



# **FORM 10-K**

## **WEBSTER FINANCIAL CORP - WBS**

**Filed: April 01, 1999 (period: December 31, 1998)**

Annual report which provides a comprehensive overview of the company for the past year

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-K

Annual Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the Fiscal Year Ended December 31, 1998

OR

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the transition period from \_\_\_\_\_ to \_\_\_\_\_ .

Commission File Number: 0-15213

WEBSTER FINANCIAL CORPORATION  
(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization)

06-1187536  
(I.R.S. Employer  
Identification No.)

Webster Plaza, Waterbury, Connecticut 06702  
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (203) 753-2921  
Securities registered pursuant to Section 12(b) of the Act:  
Not Applicable  
Securities registered pursuant to Section 12(g) of the Act:  
Common Stock, \$.01 par value  
(Title of class)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Based upon the closing price of the registrant's common stock as of March 25, 1999, the aggregate market value of the voting common stock held by non-affiliates of the registrant is \$999,797,953. Solely for purposes of this calculation, the shares held by directors and executive officers of the registrant have been excluded because such persons may be deemed to be affiliates. This reference to affiliate status is not necessarily a conclusive determination for other purposes.

The number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date is:

Class: Common Stock, par value \$.01 per share  
Issued and Outstanding at March 25, 1999: 35,899,359

DOCUMENTS INCORPORATED BY REFERENCE  
Part I and II: Portions of the Annual Report to Shareholders  
for fiscal year ended December 31, 1998  
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WEBSTER FINANCIAL CORPORATION  
1998 FORM 10-K ANNUAL REPORT

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PART I

Item 1. Business

General

Webster Financial Corporation ("Webster" or the "Corporation"), through its subsidiaries, Webster Bank (the "Bank") and Damman Associates, Inc. ("Damman"), delivers financial services to individuals, families and businesses throughout Connecticut. Webster emphasizes five business lines - consumer and small business banking, business banking, mortgage banking, trust and investment services, and insurance services, each supported by centralized administration and operations. Webster has grown significantly in recent years, primarily through a series of acquisitions which have expanded and strengthened its franchise.

Assets at December 31, 1998 were \$9.0 billion compared to \$9.1 billion a year earlier. Net loans receivable amounted to \$5.0 billion at December 31, 1998 and 1997. Deposits were \$5.7 billion at December 31, 1998 and 1997.

At December 31, 1998, the assets of the Corporation, on an unconsolidated basis, consisted primarily of its investment in the Bank and \$149.1 million of cash and investment securities. The principal sources of Webster's revenues on an unconsolidated basis are dividends from the Bank and interest and dividend income from other investments. See Note 22 to Webster's Consolidated Financial Statements for parent-only financial statements.

The Bank's deposits are federally insured by the Federal Deposit Insurance Corporation ("FDIC"). The Bank is a Bank Insurance Fund ("BIF") member institution and at December 31, 1998, approximately 74% of the Bank's deposits were subject to BIF assessment rates and 26% were subject to Savings Association Insurance Fund ("SAIF") assessment rates. (See "Regulation").

Webster, as a holding company, and the Bank are subject to comprehensive regulation, examination and supervision by the Office of Thrift Supervision (the "OTS"), as the primary federal regulator. Webster is also subject to regulation, examination and supervision by the FDIC as to certain matters. Webster's executive offices are located at Webster Plaza, Waterbury, Connecticut, 06702. Its telephone number is (203) 753-2921.

#### Business Combinations Pending At December 31, 1998

The Access Acquisition. In a transaction accounted for as of January 1, 1999, Webster purchased the internet mortgage lending business of Access National Mortgage, Inc. The internet mortgage lending activities are conducted through an 80% owned indirect subsidiary of Webster Bank, Access National Mortgage, LLC ([www.discountmortgages.com](http://www.discountmortgages.com)). The other 20% equity interest is owned by principals of the former Access National Mortgage, Inc. This new subsidiary will initially continue to sell all originated mortgage loans. The company was founded in 1996 as a privately held Internet-based mortgage lender located in Wilmington, Massachusetts. This acquisition was accounted for as a purchase.

The Village Acquisition. On November 11, 1998, Webster announced a definitive agreement to acquire Village Bancorp, Inc. ("Village"), the holding company for Village Bank & Trust Company for \$23.50 per share in a tax-free, stock-for-stock exchange. At the time of the original announcement, Village, based in Ridgefield, Connecticut, had approximately \$230 million in total assets, \$152 million in loans and \$215 million in deposits at six branches. Webster expects to consummate the acquisition in the second quarter of 1999 and expects to account for this transaction as a purchase.

The Maritime Acquisition. On November 4, 1998, Webster announced a definitive agreement to acquire Maritime Bank & Trust Company ("Maritime") for \$26.67 per share in a tax-free, stock-for-stock exchange. At the time of the original announcement, Maritime, based in Essex, Connecticut, had approximately \$100 million in total assets and \$90 million in deposits at three branches. Webster expects to consummate the acquisition in the second quarter of 1999 and expects to account for this transaction as a purchase.

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#### Business Combinations

The Damman Acquisition. On June 1, 1998, Webster completed its acquisition of Damman. Damman is a full service insurance agency, providing property-casualty, life and group coverage to commercial and individual customers and is headquartered in Westport with an additional office in Wallingford, Connecticut. Under the terms of the merger agreement, Webster issued 274,609 shares of common stock and recorded goodwill of \$10 million. The transaction was accounted for as a purchase and therefore results are reported only for the periods subsequent to the acquisition.

The Eagle Acquisition. On April 15, 1998, Webster acquired Eagle Financial Corp. ("Eagle") and its subsidiary, Eagle Bank, a \$2.1 billion savings bank with headquarters in Bristol, Connecticut. In connection with the merger with Eagle, Webster issued 10,615,156 shares of its common stock for all the outstanding shares of Eagle common stock. Under the terms of the agreement, each outstanding share of Eagle common stock was converted into 1.68 shares of Webster common stock. This acquisition was accounted for as a pooling of interests, and as such, the Consolidated Financial Statements include Eagle's financial data as if Eagle had been combined at the beginning of the earliest period presented. Prior to the acquisition, Eagle's fiscal year ended on September 30. In recording the pooling of interests business combination, Eagle's financial statements as of and for the twelve months ended September 30, 1997, were combined with Webster's financial statements as of and for the twelve months ended December 31, 1997.

#### Lending Activities

General. Webster originates residential, consumer and business loans. Total loans receivable, before the allowance for loan losses, net of fees and costs, were \$5.0 billion at December 31, 1998 and \$5.1 billion at December 31, 1997. At December 31, 1998, first mortgage loans secured by one-to-four family properties comprised 74.3% of the Corporation's loan portfolio.

