in export sales gross margin dollars in each fiscal year was due to increased direct sales to an institutional customer (retailer) in the Philippines for which the Company generally earns lower margins than those obtained through its warehouse club sales.

Selling, General and Administrative Expenses

Warehouse Club Operations

| | Fiscal Years Ended August 31, | | | | | | | | | |
|-----------------------------------|-------------------------------|---------------------------|--------------------------|----------|---------------------|---------------------------|--------------------------|----------|---------------------|---------------------------|
| | 2013 | | | | 2012 ⁽¹⁾ | | | | 2011 ⁽¹⁾ | |
| | Amount | % to warehouse club sales | Increase from prior year | % Change | Amount | % to warehouse club sales | Increase from prior year | % Change | Amount | % to warehouse club sales |
| Warehouse club operations expense | \$ 194,140 | 8.7% | \$ 14,522 | 8.1% | \$ 179,618 | 9.0% | \$ 27,022 | 17.7% | \$ 152,596 | 9.1% |

⁽¹⁾ The Company has made reclassifications to the consolidated statements of income for fiscal years reported prior to 2013 to conform to the presentation in fiscal year 2013; see selected financial data for further detail.

Comparison of 2013 to 2012

Warehouse club operations expense decreased 31 basis points (0.31%) as a percent of net warehouse sales in fiscal year 2013 compared to fiscal year 2012, despite the additional expenses associated with the Canas Gordas (Cali South) Colombia warehouse club and the Menga (Cali North) Colombia for portions of the year. The Company experienced positive expense leverage in nearly all its major operating cost categories. In addition, the year-over-year comparison benefited from a \$777,000 charge taken last year associated with past debit card fees.

Comparison of 2012 to 2011

Warehouse club operations expense as a percent of net warehouse sales decreased 12 basis points (0.12%) in fiscal year 2012 compared to fiscal year 2011. A reduction in depreciation expense contributed 13 basis points (0.13%) of improvement primarily because of the \$2.3 million charge taken in the fourth quarter of fiscal year 2011 to correct errors in the calculation of depreciation expense in prior periods. Offsetting the reduced depreciation expenses was an increase in credit card expense, which added 8 basis points (0.08%) of cost largely related to increased transaction fees for certain debit cards in some countries, including a \$777,000 charge taken in fiscal year 2012 for past debit card transaction fees that had not been previously charged to the Company by its third-party processor. Expenses related to payroll, utilities and repair and maintenance all decreased as a percent of sales.

General and Administrative Expenses

| | Fiscal Years Ended August 31, | | | | | | | | | |
|-------------------------------------|-------------------------------|---------------------------|--------------------------|----------|-----------|---------------------------|--------------------------|----------|-----------|---------------------------|
| | 2013 | | | | 2012 | | | | 2011 | |
| | Amount | % to warehouse club sales | Increase from prior year | % Change | Amount | % to warehouse club sales | Increase from prior year | % Change | Amount | % to warehouse club sales |
| General and Administrative Expenses | \$ 46,784 | 2.1% | \$ 5,763 | 14.0% | \$ 41,021 | 2.1% | \$ 4,585 | 12.6% | \$ 36,436 | 2.2% |

Comparison of 2013 to 2012

The expenses associated with the Company's corporate and U.S. buying operations grew 14.0% in fiscal year 2013 compared to the year earlier period, largely driven by increased salaries and benefits including stock compensation expense. However, as a percentage of sales, general and administrative expenses were basically flat.

Comparison of 2012 to 2011

Increased salaries and benefits for the Company's corporate and U.S. buying operations, including stock compensation expense resulting from restricted stock granted in January 2012 for approximately \$1.6 million, accounted for most of the increase in general and administrative expenses for fiscal year 2012 compared to fiscal year 2011. The decrease in general and administrative expenses as a percentage of warehouse club sales was due to sales increasing at a greater rate than general and administrative expenses.

Pre-Opening Expenses

Expenses incurred before a warehouse club is in operation are captured in pre-opening expenses.

| | Fiscal Years Ended August 31, | | | | | | |
|----------------------|-------------------------------|--------------------------------|-------------|--------|--------------------------------|-------------|----------|
| | 2013 | | | 2012 | | | 2011 |
| | Amount | Increase from prior year | % Change | Amount | Increase from prior year | % Change | Amount |
| | | | | | | | |
| Pre-opening expenses | \$ 1,525 | \$ 908 | 147.2% | \$ 617 | \$ (791) | (56.2)% | \$ 1,408 |

Comparison of 2013 to 2012

The majority of pre-opening expenses incurred in fiscal year 2013 were related to the activities of the Canas Gordas and Menga, Colombia warehouse clubs which opened during the year. In addition a small amount of pre-opening expenses were incurred in conjunction with the warehouse clubs planned to be opened in fiscal year 2014 in Cartago, Costa Rica and Tegucigalpa, Honduras.

Comparison of 2012 to 2011

The majority of pre-opening expenses incurred in fiscal year 2012 were related to the activities of the Canas Gordas (Cali South) Colombia warehouse club which opened on October 19, 2012. In the prior year, pre-opening expenses were related to the Barranquilla, Colombia warehouse club and the Arroyo Hondo warehouse club which opened in Colombia in August 2011 and in the Dominican Republic in November 2010, respectively.

Operating Income

| | Fiscal Years Ended August 31, | | | | | | | | | |
|------------------|-------------------------------|---------------------------------|---|-------------|---------------------|---------------------------------|---|-------------|---------------------|---------------------------------|
| | 2013 | | | | 2012 ⁽¹⁾ | | | | 2011 ⁽¹⁾ | |
| | Amount | % to warehouse club sales | Increase/ (decrease) from prior year | % Change | Amount | % to warehouse club sales | Increase/ (decrease) from prior year | % Change | Amount | % to warehouse club sales |
| | | | | | | | | | | |
| Operating income | \$ 127,935 | 5.7% | 20,009 | 18.5% | \$ 107,926 | 5.4% | \$ 19,370 | 21.9% | \$ 88,556 | 5.3% |

⁽¹⁾ The Company has made reclassifications to the consolidated statements of income for fiscal years reported prior to 2013 to conform to the presentation in fiscal year 2013; see "Selected Financial Data" for further detail.

Comparison of 2013 to 2012 and 2012 to 2011

Operating income improved by \$20.0 million compared to the prior year period, resulting from higher sales and membership income, an increase in warehouse margins and the leveraging of selling, general and administrative costs, all of which were partially offset by an increase in pre-opening expenses.

Interest Expense

| | Fiscal Years Ended August 31, | | | | | |
|--|-------------------------------|------------------------|-----------------|------------------------|-----------------|--|
| | 2013 | | 2012 | | 2011 | |
| | Amount | Change from prior year | Amount | Change from prior year | Amount | |
| Interest expense on loans | \$ 3,748 | \$ (429) | \$ 4,177 | \$ (165) | 4,342 | |
| Interest expense related to hedging activity | 1,821 | 465 | 1,356 | 906 | 450 | |
| Capitalized interest | (1,353) | (1,103) | (250) | 626 | (876) | |
| Net interest expense | <u>\$ 4,216</u> | <u>\$ (1,067)</u> | <u>\$ 5,283</u> | <u>\$ 1,367</u> | <u>\$ 3,916</u> | |

Comparison of 2013 to 2012 and 2012 to 2011

Interest expense reflects borrowings by the Company's wholly owned foreign subsidiaries to finance new warehouse club construction and land acquisition and ongoing working capital requirements. The decrease in net interest expense for the fiscal year 2013 is primarily due to higher level of capitalized interest associated with the construction of warehouse clubs in Colombia and Costa Rica. Additionally, there is a slight increase in net interest expense incurred related to third-party loans and hedging activity.

The increase in interest expense for fiscal year 2012 is due to an increase in debt incurred by the Company, primarily to finance its initial investment in Colombia, including the cost of land and warehouse club construction. For fiscal year 2012, the capitalized interest is related to the final construction activities for the Barranquilla, Colombia warehouse club, the build out of the excess land in San Fernando, Trinidad and the commencement of construction activities for the Cañas Gordas, Colombia warehouse club. For the same period in fiscal year 2011, the capitalized interest is related to the final construction activities for the Arroyo Hondo, Dominican Republic warehouse club and the construction for the Barranquilla, Colombia warehouse club.

Other Income (Expense), net

Other income consists of gain or loss on sale of assets and currency gain or loss.

| | Fiscal Years Ended August 31, | | | | | | |
|----------------------------------|-------------------------------|------------------------|---------------|-----------------|------------------------|-----------------|-----------------|
| | 2013 | | | 2012 | | | 2011 |
| | Amount | Change from prior year | % Change | Amount | Change from prior year | % Change | Amount |
| Gain or (Loss) on sale of assets | (889) | (577) | 184.9 | (312) | (1,075) | (140.9) | 763 |
| Currency Gain or (Loss) | (954) | (429) | 81.7 | (525) | (3,626) | (116.9) | 3,101 |
| Total other income (expense) | <u>\$ (1,843)</u> | <u>\$ (1,006)</u> | <u>120.2%</u> | <u>\$ (837)</u> | <u>\$ (4,701)</u> | <u>(121.7)%</u> | <u>\$ 3,864</u> |

Monetary assets and liabilities denominated in currencies other than the functional currency of the respective entity (primarily U.S. Dollars) are revalued to the functional currency using the exchange rate on the balance sheet date. These foreign exchange transaction gain (losses), including repatriation of funds, are recorded as currency gain or losses.

Comparison of 2013 to 2012

The currency loss in fiscal year 2013 was driven by losses resulting from currency devaluations in Colombia, Guatemala, Honduras and Jamaica, offset by gains recognized in Costa Rica.

Comparison of 2012 to 2011

The currency loss in fiscal year 2012 was driven by a \$1.5 million net loss in Colombia resulting from a peso devaluation in the first quarter of the fiscal year, offset by net foreign exchange gains in other countries. In the prior fiscal year, the Company's \$3.1 million net gain included a \$646,000 net gain in Colombia.

A summary of asset disposal activity for fiscal years 2013, 2012 and 2011 is as follows (in thousands):

| | Historical Cost | Accumulated Depreciation | Other Costs | Proceeds from disposal | Gain/(Loss) recognized |
|---------------------------------|------------------------|---------------------------------|--------------------|-------------------------------|-------------------------------|
| Fiscal Year 2013 ⁽¹⁾ | 5,282 | 4,129 | — | 264 | (889) |
| Fiscal Year 2012 ⁽¹⁾ | 4,700 | 4,250 | — | 138 | (312) |
| Fiscal Year 2011 ⁽²⁾ | \$ 17,965 | \$ 11,328 | \$ (188) | \$ 7,588 | \$ 763 |

(1) Asset disposal activity consisted mainly of normally scheduled asset replacement and upgrades.

(2) On April 9, 2010, the Company relocated one of its three warehouse clubs in Panama City, Panama ("Los Pueblos") to the recently completed new warehouse club ("Brisas"). The Company leased the Los Pueblos site to Juan Diaz Properties, S.A./ Ace International Hardware Corporation ("ACE") under a lease agreement with an option to purchase. ACE exercised its option to purchase the property and on March 23, 2011 the Company's Panama subsidiary entered into a land sale agreement with ACE. The sales price of the property was approximately \$5.3 million. Additionally, on March 23, 2011, the Company's Panama subsidiary entered into a land sale agreement with OD Panama S.A. (an affiliate of Office Depot, Mexico) for the sale of approximately 28,322 square feet of undeveloped land located adjacent to the Panama, Via Brasil location for approximately \$2.1 million. Gonzalo Barrutieta, who has served as a member of the Company's board of directors since February 2008, is a board member of Office Depot, Mexico.

Provision for Income Taxes

| | Fiscal Years Ended August 31, | | | | |
|--------------------------------------|--------------------------------------|--|---------------|--|---------------|
| | 2013 | | 2012 | | 2011 |
| | Amount | Increase/(decrease) from prior year | Amount | Increase/(decrease) from prior year | Amount |
| Current tax expense | \$ 36,268 | \$ 2,350 | \$ 33,918 | \$ 7,843 | \$ 26,075 |
| Net deferred tax provision (benefit) | \$ 2,674 | \$ 1,539 | \$ 1,135 | \$ (258) | \$ 1,393 |
| Provision for income taxes | \$ 38,942 | \$ 3,889 | \$ 35,053 | \$ 7,585 | \$ 27,468 |
| Effective tax rate | 31.6% | | 34.1% | | 30.7% |

Comparison of 2013 to 2012

For fiscal year 2013, the decrease in the effective rate versus the prior year was primarily attributable to the following factors: (i) 0.6% of the decrease results from changes in the valuation allowance against net operating losses of the Company's Colombia affiliate; (ii) 0.7% of the decrease results from a valuation allowance recorded in fiscal year 2012 against California net operating loss (NOL) due to adoption of single sales factor apportionment; (iii) 0.3% of the decrease results from prior period credit card processing fees recorded in fiscal year 2012 for which the Company did not recognize a tax benefit.

Comparison of 2012 to 2011

For fiscal year 2012, the increase in the effective rate versus the prior year was primarily attributable to the following factors: (i) during fiscal year 2012, the Company recorded a valuation allowance of \$697,000 against its California net operating loss (NOL) because it does not anticipate being able to utilize the NOL (the Company elected single sales factor election apportionment in its fiscal year 2012 tax return and intends to do the same in subsequent years; such election significantly reduces the California apportionment factor and, therefore, California taxable income); (ii) in fiscal year 2011, the Company recorded a \$3.1 million decrease in tax expense due to the correction of an error identified in the Company's reconciliations of net deferred tax assets related to net operating and capital loss carryforwards to its tax returns.

Liquidity and Capital Resources

Financial Position and Cash Flow

The Company requires cash to fund its operating expenses and working capital requirements, including the investment in merchandise inventories, acquisition of land and construction of new warehouse clubs, expansion of existing warehouse clubs and distribution centers, acquisitions of fixtures and equipment, routine upgrades and maintenance of fixtures and equipment within existing warehouse clubs, investments in joint ventures in Panama and Costa Rica to own and operate commercial retail centers located adjacent to the new warehouse clubs, the purchase of treasury stock upon the vesting of restricted stock awards and payment of dividends to stockholders. The Company's primary sources for funding these requirements are cash and cash equivalents on hand and cash generated from operations. The Company evaluates on a regular basis whether it may need to borrow additional funds to cover any shortfall in the Company's ability to generate sufficient cash from operations to meet its operating and capital requirements. As such, the Company may enter into or obtain additional loans and/or credit facilities to provide additional liquidity when necessary.

The following table summarizes the cash and cash equivalents held by foreign subsidiaries of the Company (in thousands). Repatriation of such cash and cash equivalents held by foreign subsidiaries may require the Company to accrue and pay taxes. However, management believes that its U.S. current asset position is sufficient to meet its U.S. liquidity requirements. The Company has no plans at this time to repatriate cash and cash equivalents through the payment of cash dividends by the foreign subsidiaries to the Company and, therefore, has not accrued taxes that would be due from repatriation.

| | August 31, 2013 | August 31, 2012 |
|--|------------------------|------------------------|
| Cash and Cash Equivalents held by foreign subsidiaries | \$ 75,108 | \$ 59,868 |
| Cash and Cash Equivalents held domestically | 46,766 | 31,380 |
| Total Cash and Cash Equivalents | <u>\$ 121,874</u> | <u>\$ 91,248</u> |

The Company's cash flows are summarized as follows (in thousands):

| | Fiscal Years Ended August 31, | |
|--|--|------------------|
| | 2013 | 2012 |
| Net cash provided by (used in) continuing operating activities | \$ 130,633 | \$ 89,490 |
| Net cash provided by (used in) discontinued operations | — | 399 |
| Net cash provided by (used in) investing activities | (71,812) | (52,567) |
| Net cash provided by (used in) financing activities | (21,806) | (25,082) |
| Effect of exchange rates | (6,389) | 2,191 |
| Net increase (decrease) in cash and cash equivalents | <u>\$ 30,626</u> | <u>\$ 14,431</u> |

The Company's operating activities provided cash for all periods presented as summarized below.

| | Fiscal Years Ended August 31, | | | Increase/(Decrease) | |
|---|-------------------------------|-----------|-----------|---------------------|--------------|
| | 2013 | 2012 | 2011 | 2013 to 2012 | 2012 to 2011 |
| Net Income | \$ 84,265 | \$ 67,621 | \$ 61,750 | \$ 16,644 | \$ 5,871 |
| Adjustments to reconcile net income to net cash provided from operating activities: | | | | | |
| Depreciation and amortization | 24,444 | 23,739 | 21,154 | 705 | 2,585 |
| Loss /(Gain) on sale of assets | 889 | 312 | 486 | 577 | (174) |
| Gain on sale of excess real estate In Panama | — | — | (1,249) | — | 1,249 |
| Asset impairment and Closure costs | — | — | — | — | — |
| Deferred income taxes | 3,049 | 2,128 | 642 | 921 | 1,486 |
| Stock-based compensation expenses | 4,966 | 4,031 | 3,285 | 935 | 746 |
| Other non-cash operating activities | 3 | 36 | 128 | (33) | (92) |
| Net non-cash related expenses | 33,351 | 30,246 | 24,446 | 3,105 | 5,800 |
| Net Income from operating activities reconciled for non-cash operating activities | 117,616 | 97,867 | 86,196 | 19,749 | 11,671 |
| Changes in Operating Assets and Liabilities not including Merchandise Inventories | 29,387 | 15,434 | 35,373 | 13,953 | (19,939) |
| Changes in Merchandise Inventories | (16,370) | (23,811) | (46,043) | 7,441 | 22,232 |
| Net cash provided by discontinued operating activities | — | 399 | 73 | (399) | 326 |
| Net cash provided by (used in) operating activities | \$ 130,633 | \$ 89,889 | \$ 75,599 | \$ 40,744 | \$ 14,290 |

The 24.6% increase in Net Income from Operating Activities for fiscal year 2013 compared to fiscal year 2012 was primarily due to year-over-year increases in warehouse sales of 12.0%. Net non-cash related expenses increased for fiscal year 2013 compared to fiscal year 2012 primarily due to an increase in depreciation expenses (reflective of the continuing investment activities in warehouse clubs), an increase in deferred income taxes, an increase in the loss on sales of assets primarily related to normal asset replacement activity and an increase in the amortization of stock-based compensation year over year. The Company's merchandise inventories increased by \$16.4 million in fiscal year 2013, reflecting a 12% growth in sales. In the previous fiscal year, merchandise inventories increased \$23.8 million, reflecting a 19% growth in sales. In fiscal year 2013, the Company acquired inventory for two additional clubs as the Company opened its second and third clubs in South and North Cali, Colombia in October 2012 and May 2013, respectively.

The 9.5% increase in Net Income from Operating Activities for fiscal year 2012 compared to fiscal year 2011 was primarily due to increases in year-over-year warehouse sales of 19.4%. Net non-cash related expenses increased for fiscal year 2012 compared to fiscal year 2011 primarily due to an increase in depreciation expenses (reflective of the continuing investment activities in warehouse clubs) and an increase in deferred income taxes for approximately \$1.5 million, offset by the gain on sales of assets primarily related to the sale of former "Los Pueblos" warehouse club in Panama City that was relocated to another location in Panama City, Panama during fiscal year 2011 for approximately \$1.2 million. The decrease in cash used for inventory in fiscal year 2012 compared to fiscal year 2011 resulted primarily from the fact that fiscal year 2011 included the recording of inventory acquired for the addition of two new warehouse clubs Santo Domingo, Dominican Republic (November 5, 2010) and Barranquilla, Colombia (August 19, 2011).

The Company's use of cash in investing activities for the period presented is summarized below:

| | Fiscal Years Ended August 31, | | | Increase/(Decrease) | |
|---|-------------------------------|------------------|------------------|---------------------|------------------|
| | 2013 | 2012 | 2011 | 2013 to 2012 | 2012 to 2011 |
| Land acquisitions | \$ 12,794 | \$ 10,943 | \$ 6,814 | \$ 1,851 | \$ 4,129 |
| Warehouse club expansion, construction, and land improvements | 37,855 | 25,998 | 24,859 | 11,857 | 1,139 |
| Acquisition of fixtures and equipment | 19,278 | 15,764 | 15,360 | 3,514 | 404 |
| Increase in capital contributions to joint ventures | 550 | — | — | 550 | — |
| Proceeds on sale of excess real estate in Panama | — | — | (7,406) | — | 7,406 |
| Deposits for land purchase option | 1,599 | — | — | 1,599 | — |
| Proceeds from disposals of property and equipment | (264) | (138) | (182) | (126) | 44 |
| Net cash flows (provided by) used in investing activities | <u>\$ 71,812</u> | <u>\$ 52,567</u> | <u>\$ 39,445</u> | <u>\$ 19,245</u> | <u>\$ 13,122</u> |

Net cash used in investing activities was higher in fiscal year 2013 compared to fiscal year 2012 by approximately \$19.2 million primarily due to the increase in the number of land acquisitions and land deposits and an increase in warehouse club construction and expansion activity in fiscal year 2013 compared to fiscal year 2012.

Net cash used in investing activities was higher in fiscal year 2012 compared to fiscal year 2011 by approximately \$13.1 million primarily due to a increase in the number of land acquisitions and an increase in warehouse club construction and expansion activity in fiscal year 2012 compared to fiscal year 2011. In addition, the Company recorded proceeds from the sales of real estate in Panama in fiscal year 2011 of approximately \$7.4 million that offset the use of cash used in investing activities in fiscal year 2011.

Net cash used in financing activities for the period presented is summarized below:

| | Fiscal Years Ended August 31, | | | Decrease/(Increase) | |
|--|-------------------------------|--------------------|--------------------|---------------------|-----------------|
| | 2013 | 2012 | 2011 | 2013 to 2012 | 2012 to 2011 |
| New bank loans, offset by establishment of certificates of deposit held against loans and payments on existing bank loans | \$ (1,667) | \$ (5,335) | \$ (10,891) | \$ 3,668 | \$ 5,556 |
| Cash dividend payments | (18,133) | (18,120) | (17,934) | (13) | (186) |
| Proceeds from exercise of stock options, restricted stock awards and unit vestings and the tax benefit related to these transactions | 1,461 | 1,527 | 896 | (66) | 631 |
| Purchase of treasury stock related to vesting of restricted stock | (3,467) | (3,154) | (2,711) | (313) | (443) |
| Net cash provided by (used in) financing activities | <u>\$ (21,806)</u> | <u>\$ (25,082)</u> | <u>\$ (30,640)</u> | <u>\$ 3,276</u> | <u>\$ 5,558</u> |

Net cash used in financing activities decreased in fiscal year 2013 over fiscal year 2012 primarily due to the reduction in the amounts of certificates of deposits held against loans in fiscal year 2013 of approximately \$2.0 million and the reduction of short-term loan pay downs of approximately \$2.3 million, offset by normally scheduled payments in fiscal year 2013. In addition, cash used for the purchase of treasury stock in connection with the vesting of restricted stock increased, primarily as a result of increases in the Company's stock price.

Net cash used in financing activities increased in fiscal year 2012 over fiscal year 2011 primarily due to a decrease in net borrowings resulting from normally scheduled loan payments. Loans obtained in fiscal year 2012 were primarily offset by certificates of deposit established as collateral for those loans. The increase in dividend payments reflected the increase in the number outstanding shares available for dividends as the dividend declared remained flat for fiscal year 2012. In addition, cash used for the purchase of treasury stock in connection with the vesting of restricted stock increased as a result of increases in the Company's stock price.

The following table summarizes the dividends declared and paid during fiscal years 2013, 2012 and 2011.

| Declared | Amount | First Payment | | | Second Payment | | |
|----------|---------|---------------|-----------|---------|----------------|-----------|---------|
| | | Record Date | Date Paid | Amount | Record Date | Date Paid | Amount |
| 11/27/12 | \$ 0.60 | 12/10/12 | 12/21/12 | \$ 0.30 | 8/15/13 | 8/30/13 | \$ 0.30 |
| 1/25/12 | 0.60 | 2/15/12 | 2/29/12 | 0.30 | 8/15/12 | 8/31/12 | 0.30 |
| 1/19/11 | 0.60 | 2/15/11 | 2/28/11 | 0.30 | 8/15/11 | 8/31/11 | 0.30 |

The Company anticipates the ongoing payment of semi-annual dividends in subsequent periods, although the actual declaration of future dividends, the amount of such dividends, and the establishment of record and payment dates is subject to final determination by the Board of Directors at its discretion after its review of the Company's financial performance and anticipated capital requirements.

Financing Activities

On August 30, 2012 the Company's Barbados subsidiary entered into a loan agreement with Citicorp Merchant Bank Limited. The agreement established a credit facility for BDS\$8.0 million (Barbados Dollars), equivalent to approximately USD \$4.0 million. The interest rate is set at the Barbados Prime Lending Rate less 2.0%. The loan term is seven years with interest and principal payments due quarterly. This loan is secured by assets of the Company's Barbados subsidiary. On October 3, 2012, the Company obtained the proceeds from the BDS\$8.0 million loan.

On January 13, 2012, the Company's Guatemala subsidiary paid off its local currency-loan to Banco Industrial, S.A., for approximately \$5.2 million.

On December 22, 2011, the Company's Guatemala subsidiary entered into a loan agreement based in Quetzales with Banco Industrial, S.A., for the equivalent amount of \$8.9 million to be paid over ten years. A portion of the proceeds of this loan was used to pay off the \$5.2 million local-currency loan described above. The loan has a variable interest rate, which will be fixed for the first three years to an interest rate of 8% per year. Thereafter, the interest rate will be negotiable according to market conditions.

On March 14, 2011, the Company's Colombia subsidiary entered into a loan agreement with Scotiabank & Trust (Cayman) Ltd. The agreement establishes a credit facility for \$16.0 million to be disbursed in several tranches. The interest rate is set at the three-month LIBOR rate plus 0.7%. The loan term is five years with interest only payments and a balloon payment at maturity. This loan is secured by a time deposit of \$16.0 million pledged by the Company's Costa Rican subsidiary. The deposit will earn interest at a rate equal to three-month LIBOR. The first tranche of \$8.0 million was funded on April 1, 2011, and the Company secured this portion of the loan with an \$8.0 million secured time deposit. The second tranche of \$2.0 million was funded on July 28, 2011, and the Company secured this portion of the loan with a \$2.0 million secured time deposit. The Company drew down the third and final tranche of \$6.0 million on September 30, 2011, and the Company secured this portion of the loan with a \$6.0 million secured time deposit. On January 31, 2012 the Company's Colombia subsidiary and Scotiabank & Trust (Cayman) Ltd., amended and restated the March 14, 2011 loan agreement. The amendment increased the credit facility by \$16.0 million; as a result the total credit facility with Scotiabank & Trust (Cayman) Ltd. is for \$32.0 million. The interest rate on the incremental amount of the facility as the tranches are drawn is three-month LIBOR rate plus 0.6%. The loan term continues to be five years with interest only payments and a balloon payment at maturity. The deposits will earn interest at a rate equal to three-month LIBOR. The first tranche of \$8.0 million from the incremental \$16.0 million of the credit facility was funded on February 21, 2012, and the Company secured this portion of the loan with an \$8.0 million secured time deposit pledged by the Company's Costa Rica subsidiary.

On November 25, 2010, the Company's Barbados subsidiary paid off its Barbados local currency loan to Citicorp Merchant Bank Limited for approximately \$3.3 million.

On November 1, 2010, the Company's Colombia subsidiary entered into a loan agreement with Citibank, N.A. in New York. The agreement establishes a credit facility for \$16.0 million to be disbursed in two tranches of \$8.0 million each. The interest rate is set at the six-month LIBOR rate plus 2.4%. The loan term is five years with interest only payments and a balloon payment at maturity. The credit facility is renewable for an additional five-year period at the option of the Company's Colombia subsidiary. This loan is secured by a time deposit pledged by the Company equal to the amount outstanding on the loan. The deposit will earn interest at a rate of six month LIBOR plus 1.6%. The Company received the first of the two tranches of \$8.0 million and made a restricted deposit of \$8.0 million during November 2010.

Derivatives

The Company is exposed to certain risks relating to its ongoing business operations. One risk managed by the Company using derivative instruments is interest rate risk. To manage interest rate exposure, the Company enters into hedge transactions (interest rate swaps) using derivative financial instruments. The objective of entering into interest rate swaps is to eliminate the variability of cash flows in the LIBOR interest payments associated with variable-rate loans over the life of the loans. As changes in interest rates impact the future cash flow of interest payments, the hedges provide a synthetic offset to interest rate movements.