See "Management's Discussion and Analysis of Financial Condition & Results of Operations" ("MD&A") contained in the Annual Report to Shareholders incorporated herein by reference. Portions of the Annual Report are filed as an exhibit hereto. Also see "Business -- Lending Activities -- Nonaccrual Assets and Delinquencies" for more information about Webster's asset quality, allowance for loan losses and provisions for loan losses.

Nonaccrual loans, which include loans delinquent 90 days or more, were \$25.4 million at December 31, 1998, compared to \$42.1 million at December 31, 1997. The ratio of nonaccrual loans to total loans was 0.5% and 0.8% at December

31, 1998 and 1997, respectively. Nonaccrual assets, which include nonaccrual loans and foreclosed properties were \$28.9 million and \$54.1 million at December 31, 1998 and 1997, respectively.

One-to-Four Family First Mortgage Loans. Webster originates both fixed-rate and adjustable-rate residential mortgage loans. At December 31, 1998, approximately 49% of Webster's total residential mortgage loans were adjustable-rate loans. Webster offers adjustable-rate mortgage loans at initial interest rates discounted from the fully indexed rate. Adjustable-rate loans originated during 1998, when fully indexed, will be 2.75% above the constant maturity one-year U.S. Treasury yield index.

At December 31, 1998, \$1.9 billion or approximately 51% of Webster's total residential mortgage loans before net items had fixed rates. Webster sells mortgage loans in the secondary market when such sales are consistent with its asset/liability management objectives. At December 31, 1998, Webster had \$1.7 million of adjustable and fixed-rate mortgage loans held for sale.

Commercial and Commercial Real Estate Mortgage Loans. Webster had \$818.0 million, or 16.4% of its total loans receivable in commercial and commercial real estate loans outstanding as of December 31, 1998, compared to \$627.7 million or 12.6% at December 31, 1997.

Consumer Loans. At December 31, 1998, consumer loans were \$481.5 million or 9.64% of Webster's total loans. Consumer loans consist primarily of home equity credit lines, home improvement loans, passbook loans and other consumer loans. The allowance for losses on consumer loans was \$6.1 million at December 31, 1998.

The following table sets forth the composition of Webster's loan portfolio in dollar amounts and in percentages at the dates shown.

|  | At December 31, |        |              |        |              |        |              |        |
|--|-----------------|--------|--------------|--------|--------------|--------|--------------|--------|
|  | 1998            |        | 1997         |        | 1996         |        | 1995         |        |
|  | Amount          | %      | Amount       | %      | Amount       | %      | Amount       | %      |
| (Dollars in thousands)                       |                 |        |              |        |              |        |              |        |
| Residential mortgage loans:                  |                 |        |              |        |              |        |              |        |
| 1-4 family units                             | \$ 3,548,046    | 71.05% | \$ 3,737,201 | 74.81% | \$ 3,589,459 | 74.57% | \$ 3,197,537 | 78.32% |
| Multi-family units                           | 689             | 0.01   | 16,736       | 0.33   | 39,257       | 0.82   | 48,369       | 1.18   |
| Construction                                 | 200,417         | 4.01   | 117,619      | 2.35   | 109,923      | 2.28   | 75,09        | 1.84   |
| Total residential mortgage loans             | 3,749,152       | 75.08  | 3,871,556    | 77.50  | 3,738,639    | 77.67  | 3,321,002    | 81.35  |
| Commercial and commercial real estate loans: |                 |        |              |        |              |        |              |        |
| Commercial real estate                       | 372,348         | 7.46   | 312,799      | 6.26   | 297,846      | 6.19   | 199,459      | 4.89   |
| Commercial construction                      | 43,855          | 0.88   | 34,974       | 0.70   | 19,780       | 0.41   | 19,193       | 0.47   |
| Commercial non-mortgage                      | 401,772         | 8.05   | 238,868      | 4.78   | 212,387      | 4.41   | 74,930       | 1.84   |
| Segregated assets                            | --              | --     | 41,038       | 0.82   | 75,670       | 1.57   | 104,839      | 2.57   |
| Total commercial loans                       | 817,975         | 16.38  | 627,679      | 12.56  | 605,683      | 12.58  | 398,421      | 9.76   |
| Consumer loans:                              |                 |        |              |        |              |        |              |        |
| Home equity credit lines                     | 439,369         | 8.80   | 474,995      | 9.51   | 431,493      | 8.96   | 341,773      | 8.37   |
| Other consumer                               | 42,122          | 0.84   | 81,139       | 1.62   | 91,430       | 1.90   | 81,260       | 1.99   |
| Total consumer loans                         | 481,491         | 9.64   | 556,134      | 11.13  | 522,923      | 10.86  | 423,033      | 10.36  |
| Loans receivable (net of fees and costs)     | 5,048,618       | 101.10 | 5,055,369    | 101.19 | 4,867,245    | 101.12 | 4,142,456    | 101.47 |
| Allowance for loan losses                    | (55,109)        | (1.10) | (59,518)     | (1.19) | (53,692)     | (1.12) | (59,892)     | (1.47) |
| Loans receivable, net                        | \$ 4,993,509    | 100.0% | \$ 4,995,851 | 100.0% | \$ 4,813,553 | 100.0% | \$ 4,082,564 | 100.0% |

|  | December 31, |        |
|--|--------------|--------|
|  | 1994         |        |
|  | Amount       | %      |
| (Dollars in thousands)                       |              |        |
| Residential mortgage loans:                  |              |        |
| 1-4 family units                             | \$ 3,307,141 | 79.78% |
| Multi-family units                           | 26,531       | 0.64   |
| Construction                                 | 80,723       | 1.95   |
| Total residential mortgage loans             | 3,414,395    | 82.37  |
| Commercial and commercial real estate loans: |              |        |
| Commercial real estate                       | 189,066      | 4.56   |
| Commercial construction                      | 11,639       | 0.28   |
| Commercial non-mortgage                      | 71,397       | 1.72   |
| Segregated assets                            | 137,096      | 3.31   |
| Total commercial loans                       | 409,198      | 9.87   |
| Consumer loans:                              |              |        |
| Home equity credit lines                     | 326,726      | 7.88   |
| Other consumer                               | 60,687       | 1.46   |
| Total consumer loans                         | 387,413      | 9.35   |

|  |              |        |
|--|--------------|--------|
| Loans receivable (net of fees and costs) | 4,211,006    | 101.58 |
| Allowance for loan losses                | (65,671)     | (1.58) |
| Loans receivable, net                    | \$ 4,145,335 | 100.0% |

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The following table sets forth the contractual maturity and interest-rate sensitivity of residential and commercial construction loans and commercial loans at December 31, 1998.

|                               | Contractual Maturity |                             |                      |            |
|-------------------------------|----------------------|-----------------------------|----------------------|------------|
|                               | One Year or Less     | More Than One to Five Years | More Than Five Years | Total      |
| (In thousands)                |                      |                             |                      |            |
| Contractual Maturity:         |                      |                             |                      |            |
| Construction loans:           |                      |                             |                      |            |
| Residential mortgage          | \$ 200,417           | \$ --                       | \$ --                | \$ 200,417 |
| Commercial mortgage           | 6,566                | 14,718                      | 22,571               | 43,855     |
| Commercial non-mortgage loans | 185,371              | 132,476                     | 83,925               | 401,772    |
| Total                         | \$ 392,354           | \$ 147,194                  | \$ 106,496           | \$ 646,044 |
| Interest-Rate Sensitivity:    |                      |                             |                      |            |
| Fixed rates                   | \$ 181,308           | \$ 70,755                   | \$ 69,513            | \$ 321,576 |
| Variable rates                | 211,046              | 76,439                      | 36,983               | 324,468    |
| Total                         | \$ 392,354           | \$ 147,194                  | \$ 106,496           | \$ 646,044 |

Purchase and Sale of Loans and Loan Servicing. Webster has been a seller and purchaser of whole loans and participations in the secondary market. Webster, in general, sells fixed-rate mortgage loans and retains servicing for the loans sold whenever possible. During the 1998 period, Webster reduced its level of mortgage loans sold as it retained both fixed and variable-rate loans for its own loan portfolio. Loans purchased in the secondary market by Webster are typically adjustable-rate mortgage loans and purchased, in most cases, with servicing retained by the seller.

The following table sets forth information as to Webster's mortgage loan servicing portfolio at the dates shown.

|                                 | At December 31, |        |              |        |              |        |
|---------------------------------|-----------------|--------|--------------|--------|--------------|--------|
|                                 | 1998            |        | 1997         |        | 1996         |        |
|                                 | Amount          | %      | Amount       | %      | Amount       | %      |
| (Dollars in thousands)          |                 |        |              |        |              |        |
| Loans owned and serviced        | \$ 3,471,092    | 73.2%  | \$ 3,483,077 | 71.4%  | \$ 4,349,471 | 72.4%  |
| Loans serviced for others       | 1,273,530       | 26.8   | 1,393,353    | 28.6   | 1,656,674    | 27.6   |
| Total loans serviced by Webster | \$ 4,744,622    | 100.0% | \$ 4,876,430 | 100.0% | \$ 6,006,145 | 100.0% |

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The table below shows mortgage loan origination, purchase, sale and

Source: WEBSTER FINANCIAL CO, 10-K, April 01, 1999

repayment activities of Webster for the periods indicated.

|   | Year ended December 31, |            |            |
|---|-------------------------|------------|------------|
|   | 1998                    | 1997       | 1996       |
|   | (In thousands)          |            |            |
| First mortgage loan originations and purchases:     |                         |            |            |
| Permanent:  |                         |            |            |
| Mortgage loans originated                           | \$ 800,322              | \$ 539,362 | \$ 548,405 |
| Construction:                                       |                         |            |            |
| 1-4 family units                                    | 291,833                 | 194,772    | 99,547     |
| Total permanent and construction loans originated   | 1,092,155               | 734,134    | 647,952    |
| Loans and participations purchased                  | 66,173                  | 191,078    | 113,582    |
| Loans acquired through acquisition                  | --                      | --         | 22,233     |
| Total loans originated and purchased                | 1,158,328               | 925,212    | 783,767    |
| First mortgage loan sales and principal reductions: |                         |            |            |
| Loans sold  | 100,952                 | 91,304     | 190,158    |
| Loan principal reductions                           | 1,167,861               | 341,989    | 463,998    |
| Reclassified to foreclosed properties               | 11,919                  | 12,602     | 15,775     |
| Total loans sold and principal reductions           | 1,280,732               | 445,895    | 669,931    |
| (Decrease) Increase in mortgage loans receivable    | \$ (122,404)            | \$ 479,317 | \$ 113,836 |

Nonaccrual Assets and Delinquencies. When an insured institution classifies problem assets as either "substandard" or "doubtful," it is required to establish general allowances for loan losses in an amount deemed prudent by management. General allowances represent loss allowances which have been established to recognize the inherent risk associated with lending activities, but which, unlike specific allowances, have not been allocated to particular problem assets. When an insured institution classifies problem assets as "loss," it is required either to establish a specific allowance for losses equal to 100% of the amount of the asset so classified or to charge-off such amount. An institution's determination as to the classification of its assets and the amount of its valuation allowances is subject to review by the OTS which can order the establishment of additional valuation allowances. See "Classification of Assets" below.

Interest on nonaccrual loans that would have been recorded as additional income for the years ended December 31, 1998, 1997 and 1996 had the loans been current in accordance with their original terms approximated \$2,617,000, \$4,333,000, and \$6,455,000, respectively.

See Management's Discussion and Analysis ("MD&A") and Note 1(e) to the Consolidated Financial Statements contained in the 1998 Annual Report to Shareholders incorporated herein by reference for further nonaccrual loan information and a description of Webster's nonaccrual loan policy.

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The following table sets forth information as to loans delinquent 30-89 days and still accruing interest.

| At December 31     |   |                    |   |
|--------------------|---|--------------------|---|
| 1998               |   | 1997               |   |
| Principal Balances | % | Principal Balances | % |

(Dollars in thousands)

Past due 30-89 days and still accruing:

|                         |                  |              |                  |              |
|-------------------------|------------------|--------------|------------------|--------------|
| Residential real estate | \$ 25,424        | 0.50%        | \$ 33,724        | 0.67%        |
| Commercial              | 16,037           | 0.31         | 12,689           | 0.25         |
| Consumer                | 5,961            | 0.12         | 7,477            | 0.15         |
| <b>Total</b>            | <b>\$ 47,422</b> | <b>0.93%</b> | <b>\$ 53,890</b> | <b>1.07%</b> |

Classification of Assets. Under the OTS' problem assets classification system, a savings institution's problem assets are classified as "substandard," "doubtful" or "loss" (collectively "classified assets"), depending on the presence of certain characteristics. An asset is considered "substandard" if inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. "Substandard" assets include those characterized by the "distinct possibility" that the institution will sustain "some loss" if the deficiencies are not corrected. Assets classified as "doubtful" have all of the weaknesses inherent in those classified "substandard" with the added characteristic that the weaknesses that are present make "collection or liquidation in full" on the basis of currently existing facts, conditions and values, "highly questionable and improbable." Assets classified "loss" are those considered "uncollectible" and of such little value that to continue to report them as assets without the establishment of a specific loss reserve is not warranted. In addition, assets that do not currently warrant classification in one of the foregoing categories but which are deserving of management's close attention are designated as "special mention" assets.