In addition, the Company is exposed to foreign currency and interest rate cash flow exposure related to a non-functional currency long-term debt of one of its wholly owned subsidiaries. To manage this foreign currency and interest rate cash flow exposure, the Company's subsidiary entered into a cross currency interest rate swap that converts its foreign currency denominated floating interest payments to functional currency fixed interest payments during the life of the hedging instrument. As changes in foreign exchange and interest rates impact the future cash flow of interest payments, the hedge is intended to offset changes in cash flows attributable to interest rate and foreign exchange movements.

The Company is also exposed to foreign-currency exchange-rate fluctuations on U.S. dollar denominated liabilities within its international subsidiaries whose functional currency is other than the U.S. dollar. The Company manages these fluctuations, in part, through the use of non-deliverable forward foreign-exchange contracts that are intended to offset changes in cash flow attributable to currency exchange movements. The contracts are intended primarily to economically address exposure to U.S. dollar merchandise inventory expenditures made by the Company's international subsidiaries whose functional currency is other than the U.S. dollar. Currently, these contracts do not qualify for derivative hedge accounting. The Company seeks to mitigate foreign-currency exchange-rate risk with the use of these contracts and does not intend to engage in speculative transactions. These contracts do not contain any credit-risk-related contingent features. The forward currency hedges are not effective cash flow hedges because the notional amount and maturity date of the forward contract does not coincide with the accounts payable balance and due dates. The hedge ineffectiveness is measured by use of the "hypothetical derivative method," and the Company records the changes in the fair value of the forward contract related to the re-measurement of the payable at spot exchange rates as exchange rate gains or losses. The implied interest rate included within the forward contract is reflected in earnings as interest expense.

For derivative instruments that are designated and qualify as cash flow hedges, the effective portion of the gain or loss on the derivative is reported as a component of other comprehensive income (loss) and reclassified into earnings in the same period or periods during which the hedged transaction is determined to be ineffective. None of the derivative instruments designated and qualified as cash flow hedges were determined to be ineffective for the periods reported herein.

The following table summarizes agreements for which the Company has recorded cash flow hedge accounting transactions during the twelve months ended August 31, 2013:

| Subsidiary | Date entered into | Derivative Financial Counter-party | Derivative Financial Instruments | Initial US Notional Amount (in thousands) | Bank US loan Held with | Floating Leg (swap counter-party) | Fixed Rate for PSMT Subsidiary | Settlement Reset Date | Effective Period of Swap |
|------------|-------------------|------------------------------------|-----------------------------------|---|---------------------------------|--|--------------------------------|--|---|
| Colombia | 11-Dec-12 | Bank of Nova Scotia ("Scotiabank") | Cross currency interest rate swap | \$ 8,000 | Bank of Nova Scotia | Variable rate 3-month Libor plus 0.7% | 4.79% | March, June, September and December, beginning on March 5, 2013 | December 5, 2012 - December 5, 2014 |
| Colombia | 21-Feb-12 | Bank of Nova Scotia ("Scotiabank") | Cross currency interest rate swap | \$ 8,000 | Bank of Nova Scotia | Variable rate 3-month Libor plus 0.6% | 6.02% | February, May, August and November beginning on May 22, 2012 | February 21, 2012 - February 21, 2017 |
| Colombia | 17-Nov-11 | Bank of Nova Scotia ("Scotiabank") | Cross currency interest rate swap | \$ 8,000 | Citibank, N.A. | Variable rate 6-month Eurodollar Libor plus 2.4% | 5.85% | May 3, 2012 and semi-annually thereafter | November 3, 2011 - November 3, 2013 |
| Colombia | 21-Oct-11 | Bank of Nova Scotia ("Scotiabank") | Cross currency interest rate swap | \$ 2,000 | Bank of Nova Scotia | Variable rate 3-month Libor plus 0.7% | 5.30% | January, April, July and October, beginning on October 29, 2011 | July 29, 2011 - April 1, 2016 |
| Colombia | 21-Oct-11 | Bank of Nova Scotia ("Scotiabank") | Cross currency interest rate swap | \$ 6,000 | Bank of Nova Scotia | Variable rate 3-month Libor plus 0.7% | 5.45% | March, June, September and December, beginning on October 29, 2011 | September 29, 2011 - April 1, 2016 |
| Colombia | 5-May-11 | Bank of Nova Scotia ("Scotiabank") | Cross currency interest rate swap | \$ 8,000 | Bank of Nova Scotia | Variable rate 3-month Libor plus 0.7% | 6.09% | January, April, July and October, beginning on July 5, 2011 | April 1, 2011 - April 1, 2016 |
| Trinidad | 20-Nov-08 | Royal Bank of Trinidad & Tobago | Interest rate swaps | \$ 8,900 | Royal Bank of Trinidad & Tobago | Variable rate 1-year Libor plus 2.75% | 7.05% | Annually on August 26 | September 25, 2008 - September 26, 2013 |
| Barbados | 13-Feb-08 | Citibank, N.A. | Interest rate swaps | \$ 4,500 | Citibank, N.A. | Variable rate 9-month Libor plus 1.5% | 5.22% | Semi-annually on November 15 and May 15 | November 15, 2007 - November 14, 2012 |

The Company measures the fair value for all financial assets and liabilities that are recognized or disclosed at fair value in the financial statements on a recurring basis during the reporting period. The Company has designated the interest rate swaps and cross-currency interest rate swap agreements as hedging instruments and has accounted for them under hedge accounting rules. The following table summarizes the fair value of interest rate swaps and cross-currency interest rate swaps that qualify for derivative hedge accounting (in thousands, except footnote data):

| Derivatives designated as cash flow hedging instruments | Liability Derivatives as of August 31, | | | |
|--|--|-----------------|-----------------------------|-------------------|
| | 2013 | | 2012 | |
| | Balance Sheet Location | Fair Value | Balance Sheet Location | Fair Value |
| Cross currency interest rate swaps ⁽¹⁾⁽²⁾ | Other non-current assets | \$ 1,505 | Other non-current assets | \$ — |
| Interest rate swaps ⁽³⁾ | Other long-term liabilities | \$ (14) | Other long-term liabilities | \$ (216) |
| Cross currency interest rate swap ⁽³⁾⁽⁴⁾ | Other long-term liabilities | — | Other long-term liabilities | (983) |
| Total derivatives designated as hedging instruments ⁽⁵⁾ | | <u>\$ 1,491</u> | | <u>\$ (1,199)</u> |

- (1) The effective portion of the cross-currency interest rate swap was recorded as income or a loss to Accumulated other comprehensive (income)/loss for \$(1.0) million and \$983,000 as of August 31, 2013 and 2012, respectively.
- (2) The Company has recorded a deferred tax liability amount with an offset to other comprehensive income - tax of \$(497,000) as of August 31, 2013 related to Other non-current assets for the cross-currency interest rate swap. The Company did not record a deferred tax liability amount with an offset to other comprehensive income - tax as of August 31, 2012.
- (3) The effective portion of the interest rate swaps was recorded as income or a loss to Accumulated other comprehensive (income)/loss for \$10,000 and \$162,000 net of tax, as of August 31, 2013 and 2012, respectively. The Company has recorded a deferred tax asset amount with an offset to other comprehensive income - tax of \$4,000 and \$54,000 as of August 31, 2013 and 2012, respectively.
- (4) The Company has recorded a deferred tax asset amount with an offset to the tax valuation allowance of \$325,000 as of August 31, 2012 related to Other long-term liabilities for the cross-currency interest rate swaps. The Company did not record a deferred tax asset amount with an offset to the tax valuation allowance as of August 31, 2013.
- (5) Derivatives listed on the above table were designated as cash flow hedging instruments.

The Company did not have any open forward foreign exchange contracts outstanding as of August 31, 2013.

The following table summarizes the fair value of foreign currency forward contracts that do not qualify for derivative hedge accounting (in thousands):

| Derivatives designated as fair value hedging instruments | August 31, 2013 | | August 31, 2012 | |
|--|---|-------------|---|--------------|
| | Balance Sheet Location | Fair Value | Balance Sheet Location | Fair Value |
| Foreign currency forward contracts | Prepaid expenses and other current assets | \$ — | Prepaid expenses and other current assets | \$ 27 |
| Foreign currency forward contracts | Other accrued expenses | — | Other accrued expenses | (3) |
| Net fair value of derivatives designated as hedging instruments that do not qualify for hedge accounting | | <u>\$ —</u> | | <u>\$ 24</u> |

Short-Term Borrowings and Long-Term Debt

Short-term borrowings consist of lines of credit which are secured by certain assets of the Company and its subsidiaries. The short-term borrowing facilities are summarized below (in thousands):

| | Total Amount of Facilities | Facilities Used | | Facilities Available | Weighted average interest rate of loans outstanding |
|-----------------|---------------------------------------|----------------------------------|------------------------------|---------------------------------|--|
| | | Short-term Borrowings | Letters of Credit | | |
| August 31, 2013 | \$ 35,863 | \$ — | \$ 588 | \$ 35,275 | N/A |
| August 31, 2012 | \$ 36,967 | \$ — | \$ 774 | \$ 36,193 | N/A |

As of August 31, 2013, the Company had approximately \$25.0 million of short-term facilities available in the U.S. that require the Company to comply with certain quarterly financial covenants, which include debt service and leverage ratios. As of August 31, 2013 and August 31, 2012, the Company was in compliance with respect to these covenants.

As of August 31, 2013 and August 31, 2012, the Company, together with its wholly owned subsidiaries, had \$73.0 million and \$78.7 million, respectively, outstanding in long-term borrowings. The decrease during the current period primarily relates to normally scheduled payments of principal of approximately \$7.6 million offset by the addition of long-term loans of approximately \$4.0 million. Translation adjustment gains also decreased long-term debt, primarily due to the translation of foreign denominated debt of subsidiaries whose functional currency is not the U.S. dollar for approximately \$2.0 million. These foreign currency translation adjustments are recorded within Other Comprehensive Income. The carrying amount of the non-cash assets assigned as collateral for long-term debt was \$55.2 million and \$59.6 million as of August 31, 2013 and August 31, 2012, respectively. The carrying amount of the cash assets assigned as collateral for long-term debt was \$33.8 million and \$36.9 million as of August 31, 2013 and August 31, 2012, respectively.

As of August 31, 2013 and August 31, 2012, the Company had approximately \$55.9 million and \$58.0 million, respectively, of long-term loans in Trinidad, Barbados, Panama, El Salvador, Honduras and Colombia that require these subsidiaries to comply with certain annual or quarterly financial covenants, which include debt service and leverage ratios. During the fourth quarter, the Company detected that it was not in compliance with the covenants described in the underlying contract in the Barbados subsidiary. The Company obtained a written waiver from the bank with respect to any non-compliance for fiscal year 2013. As of August 31, 2013 and August 31, 2012, the Company was in compliance with all covenants, amended covenants or had received a written waiver from the bank with respect to any non-compliance.

Contractual Obligations

As of August 31, 2013, the Company's commitments to make future payments under long-term contractual obligations were as follows (in thousands):

| Contractual obligations | Payments due in: | | | | |
|--|-----------------------------|-------------------------|-------------------------|--------------------------|-------------------|
| | Less than 1 Year | 1 to 3 Years | 4 to 5 Years | After 5 Years | Total |
| Long-term debt and interest ⁽¹⁾ | \$ 16,873 | \$ 48,893 | \$ 13,957 | \$ 4,162 | \$ 83,885 |
| Operating leases ⁽²⁾ | 7,362 | 13,600 | 13,872 | 29,792 | \$ 64,626 |
| Additional capital contribution commitments to joint ventures ⁽³⁾ | 3,113 | — | — | — | \$ 3,113 |
| Data recovery services ⁽⁴⁾ | 40 | — | — | — | \$ 40 |
| Distribution center services ⁽⁵⁾ | 125 | 41 | — | — | \$ 166 |
| Warehouse club construction commitments ⁽⁶⁾ | 3,027 | — | — | — | \$ 3,027 |
| Total | \$ 30,540 | \$ 62,534 | \$ 27,829 | \$ 33,954 | \$ 154,857 |

(1) Long-term debt includes debt with both fixed and variable interest rates. The Company has used variable rates as of August 31, 2013 to calculate future estimated payments related to the variable rate items. For the portion of the loans subject to interest rate swaps and cross currency interest rate swap, the Company has used the fixed interest rates as set by the interest rate swaps.

(2) Operating lease obligations have been reduced by approximately \$749,000 to reflect the amounts net of sublease income.

(3) Amounts shown are the contractual capital contribution requirements for the Company's investment in the joint ventures that the Company has agreed to make; however, the parties intend to seek alternate financing for these projects. On September 26, 2012, the Company contributed an additional \$300,000 to Price Plaza Alajuela, S.A. and maintained its 50% interest in the joint venture. On October 26, 2012, the Company contributed an additional \$250,000 to Golf Park Plaza S.A. and maintained its 50% interest in the joint venture. The contributions were a portion of the Company's required additional future contributions under the joint venture agreement.

(4) Amounts shown are the minimum payments under contract for the Company's offsite data recovery services agreement.

(5) Amounts shown are the minimum payments under contractual distribution center services agreements for Mexico City.

(6) The amounts shown represent contractual obligations for construction services not yet rendered.

Income Tax Liabilities

The Company has as of August 31, 2013 approximately \$1.3 million in net liabilities for income taxes associated with uncertain tax benefits for which the timing of future of payment is uncertain.

Off-Balance Sheet Arrangements

The Company does not have any off-balance sheet arrangements that have had, or are reasonably likely to have, a material current or future effect on its financial condition or consolidated financial statements.

Repurchase of Equity Securities and Re-issuance of Treasury Shares

At the vesting dates for restricted stock awards to Company employees, the Company repurchases a portion of the shares that have vested at the prior day's closing price per share, with the funds used to pay the employees' minimum statutory tax withholding requirements related to the vesting of restricted stock awards. The Company does not have a stock repurchase program.

Shares of common stock repurchased by the Company are recorded at cost as treasury stock and result in the reduction of stockholders' equity in the Company's Consolidated Balance Sheets. The Company may reissue these treasury shares. When treasury shares are reissued, the Company uses the first in/first out ("FIFO") cost method for determining cost of the reissued shares. If the issuance price is higher than the cost, the excess of the issuance price over the cost is credited to additional paid-in capital ("APIC"). If the issuance price is lower than the cost, the difference is first charged against any credit balance in APIC from treasury stock and the balance is charged to retained earnings.

The following table summarizes the shares repurchased during fiscal years 2013 and 2012:

| Period | (a) Total Number of Shares Purchased 2013 | (b) Average Price Paid Per Share 2013 | (a) Total Number of Shares Purchased 2012 | (b) Average Price Paid Per Share 2012 |
|---|--|--|--|--|
| 1 st quarter ended November 30, | — | \$ — | — | \$ — |
| 2 nd quarter ended February 28 or February 29, | 41,774 | 77.43 | 41,910 | 67.82 |
| 3 rd quarter ended May 31, | 660 | 77.83 | 2,418 | 71.80 |
| 4 th quarter ended August 31, | 2,026 | 89.40 | 2,045 | 68.89 |
| Total fiscal year | 44,460 | \$ 81.55 | 46,373 | \$ 68.07 |

The following table summarizes the shares re-issued during fiscal years 2013 and 2012:

| Period | (a) Total Number of Shares Re- issued 2013 | (b) Average Cost Paid Per Share 2013 | (a) Total Number of Shares Re- issued 2012 | (b) Average Cost Paid Per Share 2012 |
|---|---|---|---|---|
| 1 st quarter ended November 30, | — | \$ — | — | \$ — |
| 2 nd quarter ended February 28 or February 29, | — | — | 196,850 | 25.16 |
| 3 rd quarter ended May 31, | — | — | — | — |
| 4 th quarter ended August 31, | — | — | — | — |
| Total fiscal year | — | \$ — | 196,850 | \$ 25.16 |

Critical Accounting Estimates

The preparation of the Company's consolidated financial statements requires that management make estimates and judgments that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Some of the Company's accounting policies require management to make difficult and subjective judgments, often as a result of the need to make estimates of matters that are inherently uncertain. Management continues to review its accounting policies and evaluate its estimates, including those related to contingencies and litigation, deferred taxes, merchandise inventories, and long-lived assets. The Company bases its estimates on historical experience and on other assumptions that management believes to be reasonable under the present circumstances. Using different estimates could have a material impact on the Company's financial condition and results of operations.

Contingencies and Litigation: In the ordinary course of business, the Company is periodically named as a defendant in various lawsuits, claims and pending actions and is exposed to tax risks (other than income tax). The principal risks that the Company insures against are workers' compensation, general liability, vehicle liability, property damage, employment practices, errors and omissions, fiduciary liability and fidelity losses. If a potential loss arising from these lawsuits, claims, actions and non-income tax issues is probable and reasonably estimable, the Company records the estimated liability based on circumstances and assumptions existing at the time. The estimates affecting the Company's litigation reserves can be affected by new claims filed after the balance sheet date with respect to events occurring prior to the balance sheet date and developments in pending litigation that may affect the outcome of the litigation. While the Company believes the recorded liabilities are adequate, there are inherent limitations in projecting the outcome of litigation and in evaluating the probable additional tax associated with various non-income tax filing positions. As such, the Company is unable to make a reasonable estimate of the sensitivity to change of estimates affecting its recorded liabilities. As additional information becomes available, the Company assesses the potential liability and revises its estimates as appropriate.

Income Taxes: The Company accounts for income taxes using the asset and liability method. Under the asset and liability method, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences and carry-forwards are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. A valuation allowance is established when necessary to reduce deferred tax assets to amounts expected to be realized. As of August 31, 2013, the Company evaluated its deferred tax assets and liabilities and determined that a valuation allowance is necessary for certain foreign deferred tax asset balances, primarily because of the existence of significant negative objective evidence, such as the fact that certain subsidiaries are in a cumulative loss position for the past three years, indicating that certain net operating loss carry-forward periods are not sufficient to realize the related deferred tax assets.

The Company had U.S. federal and state tax net operating loss carry-forwards, or NOLs, at August 31, 2013 of approximately \$19.2 million and \$8.0 million, respectively. In calculating the tax provision, and assessing the likelihood that the Company will be able to utilize the federal deferred tax assets, the Company considered and weighed all of the evidence, both positive and negative, and both objective and subjective. The Company factored into its analysis the inherent risk of forecasting revenue and expenses over an extended period of time and also considered the potential risks associated with its business. Because of the Company's U.S. income from continuing operations and based on projections of future taxable income in the United States, the Company was able to determine that there was sufficient positive evidence to support the conclusion that it was more likely than not that the Company would be able to realize all of its U.S. federal NOLs by generating sufficient taxable income during the carry-forward period. However, if the Company does not achieve its projections of future taxable income in the United States, the Company could be required to take a charge to earnings related to the recoverability of these deferred tax assets. Due to the deemed change of ownership (as defined in Section 382 of the Internal Revenue Code) in October 2004, there are annual limitations in the amount of U.S. taxable income that may be offset by NOLs. The NOLs generated prior to the deemed ownership change date are limited on an annual basis. The Company made a single sales factor election on its California tax return for fiscal year 2012 and intends to do the same for fiscal year 2013, after which time application is mandatory. Application of the single sales factor significantly reduced the California apportionment factor and, therefore, California taxable income. As a result, the Company maintains a valuation allowance on substantially all of its California NOLs. The Company had net foreign deferred tax assets of \$9.8 million and \$8.7 million as of August 31, 2013 and August 31, 2012, respectively.

The Company and its subsidiaries are required to file federal and state income tax returns in the United States and various other tax returns in foreign jurisdictions. The preparation of these tax returns requires the Company to interpret the applicable tax laws and regulations in effect in such jurisdictions, which could affect the amount of tax paid by the Company. The Company, in consultation with its tax advisors, bases its tax returns on interpretations that are believed to be reasonable under the circumstances. The tax returns, however, are subject to routine reviews by the various federal, state and foreign taxing authorities in the jurisdictions in which the Company or one of its subsidiaries file tax returns. As part of these reviews, a taxing authority may disagree with respect to the income tax positions taken by the Company (“uncertain tax positions”) and, therefore, require the Company or one of its subsidiaries to pay additional taxes.

The Company accrues an amount for its estimate of probable additional income tax liability. In certain cases, the impact of an uncertain income tax position on the income tax return must be recognized at the largest amount that is more-likely-than-not to be sustained upon audit by the relevant tax authority. An uncertain income tax position will not be recognized if it has less than 50% likelihood of being sustained. This requires significant judgment, the use of estimates, and the interpretation and application of complex tax laws. When facts and circumstances change, the Company reassesses these probabilities and records any changes in the consolidated financial statements as appropriate. There were no material changes in the Company's uncertain income tax positions for the periods ended on August 31, 2013 and 2012. The Company has not provided for U.S. deferred taxes on cumulative non-U.S. undistributed earnings as such earnings are deemed by the Company to be indefinitely reinvested. It is not practicable to determine the U.S. federal income tax liability that would be associated with such earnings because of the complexity of the computation.

Value-Added Tax Receivable – The Company within the course of its normal business pays Value Added Tax (“VAT”) or similar taxes (“input VAT”) in most of the countries it operates in on merchandise and/or services it acquires. The Company also collects VAT or similar taxes on behalf of the government (“output taxes”) for merchandise and/or services it sells. If the output VAT exceeds the input VAT, then the difference is remitted to the government, usually on a monthly basis. If the input VAT exceeds the output VAT, this creates a VAT receivable. The Company either requests a refund of this VAT receivable or applies the balance to expected future VAT payables. In some countries where the Company operates, the governments have implemented additional collection procedures, such as requiring credit card processor to remit a portion of sales processed via credit card directly to the government, converting this amount into a VAT receivable. These procedures alter the natural offset of input and output VAT and force the Company to process significant refund claims on a recurring basis. These refund processes can take anywhere from several months to several years to complete. In most countries where the Company operates, the VAT refund process is defined and structured with regular refunds or offsets. However, in one country the government has alleged that there is no defined process in the law to allow them to refund this VAT receivable. The Company together with its tax and legal advisers is currently appealing this interpretation in court and, further reinforced by recent favorable jurisprudence on this matter, expects to prevail. Therefore, the Company has not placed an allowance on the amounts of VAT receivable. The balance of the VAT receivable in this country was \$4.3 million and \$3.7 million as of August 31, 2013 and August 31, 2012, respectively.

The Company's policy for classification and presentation of VAT receivables is as follows:

- Short-term VAT receivables, recorded as Other current assets: This classification is used for any countries where the Company's subsidiary has generally demonstrated the ability to use the VAT receivable within one year. The Company also classifies as short-term any approved refunds or credit notes to the extent that the Company expects to receive the refund or use the credit notes within one year.
- Long-term VAT receivables, recorded as Other non-current assets: This classification is used for amounts not approved for refund or credit in countries where the Company's subsidiary has not demonstrated the ability to obtain refunds within one year and/or for amounts or countries which are subject to outstanding disputes.

Long-lived Assets: The Company periodically evaluates its long-lived assets for indicators of impairment. Indicators that an asset may be impaired are:

- the asset's inability to continue to generate income from operations and positive cash flow in future periods;
- loss of legal ownership or title to the asset;
- significant changes in its strategic business objectives and utilization of the asset(s); and
- the impact of significant negative industry or economic trends.

Management's judgments are based on market and operational conditions at the time of the evaluation and can include management's best estimate of future business activity, which in turn drives estimates of future cash flows from these assets. These periodic evaluations could cause management to conclude that impairment factors exist, requiring an adjustment of these assets to their then-current fair market value. Future business conditions and/or activity could differ materially from the projections made by management causing the need for additional impairment charges. No impairment charges have been recorded during fiscal year 2013.

Recent Accounting Pronouncements

FASB ASC 405 ASU 2013-04 - Obligations resulting from joint and several liability arrangements.

In February 2013, the FASB issued amendments providing guidance for the recognition, measurement, and disclosure of obligations resulting from joint and several liability arrangements for which the total amount of the obligation within the scope of this update is fixed at the reporting date, except for obligations addressed within existing guidance in U.S. GAAP. The guidance requires an entity to measure those obligations as the sum of the amount the reporting entity agreed to pay on the basis of its arrangement among its co-obligors and any additional amount the reporting entity expects to pay on behalf of its co-obligors. The guidance in this update also requires an entity to disclose the nature and amount of the obligation as well as other information about those obligations. The amendment was retrospectively effective for the Company as of September 1, 2013. Adoption of this guidance did not have a material impact on the Company's consolidated financial statements.

FASB ASC 220 ASU 2013-02 - Reporting of amounts reclassified out of accumulated other comprehensive income.

In February 2013, the FASB issued amended guidance for the presentation requirements for reclassifications out of accumulated other comprehensive income. The amendment requires the Company to provide additional information about reclassifications of accumulated other comprehensive income. The amendment was effective as of March 1, 2013. The Company adopted this guidance on March 1, 2013. Adoption of this guidance did not have a material impact on the Company's consolidated financial statements.

FASB ASC 220 ASU 2011-05 - Presentation of comprehensive income.

In June 2011, the FASB issued guidance to amend the presentation of comprehensive income to allow an entity the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In both choices, an entity is required to present each component of net income along with total net income, each component of other comprehensive income along with a total for other comprehensive income, and a total amount for comprehensive income. The guidance eliminates the option to present the components of other comprehensive income as part of the statement of changes in stockholders' equity. The amended guidance was effective for annual and interim periods within those years beginning after December 15, 2011 and was to be applied retrospectively. The Company adopted this guidance on September 1, 2012. Adoption of this guidance did not have a material impact on the Company's consolidated financial statements.

FASB ASC 350 ASU 2010-28 - When to perform step 2 of the Goodwill impairment test.

In December 2010, the FASB issued amended guidance concerning testing for impairment of goodwill where an entity has one or more reporting units whose carrying value is zero or negative. The amended guidance requires the entity to perform a test to measure the amount, if any, of impairment to goodwill by comparing the implied fair value of the reporting unit goodwill with the carrying amount of that goodwill. The Company was required to adopt this amended guidance for fiscal years or interim periods within those years after December 15, 2011. The Company adopted this guidance on September 1, 2012. The adoption of the amended guidance did not have an impact on the Company's consolidated financial statements or disclosures to those financial statements.

Seasonality

Historically, the Company's merchandising businesses have experienced holiday retail seasonality in their markets. In addition to seasonal fluctuations, the Company's operating results fluctuate quarter-to-quarter as a result of economic and political events in markets served by the Company, the timing of holidays, weather, the timing of shipments, product mix, and currency effects on the cost of U.S.-sourced products which may make these products more or less expensive in local currencies and therefore more or less affordable. Because of such fluctuations, the results of operations of any quarter are not indicative of the results that may be achieved for a full fiscal year or any future quarter. In addition, there can be no assurance that the Company's future results will be consistent with past results or the projections of securities analysts.

Quantitative and Qualitative Disclosures about Market Risk

The Company is exposed to market risk from changes in interest rates, foreign currency exchange rates and commodity price risk. These market risks arise in the normal course of business, and the Company does not engage in speculative trading activities. To manage the risk arising from these exposures, the Company utilizes interest rate swaps, cross-currency interest rate swaps, non-deliverable foreign currency forward contracts and loans denominated in foreign currencies. For a discussion of the Company's accounting policies for derivative instruments and further disclosures, please see Notes to Consolidated Financial Statements - Note 12 - Derivative Instruments and Hedging Activities.

Interest Rate Risk

The Company is exposed to changes in interest rates as a result of its short-term borrowings and long-term debt borrowings. The Company has mitigated a portion of its interest rate risk by managing the mix of fixed and variable rate debt and by entering into interest rate swaps and cross-currency interest rate swaps to hedge interest rate risk. The notional amount, interest payment and maturity dates of the swap match the terms of the associated debt.

The table below provides information about the Company's financial instruments that are sensitive to changes in interest rates. For debt obligations, the table represents the principal cash flows and related weighted-average interest rates by expected maturity dates. For interest rate swaps, including cross-currency interest rate swaps, the table represents the contractual cash flows and weighted-average interest rates by the contractual maturity date, unless otherwise noted. The notional amounts are used to calculate contractual cash flows to be exchanged under the contracts. The weighted-average variable rates are based upon prevailing market interest rates and the outstanding balances as of August 31, 2013.

Expected Fiscal Year Maturity
(Amounts in thousands)

| | 2014 | 2015 | 2016 | 2017 | 2018 | Thereafter | Total |
|--|------|------|------|------|------|------------|-------|
|--|------|------|------|------|------|------------|-------|

Long-Term Debt:

| | | | | | | | |
|--|---------------|---------------|---------------|---------------|--------------|--------------|---------------|
| Long-term debt with fixed interest rate | 9,729 | 12,146 | 4,204 | 879 | 879 | 3,003 | 30,840 |
| Weighted-average interest rate | 6.33% | 6.53% | 7.47% | 8.00% | 8.00% | 8.00% | 6.96% |
| Long-term debt with variable interest rate | 3,028 | 2,566 | 24,927 | 9,256 | 1,693 | 710 | 42,180 |
| Weighted-average interest rate | 2.56% | 2.56% | 2.11% | 2.70% | 3.98% | 5.85% | 2.62% |
| Total Long-Term Debt | 12,757 | 14,711 | 29,131 | 10,135 | 2,572 | 3,714 | 73,020 |

Derivatives:

Interest Rate Swaps:

| | | | | | | | |
|-------------------------------|-------|----|----|----|----|----|-------|
| Variable to fixed interest | 4,500 | — | — | — | — | — | 4,500 |
| Weighted-average pay rate | 7.05% | —% | —% | —% | —% | —% | 7.05% |
| Weighted-average receive rate | 3.43% | —% | —% | —% | —% | —% | 3.43% |

Cross-Currency Interest Rate Swaps:

| | | | | | | | |
|-------------------------------|-------|-------|--------|-------|----|----|--------|
| Variable to fixed interest | 8,000 | 8,000 | 16,000 | 8,000 | — | — | 40,000 |
| Weighted-average pay rate | 5.85% | 4.79% | 5.75% | 6.02% | —% | —% | 4.67% |
| Weighted-average receive rate | 2.83% | 0.98% | 0.97% | 0.86% | —% | —% | 1.13% |

The Company carries investments in cash-equivalent debt instruments, which accrue income at variable rates of interest. The following table provides information about these cash-equivalent debt instruments that are sensitive to changes in interest rates.

Expected Fiscal Year Maturity
(Amount in thousands)

| | 2014 | 2015 | 2016 | 2017 | Thereafter | Total |
|--|------|------|------|------|------------|-------|
|--|------|------|------|------|------------|-------|

Certificates of Deposit

| | | | | | | |
|---|----|--------|-------|----|----|--------|
| Certificates of Deposit with variable interest rate | — | 24,000 | 8,000 | — | — | 32,000 |
| Weighted-average interest rate | —% | 0.32% | 0.26% | —% | —% | 0.31% |

Foreign Currency Risk

The Company has foreign currency risks related to its sales, operating expenses and financing transactions in currencies other than the U.S. dollar. As of August 31, 2013, the Company had a total of 31 consolidated warehouse clubs operating in 12 foreign countries and one U.S. territory, 24 of which operate under currencies other than the U.S. dollar. Approximately 52% of the Company's net warehouse sales are comprised of products purchased in U.S. dollars and imported into the markets where PriceSmart warehouse clubs are located, but approximately 79% of the Company's net warehouse sales are in foreign currencies. The Company may enter into additional foreign countries in the future or open additional locations in existing countries, which may increase the percentage of net warehouse sales denominated in foreign currencies.

Currency exchange rate changes either increase or decrease the cost of imported products that the Company purchases in U.S. dollars and prices in local currency. Price changes can impact the demand for those products in the market. Currency exchange rates also affect the reported sales of the consolidated company when local currency-denominated sales are translated to U.S. dollars. In addition, the Company revalues all U.S. dollar denominated assets and liabilities within those markets that do not use the U.S. dollar as its functional currency. These assets and liabilities include, but are not limited to, excess cash permanently reinvested offshore and the value of items shipped from the U.S. to the Company's foreign markets. The gain or loss associated with this revaluation, net of reserves, is recorded in other income (expense).

Foreign currencies in most of the countries where the Company operates have historically devalued against the U.S. dollar and are expected to continue to devalue. The following tables summarize by country, for those countries with functional currencies other than the U.S. dollar, the weakening of the countries' currency against the U.S. dollar (devaluation) or the strengthening of their currencies (revaluation):

| Country | Revaluation/(Devaluation) | |
|--------------------|--------------------------------|----------|
| | Twelve Months Ended August 31, | |
| | 2013 | 2012 |
| | % Change | % Change |
| Colombia | (6.15)% | (2.63)% |
| Costa Rica | (1.29)% | 2.21% |
| Dominican Republic | (9.57)% | (2.65)% |
| Guatemala | (0.24)% | (1.59)% |
| Honduras | (4.17)% | (4.06)% |
| Jamaica | (13.67)% | (4.25)% |
| Nicaragua | (4.98)% | (5.00)% |
| Trinidad | (0.50)% | 0.07% |

The Company seeks to manage its foreign exchange risk by (1) adjusting prices on U.S. dollar goods on a periodic basis to maintain its target margins after taking into account changes in exchange rates; (2) obtaining local currency loans from banks within certain markets where it is economical to do so and where management believes the risk of devaluation and the level of U.S. dollar denominated liabilities warrants this action; (3) reducing the time between the acquisition of product in U.S. dollars and the settlement of that purchase in local currency; and (4) by entering into cross-currency interest rate swaps and forward currency derivatives. The Company has local currency-denominated long-term loans in Honduras and Guatemala and has cross-currency interest rate swaps and forward currency derivatives in Colombia.

The Company is exposed to foreign exchange risks related to local currency denominated cash and cash equivalents held within entities whose functional currency is non-U.S. dollar, to local currency denominated debt obligations within entities whose functional currency is non-U.S. dollar, to U.S. dollar denominated intercompany debt balances within entities whose functional currency is non-U.S. dollar and to non-U.S. dollar denominated debt within entities whose functional currency is U.S. dollar. The following table discloses the effect on local currency denominated cash and cash equivalents, foreign currency denominated debt, and U.S. dollar denominated intercompany debt relative to hypothetical negative currency movements in the countries listed in the table above, based on balances as of August 31, 2013:

| Overall weighted negative currency movement⁽¹⁾ | Decline in Local currency denominated cash and cash equivalents (in thousands)⁽²⁾ | Decline in local currency denominated debt obligations (in thousands)⁽²⁾ | Losses based on change in U.S. dollar denominated inter-company debt balances (in thousands)⁽³⁾ |
|--|---|--|---|
| 5% | \$ 1,636 | \$ 635 | \$ 2,809 |
| 10% | \$ 3,272 | \$ 1,271 | \$ 5,617 |
| 20% | \$ 6,544 | \$ 2,542 | \$ 11,235 |

⁽¹⁾ Negative currency movement is assumed to be a negative movement of all currencies in all locations.

⁽²⁾ Fluctuations in the value of these accounts are recorded in accumulated comprehensive income (loss), a separate component of stockholders' equity, and disclosed within the Consolidated Statements of Comprehensive Income as Other comprehensive income (loss), net tax: Foreign currency translation adjustments.

⁽³⁾ These losses would be recorded to other income (expense).

In addition, the Company is exposed to foreign currency exchange rate fluctuations associated with its U.S. dollar denominated debt obligations. The Company hedges a portion of the currency risk inherent in the interest and principal payments associated with this debt through the use of cross-currency interest rate swaps. The terms of these swap agreements are commensurate with the underlying debt obligations. The aggregate fair value of these swaps was in a net asset position of approximately \$1.0 million at August 31, 2013 and a net liability position of approximately \$1.1 million at August 31, 2012. A hypothetical 10% increase in the currency exchange rates underlying these swaps from the market rates at August 31, 2013 would have resulted in a further increase in the value of the swaps of approximately \$3.6 million. Conversely, a hypothetical 10% decrease in the currency exchange rates underlying these swaps from the market rates at August 31, 2013 would have resulted in a change from asset to liability position for a net decrease in the value of the swaps of approximately of \$4.4 million.

The Company uses non-deliverable forward foreign exchange contracts to address exposure to U.S. dollar merchandise inventory expenditures made by the Company's international subsidiaries whose functional currency is other than the U.S. dollar. Currently, these contracts do not qualify for derivative hedge accounting. The Company has not entered into any forward foreign exchange contracts as of August 31, 2013.

There are certain limitations inherent in the sensitivity analysis presented, primarily due to the assumptions that exchange rates change in a parallel fashion. In addition, the analysis is unable to reflect the complex market reactions that normally would arise from the market shifts modeled. Moreover, changes in the fair value of foreign currency derivatives are offset by changes in the cash flows of the underlying hedged foreign currency transactions.

Commodity Price Risk

The increasing price of oil and certain commodities could have a negative effect on the Company's operating costs and sales. Higher oil prices can negatively impact the economic growth of the countries in which the Company operates, thereby reducing the buying power of our members. Higher oil prices can also increase the Company's operating costs, particularly utilities and distribution expenses. Inflationary pressures on various commodities also may impact consumer spending. The Company does not currently seek to hedge commodity price risk.

Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders of PriceSmart, Inc.

We have audited the accompanying consolidated balance sheets of PriceSmart, Inc. as of August 31, 2013 and 2012, and the related consolidated statements of income, comprehensive income, stockholders' equity, and cash flows for each of the three years in the period ended August 31, 2013. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of PriceSmart, Inc. at August 31, 2013 and 2012, and the consolidated results of its operations and its cash flows for each of the three years in the period ended August 31, 2013, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), PriceSmart, Inc.'s internal control over financial reporting as of August 31, 2013, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (1992 Framework) and our report dated October 30, 2013 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

San Diego, California
October 30, 2013

PRICESMART, INC.
CONSOLIDATED BALANCE SHEETS
(amounts in thousands, except share data)

| | August 31, | |
|---|-------------------|-------------------|
| | 2013 | 2012 |
| ASSETS | | |
| Current Assets: | | |
| Cash and cash equivalents | \$ 121,874 | \$ 91,248 |
| Short-term restricted cash | 5,984 | 1,241 |
| Receivables, net of allowance for doubtful accounts of \$0 and \$1 as of August 31, 2013 and August 31, 2012, respectively | 3,130 | 3,361 |
| Merchandise inventories | 217,413 | 201,043 |
| Deferred tax assets – current, net | 6,290 | 5,619 |
| Prepaid expenses and other current assets | 20,890 | 19,067 |
| Total current assets | 375,581 | 321,579 |
| Long-term restricted cash | 34,775 | 36,505 |
| Property and equipment, net | 338,478 | 299,567 |
| Goodwill | 36,364 | 36,886 |
| Deferred tax assets – long term | 12,871 | 14,835 |
| Other non-current assets (includes \$1,505 as of August 31, 2013 for the fair value of derivative instruments) | 19,866 | 18,781 |
| Investment in unconsolidated affiliates | 8,104 | 7,559 |
| Total Assets | \$ 826,039 | \$ 735,712 |
| LIABILITIES AND EQUITY | | |
| Current Liabilities: | | |
| Accounts payable | 199,425 | 173,198 |
| Accrued salaries and benefits | 17,862 | 14,729 |
| Deferred membership income | 16,528 | 13,747 |
| Income taxes payable | 8,059 | 8,193 |
| Other accrued expenses | 20,136 | 17,515 |
| Long-term debt, current portion | 12,757 | 7,237 |
| Deferred tax liability – current | 111 | 122 |
| Total current liabilities | 274,878 | 234,741 |
| Deferred tax liability – long-term | 2,622 | 2,191 |
| Long-term portion of deferred rent | 4,440 | 4,336 |
| Long-term income taxes payable, net of current portion | 2,184 | 2,512 |
| Long-term debt, net of current portion | 60,263 | 71,422 |
| Other long-term liabilities (includes \$14 and \$1,199 for the fair value of derivative instruments and \$589 and \$396 for the defined benefit plans as of August 31, 2013 and August 31, 2012, respectively) | 603 | 1,596 |
| Total liabilities | 344,990 | 316,798 |
| Equity: | | |
| Common stock, \$0.0001 par value, 45,000,000 shares authorized; 30,924,392 and 30,855,651 shares issued and 30,234,506 and 30,210,255 shares outstanding (net of treasury shares) as of August 31, 2013 and August 31, 2012, respectively | 3 | 3 |
| Additional paid-in capital | 390,581 | 384,154 |
| Tax benefit from stock-based compensation | 8,016 | 6,680 |
| Accumulated other comprehensive loss | (41,475) | (33,182) |
| Retained earnings | 143,871 | 77,739 |
| Less: treasury stock at cost; 689,886 and 645,426 shares as of August 31, 2013 and August 31, 2012, respectively | (19,947) | (16,480) |
| Total equity | 481,049 | 418,914 |
| Total Liabilities and Equity | \$ 826,039 | \$ 735,712 |

See accompanying notes.

PRICESMART, INC.
CONSOLIDATED STATEMENTS OF INCOME
(amounts in thousands, except per share data)

| | Years Ended August 31, | | |
|---|------------------------|------------------|------------------|
| | 2013 | 2012 | 2011 |
| Revenues: | | | |
| Net warehouse club sales | \$ 2,239,266 | \$ 1,999,364 | \$ 1,674,788 |
| Export sales | 23,059 | 15,320 | 8,831 |
| Membership income | 33,820 | 26,957 | 22,817 |
| Other income | 3,667 | 3,522 | 3,585 |
| Total revenues | <u>2,299,812</u> | <u>2,045,163</u> | <u>1,710,021</u> |
| Operating expenses: | | | |
| Cost of goods sold: | | | |
| Net warehouse club | 1,907,632 | 1,701,332 | 1,422,653 |
| Export | 21,796 | 14,649 | 8,372 |
| Selling, general and administrative: | | | |
| Warehouse club operations | 194,140 | 179,618 | 152,596 |
| General and administrative | 46,784 | 41,021 | 36,436 |
| Pre-opening expenses | 1,525 | 617 | 1,408 |
| Total operating expenses | <u>2,171,877</u> | <u>1,937,237</u> | <u>1,621,465</u> |
| Operating income | 127,935 | 107,926 | 88,556 |
| Other income (expense): | | | |
| Interest income | 1,335 | 908 | 852 |
| Interest expense | (4,216) | (5,283) | (3,916) |
| Other income (expense), net | (1,843) | (837) | 3,864 |
| Total other income (expense) | <u>(4,724)</u> | <u>(5,212)</u> | <u>800</u> |
| Income from continuing operations before provision for income taxes and loss of unconsolidated affiliates | 123,211 | 102,714 | 89,356 |
| Provision for income taxes | (38,942) | (35,053) | (27,468) |
| Income (loss) of unconsolidated affiliates | (4) | (15) | (52) |
| Income from continuing operations | 84,265 | 67,646 | 61,836 |
| Income (loss) from discontinued operations, net of tax | — | (25) | (86) |
| Net income | <u>\$ 84,265</u> | <u>\$ 67,621</u> | <u>\$ 61,750</u> |
| Net income per share: | | | |
| Basic net income per share from continuing operations | \$ 2.78 | \$ 2.24 | \$ 2.07 |
| Basic net income per share from discontinued operations, net of tax | — | — | — |
| Basic net income per share | <u>\$ 2.78</u> | <u>\$ 2.24</u> | <u>\$ 2.07</u> |
| Diluted net income per share from continuing operations | \$ 2.78 | \$ 2.24 | \$ 2.07 |
| Diluted net income per share from discontinued operations, net of tax | — | — | — |
| Diluted net income per share | <u>\$ 2.78</u> | <u>\$ 2.24</u> | <u>\$ 2.07</u> |
| Shares used in per share computations: | | | |
| Basic | 29,647 | 29,554 | 29,441 |
| Diluted | 29,681 | 29,582 | 29,457 |
| Dividends per share | <u>\$ 0.60</u> | <u>\$ 0.60</u> | <u>\$ 0.60</u> |

See accompanying notes.

PRICESMART, INC.
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(AMOUNTS IN THOUSANDS)

| | Years Ended August 31, | | |
|--|-------------------------------|-------------|-------------|
| | 2013 | 2012 | 2011 |
| Net income | \$ 84,265 | \$ 67,621 | \$ 61,750 |
| Other Comprehensive Income, net of tax: | | | |
| Foreign currency translation adjustments ⁽³⁾ | \$ (10,359) | \$ (1,187) | \$ (947) |
| Defined benefit pension plans: | | | |
| Prior service cost arising during period | — | — | (266) |
| Net gain (loss) arising during period | (274) | 191 | (7) |
| Amortization of prior service cost included in net periodic pensions cost | 196 | 8 | — |
| Total defined benefit pension plans | (78) | 199 | (273) |
| Unrealized gains (losses) on change in fair value of interest rate swaps ⁽¹⁾ | 2,144 | (398) | (172) |
| Foreign currency translation differences for merger of foreign operations ⁽²⁾⁽³⁾ | — | (5,604) | — |
| Correction of foreign currency translations for prior years related to foreign operations affecting property and equipment ⁽²⁾⁽³⁾ | — | (3,277) | (4,851) |
| Other comprehensive income (loss) | (8,293) | (10,267) | (6,243) |
| Comprehensive income | \$ 75,972 | \$ 57,354 | \$ 55,507 |

⁽¹⁾ See Note 12 - Derivative Instruments and Hedging Activities.

⁽²⁾ See Note 1 - Company Overview and Basis of Presentation.

⁽³⁾ Translation adjustments arising in translating the financial statements of a foreign entity have no effect on the income taxes of that foreign entity. They may, however, affect: (a) the amount, measured in the parent entity's reporting currency, of withholding taxes assessed on dividends paid to the parent entity and (b) the amount of taxes assessed on the parent entity by the government of its country. The Company has determined that the reinvestment of earnings of its foreign subsidiaries are indefinite because of the long-term nature of the Company's foreign investment plans. Therefore, deferred taxes are not provided for on translation adjustments related to unremitted earnings of the Company's foreign subsidiaries.

PRICESMART, INC.
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY
FOR EACH OF THE THREE YEARS IN THE PERIOD ENDED AUGUST 31, 2013
(AMOUNTS IN THOUSANDS)

| | Common Stock | | Additional Paid-in Capital | Tax benefit from stock-based compensation | Accumulated other comprehensive loss | Retained Earnings (Accumulated deficit) | Treasury Stock | | Total Equity |
|---------------------------------------|--------------|--------|----------------------------|---|--------------------------------------|---|----------------|-------------|--------------|
| | Shares | Amount | | | | | Shares | Amount | |
| Balance at August 31, 2010 | 30,625 | \$ 3 | \$ 379,368 | \$ 4,490 | \$ (16,672) | \$ (15,578) | 727 | \$ (15,568) | \$ 336,043 |
| Purchase of treasury stock | — | — | — | — | — | — | 69 | (2,711) | (2,711) |
| Issuance of restricted stock | 71 | — | — | — | — | — | — | — | — |
| Forfeiture of restricted stock awards | (6) | — | — | — | — | — | — | — | — |
| Exercise of stock options | 6 | — | 144 | — | — | — | — | — | 144 |
| Stock-based compensation | — | — | 4,037 | 752 | — | — | — | — | 4,789 |
| Dividend paid to stockholders | — | — | — | — | — | (17,934) | — | — | (17,934) |
| Net income | — | — | — | — | — | 61,750 | — | — | 61,750 |
| Other comprehensive income (loss) | — | — | — | — | (6,243) | — | — | — | (6,243) |
| Balance at August 31, 2011 | 30,696 | \$ 3 | \$ 383,549 | \$ 5,242 | \$ (22,915) | \$ 28,238 | 796 | \$ (18,279) | \$ 375,838 |
| Purchase of treasury stock | — | — | — | — | — | — | 46 | (3,154) | (3,154) |
| Issuance of treasury stock | (197) | — | (4,953) | — | — | — | (197) | 4,953 | — |
| Issuance of restricted stock | 353 | — | — | — | — | — | — | — | — |
| Forfeiture of restricted stock awards | (2) | — | — | — | — | — | — | — | — |
| Exercise of stock options | 6 | — | 89 | — | — | — | — | — | 89 |
| Stock-based compensation | — | — | 5,469 | 1,438 | — | — | — | — | 6,907 |
| Dividend paid to stockholders | — | — | — | — | — | (18,120) | — | — | (18,120) |
| Net income | — | — | — | — | — | 67,621 | — | — | 67,621 |
| Other comprehensive income (loss) | — | — | — | — | (10,267) | — | — | — | (10,267) |
| Balance at August 31, 2012 | 30,856 | \$ 3 | \$ 384,154 | \$ 6,680 | \$ (33,182) | \$ 77,739 | 645 | \$ (16,480) | \$ 418,914 |
| Purchase of treasury stock | — | — | — | — | — | — | 45 | (3,467) | (3,467) |
| Issuance of restricted stock | 64 | — | — | — | — | — | — | — | — |
| Forfeiture of restricted stock awards | (2) | — | — | — | — | — | — | — | — |
| Exercise of stock options | 6 | — | 125 | — | — | — | — | — | 125 |
| Stock-based compensation | — | — | 6,302 | 1,336 | — | — | — | — | 7,638 |
| Dividend paid to stockholders | — | — | — | — | — | (18,133) | — | — | (18,133) |
| Net income | — | — | — | — | — | 84,265 | — | — | 84,265 |
| Other comprehensive income (loss) | — | — | — | — | (8,293) | — | — | — | (8,293) |
| Balance at August 31, 2013 | 30,924 | \$ 3 | \$ 390,581 | \$ 8,016 | \$ (41,475) | \$ 143,871 | 690 | \$ (19,947) | \$ 481,049 |

See accompanying notes.

PRICESMART, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(amounts in thousands)

| | Years Ended August 31, | | |
|--|-------------------------------|-------------|-------------|
| | 2013 | 2012 | 2011 |
| Operating Activities: | | | |
| Net income including noncontrolling interests | \$ 84,265 | \$ 67,621 | \$ 61,750 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | | |
| Depreciation and amortization | 24,444 | 23,739 | 21,154 |
| Allowance for doubtful accounts | (1) | (4) | (10) |
| Loss on sale of property and equipment | 889 | 312 | 486 |
| Gain on sale of excess real estate in Panama | — | — | (1,249) |
| Deferred income taxes | 3,049 | 2,128 | 642 |
| Discontinued operations | — | 25 | 86 |
| Excess tax (benefit) deficiency on stock-based compensation | (1,336) | (1,438) | (752) |
| Equity in losses of unconsolidated affiliates | 4 | 15 | 52 |
| Stock-based compensation | 6,302 | 5,469 | 4,037 |
| Change in operating assets and liabilities: | | | |
| Receivables, prepaid expenses and other current assets, accrued salaries and benefits, deferred membership income and other accruals | 6,307 | 5,668 | (3,657) |
| Merchandise inventories | (16,370) | (23,811) | (46,043) |
| Accounts payable | 23,080 | 9,766 | 39,030 |
| Net cash provided by (used in) continuing operating activities | 130,633 | 89,490 | 75,526 |
| Net cash provided by (used in) discontinued operating activities | — | 399 | 73 |
| Net cash provided by (used in) operating activities | 130,633 | 89,889 | 75,599 |
| Investing Activities: | | | |
| Additions to property and equipment | (69,927) | (52,705) | (47,033) |
| Deposits for land purchase option agreements | (1,599) | — | — |
| Proceeds from disposal of property and equipment | 264 | 138 | 182 |
| Proceeds on sale of excess real estate in Panama | — | — | 7,406 |
| Capital contributions to joint ventures | (550) | — | — |
| Net cash flows provided by (used in) investing activities | (71,812) | (52,567) | (39,445) |
| Financing Activities: | | | |
| Proceeds from bank borrowings | 3,979 | 75,924 | 45,261 |
| Repayment of bank borrowings | (7,646) | (67,259) | (39,232) |
| Cash dividend payments | (18,133) | (18,120) | (17,934) |
| Release of (addition to) restricted cash | 2,000 | (14,000) | (16,920) |
| Excess tax (deficiency) benefit on stock-based compensation | 1,336 | 1,438 | 752 |
| Purchase of treasury stock | (3,467) | (3,154) | (2,711) |
| Proceeds from exercise of stock options | 125 | 89 | 144 |
| Net cash provided by (used in) financing activities | (21,806) | (25,082) | (30,640) |
| Effect of exchange rate changes on cash and cash equivalents | (6,389) | 2,191 | (2,043) |
| Net increase (decrease) in cash and cash equivalents | 30,626 | 14,431 | 3,471 |
| Cash and cash equivalents at beginning of year | 91,248 | 76,817 | 73,346 |
| Cash and cash equivalents at end of year | \$ 121,874 | \$ 91,248 | \$ 76,817 |

PRICESMART, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(amounts in thousands)

| | Years Ended August 31, | | |
|--|-------------------------------|-------------|-------------|
| | 2013 | 2012 | 2011 |
| Supplemental disclosure of cash flow information: | | | |
| Cash paid during the period for: | | | |
| Interest, net of amounts capitalized | \$ 3,885 | \$ 4,837 | \$ 3,686 |
| Income taxes | \$ 35,781 | \$ 29,135 | \$ 22,389 |
| Supplemental non-cash item: | | | |
| Cancellation of loan to Prico Enterprise joint venture | \$ — | \$ (473) | \$ — |

NOTE 1 – COMPANY OVERVIEW AND BASIS OF PRESENTATION

PriceSmart, Inc.'s ("PriceSmart" or the "Company") business consists primarily of international membership shopping warehouse clubs similar to, but smaller in size than, warehouse clubs in the United States. As of August 31, 2013, the Company had 31 consolidated warehouse clubs in operation in 12 countries and one U.S. territory (five in Costa Rica, four each in Panama and Trinidad, three each in Guatemala, Colombia and in the Dominican Republic, two each in El Salvador and Honduras and one each in, Aruba, Barbados, Jamaica, Nicaragua and the United States Virgin Islands), of which the Company owns 100% of the corresponding legal entities (see Note 2 - Summary of Significant Accounting Policies). In November 2010, the Company through its Colombian subsidiary acquired land in Barranquilla, Colombia. The Company constructed a new membership warehouse club on this site which opened on August 19, 2011. During fiscal 2013, the Company opened its second and third clubs in Colombia. These clubs are in south and north Cali and opened in October 2012 and May 2013, respectively. Additionally, in February 2013, the Company acquired property located in La Union, Cartago, Costa Rica, upon which it opened its sixth membership warehouse club in Costa Rica on October 18, 2013. Finally, in February 2013, the Company acquired land in Tegucigalpa, Honduras upon which it anticipates opening its third warehouse club in Honduras in the spring of 2014.

The Company continues to explore other potential sites for future warehouse clubs including other major cities in Colombia. The initial warehouse club sales and membership sign-ups experienced with the opening of the Barranquilla warehouse club has reinforced the Company's belief that Colombia could be a market for multiple PriceSmart warehouse clubs. In addition to the warehouse clubs operated directly by the Company, during fiscal year 2011, there was one warehouse club in operation in Saipan, Micronesia licensed to and operated by local business people, from which the Company earned a small royalty fee. This agreement was terminated on August 9, 2011 in connection with the Company's termination of its lease of its former warehouse club located in Guam. As a result, the Company no longer receives royalty fees and now has no third party licensing agreements.

Basis of Presentation - The consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles. The consolidated financial statements include the accounts of PriceSmart, Inc., a Delaware corporation, and its subsidiaries. Intercompany transactions between the Company and its subsidiaries have been eliminated in consolidation.

In accordance with the Financial Accounting Standards Board's ("FASB") revised guidance establishing general accounting standards and disclosure of subsequent events, the Company has evaluated subsequent events through the date and time these financial statements were issued.

Reclassifications to consolidated balance sheet recorded during fiscal year 2013 for fiscal year 2012 - Certain reclassifications to the consolidated balance sheet have been made to prior fiscal year amounts to conform to the presentation in the current fiscal year. These reclassifications did not impact consolidated total assets, total current liabilities or total liabilities. Included within these reclassifications were reclassifications of Value Added Tax from Prepaid expenses and other current assets to Other non-current assets of approximately \$13.3 million (see Note 2 - Summary of Significant Accounting Policies for further details).