At December 31, 1998, the Bank's classified loans totaled \$40.9 million, consisting of \$39.0 million in loans classified as "substandard," \$1.9 million in loans classified as "doubtful" and none classified as "loss". At December 31, 1997, the Bank's classified loans totaled \$91.1 million, consisting of \$82.3 million in loans classified as "substandard," \$2.9 million in loans classified as "doubtful" and none classified as "loss." In addition, at December 31, 1998 and 1997, the Bank had \$29.3 million and \$12.9 million, respectively, of special mention loans.

Allowance for Loan Losses. Webster's allowance for loan losses at December 31, 1998 totaled \$55.1 million. See MD&A "Asset Quality" and "Comparison of 1998 and 1997 Years" contained in the 1998 Annual Report to Shareholders incorporated herein by reference. In assessing the specific risks inherent in the portfolio, management takes into consideration the risk of loss on Webster's nonaccrual loans, classified loans and watch list loans including an analysis of the collateral for the loans. Other factors considered are Webster's loss experience, loan concentrations, local economic conditions and other factors.

The following table presents an allocation of Webster's allowance for loan losses at the dates indicated and the related percentage of loans in each category to Webster's loan receivable portfolio.

| (Dollars in thousands)        | December 31,     |                |                  |                |                  |                |                  |                |
|-------------------------------|------------------|----------------|------------------|----------------|------------------|----------------|------------------|----------------|
|                               | 1998             |                | 1997             |                | 1996             |                | 1995             |                |
|                               | Amount           | %              | Amount           | %              | Amount           | %              | Amount           | %              |
| Balance at End of Period      |                  |                |                  |                |                  |                |                  |                |
| Applicable to:                |                  |                |                  |                |                  |                |                  |                |
| Residential mortgage loans    | \$ 21,539        | 74.26%         | \$ 27,349        | 77.47%         | \$ 19,909        | 77.01%         | \$ 31,310        | 81.47%         |
| Commercial mortgage loans     | 17,087           | 8.24           | 13,159           | 6.83           | 13,860           | 7.63           | 13,570           | 6.29           |
| Commercial non-mortgage loans | 10,426           | 7.96           | 9,076            | 4.75           | 11,117           | 4.43           | 4,298            | 1.77           |
| Consumer loans                | 6,057            | 9.54           | 9,934            | 10.95          | 8,806            | 10.93          | 10,714           | 10.47          |
| <b>Total</b>                  | <b>\$ 55,109</b> | <b>100.00%</b> | <b>\$ 59,518</b> | <b>100.00%</b> | <b>\$ 53,692</b> | <b>100.00%</b> | <b>\$ 59,892</b> | <b>100.00%</b> |

| (Dollars in thousands)        | December 31, |         |
|-------------------------------|--------------|---------|
|                               | 1994         |         |
|                               | Amount       | %       |
| Balance at End of Period      |              |         |
| Applicable to:                |              |         |
| Residential mortgage loans    | \$ 38,770    | 83.40%  |
| Commercial mortgage loans     | 12,436       | 5.44    |
| Commercial non-mortgage loans | 4,350        | 1.66    |
| Consumer loans                | 10,115       | 9.50    |
| Total                         | \$ 65,671    | 100.00% |

### Investment Activities

Webster, the holding company of the Bank, as a Delaware corporation, has the authority to invest in any type of investment permitted under Delaware law. As a unitary holding company, however, its investment activities are subject to certain regulatory restrictions.

The Bank has the authority to acquire, hold and transact various types of investment securities that are in accordance with applicable federal regulations, state statutes and within the guidelines of the Bank's internal investment policy. The types of investments that the Bank may invest in include in general: interest-bearing deposits of federal insured banks, federal funds, U.S. government treasuries and agencies including agency mortgage-backed securities ("MBS") and collateralized mortgage obligations ("CMOs"), private issue MBS and CMOs, municipal securities, corporate debt, commercial paper, banker's acceptances, structured notes, MBS principal and interest strips, trust preferred securities (investment grade only) and mutual funds and equities subject to restrictions applicable to federally chartered institutions. Investment types acquired by Webster and the Bank are subject to parameters set by internal corporate investment policy that include limitations in regard to: total dollar amount per issuer, aggregate exposure based on percentage of assets and/or flat dollar amount and credit quality ratings. The corporation's asset/liability management objectives also influence investment activities at both the holding company and bank levels. The Bank is required to maintain liquid assets at regulatory minimum levels which vary from time to time. The Bank uses various investments as permitted by regulation for meeting its liquidity requirement. See "Regulation" section within this report.

Webster, directly or through its bank subsidiary, maintains an investment portfolio that is primarily structured to provide a source of liquidity for operating demands, generate net interest income as well as provide a means to balance interest rate sensitivity. In accordance with generally accepted accounting principals, the investment portfolio is classified into three major categories consisting of: held to maturity, available for sale and trading securities. Consulting services as authorized by internal policy may be retained to achieve optimal investment portfolio performance. Rated securities purchased by the Bank are limited to the top three rating categories of a rating service that is recognized by the Connecticut Banking Commissioner. Non-rated securities and securities not rated in the top three categories held by Webster are subject to review by the Board of Directors on a periodic basis. The pricing services of an asset-backed securities group are used to value the Bank's mortgage-backed securities, and other securities that cannot be priced through this service are priced by Bloomberg, the Bank's primary safekeeping agent or by Smith Breeden and Associates. Webster's and the Bank's investment portfolios are priced on a monthly basis. The investment portfolios of Webster and the Bank are reviewed periodically to identify any "permanent" impairment that is other than temporary. Permanent impairments are handled as required by generally accepted accounting principles and in conjunction with internal policy.

The Bank uses interest-rate financial instruments within internal policy guidelines to hedge and manage interest-rate risk as part of its asset/liability strategy. The Bank does not enter into speculative positions in these instruments. See Note 10 to the Consolidated Financial Statements in the 1998 Annual Report to Shareholders incorporated herein by reference.