Reclassifications to consolidated statement of income recorded during fiscal year 2013 for fiscal year 2012 and 2011- The Company receives cash consideration from its vendors for product demonstrations. Prior to fiscal year 2013, the Company recorded this consideration as Other income. However, cash or equity consideration received from a vendor is presumed to be a reduction of cost of sales when it is recognized in the income statement. Additionally, reimbursements of costs incurred by the customer to sell the vendor's products are treated as a reduction of the related cost when recognized in the income statement. Therefore, the Company has accordingly recorded such consideration as a reduction to cost of sales and a reduction to related costs incurred to sell the vendor's products starting in fiscal year 2013. The Company has made reclassifications to the consolidated statements of income for fiscal years 2012 and 2011 to conform to the presentation in fiscal year 2013. These reclassifications did not impact consolidated operating income or net income. The following table summarizes the impact of these reclassifications (in thousands):

| | Fiscal Year 2012 | | | | Fiscal Year 2011 | |
|--|------------------------------|------------------------------|-------------------------|----------------------------|-----------------------------------|-----------------------------------|
| | Three Months Ended | | | | Total Fiscal Year 2012 | Total Fiscal Year 2011 |
| | (unaudited) | | | | | |
| | November 30, 2011 | February 29, 2012 | May 31, 2012 | August 31, 2012 | | |
| Revenues: | | | | | | |
| Net warehouse club sales- as previously reported | \$ 468,329 | \$ 537,816 | \$ 494,898 | \$ 499,003 | \$ 2,000,046 | \$ 1,675,247 |
| Reclassifications | (137) | (197) | (151) | (197) | (682) | (459) |
| Net warehouse club sales- as currently reported | <u>\$ 468,192</u> | <u>\$ 537,619</u> | <u>\$ 494,747</u> | <u>\$ 498,806</u> | <u>\$ 1,999,364</u> | <u>\$ 1,674,788</u> |
| Other income-as previously reported | \$ 1,776 | \$ 2,165 | \$ 2,163 | \$ 2,318 | \$ 8,422 | \$ 7,352 |
| Reclassifications | (1,097) | (1,230) | (1,294) | (1,279) | (4,900) | (3,767) |
| Other income-as currently reported | <u>\$ 679</u> | <u>\$ 935</u> | <u>\$ 869</u> | <u>\$ 1,039</u> | <u>\$ 3,522</u> | <u>\$ 3,585</u> |
| Cost of goods sold: | | | | | | |
| Net warehouse club-as previously reported | \$ 400,481 | \$ 459,313 | \$ 421,512 | \$ 422,825 | \$ 1,704,131 | \$ 1,424,656 |
| Reclassifications | (616) | (805) | (788) | (590) | (2,799) | (2,003) |
| Net warehouse club-as currently reported | <u>\$ 399,865</u> | <u>\$ 458,508</u> | <u>\$ 420,724</u> | <u>\$ 422,235</u> | <u>\$ 1,701,332</u> | <u>\$ 1,422,653</u> |
| Selling, general and administrative: | | | | | | |
| Warehouse club operations- as previously reported | \$ 42,509 | \$ 46,384 | \$ 46,197 | \$ 47,311 | \$ 182,401 | \$ 154,819 |
| Reclassifications | (618) | (622) | (657) | (886) | (2,783) | (2,223) |
| Warehouse club operations- as currently reported | <u>\$ 41,891</u> | <u>\$ 45,762</u> | <u>\$ 45,540</u> | <u>\$ 46,425</u> | <u>\$ 179,618</u> | <u>\$ 152,596</u> |
| Net effect on operating income | <u>\$ —</u> | <u>\$ —</u> | <u>\$ —</u> | <u>\$ —</u> | <u>\$ —</u> | <u>\$ —</u> |

Prior period adjustments recorded during fiscal year 2012 - During fiscal year 2007 and during the first quarter of fiscal year 2012, the Company merged in each period a wholly owned subsidiary formed to purchase, develop and serve as a holding company for the land and buildings used by certain operating warehouse clubs (each, a “Landco”) with one of the wholly owned subsidiaries formed to operate these warehouse clubs (each, an “Opco”). Each of the Landco entities involved in these mergers had a functional and reporting currency in U.S. dollars, and each of the related Opco entities that they were merged into had a foreign currency as a functional currency and U.S. dollars as a reporting currency. In each of these mergers, the Opco was the surviving entity, with the assets, liabilities and equity accounts of the Landco being transferred to the Opco and the Landco subsidiary ceasing to exist. Since the Landco entity ceased to exist, and all relevant economic activities previously performed by the Landco no longer existed, a significant change in economic facts and circumstances was determined to have taken place, indicating that the functional currency had changed as the assets were transferred to the Opco. Upon this transfer, the Company was required to remeasure the non-monetary balance sheet items at historical exchange rates in order to produce the same result in terms of the functional currency that would have occurred if those items had been initially recorded in the foreign functional currency. As a result of the 2012 merger, and the resulting translation adjustments, the Company recorded in the first quarter of fiscal year 2012 a charge to comprehensive income for approximately \$5.6 million relating to the fiscal year 2012 merger, with a corresponding reduction to Property and equipment, net for the same amount.

During the first quarter of fiscal year 2012, the Company identified errors in the consolidated financial statements for the fiscal year ended August 31, 2011 and for fiscal years previous to 2009. The errors related to incorrect (i) accounting for the 2007 merger described above which impacted the translation of Property and equipment, net from foreign currencies to U.S. dollars and the related offset to Accumulated other comprehensive loss; and (ii) the translation of Property and equipment, net from foreign currencies to U.S. dollars and the related offset to Accumulated other comprehensive loss. The correction of these errors would have decreased comprehensive income by \$6.4 million in fiscal year 2007 and increased comprehensive income by \$3.1 million in fiscal year 2011. The total of these corrections, which was recorded in the first quarter of fiscal 2012 as a charge to comprehensive income was approximately \$3.3 million. The Company decreased Property and equipment, net and increased Accumulated other comprehensive loss by the same amount.

The Company analyzed the impact of these items and concluded that neither error would be material to any individual period, taking into account the requirements of the Securities and Exchange Commission (“SEC”) Staff Accounting Bulletin No. 108, Considering the Effects of Prior Year Misstatements in the Current Year Financial Statements (“SAB 108”). In accordance with the relevant guidance, management evaluated the materiality of errors from a quantitative and qualitative perspective. Based on such evaluation, the Company concluded that correcting the cumulative errors, which decreased comprehensive income by approximately \$3.3 million for the three month period ended November 30, 2011, was immaterial to the expected full year results for fiscal 2012 and financial position as presented on the consolidated balance sheet. Correcting the error would not have had a material impact on any individual prior period presented in the 2011 Form 10-K nor would it have affected the trend of financial results. As provided by SAB 108, the error correction did not require the restatement of the consolidated financial statements for prior periods.

As a result of recording (i) the fiscal year 2012 merger and the resulting translation adjustment, (ii) the correction of the accounting for the 2007 merger, and (iii) the correction of an error in translation of Property and equipment, net from foreign currencies to U.S. dollars, the Company recorded an increase to Accumulated other comprehensive loss for \$8.9 million within the first quarter of fiscal year 2012.

Prior period adjustments recorded during fiscal year 2011-The Company identified errors in the consolidated financial statements for prior periods. The errors relate to incorrect (i) translation of depreciation expense from foreign currencies to U.S. dollars and the related translation of foreign currencies to U.S. dollars for accumulated depreciation; and (ii) the Company's reconciliation of net deferred tax assets related to net operating and capital loss carry-forwards to its tax returns. The correction of the depreciation expense would have increased selling, general and administrative expenses: warehouse club operations in fiscal years 2009 and 2010 by approximately \$406,000 and \$431,000, respectively. The total of these corrections, which was recorded in fiscal year 2011 as a charge to selling, general and administrative: warehouse club operations was approximately \$2.3 million. During fiscal year 2011, the Company also reclassified the balance sheet presentation at August 31, 2011, which increased accumulated depreciation by approximately \$4.9 million and accumulated other comprehensive loss by the same amount. Separately, the Company identified an error in its reconciliation of net deferred tax assets related to net operating and capital loss carry-forwards to its tax returns. This correction decreased the tax expense for the fiscal year ended August 31, 2009 by approximately \$485,000. The impact of this correction, recorded to provision for income taxes during fiscal year 2011 was a decrease to tax expense of approximately \$3.1 million. The Company has analyzed the impact of these two items and concluded that neither error would be material to any individual period, taking into account the requirements of the Securities and Exchange Commission (“SEC”) Staff Accounting Bulletin No. 108, Considering the Effects of Prior Year Misstatements in the Current Year Financial Statements (“SAB 108”). In accordance, with the relevant

guidance, management evaluated the materiality of errors from a quantitative and qualitative perspective. Based on such evaluation, the Company concluded that correcting the cumulative errors, which increased net income by approximately \$800,000 for the twelve months ended August 31, 2011, was immaterial to fiscal year 2011 results and had no effect on the trend of financial results. As provided by SAB 108, the error correction did not require the restatement of the consolidated financial statements for prior periods, and the correction was permitted to be made in the consolidated financial statements for the period ended August 31, 2011.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation – The consolidated financial statements of the Company included herein include the assets, liabilities and results of operations of the Company’s wholly owned subsidiaries and the investments and operating results of joint ventures recorded under the equity method. All significant inter-company accounts and transactions have been eliminated in consolidation. The consolidated financial statements have been prepared by the Company pursuant to the rules and regulations of the SEC, and reflect all adjustments (consisting of normal recurring adjustments) that are, in the opinion of management, necessary to fairly present the financial position, results of operations, and cash flows for the periods presented. As of August 31, 2013 all of the Company's subsidiaries are wholly-owned. Additionally, the Company's ownership interest in real estate development joint ventures as of August 31, 2013 is listed below:

| Real Estate Development Joint Ventures | Countries | Ownership | Basis of Presentation |
|---|------------------|------------------|------------------------------|
| GolfPark Plaza, S.A. | Panama | 50.0% | Equity ⁽¹⁾ |
| Price Plaza Alajuela PPA, S.A. | Costa Rica | 50.0% | Equity ⁽¹⁾ |

⁽¹⁾ Purchases of joint venture interests are recorded as investment in unconsolidated affiliates on the consolidated balance sheets.

Use of Estimates – The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates.

Variable Interest Entities – The Company reviews and determines at the start of each arrangement, or subsequently if a reconsideration event occurs, whether any of its investments in joint ventures constitute a Variable Interest Entity (“VIE”) and whether it must consolidate a VIE and/or disclose information about its involvement in a VIE. The Company has determined that the joint ventures for GolfPark Plaza and Price Plaza Alajuela are VIEs. The Company has determined that it is not the primary beneficiary of the VIEs and, therefore, has accounted for these entities under the equity method.

Cash and Cash Equivalents – Cash and cash equivalents represent cash and short-term investments with maturities of three months or less when purchased and proceeds due from credit and debit card transactions, which are generally settled within a few days of the underlying transaction.

Restricted Cash – The changes in restricted cash are disclosed within the consolidated statement of cash flows based on the nature of the restriction. The following table summarizes the restricted cash reported by the Company (in thousands):

| | <u>August 31, 2013</u> | <u>August 31, 2012</u> |
|---|------------------------|------------------------|
| Short-term restricted cash: | | |
| Restricted for Honduras loan ⁽¹⁾ | \$ 1,200 | \$ 1,200 |
| Restricted cash in Honduras for purchase of property ⁽¹⁾ | 3,148 | — |
| Restricted cash for land purchase option agreements | 1,599 | — |
| Other short-term restricted cash ⁽²⁾ | 37 | 41 |
| Total short-term restricted cash | \$ 5,984 | \$ 1,241 |
| Long-term restricted cash: | | |
| Restricted cash for Honduras loan ⁽¹⁾ | \$ 1,720 | \$ 3,720 |
| Restricted cash for Colombia bank loans | 32,000 | 32,000 |
| Other long-term restricted cash ⁽²⁾ | 1,055 | 785 |
| Total long-term restricted cash | \$ 34,775 | \$ 36,505 |
| Total restricted cash | \$ 40,759 | \$ 37,746 |

⁽¹⁾ Restricted cash as of August 31, 2013 in Honduras consists mainly of \$3.1 million in funds held in escrow related to the purchase of land as of August 31, 2013 and \$1.2 million and \$1.7 million related to loans.

⁽²⁾ The other restricted cash consist mainly of cash deposits held within banking institutions in compliance with federal regulatory requirements in Costa Rica and Panama.

Value Added Tax Receivable - The Company within the course of its normal business pays Value Added Tax (“VAT”) or similar taxes (“input VAT”) in most of the countries it operates in on merchandise and/or services it acquires. The Company also collects VAT or similar taxes on behalf of the government (“output taxes”) for merchandise and/or services it sells. If the output VAT exceeds the input VAT, then the difference is remitted to the government, usually on a monthly basis. If the input VAT exceeds the output VAT, this creates a VAT receivable. The Company either requests a refund of this VAT receivable or applies the balance to expected future VAT payables. In some countries where the Company operates, the governments have implemented additional collection procedures, such as requiring credit card processor to remit a portion of sales processed via credit card directly to the government, converting this amount into a VAT receivable. These procedures alter the natural offset of input and output VAT and force the Company to process significant refund claims on a recurring basis. These refund processes can take anywhere from several months to several years to complete. In most countries where the Company operates, the VAT refund process is defined and structured with regular refunds or offsets. However, in one country the government has alleged that there is no defined process in the law to allow them to refund this VAT receivable. The Company together with its tax and legal advisers is currently appealing this interpretation in court and, further reinforced by recent favorable jurisprudence on this matter, expects to prevail. Therefore, the Company has not placed any type of allowance on the amounts of VAT receivable. The balance of the VAT receivable in this country was \$4.3 million and \$3.7 million as of August 31, 2013 and 2012, respectively.

The Company's policy for classification and presentation of VAT receivables is as follows:

- Short-term VAT receivables, recorded as Other current assets: This classification is used for any countries where the Company's subsidiary has generally demonstrated the ability to use the VAT receivable within one year. The Company also classifies as short-term any approved refunds or credit notes to the extent that the Company expects to receive the refund or use the credit notes within one year.
- Long-term VAT receivables, recorded as Other non-current assets: This classification is used for amounts not approved for refund or credit in countries where the Company's subsidiary has not demonstrated the ability to obtain refunds within one year and/or for amounts which are subject to outstanding disputes. An allowance is provided against VAT balances in dispute when the Company does not expect to eventually prevail in its recovery.

The following table summarizes the VAT receivables reported by the Company (in thousands):

| | August 31, 2013 | | August 31, 2012 | |
|--------------------------|-----------------|--------|-----------------|--------|
| Other current assets | \$ | 5,458 | \$ | 5,591 |
| Other non-current assets | \$ | 12,875 | \$ | 13,313 |

Lease Accounting – Certain of the Company's operating leases where the Company is the lessee (see Revenue Recognition Policy for lessor accounting) provide for minimum annual payments that increase over the life of the lease. The aggregate minimum annual payments are expensed on the straight-line basis beginning when the Company takes possession of the property and extending over the term of the related lease including renewal options when the exercise of the option is reasonably assured as an economic penalty may be incurred if the option is not exercised. The amount by which straight-line rent exceeds actual lease payment requirements in the early years of the leases is accrued as deferred rent and reduced in later years when the actual cash payment requirements exceed the straight-line expense. The Company also accounts in its straight-line computation for the effect of any “rental holidays” and lessor-paid tenant improvements. In addition to the minimum annual payments, in certain locations, the Company pays additional contingent rent based on a contractually stipulated percentage of sales.

Fair Value Measurements – The Company measures the fair value for all financial and nonfinancial assets and liabilities that are recognized or disclosed at fair value in the consolidated financial statements on a recurring or nonrecurring basis. The fair value of an asset is the price at which the asset could be sold in an orderly transaction between unrelated, knowledgeable and willing parties able to engage in the transaction. A liability's fair value is defined as the amount that would be paid to transfer the liability to a new obligor in a transaction between such parties, not the amount that would be paid to settle the liability with the creditor.

The Company has established a three-tier fair value hierarchy, which prioritizes the inputs used in measuring and revaluing fair value. These tiers include: Level 1, defined as observable inputs such as quoted prices in active markets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs in which little or no market data exists, therefore requiring an entity to develop its own assumptions. The Company was not required to revalue any assets or liabilities utilizing Level 1 or Level 3 inputs at the balance sheet dates. The Company's Level 2 assets and liabilities revalued at the balance sheet dates, on a recurring basis, primarily included cash flow hedges (interest rate swaps and cross-currency interest rate swaps) and forward foreign exchange contracts. In addition, the Company utilizes Level 2 inputs in determining the fair value of long-term debt. The Company has elected not to revalue long-term debt because this debt will be settled at the carrying value and not at the fair market value. The Company did not make any significant transfers in and out of Level 1 and Level 2 fair value tiers during the periods reported on herein.

Nonfinancial assets and liabilities are revalued and recognized at fair value subsequent to initial recognition when there is evidence of impairment. For the periods reported, no impairment of such nonfinancial assets was recorded.

The disclosure of fair value of certain financial assets and liabilities recorded at cost is as follows:

Cash and cash equivalents: The carrying value approximates fair value due to the short maturity of these instruments.

Short-term restricted cash: The carrying value approximates fair value due to the short maturity of these instruments.

Long-term restricted cash: Long-term restricted cash primarily consists of auto renewable 3-12 month certificates of deposit, which are held as collateral on our long-term debt. The carrying value approximates fair value due to the maturity of the underlying certificates of deposit within the normal operating cycle of the Company.

Accounts receivable: The carrying value approximates fair value due to the short maturity of these accounts.

Short-term debt: The carrying value approximates fair value due to the short maturity of these instruments.

Long-term debt: The fair value of debt is generally measured using a discounted cash flow analysis based on current market interest rates for similar types of financial instruments. These inputs are not quoted prices in active markets but they are either directly or indirectly observable; therefore, they are classified as Level 2 inputs. The carrying value and fair value of the Company's debt as of August 31, 2013 and August 31, 2012 is as follows (in thousands):

| | August 31, 2013 | | August 31, 2012 | |
|---|-----------------|------------|-----------------|------------|
| | Carrying Value | Fair Value | Carrying Value | Fair Value |
| Long-term debt, including current portion | \$ 73,020 | \$ 72,576 | \$ 78,659 | \$ 80,830 |

Derivative Instruments and Hedging Activities- The Company uses derivative financial instruments for hedging and non-trading purposes to manage its exposure to changes in interest and currency exchange rates. In using derivative financial instruments for the purpose of hedging the Company's exposure to interest and currency exchange rate risks, the contractual terms of a hedged instrument closely mirror those of the hedged item, providing a high degree of risk reduction and correlation. Contracts that are effective at meeting the risk reduction and correlation criteria (effective hedge) are recorded using hedge accounting. If a derivative financial instrument is an effective hedge, changes in the fair value of the instrument will be offset in accumulated other comprehensive income (loss) until the hedged item completes its contractual term. If any portion of the hedge is deemed ineffective, the change in fair value of the hedged assets or liabilities will be immediately recognized in earnings during the period. Instruments that do not meet the criteria for hedge accounting, or contracts for which the Company has not elected hedge accounting, are valued at fair value with unrealized gains or losses reported in earnings during the period of the change. Valuation techniques utilized in the fair value measurement of assets and liabilities presented on the Company's consolidated balance sheets were not changed from previous practice during the reporting period.

Cash Flow Instruments. The Company is a party to receive floating interest rate, pay fixed-rate interest rate swaps to hedge the interest rate risk of certain U.S. denominated debt within its international subsidiaries whose functional currency is other than the U.S. dollar. The swaps are designated as cash flow hedges of interest expense risk. These instruments are considered effective hedges and are recorded using hedge accounting. The Company is also a party to receive variable interest rate, pay fixed interest rate cross-currency interest rate swaps to hedge the interest rate and currency exposure associated with the expected payments of principal and interest of U.S. denominated debt within its international subsidiaries whose functional currency is other than the U.S. dollar. The swaps are designated as cash flow hedges of the currency risk related to payments on the U.S. denominated debt. These instruments are also considered to be effective hedges and are recorded using hedge accounting. Under cash flow hedging, the effective portion of the fair value of the derivative, calculated as the net present value of the future cash flows, is deferred on the consolidated balance sheets in accumulated other comprehensive loss. If any portion of an interest rate swap is determined to be an ineffective hedge, the gains or losses from changes in fair value would be recorded directly in the consolidated statements of income. Amounts recorded in accumulated other comprehensive loss are released to earnings in the same period that the hedged transaction impacts consolidated earnings. See Note 12 - Derivative Instruments and Hedging Activities for information on the fair value of interest rate swaps and cross-currency interest rate swaps as of August 31, 2013 and August 31, 2012.

Fair Value Instruments. The Company is exposed to foreign-currency exchange-rate fluctuations in the normal course of business. The Company is also exposed to foreign-currency exchange-rate fluctuations on U.S. dollar denominated liabilities within its international subsidiaries whose functional currency is other than the U.S. dollar. The Company manages these fluctuations, in part, through the use of non-deliverable forward foreign-exchange contracts that are intended to offset changes in cash flow attributable to currency exchange movements. The contracts are intended primarily to economically address exposure to U.S. dollar merchandise inventory expenditures made by the Company's international subsidiaries whose functional currency is other than the U.S. dollar. Currently, these contracts are treated for accounting purposes as fair value instruments and do not qualify for derivative hedge accounting, and as such the Company does not apply derivative hedge accounting to record these transactions. As a result, these contracts are valued at fair value with unrealized gains or losses reported in earnings during the period of the change. The Company seeks to mitigate foreign-currency exchange-rate risk with the use of these contracts and does not intend to engage in speculative transactions. These contracts do not contain any credit-risk-related contingent features.

The Company seeks to manage counterparty risk associated with these contracts by limiting transactions to counterparties with which the Company has an established banking relationship. There can be no assurance, however, that this practice effectively mitigates counterparty risk. The contracts are limited to less than one year in duration. See Note 12 - Derivative Instruments and Hedging Activities for information on the fair value of open, unsettled forward foreign-exchange contracts as of August 31, 2013 and August 31, 2012.

The following table summarizes financial assets and liabilities measured and recorded at fair value on a recurring basis in the Company's consolidated balance sheet as of August 31, 2013 and August 31, 2012 (in thousands) for derivatives that qualify for hedge accounting:

| Assets and Liabilities as of August 31, 2013: | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Total |
|--|---|--|--|-----------------|
| Other non-current assets - (Cross-currency interest rate swaps) | \$ — | \$ 1,505 | \$ — | \$ 1,505 |
| Other long-term liabilities – (Interest rate swaps) | — | (14) | — | (14) |
| Other long-term liabilities – (Cross-currency interest rate swaps) | — | — | — | — |
| Total | \$ — | \$ 1,491 | \$ — | \$ 1,491 |

| Assets and Liabilities as of August 31, 2012: | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Total |
|--|---|--|--|-------------------|
| Other non-current assets - (Cross-currency interest rate swaps) | \$ — | \$ — | \$ — | \$ — |
| Other long-term liabilities – (Interest rate swaps) | — | (216) | — | (216) |
| Other long-term liabilities – (Cross-currency interest rate swaps) | — | (983) | — | (983) |
| Total | \$ — | \$ (1,199) | \$ — | \$ (1,199) |

The following table summarizes financial assets and liabilities measured and recorded at fair value on a recurring basis in the Company's consolidated balance sheet as of August 31, 2013 and August 31, 2012 (in thousands) for derivatives that do not qualify for hedge accounting:

| Assets and Liabilities as of August 31, 2013 | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Total |
|--|---|--|--|--------------|
| Prepaid expenses and other current assets (Foreign currency forward contracts) | \$ — | \$ — | \$ — | \$ — |
| Other accrued expenses (Foreign currency forward contracts) | — | — | — | — |
| Net fair value of derivatives designated as hedging instruments that do not qualify for hedge accounting | \$ — | \$ — | \$ — | \$ — |

| Assets and Liabilities as of August 31, 2012 | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Total |
|--|---|--|--|--------------|
| Prepaid expenses and other current assets (Foreign currency forward contracts) | \$ — | \$ 27 | \$ — | \$ 27 |
| Other accrued expenses (Foreign currency forward contracts) | — | (3) | — | (3) |
| Net fair value of derivatives designated as hedging instruments that do not qualify for hedge accounting | \$ — | \$ 24 | \$ — | \$ 24 |

As of August 31, 2013 and August 31, 2012, the Company had no significant measurements of financial assets or liabilities at fair value on a nonrecurring basis.

Goodwill – The table below presents goodwill resulting from certain business combinations as of August 31, 2013 and August 31, 2012 (in thousands). The change in goodwill is a result of foreign exchange translation losses.

| | August 31, 2013 | August 31, 2012 | Change |
|----------|------------------------|------------------------|---------------|
| Goodwill | \$ 36,364 | \$ 36,886 | \$ (522) |

The Company reviews goodwill at the entity level for impairment. The Company first reviews qualitative factors for each reporting unit, in determining if an annual goodwill test is required. If the Company's review of qualitative factors indicates a requirement for a test of goodwill impairment, the Company then will assess whether the carrying amount of a reporting unit is greater than zero and exceeds its fair value established during the Company's prior test of goodwill impairment ("established fair value"). If the carrying amount of a reporting unit at the entity level is greater than zero and its established fair value exceeds its carrying amount, goodwill of the reporting unit is considered not impaired. If either the carrying amount of the reporting unit is not greater than zero or if the carrying amount of the entity exceeds its established fair value, the Company performs a second test to determine whether goodwill has been impaired and to calculate the amount of that impairment.

Revenue Recognition – The Company recognizes merchandise sales revenue when title passes to the customer. Membership income represents annual membership fees paid by the Company's warehouse club members, which are recognized ratably over the 12-month term of the membership. Membership refunds are prorated over the remaining term of the membership; accordingly, no refund reserve is required to be established for the periods presented. The Company recognizes and presents revenue-producing transactions on a net of value added/sales tax basis.

The Company began offering Platinum memberships in Costa Rica during fiscal year 2013, which provides members with a 2% rebate on most items, up to an annual maximum of \$500.00. Platinum members can apply this rebate to future purchases at the warehouse club at the end of the annual membership period. The Company records this 2% rebate as a reduction of revenue at the time of the sales transaction. Accordingly, the Company has reduced warehouse sales and has accrued a liability within other accrued expenses. The rebate expires within six months of the membership renewal date. However, the Company has determined that in the absence of relevant historical experience, the Company is not able to make a reasonable estimate of rebate redemptions and accordingly has assumed a 100% redemption rate. The Company will periodically review expired unused rebates outstanding, and the expired unused rebates will be recognized as Revenues: Other income on the consolidated statements of income.

The Company recognizes gift certificate sales revenue when the certificates are redeemed. The outstanding gift certificates are reflected as other accrued expenses in the consolidated balance sheets. These gift certificates generally have a one-year stated expiration date from the date of issuance. However, the absence of a large volume of transactions for gift certificates impairs the Company's ability to make a reasonable estimate of the redemption levels for gift certificates; therefore, the Company assumes a 100% redemption rate prior to expiration of the gift certificate. The Company periodically reviews unredeemed outstanding gift certificates, and the gift certificates that have expired are recognized as Revenues: Other income on the consolidated statements of income.

Operating leases, where the Company is the lessor, with lease payments that have fixed and determinable rent increases are recognized as revenue on a straight-line basis over the lease term. The Company also accounts in its straight-line computation for the effect of any "rental holidays." Contingent rental revenue is recognized as the contingent rent becomes due per the individual lease agreements.

Cost of Goods Sold – The Company includes the cost of merchandise, food service and bakery raw materials, and one hour photo supplies in cost of goods sold. The Company also includes in cost of goods sold the external and internal distribution and handling costs for supplying merchandise, raw materials and supplies to the warehouse clubs. External costs include inbound freight, duties, drayage, fees, insurance, and non-recoverable value-added tax related to inventory shrink, spoilage and damage. Internal costs include payroll and related costs, utilities, consumable supplies, repair and maintenance, rent expense, building and equipment depreciation at its distribution facilities and payroll and other direct costs for in store demonstrations.

Vendor consideration consists primarily of volume rebates, time-limited product promotions, slotting fees, demonstration reimbursements and prompt payment discounts. Volume rebates that are not threshold based are incorporated into the unit cost of merchandise reducing the inventory cost and cost of goods sold. Volume rebates that are threshold based are recorded as a reduction to cost of good sold when the Company achieves established purchase levels that are confirmed by the vendor in writing or upon receipt of funds. On a quarterly basis, the Company calculates the amount of rebates recorded in cost of goods sold that relates to inventory on hand and this amount is reclassified as a reduction to inventory, if significant. Product promotions are generally linked to coupons that provide for reimbursement to the Company from vendor rebates for the product being promoted. Slotting fees are related to consideration received by the Company from vendors for preferential "end cap" placement of the vendor's products within the warehouse club. Demonstration reimbursements are related to consideration received by the Company from vendors for the in store promotion of the vendors' products. The Company records the reduction in cost of goods sold on a transactional basis for these programs. Prompt payment discounts are taken in substantially all cases, and therefore, are applied directly to reduce the acquisition cost of the related inventory, with the resulting effect recorded to cost of goods sold when the inventory is sold.

Selling, General and Administrative – Selling, general and administrative costs are comprised primarily of expenses associated with warehouse operations. Warehouse operations include the operating costs of the Company's warehouse clubs, including all payroll and related costs, utilities, consumable supplies, repair and maintenance, rent expense, building and equipment depreciation, and bank and credit card processing fees. Also included in selling, general and administrative expenses are the payroll and related costs for the Company's U.S. and regional purchasing and management centers.

Pre-Opening Costs – The Company expenses pre-opening costs (the costs of start-up activities, including organization costs and rent) as incurred.

Asset Impairment Costs – The Company periodically evaluates its long-lived assets for indicators of impairment. Management's judgments are based on market and operational conditions at the time of the evaluation and can include management's best estimate of future business activity. These periodic evaluations could cause management to conclude that impairment factors exist, requiring an adjustment of these assets to their then-current fair value. Future business conditions and/or activity could differ materially from the projections made by management causing the need for additional impairment charges.

Contingencies and Litigation – The Company accounts and reports for loss contingencies if (a) information available prior to issuance of the consolidated financial statements indicates that it is probable that an asset had been impaired or a liability had been incurred at the date of the consolidated financial statements and (b) the amount of loss can be reasonably estimated.

Foreign Currency Translation – The assets and liabilities of the Company's foreign operations are translated to U.S. dollars when the functional currency in the Company's international subsidiaries is the local currency and not U.S. dollars. Assets and liabilities of these foreign subsidiaries are translated to U.S. dollars at the exchange rate on the balance sheet date, and revenue, costs and expenses are translated at average rates of exchange in effect during the period. The corresponding translation gains and losses are recorded as a component of accumulated other comprehensive income or loss. These adjustments will affect net income upon the sale or liquidation of the underlying investment.

Monetary assets and liabilities denominated in currencies other than the functional currency of the respective entity, (primarily U.S. Dollars) are revalued to the functional currency using the exchange rate on the balance sheet date. These foreign exchange transaction gains (losses), including repatriation of funds, are recorded as Other income (expense) in the consolidated statements of income. The following table summarizes the amounts recorded for the twelve month periods ending August 31, 2013, 2012, and 2011(in thousands):

| | Twelve Months Ended | | |
|----------------------|----------------------------|------------------------|-----------------------|
| | August 31, 2013 | August 31, 2012 | August 31,2011 |
| Currency gain (loss) | \$ (954) | \$ (525) | \$ 3,101 |

Income Taxes – The Company accounts for income taxes using the asset and liability method. Under the asset and liability method, deferred tax assets and liabilities are recognized for the future tax consequences attributed to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences and carry-forwards are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. A valuation allowance is established when necessary to reduce deferred tax assets to amounts expected to be realized.

The Company and its subsidiaries are required to file federal and state income tax returns in the United States and various other tax returns in foreign jurisdictions. The preparation of these tax returns requires the Company to interpret the applicable tax laws and regulations in effect in such jurisdictions, which could affect the amount of tax paid by the Company. The Company, in consultation with its tax advisors, bases its tax returns on interpretations that are believed to be reasonable under the circumstances. The tax returns, however, are subject to routine reviews by the various federal, state and foreign taxing authorities in the jurisdictions in which the Company or one of its subsidiaries file tax returns. As part of these reviews, a taxing authority may disagree with respect to the income tax positions taken by the Company (“uncertain tax positions”) and, therefore, require the Company or one of its subsidiaries to pay additional taxes.

The Company accrues an amount for its estimate of probable additional income tax liability. In certain cases, the impact of an uncertain income tax position on the income tax return must be recognized at the largest amount that is more-likely-than-not to be sustained upon audit by the relevant tax authority. An uncertain income tax position will not be recognized if it has less than 50% likelihood of being sustained. This requires significant judgment, the use of estimates, and the interpretation and application of complex tax laws. When facts and circumstances change, the Company reassesses these probabilities and records any changes in the consolidated financial statements as appropriate. There were no material changes in the Company's uncertain income tax positions for the periods ended August 31, 2013 and 2012.

Recent Accounting Pronouncements

FASB ASC 405 ASU 2013-04 - Obligations resulting from joint and several liability arrangements.

In February 2013, the FASB issued amendments providing guidance for the recognition, measurement, and disclosure of obligations resulting from joint and several liability arrangements for which the total amount of the obligation within the scope of this update is fixed at the reporting date, except for obligations addressed within existing guidance in U.S. GAAP. The guidance requires an entity to measure those obligations as the sum of the amount the reporting entity agreed to pay on the basis of its arrangement among its co-obligors and any additional amount the reporting entity expects to pay on behalf of its co-obligors. The guidance in this update also requires an entity to disclose the nature and amount of the obligation as well as other information about those obligations. The amendment was retrospectively effective for the Company as of September 1, 2013. Adoption of this guidance did not have a material impact on the Company's consolidated financial statements.

FASB ASC 220 ASU 2013-02 - Reporting of amounts reclassified out of accumulated other comprehensive income.

In February 2013, the FASB issued amended guidance for the presentation requirements for reclassifications out of accumulated other comprehensive income. The amendment requires the Company to provide additional information about reclassifications of accumulated other comprehensive income. The amendment was effective as of March 1, 2013. The Company adopted this guidance on March 1, 2013. Adoption of this guidance did not have a material impact on the Company's consolidated financial statements.

FASB ASC 220 ASU 2011-05 - Presentation of comprehensive income.

In June 2011, the FASB issued guidance to amend the presentation of comprehensive income to allow an entity the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In both choices, an entity is required to present each component of net income along with total net income, each component of other comprehensive income along with a total for other comprehensive income, and a total amount for comprehensive income. The guidance eliminates the option to present the components of other comprehensive income as part of the statement of changes in stockholders' equity. The amended guidance was effective for annual and interim periods within those years beginning after December 15, 2011 and was to be applied retrospectively. The Company adopted this guidance on September 1, 2012. Adoption of this guidance did not have a material impact on the Company's consolidated financial statements.

FASB ASC 350 ASU 2010-28 - When to perform step 2 of the Goodwill impairment test.

In December 2010, the FASB issued amended guidance concerning testing for impairment of goodwill where an entity has one or more reporting units whose carrying value is zero or negative. The amended guidance requires the entity to perform a test to measure the amount, if any, of impairment to goodwill by comparing the implied fair value of the reporting unit goodwill with the carrying amount of that goodwill. The Company was required to adopt this amended guidance for fiscal years or interim periods within those years after December 15, 2011. The Company adopted this guidance on September 1, 2012. The adoption of the amended guidance did not have an impact on the Company's consolidated financial statements or disclosures to those financial statements.

NOTE 3 – PROPERTY AND EQUIPMENT, NET

Property and equipment are stated at historical cost. The historical cost of acquiring an asset includes the costs necessarily incurred to bring it to the condition and location necessary for its intended use. Depreciation is computed on the straight-line basis over the estimated useful lives of the assets. The useful life of fixtures and equipment ranges from three to 15 years and that of certain components of building improvements and buildings from 10 to 25 years. Leasehold improvements are amortized over the shorter of the life of the improvement or the expected term of the lease. In some locations, leasehold improvements are amortized over a period longer than the initial lease term where management believes it is reasonably assured that the renewal option in the underlying lease will be exercised as an economic penalty may be incurred if the option is not exercised. The sale or purchase of property and equipment is recognized upon legal transfer of property.

Property and equipment consist of the following (in thousands):

| | August 31, | |
|---|-------------------|-------------------|
| | 2013 | 2012 |
| Land and land improvements | \$ 100,108 | \$ 89,878 |
| Building and building improvements | 228,257 | 198,967 |
| Fixtures and equipment | 119,242 | 103,250 |
| Construction in progress | 23,657 | 22,409 |
| Total property and equipment, historical cost | 471,264 | 414,504 |
| Less: accumulated depreciation | (132,786) | (114,937) |
| Property and equipment, net | <u>\$ 338,478</u> | <u>\$ 299,567</u> |

Depreciation and amortization expense (in thousands):

| | Years Ended August 31, | | |
|---------------------------------------|-----------------------------------|-------------|-------------|
| | 2013 | 2012 | 2011 |
| Depreciation and amortization expense | \$ 24,444 | \$ 23,739 | \$ 21,154 |

During fiscal year 2012, as a result of the merger of wholly owned subsidiaries under the common control of the Company and the correction of currency translation errors, the Company recorded during the first quarter of fiscal year 2012 a decrease in Property and equipment, net of approximately \$8.9 million (see Note 1 - Company Overview and Basis of Presentation).

During fiscal year 2011, as a result of corrections related to the translation of foreign currencies, the Company recorded during the fourth quarter of fiscal year 2011 approximately \$2.3 million of additional depreciation expense.

The Company capitalizes interest on expenditures for qualifying assets over a period that covers the duration of the activities required to get the asset ready for its intended use, provided that expenditures for the asset have been made and interest cost is being incurred. Interest capitalization continues as long as those activities and the incurrence of interest cost continue. The amount capitalized in an accounting period is determined by applying the capitalization rate (average interest rate) to the average amount of accumulated expenditures for the qualifying asset during the period. The capitalization rates are based on the interest rates applicable to borrowings outstanding during the period.

Total interest capitalized (in thousands):

| | As of August 31, 2013 | As of August 31, 2012 |
|----------------------------|------------------------------|------------------------------|
| Total interest capitalized | \$ 4,475 | \$ 4,675 |

Total interest capitalized (in thousands):

| | Twelve Months Ended August 31, | | |
|----------------------|---------------------------------------|-------------|-------------|
| | 2013 | 2012 | 2011 |
| Interest capitalized | \$ 1,353 | \$ 250 | \$ 876 |

A summary of asset disposal activity for fiscal years 2013, 2012 and 2011 is as follows (in thousands):

| | Historical Cost | Accumulated Depreciation | Other Costs | Proceeds from disposal | Gain/(Loss) recognized |
|---------------------------------|----------------------------|-------------------------------------|--------------------|-----------------------------------|-----------------------------------|
| Fiscal Year 2013 | \$ 5,282 | \$ 4,129 | \$ — | \$ 264 | \$ (889) |
| Fiscal Year 2012 | \$ 4,700 | \$ 4,250 | \$ — | \$ 138 | \$ (312) |
| Fiscal Year 2011 ⁽¹⁾ | \$ 17,965 | \$ 11,328 | \$ (188) | \$ 7,588 | \$ 763 |

⁽¹⁾ On April 9, 2010, the Company relocated one of its three warehouse clubs in Panama City, Panama ("Los Pueblos") to a new location ("Brisas"). The Company leased the Los Pueblos site to Juan Diaz Properties, S.A./ Ace International Hardware Corporation ("ACE") under a lease agreement with an option to purchase. ACE exercised its option to purchase the property and on March 23, 2011 the Company's Panama subsidiary entered into a land sale agreement with ACE. The sales price of the property was approximately \$5.3 million. Additionally, on March 23, 2011, the Company's Panama subsidiary entered into a land sale agreement with OD Panama S.A. (an affiliate of Office Depot, Mexico) for the sale of approximately 28,322 square feet of undeveloped land located adjacent to the Panama, Via Brasil location for approximately \$2.1 million. Gonzalo Barrutieta, who has served as a member of the Company's board of directors since February 2008, is a board member of Office Depot, Mexico.

The Company has recorded in other current liabilities at the end of fiscal year 2013 approximately \$3.2 million in liabilities, related to the acquisition of land in Tegucigalpa, Honduras, upon which the Company anticipates opening its third warehouse club in Honduras in the spring of 2014. This amount was paid in September 2013.

NOTE 4 – EARNINGS PER SHARE

The Company presents basic and diluted income per share using the two class method. The two-class method is an earnings allocation formula that treats a participating security as having rights to earnings that otherwise would have been available to common stockholders and that determines basic income per share for each class of common stock and participating security according to dividends declared (or accumulated) and participation rights in undistributed earnings that would have been available to common stockholders. A participating security is defined as a security that may participate in undistributed earnings with common stock. The Company's capital structure includes securities that participate with common stock on a one for one basis for distribution of dividends. These are the restricted stock awards authorized within the 1998, 2001 and 2002 Equity Participation Plans of the Company. In addition, the Company determines the diluted income per share by including the basic weighted average of outstanding stock options and unvested restricted stock units in the calculation of diluted net income per share.

The following table sets forth the computation of net income per share for the twelve months ended August 31, 2013, 2012 and 2011 (in thousands, except per share amounts):

| | Years Ended August 31, | | |
|--|-------------------------------|------------------|------------------|
| | 2013 | 2012 | 2011 |
| Net income from continuing operations | \$ 84,265 | \$ 67,646 | \$ 61,836 |
| Less: Allocation of income to unvested stockholders | (1,780) | (1,337) | (952) |
| Net earnings available to common stockholders from continuing operations | <u>\$ 82,485</u> | <u>\$ 66,309</u> | <u>\$ 60,884</u> |
| Net earnings (loss) available to common stockholders from discontinued operations | <u>\$ —</u> | <u>\$ (25)</u> | <u>\$ (86)</u> |
| Basic weighted average shares outstanding | 29,647 | 29,554 | 29,441 |
| Add dilutive effect of stock options and restricted stock units (two-class method) | 34 | 28 | 16 |
| Diluted average shares outstanding | <u>29,681</u> | <u>29,582</u> | <u>29,457</u> |
| Basic net income per share from continuing operations | <u>\$ 2.78</u> | <u>\$ 2.24</u> | <u>\$ 2.07</u> |
| Diluted net income per share from continuing operations | <u>\$ 2.78</u> | <u>\$ 2.24</u> | <u>\$ 2.07</u> |
| Basic net income (loss) per share from discontinued operations | <u>\$ —</u> | <u>\$ —</u> | <u>\$ —</u> |
| Diluted net income (loss) per share from discontinued operations | <u>\$ —</u> | <u>\$ —</u> | <u>\$ —</u> |

| | Years Ended August 31, | | |
|--|-------------------------------|------------------|------------------|
| | 2013 | 2012 | 2011 |
| Net income: | | | |
| Income from continuing operations | \$ 84,265 | \$ 67,646 | \$ 61,836 |
| Income (loss) from discontinued operations, net of tax | — | (25) | (86) |
| | <u>\$ 84,265</u> | <u>\$ 67,621</u> | <u>\$ 61,750</u> |

NOTE 5 – STOCKHOLDERS' EQUITY

Dividends

| Declared | Amount | First Payment | | | Second Payment | | |
|----------|---------|---------------|-----------|---------|----------------|-----------|---------|
| | | Record Date | Date Paid | Amount | Record Date | Date Paid | Amount |
| 11/27/12 | \$ 0.60 | 12/10/12 | 12/21/12 | \$ 0.30 | 8/15/13 | 8/30/13 | \$ 0.30 |
| 1/25/12 | \$ 0.60 | 2/15/12 | 2/29/12 | \$ 0.30 | 8/15/12 | 8/31/12 | \$ 0.30 |
| 1/19/11 | \$ 0.60 | 2/15/11 | 2/28/11 | \$ 0.30 | 8/15/11 | 8/31/11 | \$ 0.30 |

The Company anticipates the ongoing payment of semi-annual dividends in subsequent periods, although the actual declaration of future dividends, the amount of such dividends, and the establishment of record and payment dates is subject to final determination by the Board of Directors at its discretion after its review of the Company's financial performance and anticipated capital requirements.

Preferred Stock Authorized Shares

As of August 31, 2013, 2,000,000 shares of preferred stock with a par value of \$.0001, were authorized, but no shares were outstanding. Upon issuance, our Board of Directors has the ability to define the terms of the preferred shares, including voting rights, liquidation preferences, conversion and redemption provisions and dividend rates.

Comprehensive Income and Accumulated Other Comprehensive Loss

The following table disclose the tax effects allocated to each component of other comprehensive income (loss) (in thousands):

| | For the years ended August 31, | | | | | | | | |
|--|--------------------------------|--------------------------|-------------------|-------------------|--------------------------|-------------------|-------------------|--------------------------|-------------------|
| | 2013 | | | 2012 | | | 2011 | | |
| | Before-Tax Amount | Tax (expense) or benefit | Net-of-Tax Amount | Before-Tax Amount | Tax (expense) or benefit | Net-of-Tax Amount | Before-Tax Amount | Tax (expense) or benefit | Net-of-Tax Amount |
| Foreign currency translation adjustments ⁽¹⁾ | (10,359) | \$ — | \$ (10,359) | \$ (1,187) | \$ — | \$ (1,187) | \$ (947) | \$ — | \$ (947) |
| Defined benefit pension plans: | | | | | | | | | |
| Prior service cost arising during period | — | — | — | — | — | — | (355) | 89 | (266) |
| Net gain (loss) arising during period | (365) | 91 | (274) | 255 | (64) | 191 | (9) | 2 | (7) |
| Amortization of prior service cost included in net periodic pensions cost | 260 | (64) | 196 | 10 | (2) | 8 | — | — | — |
| Total defined benefit pension plans | (105) | 27 | (78) | 265 | (66) | 199 | (364) | 91 | (273) |
| Unrealized gains (losses) on change in fair value of interest rate swaps ⁽²⁾ | 2,691 | (547) | 2,144 | (316) | (82) | (398) | (117) | (55) | (172) |
| Foreign currency translations differences for merger of foreign operations ⁽¹⁾⁽³⁾ | — | — | — | (5,604) | — | (5,604) | — | — | — |
| Correction of foreign currency translations for prior years related to foreign operations affecting property and equipment ⁽¹⁾⁽³⁾ | — | — | — | (3,277) | — | (3,277) | (4,851) | — | (4,851) |
| Other comprehensive income (loss) | \$ (7,773) | \$ (520) | \$ (8,293) | \$ (10,119) | \$ (148) | \$ (10,267) | \$ (6,279) | \$ 36 | \$ (6,243) |

- (1) Translation adjustments arising in translating the financial statements of a foreign entity have no effect on the income taxes of that foreign entity. They may, however, affect: (a) the amount, measured in the parent entity's reporting currency, of withholding taxes assessed on dividends paid to the parent entity and (b) the amount of taxes assessed on the parent entity by the government of its country. The Company has determined that the reinvestment of earnings of its foreign subsidiaries are indefinite because of the long-term nature of the Company's foreign investment plans. Therefore, deferred taxes are not provided for on translation adjustments related to unremitted earnings of the Company's foreign subsidiaries.
- (2) See Note 12 - Derivative Instruments and Hedging Activities.
- (3) See Note 1 - Company Overview and Basis of Presentation.

The following tables disclose the changes in the balances of each component of other comprehensive loss included as a separate component of equity within the balance sheet and for each component of other comprehensive income, the current period reclassifications out of accumulated other comprehensive income (in thousands):

Twelve Month Period Ended August 31, 2013

| | Foreign currency translation adjustments | Defined benefit pension plans | Unrealized gains/(losses) on change in fair value of interest rate swaps ⁽¹⁾ | Accumulated other comprehensive loss |
|--|---|--|--|---|
| Beginning balance, September 1, 2012 | \$ (31,962) | \$ (74) | \$ (1,146) | \$ (33,182) |
| Other comprehensive income before reclassifications | (10,359) | — | — | (10,359) |
| Amounts reclassified from accumulated other comprehensive income | — | (78) | 2,144 ⁽¹⁾ | 2,066 |
| Net current-period other comprehensive income | (10,359) | (78) | 2,144 | (8,293) |
| Ending balance, August 31, 2013 | <u>\$ (42,321)</u> | <u>\$ (152)</u> | <u>\$ 998</u> | <u>\$ (41,475)</u> |

Twelve Month Period Ended August 31, 2012

| | Foreign currency translation adjustments | Defined benefit pension plans | Unrealized gains/(losses) on change in fair value of interest rate swaps (1) | Accumulated other comprehensive loss |
|--|---|--|---|---|
| Beginning balance, September 1, 2011 | \$ (21,894) | \$ (273) | \$ (748) | \$ (22,915) |
| Other comprehensive income before reclassifications | (10,068) ⁽²⁾ | — | — | (10,068) |
| Amounts reclassified from accumulated other comprehensive income | — | 199 | (398) ⁽¹⁾ | (199) |
| Net current-period other comprehensive income | (10,068) | 199 | (398) | (10,267) |
| Ending balance, August 31, 2012 | <u>\$ (31,962)</u> | <u>\$ (74)</u> | <u>\$ (1,146)</u> | <u>\$ (33,182)</u> |

(1) See Note 12 - Derivative Instruments and Hedging Activities.

(2) Includes \$5.6 million to record foreign currency translation differences for merger of operations, \$3.3 million to correct foreign currency translations for prior years related to foreign operations affecting property and equipment and \$1.2 million in foreign currency translation adjustments. See Note 1- Company Overview and Basis of Presentation for details.

The following tables disclose the effects on net income of significant amounts reclassified out of each component of accumulated other comprehensive loss (in thousands):

| | Twelve Month Period Ended | | | |
|---|---|--|---|--|
| | August 31, 2013 | | August 31, 2012 | |
| | Amount reclassified from accumulated other comprehensive (loss) income | Financial statement line item where effect is presented | Amount reclassified from accumulated other comprehensive (loss) income | Financial statement line item where effect is presented |
| Amortization of Defined benefit pension plan | | | | |
| Prior service costs | \$ 260 | (1) | \$ 10 | (1) |
| Actuarial gains (losses) | (365) | (1) | 255 | (1) |
| Total before tax | (105) | | 265 | |
| Tax benefit | 27 | Statement of Income-Provision for income taxes | (66) | Statement of Income-Provision for income taxes |
| Net of tax | <u>\$ (78)</u> | (1) | <u>\$ 199</u> | (1) |
| Unrealized gains/(losses) on change in fair value of interest rate swaps | | | | |
| Cross currency interest rate cash flow hedges | \$ 1,505 | Balance sheet- other non-current assets | \$ — | Balance sheet- other non-current assets |
| Interest rate cash flow hedges | 203 | Balance sheet- other long-term liabilities | 328 | Balance sheet- other long-term liabilities |
| Cross currency interest rate cash flow hedges | 983 | Balance sheet- other long-term liabilities | (644) | Balance sheet- other long-term liabilities |
| Total before tax | 2,691 | | (316) | |
| Tax expense | (50) | Balance sheet-Deferred tax assets | (82) | Balance sheet-Deferred tax assets |
| Tax expense | (497) | Balance sheet-Deferred tax liabilities | — | Balance sheet-Deferred tax liabilities |
| Net of tax | <u>\$ 2,144</u> | Balance sheet- other long-term liabilities | <u>\$ (398)</u> | Balance sheet- other long-term liabilities |

(1) These amounts are included as part of salaries reported within warehouse club operations expense.

Retained Earnings Not Available for Distribution

The following table summarizes retained earnings designated as legal reserves of various subsidiaries which cannot be distributed as dividends to PriceSmart, Inc. according to applicable statutory regulations (in thousands):

| | August 31, 2013 | August 31, 2012 |
|--|------------------------|------------------------|
| Retained earnings not available for distribution | \$ 6,872 | \$ 5,490 |

NOTE 6 – RETIREMENT PLAN

Defined Contribution Plans

PriceSmart offers a defined contribution 401(k) retirement plan to its U.S. employees, which allows employees to enroll in the plan after 90 days of employment. Enrollment in these plans begins on the first of the month following the employee's eligibility. Effective January 1, 2011, the Company makes nondiscretionary contributions to the 401(k) plan with a 4% "Company Contribution" based on the employee's salary regardless of the employee's own contributions to the plan up to the IRS maximum allowed. Prior to January 1, 2011, the Company made nondiscretionary contributions to the 401(k) plan equal to 100% of the participant's contribution up to an annual maximum of 4% of base compensation up to the IRS maximum allowed. Employer contributions to the 401(k) plan for the Company's U.S. employees were \$1.1 million, \$1.0 million and \$821,000 during fiscal years 2013, 2012 and 2011, respectively. The Company has defined contribution plans for its employees in several countries and contributes a percentage of the respective employees' salary. Amounts contributed under these plans were \$969,000, \$843,000 and \$653,000 during fiscal years 2013, 2012 and 2011, respectively.

Defined Benefit Plan

On January 21, 2011, PS Operations Ltd., a subsidiary of the Company in Trinidad, signed a collective labor agreement with the Oil Workers Trade Union on behalf of the hourly rated weekly paid and hourly rated bi-monthly paid employees who are members of the Union. This agreement contains a Defined Benefit Plan within the contract for retirement pay. The Company currently does not intend to fund this obligation. As a result, the entire amount of the benefit obligation is presented as a long-term liability on the consolidated balance sheets. The Company will make payments on any obligation that becomes due from available cash. The following table summarizes the amount of the funding obligation and the line items in which it is recorded on the consolidated balance sheets and consolidated statements of income as of and for the fiscal years ended August 31, 2013 and 2012 (in thousands):

| | Other Long-Term Liability | | Accumulated Other Comprehensive Loss | | Operating Expenses | | |
|---|---------------------------|-----------------|--------------------------------------|-----------------------------|--------------------|---------------|---------------|
| | Year Ended August 31, | | | | | | |
| | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2011 |
| Start of Period | \$ (396) | \$ (471) | \$ 99 | \$ 364 | \$ — | \$ — | \$ — |
| Service cost | (83) | (140) | — | — | 91 | 140 | 90 |
| Interest cost | (17) | (31) | — | — | 17 | 31 | 13 |
| Prior service cost (including amortization) | — | — | (15) | (19) | 15 | 14 | 9 |
| Actuarial gains/(losses) | (93) | 246 | 120 | (246) | (27) | — | — |
| Totals | <u>\$ (589)</u> | <u>\$ (396)</u> | <u>\$ 204</u> | <u>\$ 99</u> ⁽¹⁾ | <u>\$ 96</u> | <u>\$ 185</u> | <u>\$ 112</u> |

⁽¹⁾ The Company has recorded a deferred tax asset amount of \$52,000 and \$25,000 as of August 31, 2013 and 2012, respectively, relating to the unrealized expense on deferred benefit plan. The Company also recorded accumulated other comprehensive loss, net of tax, for \$152,000 and \$74,000 as of August 31, 2013 and 2012, respectively.

| Valuation Assumptions Used in the Accounting of the Defined Benefit Plan: | Year Ended August 31, | |
|---|-----------------------|-------|
| | 2013 | 2012 |
| Discount rate | 2.0% | 3.5% |
| Future salary escalation | 5.0% | 5.0% |
| Percentage of employees assumed to withdraw from Company without a benefit ("turnover") | 11.0% | 11.0% |
| Percentage of employees assumed to withdraw from Company with a benefit ("disability") | 0.5% | 0.5% |

NOTE 7 – STOCK BASED COMPENSATION

The three types of equity awards offered by the Company are stock options (“options”), restricted stock awards (“RSA’s”) and restricted stock units (“RSU’s”). Compensation related to options is accounted for by applying the valuation technique based on the Black-Scholes model. Compensation related to RSA’s and RSU’s is based on the fair market value at the time of grant with the application of an estimated forfeiture rate. The Company recognizes the compensation cost related to these awards over the requisite service period as determined by the grant, amortized ratably or on a straight line basis over the life of the grant. The Company utilizes “modified grant-date accounting” for true-ups due to actual forfeitures at the vesting dates. The Company records as additional paid-in capital the tax savings resulting from tax deductions in excess of expense for stock-based compensation or a reduction in paid-in capital from the tax deficiency resulting from stock-based compensation in excess of the related tax deduction, based on the Tax Law Ordering method. In addition, the Company reflects the tax savings (deficiency) resulting from the taxation of stock-based compensation as a financing cash flow in its consolidated statement of cash flows, rather than as operating cash flows.

RSA’s have the same cash dividend and voting rights as other common stock and are considered to be currently issued and outstanding shares of common stock. RSU’s are not issued nor outstanding until vested and do not have the cash dividend and voting rights of common stock. However, the Company has paid dividend equivalents to the employees with unvested RSU’s equal to the dividend they would have received had the shares of common stock underlying the RSU’s been actually issued and outstanding. The providing of dividend equivalents on RSU’s is subject to the annual review and final determination by the board of directors at their discretion. Payments of dividend equivalents to employees are recorded as compensation expense.