At December 31, 1998, the combined investment portfolios of Webster and the Bank totaled \$3.5 billion, with \$3.3 billion and \$148 million held by the Bank and Webster, respectively. Webster's portfolio was all classified as available for sale and consisted primarily of bank equities, mutual funds and corporate trust securities. The Bank's portfolio consisted of primarily of mortgage backed securities and other debt securities.

The investment portfolios of Webster and the Bank are managed by the corporation's Treasury Department in accordance with established corporate investment policy. A report on investment activities is presented to the Board of Directors monthly. See Notes 3 and 10 to the Consolidated Financial Statements in the 1998 Annual Report to Shareholders incorporated herein by reference.

#### Trust Activities

The Bank, through its wholly-owned subsidiary trust company, Webster Trust, manages the assets of and provides a comprehensive range of trust, custody, estate and administrative services to individuals, small to medium size companies and not-for-profit organizations (endowments and foundations). At December 31, 1998, approximately \$680 million in trust assets were under management.

Additional information related to the trust company is included in the MD&A and Notes to Consolidated Financial Statements contained in the 1998 Annual Report to Shareholders incorporated herein by reference.

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#### Insurance Activities

Webster, through its wholly-owned subsidiary, Damman, offers a full range of insurance plans to both individuals and businesses. The insurance subsidiary is a regional insurance brokerage with three operating divisions: individual and family insurance, financial services, and business and professional insurance.

Additional information, related to the subsidiary, is included in the MD&A and Notes to Consolidated Financial Statements contained in the 1998 Annual Report to Shareholders incorporated herein by reference.

#### Sources of Funds

Deposits, loan repayments, securities payments and maturities, as well as earnings, are the primary sources of the Bank's funds for use in its lending and investment activities. While scheduled loan repayments and securities payments are a relatively stable source of funds, deposit flows and loan repayments are influenced by prevailing interest rates and local economic conditions. The Bank also derives funds from Federal Home Loan Bank ("FHL Bank") advances and other borrowings, as necessary, when the cost of these alternative sources of funds are favorable.

Webster's main sources of liquidity are dividends from the Bank and net proceeds from capital offerings and borrowings, while the main outflows are the payments of dividends to common stockholders, capital securities expense and the payment of interest to holders of Webster's 8 3/4% Senior Notes.

Webster attempts to control the flow of funds in its deposit accounts according to its need for funds and the cost of alternative sources of funds. Webster controls the flow of funds primarily by the pricing of deposits, which is influenced to a large extent by competitive factors in its market area and overall asset/liability management strategies.

Deposit Activities. Webster has developed a variety of innovative deposit programs that are designed to meet depositors needs and attract both short-term and long-term deposits from the general public. Webster's checking account programs offer a full line of accounts with varying features that include non-interest-bearing and interest-bearing account types. Webster's savings account programs include statement and passbook accounts, money market savings accounts, club accounts and certificate of deposit accounts that offer short and long-term maturity options. Webster offers IRA savings and certificate of deposit accounts that earn interest on a tax-deferred basis. Webster also offers special rollover IRA accounts for individuals who have received lump-sum distributions. Webster's checking and savings deposit accounts have several features that include: ATM Card and Check Card use, direct deposit, combined statements, 24 hour automated telephone banking services, bank by mail services and overdraft protection. Deposit customers can access their accounts in a variety of ways including ATMs, PC banking, telephone banking or by visiting a nearby branch. Webster had \$25.0 million of brokered certificate of deposit accounts at December 31, 1998.

Webster receives retail and commercial deposits through its 100 full service banking offices. Webster relies primarily on competitive pricing policies and effective advertising to attract and retain deposits while emphasizing the objectives of quality customer service and customer convenience. The WebsterOne Account is a banking relationship that affords customers the opportunity to avoid fees, receive free checks, earn premium rates on savings and simplify their bookkeeping with one combined account statement that links

account balances. Webster's Check Card can be used at over twelve million Visa merchants worldwide to pay for purchases with money in a linked checking account. The Check Card also serves as an ATM Card for receiving cash, for processing deposits and transfers, and to obtain account balances 24 hours per day. Customer services also include ATM facilities that use state-of-the-art technology with membership in NYCE and PLUS networks and provide 24 hour access to linked accounts. The Bank's PC Banking service allows customers the ability to transfer money between accounts, review statements, check balances and pay bills through personal computer use. The Bank's First Call telephone banking service provides automated customer access to account information 24 hours per day, seven days per week and also to service representatives at certain established hours. Customers can transfer account balances, process stop payments and address changes, place check reorders, open deposit accounts, inquire about account transactions and request general information about Webster's products and services. Webster's services provide for automatic loan payment features from its accounts as well as for direct deposit of Social Security, payroll, and other retirement benefits.

Additional information concerning the deposits of Webster is included in Note 7 of the Consolidated Financial Statements contained in the 1998 Annual Report to Shareholders incorporated herein by reference.

The following table sets forth the deposit accounts of Webster in dollar amounts and as percentages of total deposits at the dates indicated.

|   | At December 31,       |             |                     |                       |             |                     |
|---|-----------------------|-------------|---------------------|-----------------------|-------------|---------------------|
|   | 1998                  |             | 1997                |                       | 1996        |                     |
|   | Weighted average rate | Amount      | % of total deposits | Weighted average rate | Amount      | % of total deposits |
| (Dollars in thousands)                            |                       |             |                     |                       |             |                     |
| Balance by account type:                          |                       |             |                     |                       |             |                     |
| Demand deposits and NOW accounts                  | 1.23%                 | \$1,070,814 | 18.9%               | 1.19%                 | \$ 948,589  | 16.6%               |
| Regular savings and money market deposit accounts | 2.55                  | 1,429,271   | 25.3                | 2.47                  | 1,400,325   | 24.5                |
| Time deposits                                     | 5.04                  | 3,151,188   | 55.8                | 5.35                  | 3,370,116   | 58.9                |
| Total   | 3.69%                 | \$5,651,273 | 100.0%              | 3.86%                 | \$5,719,030 | 100.0%              |

Borrowings. The FHL Bank system functions in a reserve credit capacity for savings institutions and certain other home financing institutions. Members of the FHLB system are required to own capital stock in the FHL Bank. Members are authorized to apply for advances on the security of such stock and certain home mortgages and other assets (principally securities which are obligations of, or guaranteed by, the United States Government) provided certain creditworthiness standards have been met. Under its current credit policies, the FHL Bank limits advances based on a member's assets, total borrowings and net worth.

The Bank uses long-term and short-term FHL Bank advances as a primary source of funding to meet liquidity and planning needs when the cost of these funds are reasonable as compared to alternate funding sources. At December 31, 1998, FHLB advances totaled \$1.8 billion and represented 71% of total outstanding borrowed funds.