The Company adopted the 2013 Equity Incentive Award Plan for the benefit of its eligible employees, consultants and non-employee directors on January 22, 2013 and transferred 233,830 shares available under the three prior equity participation plans into this new plan. This plan allows restricted stock awards and restricted stock units which typically vest between five to ten years. The following table summarizes the shares authorized and shares available for future grants:

| | Shares authorized | Shares available to grant | |
|-------------|-------------------|---------------------------|-----------------|
| | | August 31, 2013 | August 31, 2012 |
| Prior Plans | 2,350,000 | N/A | 194,925 |
| 2013 Plan | 600,000 | 782,385 | N/A |

The following table summarizes the components of the stock-based compensation expense for the twelve-month periods ended August 31, 2013, 2012 and 2011 (in thousands), which are included in general and administrative expense and warehouse club operations in the consolidated statements of income:

| | Year Ended August 31, | | |
|----------------------------------|-----------------------|----------|----------|
| | 2013 | 2012 | 2011 |
| Options granted to directors | \$ 113 | \$ 107 | \$ 55 |
| Restricted stock awards | 5,268 | 4,834 | 3,780 |
| Restricted stock units | 921 | 528 | 202 |
| Stock-based compensation expense | \$ 6,302 | \$ 5,469 | \$ 4,037 |

The following table summarizes various concepts related to stock-based compensation as of and for the years ended August 31, 2013, 2012 and 2011:

| | August 31, | | |
|---|-------------------|-------------|-------------|
| | 2013 | 2012 | 2011 |
| Remaining unrecognized compensation cost (in thousands) | \$ 25,450 | \$ 25,543 | \$ 8,319 |
| Weighted average period of time over which this cost will approximately be recognized (years) | 7 | 8 | 3 |
| Excess tax benefit (deficiency) on stock-based compensation (in thousands) | \$ 1,336 | \$ 1,438 | \$ 752 |

The Company began issuing restricted stock awards in fiscal year 2006 and restricted stock units in fiscal year 2008. The restricted stock awards and units vest over a five to ten year period and the unvested portion of the award is forfeited if the employee or non-employee director leaves the Company before the vesting period is completed. Restricted stock awards and units activity for the twelve-months ended August 31, 2013, 2012 and 2011 was as follows:

| | Year Ended August 31, | | |
|---|------------------------------|-------------|-------------|
| | 2013 | 2012 | 2011 |
| Grants outstanding at beginning of period | 700,893 | 436,611 | 558,821 |
| Granted | 62,046 | 399,041 | 95,700 |
| Forfeited | (3,021) | (5,230) | (8,231) |
| Vested | (136,494) | (129,529) | (209,679) |
| Grants outstanding at end of period | 623,424 | 700,893 | 436,611 |

The following table summarizes the fair value for restricted stock awards and units for twelve-months of fiscal years 2013, 2012 and 2011:

| Weighted Average Grant Date Fair Value | Year Ended August 31, | | |
|---|------------------------------|-------------|-------------|
| | 2013 | 2012 | 2011 |
| Restricted stock awards and units granted | \$ 80.79 | \$ 67.26 | \$ 41.25 |
| Restricted stock awards and units vested | \$ 39.33 | \$ 23.46 | \$ 16.72 |
| Restricted stock awards and units forfeited | \$ 30.88 | \$ 29.30 | \$ 23.58 |

The following table summarizes the total fair market value of restricted stock awards and units vested for the period (in thousands):

| | Twelve Months Ended August 31, | | |
|---|---------------------------------------|-------------|-------------|
| | 2013 | 2012 | 2011 |
| Total fair market value of restricted stock awards and units vested | \$ 10,673 | \$ 8,812 | \$ 8,270 |

At the vesting dates of restricted stock awards, the Company repurchases shares at the prior day's closing price per share, with the funds used to pay the employees' minimum statutory tax withholding requirements. The Company expects to continue this practice going forward. The following table summarizes this activity during the period:

| | Twelve Months Ended August 31, | | |
|---|---------------------------------------|-------------|-------------|
| | 2013 | 2012 | 2011 |
| Shares repurchased | 44,460 | 46,373 | 69,146 |
| Cost of repurchase of shares (in thousands) | \$ 3,467 | \$ 3,154 | \$ 2,711 |

The Company reissues treasury shares as part of its stock-based compensation programs. The following table summarizes the treasury shares reissued during the period:

| | Twelve Months Ended August 31, | | |
|--------------------------|---------------------------------------|-------------|-------------|
| | 2013 | 2012 | 2011 |
| Reissued treasury shares | — | 196,850 | — |

The following table summarizes the stock options outstanding:

| | August 31, 2013 | August 31, 2012 |
|---------------------------|------------------------|------------------------|
| Stock Options Outstanding | 28,000 | 36,000 |

Due to the substantial shift from the use of stock options to restricted stock awards and units, the Company believes stock option activity is no longer significant and that any further disclosure on options is not necessary.

NOTE 8 – COMMITMENTS AND CONTINGENCIES

From time to time, the Company and its subsidiaries are subject to legal proceedings, claims and litigation arising in the ordinary course of business, the outcome of which, in the opinion of management, would not have a material adverse effect on the Company. The Company evaluates such matters on a case by case basis, and vigorously contests any such legal proceedings or claims which the Company believes are without merit.

The Company is required to file federal and state tax returns in the United States and various other tax returns in foreign jurisdictions. The preparation of these tax returns requires the Company to interpret the applicable tax laws and regulations in effect in such jurisdictions, which could affect the amount of tax paid by the Company. The Company, in consultation with its tax advisors, bases its tax returns on interpretations that are believed to be reasonable under the circumstances. The tax returns, however, are subject to routine reviews by the various taxing authorities in the jurisdictions in which the Company files its returns. As part of these reviews, a taxing authority may disagree with respect to the interpretations the Company used to calculate its tax liability and therefore require the Company to pay additional taxes.

The Company accrues an amount for its estimate of probable additional income tax liability. In certain cases, the impact of an uncertain income tax position on the income tax return must be recognized at the largest amount that is more-likely-than-not to be sustained upon audit by the relevant tax authority. An uncertain income tax position will not be recognized if it has less than 50% likelihood of being sustained (see Note 9 - Income Taxes for additional information).

In evaluating the exposure associated with various non-income tax filing positions, the Company accrues for probable and estimable exposures for non-income tax related tax contingencies. As of August 31, 2013 and 2012, the Company had recorded within other accrued expenses a total of \$2.9 million and \$3.3 million, respectively, for various non-income tax related tax contingencies.

While the Company believes the recorded liabilities are adequate, there are inherent limitations in projecting the outcome of litigation, in estimating probable additional income tax liability taking into account uncertain tax positions and in evaluating the probable additional tax associated with various non-income tax filing positions. As such, the Company is unable to make a reasonable estimate of the sensitivity to change of estimates affecting its recorded liabilities. As additional information becomes available, the Company assesses the potential liability and revises its estimates as appropriate.

The Company is committed under non-cancelable operating leases for the rental of facilities and land (see Note 11 - Leases). The Company is also committed to non-cancelable construction services obligations for various warehouse club developments and expansions. As of August 31, 2013 the Company has approximately \$3.0 million in contractual obligations for construction services not yet rendered.

See Note 14 - Unconsolidated Affiliates for a description of additional capital contributions that may be required in connection with joint ventures to develop commercial centers adjacent to PriceSmart warehouse clubs in Panama and Costa Rica.

The Company contracts for distribution center services in Mexico. The contract for this distribution center's services was renewed on December 31, 2011 for an additional three years, with the applicable fees and rates to be reviewed at the beginning of each calendar year. Future minimum service commitments related to this contract for the following twelve months is approximately \$125,000 and for the remaining of the term is approximately \$41,000.

NOTE 9 – INCOME TAXES

Income from continuing operations before provision for income taxes and loss of unconsolidated affiliates includes the following components (in thousands):

| | Years Ended August 31, | | |
|---|-------------------------------|-------------------|------------------|
| | 2013 | 2012 | 2011 |
| United States | \$ 30,377 | \$ 38,121 | \$ 24,259 |
| Foreign | 92,834 | 64,593 | 65,097 |
| Income from continuing operations before provision for income taxes and loss of unconsolidated affiliates | <u>\$ 123,211</u> | <u>\$ 102,714</u> | <u>\$ 89,356</u> |

Significant components of the income tax provision are as follows (in thousands):

| | Years Ended August 31, | | |
|--------------------------------------|-------------------------------|------------------|------------------|
| | 2013 | 2012 | 2011 |
| Current: | | | |
| U.S. | \$ 7,214 | \$ 7,593 | \$ 4,905 |
| Foreign | 29,054 | 26,325 | 21,170 |
| Total | <u>\$ 36,268</u> | <u>\$ 33,918</u> | <u>\$ 26,075</u> |
| Deferred: | | | |
| U.S. | \$ 3,257 | \$ 1,853 | \$ 375 |
| Foreign | (402) | (1,031) | 146 |
| Valuation allowance charge (release) | (181) | 313 | 872 |
| Total | <u>\$ 2,674</u> | <u>\$ 1,135</u> | <u>\$ 1,393</u> |
| Provision for income taxes | <u>\$ 38,942</u> | <u>\$ 35,053</u> | <u>\$ 27,468</u> |

As of August 31, 2013, the Company has elected to present the reconciliation of income tax on a percentage basis as compared to a whole dollar basis. The reconciliation of income tax computed at the Federal statutory tax rate to the provision for income taxes is as follows (in percentages):

| | Years Ended August 31, | | |
|--|-------------------------------|--------------|--------------|
| | 2013 | 2012 | 2011 |
| Federal tax provision at statutory rates | 35.0% | 35.0% | 35.0% |
| State taxes, net of federal benefit | 0.3 | 0.3 | 0.8 |
| Differences in foreign tax rates | (3.7) | (3.6) | (3.7) |
| Permanent items and other adjustments | 0.2 | 2.1 | (2.4) |
| Increase (decrease) in Foreign valuation allowance | (0.2) | 0.3 | 1.0 |
| Provision for income taxes | <u>31.6%</u> | <u>34.1%</u> | <u>30.7%</u> |

Significant components of the Company's deferred tax assets as of August 31, 2013 and 2012 are shown below (in thousands):

| | August 31, | |
|---|-------------------|------------------|
| | 2013 | 2012 |
| Deferred tax assets: | | |
| U.S. net operating loss carryforward | \$ 7,379 | \$ 9,389 |
| Foreign tax credits | 2,096 | 1,568 |
| Deferred compensation | 2,087 | 1,835 |
| U.S. timing differences and alternative minimum tax credits | 1,708 | 1,846 |
| Foreign net operating losses | 7,137 | 7,725 |
| Foreign timing differences: | | |
| Accrued expenses and other timing differences | 5,179 | 2,609 |
| Depreciation and Amortization | 5,027 | 4,239 |
| Deferred Income | <u>3,534</u> | <u>2,993</u> |
| Gross deferred tax assets | 34,147 | 32,204 |
| U.S. deferred tax liabilities (depreciation and other timing differences) | (3,216) | (2,232) |
| Foreign deferred tax liabilities netted against deferred tax assets | (1,638) | (452) |
| U.S. valuation allowance | (700) | (697) |
| Foreign valuation allowance | (9,432) | (8,368) |
| Net deferred tax assets | <u>\$ 19,161</u> | <u>\$ 20,455</u> |

As of August 31, 2013 and 2012, the Company had deferred tax liabilities of \$2.7 million and \$2.3 million, respectively, arising from timing differences in certain subsidiaries.

The effective tax rate for fiscal year 2013 is 31.6%, as compared to the effective tax rate for fiscal year 2012 of 34.1%. For fiscal year 2013, the decrease in the effective rate versus the prior year was primarily attributable to the following factors: (i) 0.6% of the decrease results from changes in the valuation allowance against net operating losses of the Company's Colombia affiliate; (ii) 0.7% of the decrease results from valuation allowance recorded in the fiscal year 2012 against California net operating loss (NOL) due to adoption of single sales factor apportionment; (iii) 0.3% of the decrease results from prior period credit card processing fees recorded in the fiscal year 2012 for which the Company did not recognize a tax benefit.

For fiscal year 2013, management concluded that a valuation allowance continues to be necessary for certain U.S. and foreign deferred tax assets, primarily because of the existence of significant negative objective evidence, such as the fact that certain subsidiaries are in a cumulative loss position for the past three years, and the determination that certain net operating loss carryforward periods are not sufficient to realize the related deferred tax assets. The Company factored into its analysis the inherent risk of forecasting revenue and expenses over an extended period of time and also considered the potential risks

associated with its business. There were no reversals of previously recorded foreign valuation allowances during fiscal year 2011 or 2013. In fiscal year 2012, a valuation allowance of \$377,000 was reversed, because the net operating loss for which the valuation allowance was recorded was fully utilized in fiscal year 2012. The Company had net foreign deferred tax assets of \$9.8 million and \$8.7 million as of August 31, 2013 and 2012, respectively.

The Company has U.S. federal and state tax NOL's at August 31, 2013 and 2012 of approximately \$19.2 million and \$8.0 million, respectively. The Company maintains a valuation allowance on substantially all of its state NOL's due to the adoption of single sale factor apportionment in California, which significantly reduces taxable income in this state. The federal and state NOL's generally expire during periods ranging from 2015 through 2025, unless previously utilized. Generally for U.S. federal and U.S. Virgin Islands tax reporting purposes, the statute of limitations is three years from the date of filing of the income tax return. If and to the extent the tax year resulted in a taxable loss, the statute is extended to three years from the filing date of the income tax return in which the carry-forward tax loss was used to offset taxable income in the carry-forward year. In calculating the tax provision and assessing the likelihood that the Company will be able to utilize the deferred tax assets, the Company considered and weighed all of the evidence, both positive and negative, and both objective and subjective. The Company factored in the inherent risk of forecasting revenue and expenses over an extended period of time and considered the potential risks associated with its business. Using the Company's U.S. income from continuing operations and projections of future taxable income in the U.S., the Company was able to determine that there was sufficient positive evidence to support the conclusion that it was more likely than not that the Company would be able to realize substantially all of its U.S. NOLs by generating sufficient taxable income during the carry-forward period. However, if the Company does not achieve its projections of future taxable income in the U.S., the Company could be required to take a charge to earnings related to the recoverability of these deferred tax assets.

The Company has determined that due to a deemed change of ownership (as defined in Section 382 of the Internal Revenue Code) in October 2004, there will be annual limitations in the amount of U.S. taxable income of approximately \$3.5 million that may be offset by NOLs. The Company does not believe this will impact the recoverability of these NOLs.

The Company does not provide for income taxes which would be payable if undistributed earnings of its foreign subsidiaries were remitted, because the Company considers these earnings to be permanently reinvested as management has no plans to repatriate undistributed earnings and profits of foreign affiliates. As of August 31, 2013 and 2012, the undistributed earnings of these foreign subsidiaries are approximately \$254.8 million and \$186.7 million, respectively. Upon distribution of those earnings in the form of dividends or otherwise, the Company would be subject to both U.S. income taxes and withholding taxes payable to the foreign countries, but would also be able to offset unrecognized foreign tax credits. Determination of the amount of unrecognized deferred U.S. income tax liability is not practicable because of the complexities associated with its hypothetical calculation.

The Company accrues for the estimated additional amount of taxes for uncertain income tax positions if the likelihood of sustaining the tax position does not meet the more likely than not standard for recognition of tax benefits.

A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows (in thousands):

| | <u>2013</u> | <u>2012</u> | <u>2011</u> |
|--|-----------------|------------------|------------------|
| Balance at beginning of fiscal year | \$ 11,212 | \$ 13,528 | \$ 13,615 |
| Additions based on tax positions related to the current year | 349 | 575 | 1,130 |
| Reductions for tax positions of prior years | — | — | — |
| Settlements | (191) | (591) | (643) |
| Expiration of the statute of limitations for the assessment of taxes | (1,997) | (2,300) | (574) |
| Balance at end of fiscal year | <u>\$ 9,373</u> | <u>\$ 11,212</u> | <u>\$ 13,528</u> |

As of August 31, 2013, the liability for income taxes associated with uncertain tax benefits was \$9.4 million and can be reduced by \$8.1 million of tax benefits associated with timing adjustments which are recorded as deferred income taxes. The net amount of \$1.3 million, if recognized, would favorably affect the Company's financial statements and favorably affect the Company's effective income tax rate.

The Company expects changes in the amount of unrecognized tax benefits in the next 12 months as the result of a lapse in various statutes of limitations. The lapse of statutes of limitations in the 12-month period ending August 31, 2013 is

expected to result in a reduction to long-term income taxes payable totaling \$386,000.

The Company recognizes interest and/or penalties related to income tax matters in income tax expense. As of August 31, 2013 and 2012, the Company had accrued \$1.0 million and \$800,000, respectively, (before income tax benefit) for the payment of interest and penalties.

The Company has various appeals pending before tax courts in its subsidiaries' jurisdictions. Any possible settlement could increase or decrease earnings but is not expected to be significant. Audit outcomes and the timing of audit settlements are subject to significant uncertainty.

The Company and its subsidiaries file income tax returns in the U.S. federal jurisdiction and various state and foreign jurisdictions. The Company is generally no longer subject to income tax examinations by tax authorities in its major jurisdictions except for the fiscal years subject to audit as set forth in the table below:

| Tax Jurisdiction | Fiscal Years Subject to Audit |
|----------------------------------|---|
| U.S. federal | 1998, 2000 to 2005, 2007, 2010 to the present |
| California (U.S.) (state return) | 2005, 2007 and 2009 to the present |
| Florida(U.S.) (state return) | 2002 to 2005, 2007 and 2009 to the present |
| Aruba | 2012 to the present |
| Barbados | 2007 to the present |
| Costa Rica | 2010 to the present |
| Colombia | 2010 to the present |
| Dominican Republic | 2009 to the present |
| El Salvador | 2009 to the present |
| Guatemala | 2010 to the present |
| Honduras | 2008, 2009, 2011 to the present |
| Jamaica | 2007 to the present |
| Mexico | 2008 to the present |
| Nicaragua | 2009 to the present |
| Panama | 2010 to the present |
| Trinidad | 2004 to the present |
| U.S. Virgin Islands | 2001 to the present |

Generally for U.S. federal and U.S. Virgin Islands tax reporting purposes, the statute of limitations is three years from the date of filing of the income tax return. If and to the extent the tax year resulted in a taxable loss, the statute is extended to three years from the filing date of the income tax return in which the carryforward tax loss was used to offset taxable income in the carryforward year. Given the historical losses in these jurisdictions and the Section 382 change in control limitations on the use of the tax loss carryforwards, there is uncertainty and significant variation as to when a tax year is no longer subject to audit.

NOTE 10 – DEBT

Short-term borrowings consist of lines of credit which are secured by certain assets of the Company and its subsidiaries. The short-term borrowing facilities are summarized below (in thousands):

| | Total Amount of Facilities | Facilities Used | | Facilities Available | Weighted average interest rate of loans outstanding |
|-----------------|-------------------------------|--------------------------|----------------------|-------------------------|--|
| | | Short-term Borrowings | Letters of Credit | | |
| August 31, 2013 | \$ 35,863 | \$ — | \$ 588 | \$ 35,275 | N/A |
| August 31, 2012 | \$ 36,967 | \$ — | \$ 774 | \$ 36,193 | N/A |

Long-term debt consists of the following (in thousands):

| | August 31, 2013 | August 31, 2012 |
|---|-----------------|-----------------|
| Loans entered into by the Company's subsidiaries with a balloon payment due at the end of the loan term and with non-cash assets and/or cash or cash equivalents assigned as collateral and with established debt covenants | \$ 23,442 | \$ 27,292 |
| Loans entered into by the Company's Colombia subsidiary for which the subsidiary has entered into a cross-currency interest rate swap with non-cash assets and/or cash or cash equivalents assigned as collateral and with established debt covenants | 30,346 | 32,209 |
| Loans entered into by the Company's subsidiaries for which the subsidiary has entered into a interest rate swap with non-cash assets and/or cash or cash equivalents assigned as collateral and with established debt covenants | 6,525 | 7,875 |
| Loans entered into by the Company's subsidiaries with non-cash assets and/or cash or cash equivalents assigned as collateral and with established debt covenants | 12,707 | 11,283 |
| Total long-term debt | 73,020 | 78,659 |
| Less: current portion | 12,757 | 7,237 |
| Long-term debt, net of current portion | \$ 60,263 | \$ 71,422 |

The carrying amount of the non-cash assets assigned as collateral for long-term debt was \$55.2 million and \$59.6 million as of August 31, 2013 and August 31, 2012, respectively. The carrying amount of the cash assets assigned as collateral for long-term debt was \$33.8 million and \$36.9 million as of August 31, 2013 and August 31, 2012, respectively.

As of August 31, 2013 and August 31, 2012, the Company had approximately \$55.9 million and \$58.0 million, respectively, of long-term loans in Trinidad, Barbados, Panama, El Salvador, Honduras and Colombia that require these subsidiaries to comply with certain annual or quarterly financial covenants, which include debt service and leverage ratios. During the fourth quarter, the Company detected that it was not in compliance with the covenants described in the underlying contract in the Barbados subsidiary. The Company obtained a written waiver from the bank with respect to any non-compliance for fiscal year 2013. As of August 31, 2013 and August 31, 2012, the Company was in compliance with all covenants, amended covenants or had received a written waiver from the bank with respect to any non-compliance.

Annual maturities of long-term debt are as follows (in thousands):

| Years Ended August 31, | Amount |
|-------------------------------|------------------|
| 2014 | \$ 12,757 |
| 2015 | 14,711 |
| 2016 | 29,131 |
| 2017 | 10,135 |
| 2018 | 2,572 |
| Thereafter | 3,714 |
| Total | \$ 73,020 |

NOTE 11 – LEASES

The Company is committed under non-cancelable operating leases for the rental of facilities and land. These leases expire or become subject to renewal between January 27, 2014 and July 5, 2031.

As of August 31, 2013, the Company's warehouse clubs occupied a total of approximately 2,104,480 square feet of which 420,647 square feet were on leased property. The following is a summary of the warehouse clubs and Company facilities located on leased property:

| Location | Facility Type | Date Opened | Approximate Square Footage | Current Lease Expiration Date | Remaining Option(s) to Extend |
|-----------------------------------|-----------------------------------|--------------------|-----------------------------------|--------------------------------------|--------------------------------------|
| Via Brazil, Panama | Warehouse Club | December 4, 1997 | 68,696 | October 31, 2026 | 10 years |
| Miraflores, Guatemala | Warehouse Club | April 8, 1999 | 66,059 | December 31, 2020 | 5 years |
| Pradera, Guatemala | Warehouse Club | May 29, 2001 | 48,438 | May 28, 2021 | none |
| Tegucigalpa, Honduras | Warehouse Club | May 31, 2000 | 64,735 | May 30, 2020 | none |
| Oranjestad, Aruba | Warehouse Club | March 23, 2001 | 64,627 | March 23, 2021 | 10 years |
| Port of Spain, Trinidad | Warehouse Club | December 5, 2001 | 54,046 | July 5, 2031 | none |
| St. Thomas, U.S.V.I. | Warehouse Club | May 4, 2001 | 54,046 | February 28, 2020 | 10 years |
| Barbados | Storage Facility | December 1, 2012 | 12,517 | November 30, 2015 | 3 years |
| Chaguanas, Trinidad | Employee Parking | May 1, 2009 | 4,944 | April 30, 2024 | none |
| Chaguanas, Trinidad | Container Parking | April 1, 2010 | 65,340 | March 31, 2015 | none |
| Jamaica | Storage Facility | September 1, 2012 | 17,000 | February 28, 2014 | 3 years |
| Santo Domingo, Dominican Republic | Central Offices | June 1, 2010 | 2,002 | May 31, 2015 | 1 year |
| Bogota, Colombia | Central Offices | October 21, 2010 | 4,100 | December 20, 2014 | none |
| San Diego, CA | Corporate Headquarters | April 1, 2004 | 39,225 | August 31, 2015 | 5 years |
| Miami, FL | Distribution Facility | March 1, 2008 | 274,652 | July 31, 2021 | 10 years |
| Panama | Storage and Distribution Facility | August 15, 2012 | 25,690 | August 15, 2015 | mutual agreement |
| Costa Rica | Storage and Distribution Facility | January 28, 2013 | 37,674 | January 27, 2014 | 3 years |

The following table summarizes the components of rental expense charged for operating leases of open locations for fiscal years 2013, 2012 and 2011 (in thousands):

| | Years ended August 31, | | |
|----------------------------------|-------------------------------|------------------|------------------|
| | 2013 | 2012 | 2011 |
| Minimum rental payments | \$ 7,584 | \$ 7,251 | \$ 6,883 |
| Deferred rent accruals | 104 | 193 | 724 |
| Total straight line rent expense | 7,688 | 7,444 | 7,607 |
| Contingent rental payments | 2,950 | 2,623 | 2,070 |
| Common area maintenance expense | 1,074 | 865 | 792 |
| Rental expense | <u>\$ 11,712</u> | <u>\$ 10,932</u> | <u>\$ 10,469</u> |

Future minimum lease commitments for facilities under these leases with an initial term in excess of one year are as follows (in thousands):

| Years Ended August 31, | Open Locations⁽¹⁾ |
|-------------------------------|-------------------------------------|
| 2014 | \$ 7,362 |
| 2015 | 7,263 |
| 2016 | 6,337 |
| 2017 | 6,858 |
| 2018 | 7,014 |
| Thereafter | 29,792 |
| Total | <u>\$ 64,626</u> |

⁽¹⁾ Operating lease obligations have been reduced by approximately \$749,000 to reflect sub-lease income. Certain obligations under leasing arrangements are collateralized by the underlying asset being leased.

The following table summarizes the components of rental income recorded for operating leases for fiscal years 2013, 2012 and 2011 (in thousands):

| | Years ended August 31, | | |
|---------------------------------|-------------------------------|-----------------|-----------------|
| | 2013 | 2012 | 2011 |
| Minimum rental receipts | \$ 2,620 | \$ 2,629 | \$ 2,676 |
| Deferred rent accruals | 26 | (69) | 104 |
| Total straight line rent income | 2,646 | 2,560 | 2,780 |
| Contingent rental receipts | 98 | 111 | 99 |
| Common maintenance area income | 117 | 109 | 60 |
| Rental income | <u>\$ 2,861</u> | <u>\$ 2,780</u> | <u>\$ 2,939</u> |

The Company entered into leases as landlord for rental of land and/or building space for properties it owns. The following is a schedule of future minimum rental income on non-cancelable operating leases with an initial term in excess of one year from owned property as of August 31, 2013 (in thousands):

| Years ended August 31, | Amount |
|------------------------|-----------|
| 2014 | \$ 2,129 |
| 2015 | 1,934 |
| 2016 | 1,634 |
| 2017 | 941 |
| 2018 | 795 |
| Thereafter | 3,862 |
| Total | \$ 11,295 |

NOTE 12 – DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

The Company is exposed to certain risks relating to its ongoing business operations. One risk managed by the Company using derivative instruments is interest rate risk. To manage interest rate exposure, the Company enters into hedge transactions (interest rate swaps) using derivative financial instruments. The objective of entering into interest rate swaps is to eliminate the variability of cash flows in the LIBOR interest payments associated with variable-rate loans over the life of the loans. As changes in interest rates impact the future cash flow of interest payments, the hedges provide a synthetic offset to interest rate movements.

In addition, the Company is exposed to foreign currency and interest rate cash flow exposure related to a non-functional currency long-term debt of one of its wholly owned subsidiaries. To manage this foreign currency and interest rate cash flow exposure, the Company's subsidiary entered into a cross-currency interest rate swap that converts its foreign currency denominated floating interest payments to functional currency fixed interest payments during the life of the hedging instrument. As changes in foreign exchange and interest rates impact the future cash flow of interest payments, the hedge is intended to offset changes in cash flows attributable to interest rate and foreign exchange movements.

These derivative instruments (cash flow hedging instruments) are designated and qualify as cash flow hedges, with the effective portion of the gain or loss on the derivative reported as a component of other comprehensive income (loss) and reclassified into earnings in the same period or periods during which the hedged transaction is determined to be ineffective. There were no such amounts recorded for ineffectiveness for the periods reported herein related to the interest rate or cross currency interest rate swaps of long-term debt.

The Company is exposed to foreign-currency exchange-rate fluctuations in the normal course of business. The Company is also exposed to foreign-currency exchange-rate fluctuations on U.S. dollar denominated liabilities within its international subsidiaries whose functional currency is other than the U.S. dollar. The Company manages these fluctuations, in part, through the use of non-deliverable forward foreign-exchange contracts that are intended to offset changes in cash flow attributable to currency exchange movements. These contracts are intended primarily to economically address exposure to U.S. dollar merchandise inventory expenditures made by the Company's international subsidiaries whose functional currency is other than the U.S. dollar. Currently, these contracts do not qualify for derivative hedge accounting. The Company seeks to mitigate foreign-currency exchange-rate risk with the use of these contracts and does not intend to engage in speculative transactions. These contracts do not contain any credit-risk-related contingent features.