Additional sources of funding through borrowing transactions were available to the Bank through reverse repurchase agreements, purchased federal funds and a line of credit with a correspondent bank. Webster, in general, utilizes various lines of credit with correspondent banks when the need for borrowed funds arises. Borrowings through reverse repurchase agreement transactions are originated through the Bank's Funding and Money Desk operations. Outstanding reverse repurchase agreement borrowings totaled \$669.4 million at December 31, 1998 and represented approximately 26% of total outstanding borrowed funds.

Additional information concerning FHL Bank advances, reverse repurchase agreements and other borrowings is included in Notes 8 and 9 to the Consolidated Financial Statements contained in the 1998 Annual Report to Shareholders incorporated herein by reference.

## Bank Subsidiaries

The Bank's direct investment in its service corporation subsidiary, Webster Investment Services, Inc., totaled \$786,000 at December 31, 1998. The activities of the service corporation subsidiary consisted primarily of the selling of mutual funds and annuities through a third party provider. The service corporation receives a portion of the sales commissions generated and rental income for the office space leased to the provider.

The Bank's direct investment in its trust subsidiary corporation, Webster Trust, totaled \$9.1 million at December 31, 1998. The trust had approximately \$680.0 million in trust assets under management at December 31, 1998.

The Bank's direct investment in its operating subsidiary corporation, FCB Properties, Inc., totaled \$1.9 million at December 31, 1998. The primary function of this operating subsidiary is the disposal of foreclosed properties.

The Bank's direct investment in its real estate investment trust ("REIT") operating subsidiary corporation, Webster Preferred Capital Corporation, totaled \$920.1 million at December 31, 1998. The primary function of the REIT is to provide a cost effective means of raising funds, including capital, on a consolidated basis for the Bank. The REIT's strategy is to acquire, hold and manage real estate mortgage assets.

## Employees

At December 31, 1998, Webster had 1,864 employees (including 342 part-time employees), none of whom were represented by a collective bargaining group. Webster maintains a comprehensive employee benefit program providing, among other benefits, group medical and dental insurance, life insurance, disability insurance, a pension plan, an employee investment plan and an employee stock ownership plan. Management considers Webster's relations with its employees to be good.

## Market Area and Competition

The Bank is headquartered in Waterbury, Connecticut (New Haven County) and conducts business from its home office in downtown Waterbury and 100 branch offices in Waterbury, Ansonia, Bethany, Branford, Cheshire, Derby, East Haven, Hamden, Madison, Milford, Naugatuck, New Haven, North Haven, Orange, Oxford, Prospect, Seymour, Southbury Wallingford and West Haven (New Haven County); Torrington, Watertown and Winsted (Litchfield County); Fairfield, Shelton, Stratford and Trumbull (Fairfield County); Avon, Berlin, Bloomfield, Bristol, Canton, East Hartford, East Windsor, Enfield, Farmington, Forestville, Glastonbury, Hartford, Kensington, Meriden, New Britain, Newington, Plainville, Rocky Hill, Simsbury, Southington, Suffield, Terryville, West Hartford, Wethersfield, Windsor and Windsor Locks (Hartford County); and Cromwell and Middletown (Middlesex County). Waterbury is approximately 30 miles southwest of Hartford and is located on Route 8 midway between Torrington and the New Haven and Bridgeport metropolitan areas. Most of the Bank's depositors live, and most of the properties securing its mortgage loans are located, in the same area or the adjoining counties. The Bank's market area has a diversified economy with

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the workforce employed primarily in manufacturing, financial services, health care, industrial and technology companies.

The Bank faces substantial competition for deposits and loans throughout its market areas. The primary factors stressed by the Bank in competing for deposits are interest rates, personalized services, the quality and range of financial services, convenience of office locations, automated services and office hours. Competition for deposits comes primarily from other savings institutions, commercial banks, credit unions, mutual funds and other investment alternatives. The primary factors in competing for loans are interest rates, loan origination fees, the quality and range of lending services and personalized service. Competition for origination of first mortgage loans comes primarily from other savings institutions, mortgage banking firms, mortgage brokers, commercial banks and insurance companies. The Bank faces competition for deposits and loans throughout its market area not only from local institutions but also from out-of-state financial institutions which have opened loan production offices or which solicit deposits in its market area.

Webster has trust offices located in the towns of Greenwich and Kensington. The trust company manages the assets of and provides a comprehensive range of trust, custody, estate and administrative services to individuals, small to medium size companies and non-profit organizations.

## Regulation

Webster, as a savings and loan holding company, and Webster Bank, as a federally chartered savings bank, are subject to extensive regulation,

supervision and examination by the OTS as their primary federal regulator. Webster Bank is also subject to regulation, supervision and examination by the FDIC and as to certain matters by the Board of Governors of the Federal Reserve System (the "Federal Reserve Board"). See MD&A and Notes to Consolidated Financial Statements, incorporated herein by reference in the 1998 Annual Report to Shareholders, as to the impact of certain laws, rules and regulations on the operations of the Corporation and Webster Bank. Set forth below is a description of certain regulatory developments.

Legislation was enacted in September 1996 to address the undercapitalization of the SAIF of the FDIC (the "SAIF Recapitalization Legislation"). The SAIF Recapitalization Legislation, in addition to providing for a special assessment to recapitalize the insurance fund, also contemplated the merger of the SAIF with the BIF, of which Webster Bank is a member, and which generally insures deposits in national and state-chartered banks. As a condition to the combined insurance fund, however, no insured depository institution can be chartered as a savings association (such as Webster Bank). Several proposals for abolishing the federal thrift charter have been introduced in Congress to address financial services modernization. If legislation is passed abolishing the federal thrift charter, Webster Bank may be required to convert its federal charter to either a new federal type of bank charter or state depository institution charter. Such future legislation also may result in the Corporation becoming regulated as a bank holding company by the Federal Reserve Board rather than a savings and loan holding company regulated by the OTS. Regulation by the Federal Reserve Board could subject the Corporation to capital requirements that are not currently applicable to the Corporation as a holding company under OTS regulation and may result in statutory limitations on the type of business activities in which the Corporation may engage at the holding company level, which business activities currently are not restricted. The Corporation and Webster Bank are unable to predict whether such legislation will be enacted.

Webster Bank is subject to substantial regulatory restrictions on its ability to pay dividends to Webster. Under OTS capital distribution regulations that became effective in early 1999, as long as Webster Bank meets the OTS capital requirements before and after the payment of dividends, Webster Bank may pay dividends to Webster, without prior OTS approval, equal to the net income to date over the calendar year, plus retained net income over the preceding two years. In addition, the OTS has discretion to prohibit any otherwise permitted capital distribution on general safety and soundness grounds, and must be given 30 days' advance notice of all capital distributions, during which time it may object to any proposed distribution.

#### Taxation

Federal. Webster, on behalf of itself and its subsidiaries, files a calendar tax year consolidated federal income tax return, except for the Bank's REIT Subsidiary, which files a stand alone return. Webster and its subsidiaries report their income and expenses using the accrual method of accounting. Tax law changes were enacted in August 1996 to eliminate the thrift bad debt method of calculating bad debt deductions for tax years after 1995 and to impose a requirement to recapture into taxable income (over a six-year period) all bad debt reserves accumulated after 1987. Since Webster previously recorded a deferred tax liability with respect to these post-1987 reserves, its total tax expense for financial reporting purposes will not be affected by the recapture requirement. The tax law changes also provide that taxes associated with the recapture of pre-1988 bad debt reserves would become payable under more limited

circumstances than under prior law. Under the tax laws, as amended, events that would result in recapture of the pre-1988 bad debt reserves include stock and cash distributions to the holding company from the Bank in excess of specified amounts. Webster does not expect such reserves to be recaptured into taxable income. At December 31, 1998, Webster had pre-1988 reserves of approximately \$41.0 million.

Depending on the composition of its items of income and expense, a savings institution may be subject to the alternative minimum tax. For tax years beginning after 1986, a savings institution must pay an alternative minimum tax equal to the amount (if any) by which 20% of alternative minimum taxable income ("AMTI"), as reduced by an exemption varying with AMTI, exceeds the regular tax due. AMTI equals regular taxable income increased or decreased by certain adjustments and increased by certain tax preferences, including depreciation deductions in excess of those allowable for alternative minimum tax purposes, tax-exempt interest on most private activity bonds issued after August 7, 1986 (reduced by any related interest expense disallowed for regular tax purposes), the amount of the bad debt reserve deduction claimed in excess of the deduction based on the experience method and, for tax years after 1989, 75% of the excess of adjusted current earnings over AMTI. AMTI may be reduced only up to 90% by net operating loss carryovers, but the payment of alternative minimum tax will give rise to a minimum tax credit which will be available with an indefinite carryforward period, to reduce federal income taxes of the institution in future

years (but not below the level of alternative minimum tax arising in each of the carryforward years).

Webster's federal income tax returns have been examined by the Internal Revenue Service for tax years through 1993.

State. State income taxation is in accordance with the corporate income tax laws of the State of Connecticut and other states on an apportioned basis. For the State of Connecticut, the Bank and its subsidiaries, exclusive of the REIT subsidiary, are required to pay taxes under the larger of two methods but no less than the minimum tax of \$250 per entity. Method one is 9.50% (scheduled to decrease to 7.5% by 2000) of the year's taxable income (which, with certain exceptions, is equal to taxable income for federal purposes) or method two (additional tax on capital), an amount equal to 3 and 1/10 mills per dollar on its average capital and a special rule for banks to calculate its additional tax base is an amount equal to 4% of the amount of interest or dividends credited by the Bank on savings accounts of depositors or account holders during the preceding taxable year, provided that, in determining such amount, interest or dividends credited to the savings account of a depositor or account holder are deemed to be the lesser of the actual interest or dividends credited or the interest or dividend that would have been credited if it had been computed and credited at the rate of one-eighth of 1% per annum.

Item 2. Properties

At December 31, 1998, Webster had 32 banking offices in New Haven County, 53 banking offices in Hartford County, 6 banking offices in Fairfield County, 7 banking offices in Litchfield County and 2 banking offices in Middlesex County. Of these, 55 offices are owned and 45 offices are leased. Lease expiration dates range from 1 to 22 years with renewal options of 3 to 35 years. Additionally, the Bank maintains two trust offices: one in Fairfield County and one in Hartford County.

The total net book value of properties and furniture and fixtures owned and used for banking offices at December 31, 1998 was \$72.3 million, which includes the aggregate net book value of leasehold improvements on properties used for offices of \$2.3 million at that date.

Item 3. Legal Proceedings

At December 31, 1998, there were no material pending legal proceedings, other than ordinary routine litigation incidental to the business, to which Webster or any of its subsidiaries was a party or of which any of their property was the subject.

Item 4. Submission of Matters to a Vote of Security Holders

None.

PART II

Item 5. Market for Registrant's Common Equity and Related Stockholder Matters

The common stock of Webster is traded over-the-counter on the Nasdaq National Market System under the symbol "WEBST."

The following table shows dividends declared and the market price per share by quarter for 1998 and 1997. Webster increased its quarterly dividend to \$.11 per share in 1998.

Common Stock (Per Share)

| 1998   | Cash Dividends Declared | Market Price |           | End of Period |
|--------|-------------------------|--------------|-----------|---------------|
|        |                         | Low          | High      |               |
| Fourth | \$ .11                  | \$ 18 7/8    | \$ 28 1/8 | \$27 7/16     |
| Third  | .11                     | 20 5/8       | 34 5/8    | 24 3/8        |
| Second | .11                     | 31 7/16      | 36 1/4    | 33 1/4        |
| First  | .11                     | 28 9/16      | 35        | 34 3/4        |

Common Stock (Per Share)

|  | Cash Dividends | Market Price | End of |
|--|----------------|--------------|--------|
|--|----------------|--------------|--------|

| 1998   | Declared | Low       | High     | Period   |
|--------|----------|-----------|----------|----------|
| Fourth | \$ .10   | \$ 28 1/2 | \$33 7/8 | \$33 1/4 |
| Third  | .10      | 21 11/16  | 29 7/8   | 29 3/8   |
| Second | .10      | 17 5/16   | 22 7/8   | 22 3/4   |
| First  | .10      | 17 9/16   | 20 11/16 | 17 9/16  |

Payment of dividends from Webster Bank to Webster is subject to certain regulatory and other restrictions. Payment of dividends by Webster on its stock is subject to various restrictions, none of which is expected to limit any dividend policy which the Board of Directors may in the future decide to adopt. Under Delaware law, Webster may pay dividends out of surplus or, in the event there is no surplus, out of net profits for the fiscal year in which the dividend is declared and/or the preceding fiscal year. Dividends may not be paid out of net profits, however, if the capital of Webster has been diminished to an amount less than the aggregate amount of capital represented by all classes of issued and outstanding preferred stock.

#### Other Events

The annual meeting of shareholders of Webster will be held on April 22, 1999.

See pages 65 and 66 of the 1998 Annual Report to Shareholders, which pages are incorporated herein by reference for additional information concerning Webster's annual meeting and common stock.