Cash Flow Hedges

The Company formally documents the hedging relationships for its derivative instruments that qualify for hedge accounting. As of August 31, 2013, all of the Company's interest rate swap and cross-currency interest rate swaps derivative financial instruments are designated and qualify as cash flow hedges. The cross-currency interest rate swap agreements convert the Company's foreign currency United States dollar denominated floating interest payments on long-term debt to functional currency fixed interest payments during the life of the hedging instrument. As changes in foreign exchange and interest rates impact the future cash flow of interest payments, the hedge is intended to offset changes in cash flows attributable to interest rate and foreign currency exchange movements. Various subsidiaries entered into interest rate swap agreements that fix the interest rate over the life of the underlying loans.

The following table summarizes agreements for which the Company has recorded cash flow hedge accounting transactions during the twelve months ended August 31, 2013:

| Subsidiary | Date entered into | Derivative Financial Counter-party | Derivative Financial Instruments | Initial US Notional Amount (in thousands) | Bank US loan Held with | Floating Leg (swap counter-party) | Fixed Rate for PSMT Subsidiary | Settlement Reset Date | Effective Period of Swap |
|------------|-------------------|------------------------------------|-----------------------------------|---|---------------------------------|--|--------------------------------|--|---|
| Colombia | 11-Dec-12 | Bank of Nova Scotia ("Scotiabank") | Cross currency interest rate swap | \$ 8,000 | Bank of Nova Scotia | Variable rate 3-month Libor plus 0.7% | 4.79% | March, June, September and December, beginning on March 5, 2013 | December 5, 2012 - December 5, 2014 |
| Colombia | 21-Feb-12 | Bank of Nova Scotia ("Scotiabank") | Cross currency interest rate swap | \$ 8,000 | Bank of Nova Scotia | Variable rate 3-month Libor plus 0.6% | 6.02% | February, May, August and November beginning on May 22, 2012 | February 21, 2012 - February 21, 2017 |
| Colombia | 17-Nov-11 | Bank of Nova Scotia ("Scotiabank") | Cross currency interest rate swap | \$ 8,000 | Citibank, N.A. | Variable rate 6-month Eurodollar Libor plus 2.4% | 5.85% | May 3, 2012 and semi-annually thereafter | November 3, 2011 - November 3, 2013 |
| Colombia | 21-Oct-11 | Bank of Nova Scotia ("Scotiabank") | Cross currency interest rate swap | \$ 2,000 | Bank of Nova Scotia | Variable rate 3-month Libor plus 0.7% | 5.30% | January, April, July and October, beginning on October 29, 2011 | July 29, 2011 - April 1, 2016 |
| Colombia | 21-Oct-11 | Bank of Nova Scotia ("Scotiabank") | Cross currency interest rate swap | \$ 6,000 | Bank of Nova Scotia | Variable rate 3-month Libor plus 0.7% | 5.45% | March, June, September and December, beginning on October 29, 2011 | September 29, 2011 - April 1, 2016 |
| Colombia | 5-May-11 | Bank of Nova Scotia ("Scotiabank") | Cross currency interest rate swap | \$ 8,000 | Bank of Nova Scotia | Variable rate 3-month Libor plus 0.7% | 6.09% | January, April, July and October, beginning on July 5, 2011 | April 1, 2011 - April 1, 2016 |
| Trinidad | 20-Nov-08 | Royal Bank of Trinidad & Tobago | Interest rate swaps | \$ 8,900 | Royal Bank of Trinidad & Tobago | Variable rate 1-year Libor plus 2.75% | 7.05% | Annually on August 26 | September 25, 2008 - September 26, 2013 |
| Barbados | 13-Feb-08 | Citibank, N.A. | Interest rate swaps | \$ 4,500 | Citibank, N.A. | Variable rate 9-month Libor plus 1.5% | 5.22% | Semi-annually on November 15 and May 15 | November 15, 2007 - November 14, 2012 |

For the twelve-month periods ended August 31, 2013, 2012, and 2011 the Company included the gain or loss on the hedged items (that is, variable-rate borrowings) in the same line item—interest expense—as the offsetting gain or loss on the related interest rate swaps as follows (in thousands):

| Income Statement Classification | Interest expense on Borrowings | Loss on Swaps | Interest expense |
|---|--------------------------------|---------------|------------------|
| Interest expense for the year ended August 31, 2013 | \$ 739 | \$ 1,821 | \$ 2,560 |
| Interest expense for the year ended August 31, 2012 | \$ 767 | \$ 1,356 | \$ 2,123 |
| Interest expense for the year ended August 31, 2011 | \$ 407 | \$ 450 | \$ 857 |

The total notional amount of the Company's pay-fixed/receive-variable interest rate swaps was as follows (in thousands):

| Floating Rate Payer (Swap Counterparty) | Notional Amount as of August 31, | |
|---|----------------------------------|------------------|
| | 2013 | 2012 |
| Royal Bank of Trinidad & Tobago (RBTT) | \$ 4,500 | \$ 5,400 |
| Scotiabank | 40,000 | 32,000 |
| Citibank N.A. | — | 2,475 |
| Total | <u>\$ 44,500</u> | <u>\$ 39,875</u> |

The Company measures the fair value for all financial assets and liabilities that are recognized or disclosed at fair value in the financial statements on a recurring basis or on a nonrecurring basis during the reporting period as further described within Note 2. The debt fair value is measured as the net present value of the debt cash payments. This requires estimating the payments and the timing of the payments and taking the discounted cash flow of these payments. The amount and timing of the cash flows are often determined by the debt instrument assuming no defaults. The discount rate used to calculate the net present value of the debt is the current risk-free rate plus the risk premium adjustment reflecting the credit rating. The Company considered the effect of its credit risk (credit standing) on the fair value of the liability in all periods in which the liability was measured at fair value.

The following table summarizes the fair value of interest rate swap and cross-currency interest rate swap derivative instruments that qualify for derivative hedge accounting (in thousands, except footnote data):

| Derivatives designated as cash flow hedging instruments | Liability Derivatives as of August 31, | | | |
|--|--|-----------------|-----------------------------|-------------------|
| | 2013 | | 2012 | |
| | Balance Sheet Location | Fair Value | Balance Sheet Location | Fair Value |
| Cross currency interest rate swaps ⁽¹⁾⁽²⁾ | Other non-current assets | \$ 1,505 | Other non-current assets | \$ — |
| Interest rate swaps ⁽³⁾ | Other long-term liabilities | (14) | Other long-term liabilities | (216) |
| Cross currency interest rate swap ⁽¹⁾⁽⁴⁾ | Other long-term liabilities | — | Other long-term liabilities | (983) |
| Total derivatives designated as hedging instruments ⁽⁵⁾ | | <u>\$ 1,491</u> | | <u>\$ (1,199)</u> |

- (1) The effective portion of the cross-currency interest rate swap was recorded as income or a loss to Accumulated other comprehensive (income)/loss for \$(1.0) million and \$983,000 as of August 31, 2013 and 2012, respectively.
- (2) The Company has recorded a deferred tax liability amount with an offset to other comprehensive income - tax of \$(497,000) as of August 31, 2013 related to Other non-current assets for the cross-currency interest rate swap. The Company did not record a deferred tax liability amount with an offset to other comprehensive income - tax as of August 31, 2012.
- (3) The effective portion of the interest rate swaps was recorded as income or a loss to Accumulated other comprehensive (income)/loss for \$10,000 and \$162,000 net of tax, as of August 31, 2013 and 2012, respectively. The Company has recorded a deferred tax asset amount with an offset to other comprehensive income - tax of \$4,000 and \$54,000 as of August 31, 2013 and 2012, respectively.
- (4) The Company has recorded a deferred tax asset amount with an offset to the tax valuation allowance of \$325,000 as of August 31, 2012 related to Other long-term liabilities for the cross-currency interest rate swaps. The Company did not record a deferred tax asset amount with an offset to the tax valuation allowance as of August 31, 2013.
- (5) Derivatives listed on the above table were designated as cash flow hedging instruments.

Fair Value Instruments

The Company has entered into non-deliverable forward foreign-exchange contracts. These contracts are treated for accounting purposes as fair value contracts and do not qualify for derivative hedge accounting. The use of non-deliverable forward foreign-exchange contracts is intended to offset changes in cash flow attributable to currency exchange movements. These contracts are intended primarily to economically hedge exposure to U.S. dollar merchandise inventory expenditures made by the Company's international subsidiaries whose functional currency is other than the U.S. dollar. The Company does not have any open forward foreign exchange contracts as of August 31, 2013.

For the twelve-month periods ended August 31, 2013, 2012 and 2011, the Company included in its consolidated statements of income the forward derivative (gain) or loss on the non-deliverable forward foreign-exchange contracts as follows (in thousands):

| Income Statement Classification | Twelve Months Ended August 31, | | |
|------------------------------------|--------------------------------|-------|------|
| | 2013 | 2012 | 2011 |
| Other income (expense), net | \$ 580 | \$ 73 | \$ — |

The following table summarizes the fair value of foreign currency forward contracts that do not qualify for derivative hedge accounting (in thousands):

| Derivatives designated as fair value hedging instruments | August 31, 2013 | | August 31, 2012 | |
|--|---|------------|---|------------|
| | Balance Sheet Location | Fair Value | Balance Sheet Location | Fair Value |
| Foreign currency forward contracts | Prepaid expenses and other current assets | \$ — | Prepaid expenses and other current assets | \$ 27 |
| Foreign currency forward contracts | Other accrued expenses | — | Other accrued expenses | (3) |
| Net fair value of derivatives designated as hedging instruments that do not qualify for hedge accounting | | \$ — | | \$ 24 |

NOTE 13 – RELATED-PARTY TRANSACTIONS

Use of Private Plane: From time to time members of the Company's management use private planes owned in part by La Jolla Aviation, Inc. to travel to business meetings in Latin America and the Caribbean. La Jolla Aviation, Inc. is solely owned by The Robert and Allison Price Trust, and Robert Price is a Director and Officer of La Jolla Aviation, Inc. Under the "original use agreement," if the passengers are solely Company personnel, the Company has reimbursed La Jolla Aviation for a portion of the fixed management fee and additional expenses incurred by La Jolla Aviation as a result of the hours flown, including direct charges associated with the use of the plane, landing fees, catering and international fees. If the passengers are not solely PriceSmart, Inc. personnel and if one or more of the passengers is a member of the Price Group (including Robert E. Price), the Company has reimbursed La Jolla Aviation for use of the aircraft based on the amounts the passengers would have paid if they had flown a commercial airline. In July 2013 the Company revised its reimbursement policy related to the use of La Jolla Aviation aircraft when such use involves travel by the Company's Chairman of the Board in his company duties as Chairman of the Board and Chairman of the company's real estate committee. The Company will reimburse La Jolla Aviation for such travel at the hourly rate of the Company's private aircraft for such travel. The Company incurred expenses of approximately \$31,000, \$31,000 and \$30,000 for the years ended August 31, 2013, 2012 and 2011, respectively, for these services.

Relationship with Aseprismar: Aseprismar is a PriceSmart employee association located in Costa Rica that purchase discarded packaging materials received by the Company from incoming shipments of merchandise. The Company recorded approximately \$42,000, \$37,000 and \$30,000 in other income from the sale of packaging materials to Aseprismar for the years ended August 2013, 2012 and 2011, respectively. In addition, the Company also contracts with Aseprismar for freight transportation between the Company's Costa Rica warehouse clubs. The Company incurred approximately \$27,000, \$12,000 and \$10,000 for freight expense with Aseprismar for the years ended August 2013, 2012 and 2011.

Relationships with Edgar Zurcher: Edgar Zurcher is a director of the Company. The Company has accordingly recorded and disclosed related-party expense or income related to the relationships with Edgar Zurcher for the years ended August 31, 2013, 2012 and 2011. Mr. Zurcher is a partner in a law firm that the Company utilizes in certain legal matters. The Company incurred approximately \$14,000, \$26,000 and \$63,000 in legal expenses with this firm for the years ended August 31, 2013, 2012 and 2011, respectively. Mr. Zurcher is also a director of a company that owns 40% of Payless ShoeSource Holdings, Ltd., which rents retail space from the Company. The Company has recorded approximately \$1.5 million, \$1.4 million, and \$1.3 million in rental income for this space during the years ended August 31, 2013, 2012 and 2011, respectively. Additionally, Mr. Zurcher is a director of Molinos de Costa Rica Pasta. The Company paid approximately \$409,000, \$367,000 and \$313,000 for products purchased from this entity during the years ended August 31, 2013, 2012 and 2011, respectively. Also, Mr. Zurcher is a director of Roma S.A. dba Roma Prince S.A. PriceSmart purchased products from this entity for approximately \$1.3 million, \$1.4 million and \$1.7 million for the years ended August 31, 2013, 2012 and 2011, respectively.

Relationship with Gonzalo Barrutieta: Gonzalo Barrutieta is a director of the Company. Mr. Barrutieta is also a member of the Board of Directors of Office Depot Mexico, S.A. de C.V., which operates OD Panama, S.A. ("ODP"), which rents retail space from the Company. The Company has recorded approximately \$256,000, \$252,000 and \$246,000 in rental income and common area maintenance charges for this space during the years ended August 31, 2013, 2012, and 2011, respectively. Additionally, the Company sold to ODP approximately 28,000 square feet of undeveloped land, located adjacent to the Panama, Via Brasil PriceSmart location, for approximately \$2.1 million during the fiscal year ended August 31, 2011. Also, on July 15, 2011 (fiscal year 2011), the Company's joint venture Golf Park Plaza, S.A. ("GPP") and ODP entered into a 30 year operating lease, with an option to buy, of approximately 26,000 square feet of land owned by GPP. As part of this transaction, ODP: (i) made an initial deposit to GPP in the sum of approximately \$545,000 at the time of signing the agreement; (ii) paid a second deposit of approximately \$436,000 at the time their building was completed and their store opened to the public; (iii) is currently paying monthly rent per the lease clause of the agreement of \$1,000 per month starting 365 days from execution of the contract and (iv) will pay an additional \$109,000, less any rental payments previously applied per the lease clause, when ODP exercises its option to purchase the land. ODP opened their store in April of 2013.

Relationships with Price Charities: During the years ended August 31, 2013, 2012 and 2011, the Company sold approximately \$189,000, \$98,000 and \$86,000, respectively, of supplies to Price Charities, a charitable non-profit public benefit corporation. Robert E. Price, the Company's Chairman of the Board, is also Chairman of the Board and President of Price Charities. Additionally, Sherry S. Bahrambeygui, a director since November 2011, serves as Executive Vice President, Secretary and Vice Chairman of the Boards of Price Charities, fka San Diego Revitalization Corp., and Price Family Charitable Fund. The Company also participates with Price Charities in a charitable program known as "Aprender y Crecer" ("Learn and Grow"), by allowing PriceSmart members to donate money in the warehouse clubs to that program. The Company collaborates with Price Charities and local charitable groups to use these donations to acquire and deliver supplies to schools in the communities surrounding PriceSmart clubs. The liability for donations received was approximately \$3,000, \$16,000 and \$13,000 as of August 31, 2013, 2012, and 2011, respectively.

Relationships with Mitchell G. Lynn: Mitchell G. Lynn has been a director of the Company since November 2011. Mr. Lynn is the founder, owner and General Partner of CRI 2000, LP, dba Combined Resources International (CRI), which designs, develops and manufactures consumer products for international wholesale distribution, primarily through warehouse clubs. The Company paid approximately \$381,000, \$285,000 and \$280,000 for products purchased from this entity during the years ended August 31, 2013, 2012 and 2011, respectively. Mr. Lynn is also a founder and continuing Manager of Early Learning Resources, LLC, dba ECR4Kids (ECR) which designs, manufactures and sells educational/children's products to wholesale dealers. The Company paid approximately \$16,000, \$1,000 and \$3,300 for products purchased from this entity during the years ended August 31, 2013, 2012 and 2011, respectively.

Relationship with Price Plaza Alajuela PPA, S.A.: Price Plaza Alajuela PPA, S.A. is a real estate joint venture located in Costa Rica entered into by the Company in 2008 (see Note 14 - Unconsolidated Affiliate). On October 7, 2010, the Company completed an adjustment to the property boundaries between property owned by the Company at its Alajuela, Costa Rica warehouse club and property owned by Price Plaza Alajuela. The purpose of the adjustment to these boundaries is to adjust the land boundaries so that the land parcels owned by each entity can be utilized in the most economical means. The net effect of the realignment was that the Company purchased an additional 2,099 square feet of land for approximately \$38,000.

The Company believes that each of the related-party transactions described above was on terms that the Company could have obtained from unaffiliated parties.

NOTE 14 – UNCONSOLIDATED AFFILIATES

The Company determines whether any of the joint ventures in which it has made investments is a Variable Interest Entity (“VIE”) at the start of each new venture and if a reconsideration event has occurred. At this time, the Company also considers whether it must consolidate a VIE and/or disclose information about its involvement in a VIE. A reporting entity must consolidate a VIE if that reporting entity has a variable interest (or combination of variable interests) that will absorb a majority of the VIE's expected losses, receive a majority of the VIE's expected residual returns, or both. A reporting entity must consider the rights and obligations conveyed by its variable interests and the relationship of its variable interests with variable interests held by other parties to determine whether its variable interests will absorb a majority of a VIE's expected losses, receive a majority of the VIE's expected residual returns, or both. The reporting entity that is the primary beneficiary of that VIE is required to consolidate that VIE.

In 2008, the Company entered into real estate joint ventures to jointly own and operate separate commercial retail centers adjacent to warehouse clubs in Panama (Golf Park Plaza, S.A.) and Costa Rica (Plaza Alajuela, S.A.). Due to the initial nature of the joint ventures and the continued commitments for additional financing, the Company determined these joint ventures are VIEs. Since all rights and obligations are equally absorbed by both parties within each joint venture, the Company has determined that it is not the primary beneficiary of the VIEs and, therefore, has accounted for these entities under the equity method. Under the equity method, the Company's investments in unconsolidated affiliates are initially recorded as an investment in the stock of an investee at cost and are adjusted for the carrying amount of the investment to recognize the investor's share of the earnings or losses of the investee after the date of the initial investment.

The table below summarizes the Company's interest in these VIEs and the Company's maximum exposure to loss as a result of its involvement with these VIEs as of August 31, 2013 (in thousands):

| Entity | Initial Investment | Additional Contributions | Net Loss Inception to Date | Company's Variable Interest in Entity | Commitment to Future Additional Contributions ⁽¹⁾ | Company's Maximum Exposure to Loss in Entity ⁽²⁾ |
|----------------------------|--------------------|--------------------------|----------------------------|---------------------------------------|--|---|
| GolfPark Plaza, S.A. | \$ 4,616 | \$ 733 ⁽³⁾ | \$ (72) | \$ 5,277 | \$ 1,767 | \$ 7,044 |
| Price Plaza Alajuela, S.A. | 2,193 | 676 ⁽³⁾ | (42) | 2,827 | 1,346 | 4,173 |
| Total | \$ 6,809 | \$ 1,409 | \$ (114) | \$ 8,104 | \$ 3,113 | \$ 11,217 |

⁽¹⁾ The parties intend to seek alternate financing for the project, which could reduce the amount of additional capital each party would be required to provide. The parties may mutually agree on changes to the project, which could increase or decrease the amount of capital each party is required to contribute.

⁽²⁾ The maximum exposure is determined by adding the Company's variable interest in the entity and any explicit or implicit arrangements that could require the Company to provide additional financial support.

⁽³⁾ On September 26, 2012 the Company contributed an additional \$300,000 to Price Plaza Alajuela, S.A. and maintained its 50% interest in the joint venture. On October 26, 2012, the Company contributed an additional \$250,000 to Golf Park Plaza S.A. and maintained its 50% interest in the joint venture. The contributions were a portion of the Company's additional future contributions.

The summarized financial information of the unconsolidated affiliates is as follows (in thousands):

| | August 31, 2013 | August 31, 2012 |
|------------------------|----------------------------|----------------------------|
| Current assets | \$ 606 | \$ 943 |
| Noncurrent assets | 7,432 | 6,056 |
| Current liabilities | 999 | 1,052 |
| Noncurrent liabilities | 8 | — |

| | Years Ended August 31, | | |
|----------|-------------------------------|-------------|-------------|
| | 2013 | 2012 | 2011 |
| Net loss | \$ (8) | \$ (30) | \$ (104) |

NOTE 15 – SEGMENTS

The Company and its subsidiaries are principally engaged in the international operation of membership shopping warehouse clubs in 13 countries/territories that are located in Latin America and the Caribbean. In addition, the Company operates distribution centers and corporate offices in the United States. The Company's reportable segments are based on management's organization of these locations into operating segments by general geographic location, used by management in setting up management lines of responsibility, providing support services, and making operational decisions and assessments of financial performance. The Company's operating segments are the United States, Latin America and the Caribbean. Segment amounts are presented after converting to U.S. dollars and consolidating eliminations. Certain revenues and operating costs included in the United States segment have not been allocated, as it is impractical to do so.

The Company has made reclassifications to the consolidated balance sheet and to the consolidated statements of income recorded during fiscal year 2012 and fiscal year 2011 (see Note 1 - Company Overview and Basis of Presentation). These reclassifications have been made to prior fiscal year amounts to conform to the presentation in the current fiscal year. The following tables summarize the impact of these reclassifications to the amounts reported for each segment (in thousands):

| Twelve Month Period Ended August 31, 2012 | United States Operations | Latin American Operations | Caribbean Operations | Total |
|---|---|--|---------------------------------|---------------------|
| Revenue from external customers-as previously reported | \$ 15,320 | \$ 1,341,688 | \$ 693,737 | \$ 2,050,745 |
| Reclassifications - front end sales | — | (388) | (294) | (682) |
| Reclassifications - demonstration income | — | (3,865) | (1,035) | (4,900) |
| Revenue from external customers-as currently reported | <u>\$ 15,320</u> | <u>\$ 1,337,435</u> | <u>\$ 692,408</u> | <u>\$ 2,045,163</u> |
| Long-lived assets (other than deferred tax assets)-as previously reported | \$ 17,781 | \$ 249,925 | \$ 116,557 | \$ 384,263 |
| Reclassification- VAT to long lived assets | — | 11,321 | 1,992 | 13,313 |
| Reclassifications prepaid assets to long lived assets | — | 1,722 ⁽¹⁾ | — | 1,722 |
| Long-lived assets (other than deferred tax assets)-as currently reported | <u>\$ 17,781</u> | <u>\$ 262,968</u> | <u>\$ 118,549</u> | <u>\$ 399,298</u> |

| Twelve Month Period Ended August 31, 2011 | United States Operations | Latin American Operations | Caribbean Operations | Total |
|---|---------------------------------|----------------------------------|-----------------------------|---------------------|
| Revenue from external customers-as previously reported | \$ 8,892 | \$ 1,081,830 | \$ 623,525 | \$ 1,714,247 |
| Reclassifications - front end sales | — | (241) | (218) | (459) |
| Reclassifications - demonstration income | — | (2,956) | (811) | (3,767) |
| Revenue from external customers-as currently reported | <u>\$ 8,892</u> | <u>\$ 1,078,633</u> | <u>\$ 622,496</u> | <u>\$ 1,710,021</u> |
| Long-lived assets (other than deferred tax assets)-as previously reported | \$ 38,601 | \$ 192,594 | \$ 123,356 | \$ 354,551 |
| Reclassification- VAT to long lived assets | — | 11,958 | 1,983 | 13,941 |
| Reclassifications prepaid assets to long lived assets | (22,165) ⁽²⁾ | 19,482 | 2,683 | — |
| Long-lived assets (other than deferred tax assets)-as currently reported | <u>\$ 16,436</u> | <u>\$ 224,034</u> | <u>\$ 128,022</u> | <u>\$ 368,492</u> |

(1) The Company reclassified prepaid expenses to long-lived assets within the Latin America Operations segment for approximately \$1.7 million.

(2) The Company reclassified approximately \$22.2 million of long-lived assets incorrectly allocated to United States operations within the segment reporting at the end of the second quarter to Latin American Operations and Caribbean Operations for approximately \$19.5 million and \$2.7 million, respectively.

| | United States Operations | Latin American Operations | Caribbean Operations | Reconciling Items⁽¹⁾ | Total |
|--|---------------------------------|----------------------------------|-----------------------------|--|--------------|
| Year ended August 31, 2013 | | | | | |
| Revenue from external customers | \$ 23,059 | \$ 1,542,401 | \$ 734,352 | \$ — | \$ 2,299,812 |
| Intersegment revenues | 877,337 | 99 | 4,721 | (882,157) | — |
| Depreciation and amortization | 2,121 | 13,453 | 8,870 | — | 24,444 |
| Operating income | 34,132 | 70,383 | 23,420 | — | 127,935 |
| Interest income from external sources | 163 | 1,077 | 95 | — | 1,335 |
| Interest income from intersegment sources | 2,841 | 410 | 556 | (3,807) | — |
| Interest expense from external sources | 8 | 3,136 | 1,072 | — | 4,216 |
| Interest expense from intersegment sources | 141 | 1,061 | 2,605 | (3,807) | — |
| Provision for income taxes | 11,011 | 21,921 | 6,010 | — | 38,942 |
| Net income | 23,200 | 44,862 | 16,203 | — | 84,265 |
| Long-lived assets (other than deferred tax assets) | 19,114 | 304,731 | 113,742 | — | 437,587 |
| Goodwill | — | 31,474 | 4,890 | — | 36,364 |
| Investment in unconsolidated affiliates | — | 8,104 | — | — | 8,104 |
| Identifiable assets | 103,844 | 518,313 | 203,882 | — | 826,039 |
| Capital expenditures, net | 3,456 | 59,064 | 7,407 | — | 69,927 |

| | <u>United States Operations</u> | <u>Latin American Operations</u> | <u>Caribbean Operations</u> | <u>Reconciling Items⁽¹⁾</u> | <u>Total</u> |
|--|-------------------------------------|--|---------------------------------|--|--------------|
| Year ended August 31, 2012 | | | | | |
| Revenue from external customers | \$ 15,320 | \$ 1,337,435 | \$ 692,408 | \$ — | \$ 2,045,163 |
| Intersegment revenues | 766,462 | 40 | 4,726 | (771,228) | — |
| Depreciation and amortization ⁽²⁾ | 1,782 | 11,655 | 10,302 | — | 23,739 |
| Operating income | 30,750 | 57,657 | 19,519 | — | 107,926 |
| Interest income from external sources | 220 | 611 | 77 | — | 908 |
| Interest income from intersegment sources | 2,430 | 386 | 536 | (3,352) | — |
| Interest expense from external sources | 25 | 4,148 | 1,110 | — | 5,283 |
| Interest expense from intersegment sources | 62 | 464 | 2,826 | (3,352) | — |
| Provision for income taxes | 10,720 | 18,226 | 6,107 | — | 35,053 |
| Net income | 20,220 | 33,264 | 14,137 | — | 67,621 |
| Long-lived assets (other than deferred tax assets) | 17,781 | 262,968 | 118,549 | — | 399,298 |
| Goodwill | — | 31,760 | 5,126 | — | 36,886 |
| Investment in unconsolidated affiliates | — | 7,559 | — | — | 7,559 |
| Identifiable assets | 87,467 | 441,857 | 206,388 | — | 735,712 |
| Capital expenditures, net | 1,972 | 42,116 | 8,617 | — | 52,705 |

| | <u>United States Operations</u> | <u>Latin American Operations</u> | <u>Caribbean Operations</u> | <u>Reconciling Items⁽¹⁾</u> | <u>Total</u> |
|--|-------------------------------------|--|---------------------------------|--|--------------|
| Year ended August 31, 2011 | | | | | |
| Revenue from external customers | \$ 8,892 | \$ 1,078,633 | \$ 622,496 | \$ — | \$ 1,710,021 |
| Intersegment revenues | 638,684 | — | 4,875 | (643,559) | — |
| Depreciation and amortization ⁽³⁾ | 1,171 | 11,683 | 8,300 | — | 21,154 |
| Operating income | 25,251 | 48,796 | 14,509 | — | 88,556 |
| Interest income from external sources | 117 | 624 | 111 | — | 852 |
| Interest income from intersegment sources | 2,946 | 1,076 | 290 | (4,312) | — |
| Interest expense from external sources | 77 | 2,648 | 1,191 | — | 3,916 |
| Interest expense from intersegment sources | — | 1,164 | 3,148 | (4,312) | — |
| Provision for income taxes ⁽⁴⁾ | 5,357 | 18,539 | 3,572 | — | 27,468 |
| Net income | 22,753 | 30,471 | 8,526 | — | 61,750 |
| Long-lived assets (other than deferred tax assets) | 16,436 | 224,034 | 128,022 | — | 368,492 |
| Goodwill | — | 32,152 | 5,209 | — | 37,361 |
| Investment in unconsolidated affiliates | — | 8,063 | — | — | 8,063 |
| Identifiable assets | 63,154 | 388,325 | 212,849 | — | 664,328 |
| Capital expenditures, net | 4,979 | 28,940 | 13,114 | — | 47,033 |

(1) The reconciling items reflect the amount eliminated on consolidation of intersegment transactions.

(2) Includes a \$1.1 million error that increased expenses in the Caribbean operations and a \$313,000 error that increased expenses in the Latin America operations, both of which were related to prior periods. See Note 1- Company Overview and Basis of Presentation.

(3) Includes a \$2.0 million error and a \$235,000 error that increased expense in the Latin America and Caribbean operations, respectively, related to prior periods. See Note 1 - Company Overview and Basis of Presentation.

(4) Includes a \$3.2 million error that decreased expense in the United States operations related to prior periods. See Note 1 - Company Overview and Basis of Presentation.

NOTE 16 – SUBSEQUENT EVENTS

The Company has evaluated all events subsequent to the balance sheet date of August 31, 2013 through the date of issuance of these consolidated financial statements and have determined that, except as set forth below, there are no subsequent events that require disclosure.

Forward foreign exchange contracts entered into after August 31, 2013

The Company's Colombia subsidiary has entered into forward exchange contracts for approximately \$3.0 million with settlement dates through November 2013.

NOTE 17 – QUARTERLY FINANCIAL INFORMATION (UNAUDITED)

Summarized quarterly financial information for fiscal years 2013 and 2012 is as follows (in thousands, except per share data):

| | Fiscal Year 2013 | Three Months Ended, | | | Year Ended, |
|---|------------------|---------------------|--------------|--------------|--------------|
| | Nov 30, 2012 | Feb 28, 2013 | May 31, 2013 | Aug 31, 2013 | Aug 31, 2013 |
| Total net warehouse club and export sales | \$ 526,672 | \$ 598,178 | \$ 562,039 | \$ 575,436 | \$ 2,262,325 |
| Total cost of goods sold | \$ 447,779 | \$ 510,711 | \$ 481,634 | \$ 489,304 | \$ 1,929,428 |
| Net income from continuing operations | \$ 20,005 | \$ 24,882 | \$ 18,539 | \$ 20,839 | \$ 84,265 |
| Discontinued operations, net of tax | \$ — | \$ — | \$ — | \$ — | \$ — |
| Net income | \$ 20,005 | \$ 24,882 | \$ 18,539 | \$ 20,839 | \$ 84,265 |
| Basic net income per share | \$ 0.66 | \$ 0.82 | \$ 0.61 | \$ 0.69 | \$ 2.78 |
| Diluted net income per share | \$ 0.66 | \$ 0.82 | \$ 0.61 | \$ 0.69 | \$ 2.78 |

| Fiscal Year 2012 ⁽¹⁾ | Three Months Ended, | | | Year Ended, | |
|---|---------------------|--------------|--------------|--------------|--------------|
| | Nov 30, 2011 | Feb 29, 2012 | May 31, 2012 | Aug 31, 2012 | Aug 31, 2012 |
| Total net warehouse club and export sales | \$ 470,441 | \$ 541,078 | \$ 497,515 | \$ 505,650 | \$ 2,014,684 |
| Total cost of goods sold | \$ 402,025 | \$ 461,800 | \$ 423,346 | \$ 428,810 | \$ 1,715,981 |
| Net income from continuing operations | \$ 13,996 | \$ 20,217 | \$ 15,708 | \$ 17,725 | \$ 67,646 |
| Discontinued operations, net of tax | \$ (7) | \$ 3 | \$ (2) | \$ (19) | \$ (25) |
| Net income | \$ 13,989 | \$ 20,220 | \$ 15,706 | \$ 17,706 | \$ 67,621 |
| Basic net income per share | \$ 0.47 | \$ 0.67 | \$ 0.52 | \$ 0.58 | \$ 2.24 |
| Diluted net income per share | \$ 0.47 | \$ 0.67 | \$ 0.52 | \$ 0.58 | \$ 2.24 |

⁽¹⁾ The fiscal year 2012 data has been updated to reflect the reclassifications as disclosed in Note 1 - Company Overview and Basis of Presentation.

**MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER
PURCHASES OF EQUITY SECURITIES**

The Company's common stock has been quoted and traded on the NASDAQ Global Select Market under the symbol "PSMT" since September 2, 1997. As of October 24, 2013, there were approximately 28,429 holders of record of the common stock.

| | Dates | | Stock Price | |
|-----------------------------|-----------|------------|-------------|---------|
| | From | To | High | Low |
| 2013 FISCAL QUARTERS | | | | |
| First Quarter | 9/1/2012 | 11/30/2012 | \$83.91 | \$72.44 |
| Second Quarter | 12/1/2012 | 2/28/2013 | 79.09 | 70.99 |
| Third Quarter | 3/1/2013 | 5/31/2013 | 90.48 | 74.15 |
| Fourth Quarter | 6/1/2013 | 8/31/2013 | 93.31 | 83.04 |
| 2012 FISCAL QUARTERS | | | | |
| First Quarter | 9/1/2011 | 11/30/2011 | \$77.71 | \$57.80 |
| Second Quarter | 12/1/2011 | 2/29/2012 | 72.80 | 59.08 |
| Third Quarter | 3/1/2012 | 5/31/2012 | 83.38 | 63.49 |
| Fourth Quarter | 6/1/2012 | 8/31/2012 | 74.71 | 62.00 |

Recent Sales of Unregistered Securities

There were no sales of unregistered securities during the year ended August 31, 2013.

Dividends

| Declared | Amount | First Payment | | | Second Payment | | |
|------------|---------|---------------|------------|---------|----------------|-----------|---------|
| | | Record Date | Date Paid | Amount | Record Date | Date Paid | Amount |
| 11/27/2012 | \$ 0.60 | 12/10/2012 | 12/21/2012 | \$ 0.30 | 8/15/2013 | 8/30/2013 | \$ 0.30 |
| 1/25/2012 | \$ 0.60 | 2/15/2012 | 2/29/2012 | \$ 0.30 | 8/15/2012 | 8/31/2012 | \$ 0.30 |
| 1/19/2011 | \$ 0.60 | 2/15/2011 | 2/28/2011 | \$ 0.30 | 8/15/2011 | 8/31/2011 | \$ 0.30 |

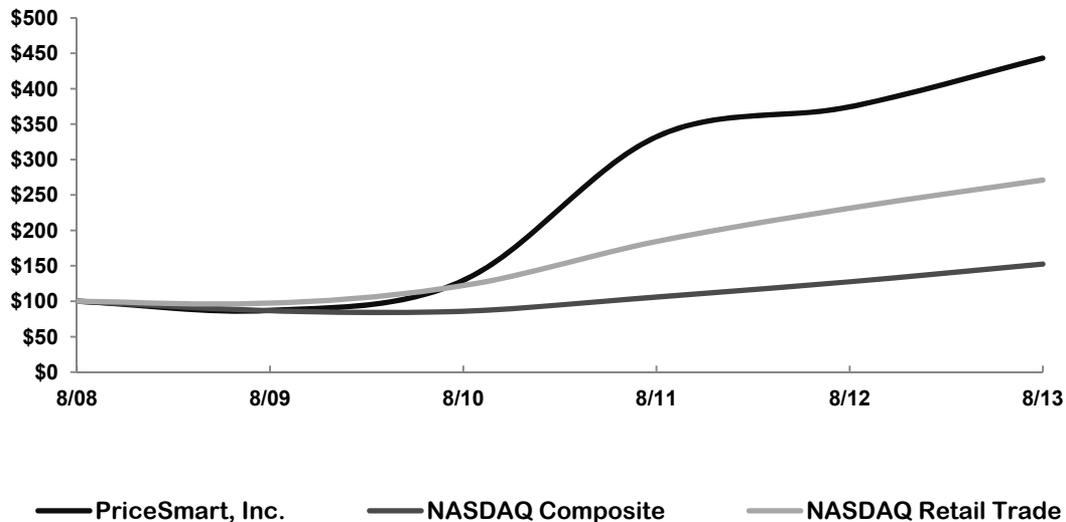
The Company anticipates the ongoing payment of semi-annual dividends in subsequent periods, although the actual declaration of future dividends, the amount of such dividends, and the establishment of record and payment dates is subject to final determination by the Board of Directors at its discretion after its review of the Company's financial performance and anticipated capital requirements.

PERFORMANCE GRAPH

The following graph compares the cumulative 5-Year total return to shareholders on PriceSmart, Inc.'s common stock relative to the cumulative total returns of the NASDAQ Composite index and the NASDAQ Retail Trade index. The graph assumes that the value of the investment in the company's common stock and in each of the indexes (including reinvestment of dividends) was \$100 on 8/31/2008 and tracks it through 8/31/2013.

COMPARISON OF 5 YEAR CUMULATIVE TOTAL RETURN*

Among PriceSmart, Inc., the NASDAQ Composite Index,
and the NASDAQ Retail Trade Index



*\$100 invested on 8/31/08 in stock or index, including reinvestment of dividends.
Fiscal year ending August 31.

| | 8/08 | 8/09 | 8/10 | 8/11 | 8/12 | 8/13 |
|---------------------|--------|-------|--------|--------|--------|--------|
| PriceSmart, Inc. | 100.00 | 87.01 | 129.29 | 332.25 | 374.34 | 443.14 |
| NASDAQ Composite | 100.00 | 86.63 | 85.83 | 106.00 | 127.37 | 152.43 |
| NASDAQ Retail Trade | 100.00 | 97.07 | 121.83 | 184.38 | 231.38 | 271.14 |

The stock price performance included in this graph is not necessarily indicative of future stock price performance.

Repurchase of Equity Securities

Upon vesting of restricted stock awarded by the Company to employees, the Company repurchases shares and withholds the amount of the repurchase payment to cover employees' tax withholding obligations. As set forth in the table below, during fiscal year 2013, the Company repurchased a total of 44,460 shares in the indicated months. These were the only repurchases of equity securities made by the Company during fiscal year 2013. The Company does not have a stock repurchase program.

| Period | (a) Total Number of Shares Purchased | (b) Average Price Paid Per Share | (c) Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | (d) Maximum Number of Shares That May Yet Be Purchased Under the Plans or Programs |
|--|---|---|---|---|
| September 1, 2012 - September 30, 2012 | — | \$ — | — | N/A |
| October 1, 2012 - October 30, 2012 | — | — | — | N/A |
| November 1, 2012 - November 30, 2012 | — | — | — | N/A |
| December 1, 2012 - December 31, 2012 | — | — | — | N/A |
| January 1, 2013 - January 31, 2013 | 41,774 | 77.43 | — | N/A |
| February 1, 2013 - February 28, 2013 | — | — | — | N/A |
| March 1, 2013 - March 31, 2013 | 660 | 77.83 | — | N/A |
| April 1, 2013 - April 30, 2013 | — | — | — | N/A |
| May 1, 2013 - May 31, 2013 | — | — | — | N/A |
| June 1, 2013 - June 30, 2013 | — | — | — | N/A |
| July 1, 2013 - July 31, 2013 | 2,026 | 89.40 | — | N/A |
| August 1, 2013 - August 31, 2013 | — | — | — | N/A |
| Total | 44,460 | \$ 77.98 | — | N/A |

DIRECTORS, DIRECTOR NOMINEES AND EXECUTIVE OFFICERS OF THE COMPANY

Directors

The table below indicates the name, position with the Company and age of each director:

| Name | Position | Age |
|------------------------|---|-----|
| Robert E. Price | Chairman of the Board | 71 |
| Sherry S. Bahrambeygui | Director | 49 |
| Gonzalo Barrutieta | Director | 47 |
| Katherine L. Hensley | Director | 76 |
| Leon C. Janks | Director | 64 |
| Jose Luis Laparte | Director, Chief Executive Officer and President | 47 |
| Mitchell Lynn | Director | 64 |
| Edgar Zurcher | Director | 62 |

Information Regarding Directors, and Director Nominees:

Robert E. Price has been Chairman of the Board of Directors of the Company since July 1994 and served as Chief Executive Officer of the Company from April 2006 until July 2010. Mr. Price served as Interim Chief Executive Officer of the Company from April 2003 until April 2006 and also served as Interim President of the Company from April 2003 until October 2004. Mr. Price also served as President and Chief Executive Officer of the Company from July 1994 until January 1998. Additionally, Mr. Price served as Chairman of the Board of Price Enterprises, Inc. (“PEI”) from July 1994 until November 1999 and was President and Chief Executive Officer of PEI from July 1994 until September 1997. Mr. Price was Chairman of the Board of Price/Costco, Inc. (“Price/Costco”) from October 1993 to December 1994. From 1976 to October 1993, he was Chief Executive Officer and a director of The Price Company (“TPC”). Mr. Price served as Chairman of the Board of TPC from January 1989 to October 1993, and as its President from 1976 until December 1990. Mr. Price has been a Manager of The Price Group, LLC since August 2000. Mr. Price’s significant experience as an executive and director of warehouse club merchandising businesses, as well as his extensive knowledge of the Company’s business, history and culture, contribute to the Board of Directors’ conclusion that he should serve as a director of the Company.

Sherry S. Bahrambeygui has been a director of the Company since November 2011. Ms. Bahrambeygui joined The Price Group, LLC in September 2006 and has served as a Managing Member of The Price Group, LLC since January 2007. Additionally, Ms. Bahrambeygui serves as Executive Vice President, Secretary and Vice Chairman of the Boards of Price Charities, fka San Diego Revitalization Corp., and Price Family Charitable Fund and she is also the Chief Executive Officer of PS Ivanhoe, LLC, a commercial real estate company. Ms. Bahrambeygui was a licensed stockbroker and is a founding partner of the law firm of Hosey & Bahrambeygui, LLP. She has been practicing law with an emphasis in employment and business litigation since 1993 and provided consultation and legal representation to the Company from time-to-time between 2001 and 2008. Ms. Bahrambeygui’s thorough understanding of the business and operations of the Company, as well as having effectively assisted the Company on certain legal and business matters, contribute to the Board of Directors’ conclusion that she should serve as a director of the Company.

Gonzalo Barrutieta has been a director of the Company since February 2008. Mr. Barrutieta was employed in several capacities with Grupo Gigante, S.A. de C. V. from 1994 to 2006, including as Director of Real Estate and New Business Development. Since 1994, he has served as a member of the board of directors of Grupo Gigante. From 2002 through 2005, Mr. Barrutieta was a director of PriceSmart Mexico (formerly a joint venture between the Company and Grupo Gigante) and served as Chief Executive Officer of PriceSmart Mexico from 2003 to 2005. Mr. Barrutieta has also been a director of Hoteles Presidente since 2004, of Office Depot Mexico since 2005, of Radio Shack Mexico from 2005 until 2012, and has served as President and director of Operadora IPC de Mexico since 2007. Mr. Barrutieta’s experience as an executive and director of international merchandising businesses, as well as his general knowledge and understanding of the markets in Central America, contribute to the Board of Directors’ conclusion that he should serve as a director of the Company.

Katherine L. Hensley has been a director of the Company since July 1997 and served as a director of PEI from December 1994 until July 1997. She is a retired partner of the law firm of O'Melveny & Myers in Los Angeles, California. Ms. Hensley joined O'Melveny & Myers in 1978 and was a partner from 1986 to 1992. From 1994 to 2000, Ms. Hensley served as a trustee of Security First Trust, an open-end investment management company registered under the Investment Company Act of 1940. Ms. Hensley's extensive background in the legal field, including her experience in executive compensation and corporate matters, as well as her many years of service to the Company as a member of the Board of Directors as well as its Audit, Finance, Compensation, Nominating/Corporate Governance Committees, contribute to the Board of Directors' conclusion that she should serve as a director of the Company.

Leon C. Janks has been a director of the Company since July 1997 and served as a director of PEI from March 1995 until July 1997. He has been a partner in the accounting firm of Green, Hasson & Janks LLP in Los Angeles, California since 1980 and serves as its Managing Partner. Mr. Janks has extensive experience in domestic and international business, serving a wide variety of clients in diverse businesses. Mr. Janks is also a certified public accountant. Mr. Janks' experience, as well as his significant accounting, financial and tax expertise and his many years of service to the Company as a member of the Board of Directors as well as its Audit, Finance, Compensation and Executive Committees, contribute to the Board of Directors' conclusion that he should serve as a director of the Company.

Jose Luis Laparte has been a director of the Company since February 2008, Chief Executive Officer and President of the Company since July 2010, and served as President of the Company from October 2004 through June 2010. Mr. Laparte initially served as a consultant for the Company, from December 2003 to October 2004. Prior to joining the Company as a consultant, Mr. Laparte worked for more than 14 years at Wal-Mart Stores, Inc. in Mexico and the United States in progressively responsible positions. From October 2002 through September 2003, he served as Vice President of Sam's International, where he directed and managed the company's operations, finance, sales, marketing, product development and merchandising. From May 2000 to October 2002, he served as Vice President, Wal-Mart de Mexico, responsible for sales and the expansion of the Sam's Club format in Mexico. Mr. Laparte's background and experience as an executive overseeing numerous operational aspects of the international merchandising business, including sales, product development, merchandising, marketing, finance and information technology, contribute to the Board of Directors' conclusion that he should serve as a director of the Company.

Mitchell G. Lynn has been a director of the Company since November 2011. Mr. Lynn served in several senior executive positions and as the President and a director of TPC prior to its merger in 1993 with Costco, Inc., and from 1993 until 1994 he served as an executive officer, director and member of the Executive Committee of Price/Costco. Mr. Lynn was also a member of The Price Group, LLC from 2005 to 2008. Mr. Lynn is a founding and continuing director of Bodega Latina Corporation, dba El Super, a chain of more than 45 warehouse-style grocery stores that targets the Hispanic market in the Western United States. Mr. Lynn is also the founder, owner and General Partner of CRI 2000, LP, dba Combined Resources International (CRI), which designs, develops and manufactures consumer products for international wholesale distribution, primarily through warehouse clubs. Mr. Lynn is also a founder and continuing Manager of Early Learning Resources, LLC, dba ECR4Kids (ECR), which designs, manufactures and sells educational/children's products to wholesale dealers. Additionally, Mr. Lynn served as a director of United PanAm Financial Corp. from 2001 until its sale in 2011. Mr. Lynn is a certified public accountant and a licensed real estate broker in California. Mr. Lynn's extensive prior experience in both the warehouse club business and general retailing and his significant knowledge relating to accounting and financial matters contribute to the Board of Directors' conclusion that he should serve as a director of the Company.

Edgar Zurcher has been a director of the Company since October 2009 and also served as a director of the Company from November 2000 to February 2008. Mr. Zurcher has been a partner in the law firm Zurcher, Odio & Raven in Costa Rica since 1980, which the Company uses as counsel for certain legal matters. Mr. Zurcher is also President of PLP, S.A., as well as a director of Payless ShoeSource Holdings, Ltd. ("Payless Shoes"). PLP, S.A. owns 40% of Payless Shoes, which rents retail space from PriceSmart. Additionally, Mr. Zurcher is a director of Molinos de Costa Rica Pasta and Roma S.A. dba Roma Prince S.A., from which the Company purchases products to sell to its members at its warehouse clubs, and is a director of Promerica Financial Corporation, S.A. from which the Company received rental income and credit card fees in fiscal years 2007 and 2008. Mr. Zurcher's background in legal matters and his significant experience in Central America business and legal affairs contribute to the Board of Directors' conclusion that he should serve as a director of the Company.

Executive Officers

The table below indicates the name, position and age of the executive officers of the Company:

| Name | Position | Age |
|---------------------|---|-----|
| Jose Luis Laparte | Chief Executive Officer and President | 47 |
| John M. Heffner | Executive Vice President and Chief Financial Officer | 59 |
| Robert M. Gans | Executive Vice President, Secretary and General Counsel | 64 |
| William J. Naylor | Executive Vice President and Chief Operating Officer | 51 |
| Thomas D. Martin | Executive Vice President – Chief Merchandising Officer | 57 |
| Brud E. Drachman | Executive Vice President – Construction Management | 58 |
| John D. Hildebrandt | Executive Vice President – Operations | 55 |

Jose Luis Laparte has been a director of the Company since February 2008, Chief Executive Officer and President of the Company since July 2010, and served as President of the Company from October 2004 through June 2010. Mr. Laparte initially served as a consultant for the Company, from December 2003 to October 2004. Prior to joining the Company as a consultant, Mr. Laparte worked for more than 14 years at Wal-Mart Stores, Inc. in Mexico and the United States in progressively responsible positions. From October 2002 through September 2003, he served as Vice President of Sam's International, where he directed and managed the company's operations, finance, sales, marketing, product development and merchandising. From May 2000 to October 2002, he served as Vice President, Wal-Mart de Mexico, responsible for sales and the expansion of the Sam's Club format in Mexico.

John M. Heffner has been Executive Vice President and Chief Financial Officer of the Company since January 2004, after having served as a consultant to the Company on financial matters from September 2003 through December 2003. From February 2000 until August 2003, Mr. Heffner was Vice President of Finance and Chief Financial Officer of Kyocera Wireless Corp. Mr. Heffner's previous professional experience was with Digital Equipment Corporation, where he held a variety of financial management roles over a 20-year period, and with QUALCOMM Incorporated, where he was a Vice President of Finance from July 1998 until February 2000.

Robert M. Gans has been Executive Vice President, General Counsel and Secretary of the Company since August 1997 and was Executive Vice President and General Counsel of PEI from October 1994 until July 1997. Mr. Gans graduated from the University of California, Los Angeles School of Law in 1975 and actively practiced law in private practice from 1975 until 1994. From 1988 until October 1994, Mr. Gans was the senior member of the law firm of Gans, Blackmar & Stevens, A.P.C., of San Diego, California.

William J. Naylor has been Executive Vice President and Chief Operating Officer of the Company since January 2002. Mr. Naylor served as Executive Vice President-Merchandising of the Company from July 2001 until January 2002 and as Senior Vice President of the Company from March 1998 until July 2001. From September 1995 through February 1998, Mr. Naylor was Managing Director for the Company's licensee warehouse club operation in Indonesia. Prior to joining the Company, Mr. Naylor was a General Manager for Price/Costco and served in various management roles for TPC.

Thomas D. Martin has been Executive Vice President and Chief Merchandising Officer since November 2011. He served as Executive Vice President-Merchandising of the Company from October 1998 until November 2011 and as Senior Vice President of the Company from August 1997 to September 1998. Mr. Martin previously served as Vice President of PEI from August 1994 until July 1997, directing merchandising strategies and product sourcing for its international merchandising business, in addition to managing its trading company activities. Prior to joining PEI as Vice President in August 1994, Mr. Martin served as Vice President of Price/Costco from October 1993 to December 1994 and served in various management roles for TPC.

Brud E. Drachman has been Executive Vice President-Construction Management of the Company since November 2005, served as Executive Vice President-Real Estate and Construction of the Company from February 2005 through October 2005 and as Executive Vice President-Construction and Private Label Merchandising from November 2004 until January 2005. Mr. Drachman served as Executive Vice President- Real Estate and Construction of the Company from November 2002 until October 2004 and served as Senior Vice President-Real Estate and Construction of the Company from August 1998 to October 2002. Mr. Drachman previously served as Vice President-Real Estate and Construction at PEI from August 1994 to August 1997. Prior to joining PEI in 1994, Mr. Drachman served as Project Manager at TPC beginning in 1987.

John D. Hildebrandt has been Executive Vice President-Operations of the Company since February 2010. Mr. Hildebrandt served as Executive Vice President-Central America and Trinidad Operations from March 2009 through January 2010, as Executive Vice President-Central America Operations from August 2003 until February 2009, as Executive Vice President-Caribbean and Asia Operations from July 2001 until July 2003 and as Senior Vice President of the Company from September 2000 until July 2001. Mr. Hildebrandt previously served as Vice President of the Company from September 1998 until August 2000, overseeing operations in Central America. Mr. Hildebrandt served as the Company's Country Manager in the Philippines and Panama from August 1997 until August 1998, and as PEI's Country Manager in the Philippines and Panama from 1996 until the Company was spun off from PEI in August 1997. Prior to joining PEI as Country Manager in 1996, Mr. Hildebrandt was a Senior Operations Manager of Price/Costco from 1994 through 1996, and served in various management roles for TPC beginning in 1979.

ADDITIONAL INFORMATION

Corporate Offices

9740 Scranton Road
San Diego, CA 92121
(858) 404-8800

Stock Exchange Listing

NASDAQ Global Select Market
Stock Symbol: PSMT

Annual Meeting

Wednesday, January 22, 2014 at 10:00 AM
PriceSmart, Inc. Corporate Headquarters
9740 Scranton Road
San Diego, CA 92121

Transfer Agent

Computershare Shareowner Services LLC
480 Washington Blvd.
Jersey City, NJ 07310
Telephone: (888) 867-6003
TDD for Hearing Impaired: (800) 952-9245
Outside U.S.: (201) 680-6578

Independent Registered Public Accounting Firm

Ernst & Young LLP
4370 La Jolla Village Drive, Suite 500
San Diego, CA 92122

PriceSmart's annual reports to the Securities and Exchange Commission on Form 10-K, as amended, and any quarterly reports on Form 10-Q, as amended, will be provided free of charge upon written request to Investor Relations, PriceSmart, Inc., 9740 Scranton Road., San Diego, CA 92121. Internet users can access PriceSmart's web site at <http://www.pricemart.com>.

DIRECTORS & OFFICERS OF PRICESMART, INC.

| | |
|---------------------|-----------------------|
| Robert E. Price | Chairman of the Board |
| Sherry Bahrambeygui | Director |
| Gonzalo Barrutieta | Director |
| Katherine Hensley | Director |
| Leon Janks | Director |
| Jose Luis Laparte | Director |
| Mitch Lynn | Director |
| Edgar Zurcher | Director |

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| Jose Luis Laparte | President & Chief Executive Officer |
| Brud E. Drachman | Executive Vice President, Construction & Facilities |
| Robert M. Gans | Executive Vice President, Secretary & General Counsel |
| John M. Heffner | Executive Vice President & Chief Financial Officer |
| John D. Hildebrandt | Executive Vice President, Operations |
| Thomas D. Martin | Executive Vice President & Chief Merchandising Officer |
| William J. Naylon | Executive Vice President & Chief Operating Officer |

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| Catherine D. Alvarez-Weeks | Senior Vice President, International Controller |
| Rodrigo Calvo | Senior Vice President, Real Estate |
| Bob Coulson | Senior Vice President, Merchandising – Caribbean Foods |
| Frank Diaz | Senior Vice President, Distribution & Logistics |
| J. Ernesto Grijalva | Senior Vice President, Latin America & Caribbean Legal Affairs |
| Glenn E. Harmon | Senior Vice President, Food Service, Bakery, Photo |
| Jose Lopez | Senior Vice President, Merchandising – Fresh Foods |
| Jose Luis Marin | Senior Vice President, Marketing & Member Services |
| Michael L. McCleary | Senior Vice President, Corporate Controller |
| Atul Patel | Senior Vice President, Treasurer |
| Laura Santana | Senior Vice President, Information Technology |
| Sheri Smith | Senior Vice President, Merchandising – U.S. Foods |
| Chris Souhrada | Senior Vice President, Operations – El Salvador/Guatemala/Honduras |
| Manrique Ugalde | Senior Vice President, Operations – Costa Rica/Nicaragua/Panama |
| Jesus VonChong | Senior Vice President, Merchandising – Central America & Colombia Foods |
| J. Phillip Wilson | Senior Vice President, Merchandising – U.S. Non-Foods |

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|-----------------------|---|
| Ana Luisa Bianchi | Vice President, Merchandising – Colombia |
| Linda C. Brickson | Vice President, U.S. Controller |
| Fabiola Burbano-Marin | Vice President, Global Human Resources |
| Guadalupe Cefalu | Vice President, Financial Planning & Analysis |
| Luis Fernando Gallo | Vice President, Operations – Colombia |
| Kelly Orme | Vice President, Merchandising |
| Eric Torres | Vice President, Distribution |
| Pedro Vera | Vice President, Operations – DR/Aruba/Jamaica |
| Benjamin M. Woods | Vice President, Operations – Trinidad/Barbados/USVI |

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