#### Item 6. Selected Financial Data

(Dollars in thousands, except share data)

AT OR FOR THE YEAR ENDED DECEMBER 31,

|   | 1998         | 1997        | 1996        | 1995        | 1994        |
|---|--------------|-------------|-------------|-------------|-------------|
| <b>STATEMENT OF CONDITION DATA</b>      |              |             |             |             |             |
| Total assets                            | \$ 9,033,917 | \$9,095,887 | \$7,368,941 | \$6,479,567 | \$6,114,613 |
| Loans receivable, net                   | 4,993,509    | 4,995,851   | 4,813,553   | 4,082,564   | 4,145,335   |
| Securities                              | 3,462,090    | 3,589,273   | 2,105,173   | 2,000,185   | 1,558,401   |
| Intangible assets                       | 78,380       | 78,493      | 81,936      | 26,720      | 31,093      |
| Deposits                                | 5,651,273    | 5,719,030   | 5,826,264   | 5,060,822   | 5,044,336   |
| Shareholders' equity                    | 554,879      | 517,262     | 472,824     | 460,791     | 364,112     |
| <b>OPERATING DATA</b>                   |              |             |             |             |             |
| Net interest income                     | \$ 245,435   | \$ 251,050  | \$ 222,118  | \$ 188,646  | \$ 182,100  |
| Provision for loan losses               | 6,800        | 24,813      | 13,054      | 9,864       | 7,149       |
| Noninterest income                      | 74,163       | 42,264      | 52,009      | 33,316      | 21,378      |
| Noninterest expenses:                   |              |             |             |             |             |
| Acquisition-related expenses            | 17,400       | 29,792      | 500         | 4,271       | 700         |
| Other noninterest expenses              | 180,389      | 171,871     | 173,977     | 142,592     | 140,260     |
| Total noninterest expenses              | 197,789      | 201,663     | 174,477     | 146,863     | 140,960     |
| Income before income taxes              | 115,009      | 66,838      | 86,596      | 65,235      | 55,369      |
| Income taxes                            | 44,544       | 25,725      | 32,602      | 23,868      | 17,861      |
| NET INCOME                              | 70,465       | 41,113      | 53,994      | 41,367      | 37,508      |
| Preferred stock dividends               | --           | --          | 1,149       | 1,296       | 1,716       |
| Income available to common shareholders | \$ 70,465    | \$ 41,113   | \$ 52,845   | \$ 40,071   | \$ 35,792   |

#### SIGNIFICANT STATISTICAL DATA

|  |        |        |        |        |        |
|--|--------|--------|--------|--------|--------|
| Interest-rate spread                   | 2.64%  | 3.00%  | 3.12%  | 2.98%  | 3.23%  |
| Net interest margin                    | 2.81%  | 3.19%  | 3.24%  | 3.14%  | 3.36%  |
| Return on average shareholders' equity | 13.16% | 8.44%  | 11.32% | 10.05% | 10.52% |
| Return on average assets               | .76%   | .50%   | .75%   | .66%   | .65%   |
| Net income per common share            |        |        |        |        |        |
| Basic                                  | 1.86   | 1.10   | 1.44   | 1.18   | 1.16   |
| Diluted                                | 1.83   | 1.07   | 1.36   | 1.12   | 1.09   |
| Dividends declared per common share    | 0.44   | 0.40   | 0.34   | 0.32   | 0.26   |
| Dividend payout ratio                  | 24.04% | 37.38% | 25.00% | 28.57% | 23.85% |
| Noninterest expenses to average assets | 2.13%  | 2.45%  | 2.42%  | 2.34%  | 2.45%  |

|  |          |        |        |        |        |
|--|----------|--------|--------|--------|--------|
| Noninterest expenses to average assets, adjusted (a) | 1.73%    | 1.90%  | 2.34%  | 2.15%  | 2.23%  |
| Diluted weighted average shares                      | 38,571   | 38,473 | 39,560 | 36,797 | 34,533 |
| Book value per common share                          | \$ 14.87 | 13.78  | 12.73  | 12.24  | 10.96  |
| Tangible book value per common share                 | \$ 12.77 | 11.69  | 10.48  | 11.50  | 9.98   |
| Shareholders' equity to total assets                 | 6.14%    | 5.69%  | 6.42%  | 7.11%  | 5.95%  |

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(a) Noninterest expenses excluding foreclosed property, acquisition related, non-recurring tax, capital securities and preferred dividends subsidiary corporation expenses divided by average assets.

All per share data and the number of outstanding shares of common stock have been adjusted retroactively to give effect to a stock dividend and a stock split effected in the form of a stock dividend.

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

"Management's Discussion and Analysis of Financial Condition & Results of Operations" on Pages 21 to 31 of the Corporation's 1998 Annual Report to Shareholders is incorporated herein by reference.

Item 7a. Quantitative and Qualitative Disclosures About Market Risk

The required information is incorporated herein by reference from pages 24 to 25 of the Corporation's 1998 Annual Report to Shareholders.

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Item 8. Financial Statements and Supplementary Data

The required information is incorporated herein by reference from Pages 32 to 64 of the Corporation's 1998 Annual Report to Shareholders.

Item 9. Changes In and Disagreements with Accountants on Accounting and Financial Disclosure.

None.

### PART III

Item 10. Directors and Executive Officers of the Registrant

Information regarding the directors and executive officers of the Corporation is omitted from this report as the Corporation has filed its definitive proxy statement within 120 days after the end of the fiscal year covered by this Report, and the information included therein is incorporated herein by reference.

Item 11. Executive Compensation

Information regarding compensation of executive officers and directors is omitted from this Report as the Corporation has filed a definitive proxy statement within 120 days after the end of the fiscal year covered by this Report, and the information included therein (excluding the Personnel Resources Committee Report on Executive Compensation and the Comparative Company Performance information) is incorporated herein by reference.

Item 12. Security Ownership of Certain Beneficial Owners and Management

Information required by this Item is omitted from this Report as the Corporation has filed a definitive proxy statement within 120 days after the end of the fiscal year covered by this Report, and the information included therein is incorporated herein by reference.

Item 13. Certain Relationships and Related Transactions

Information regarding certain relationships and related transactions is omitted from this Report as the Corporation has filed a definitive proxy statement within 120 days after the end of the fiscal year covered by this Report, and the information included therein is incorporated herein by reference.

PART IV

Item 14. Exhibits, Financial Statement Schedules, and Reports on Form 8-K

(a)(1) The following Consolidated Financial Statements of the Registrant and its subsidiaries included in its Annual Report to Shareholders for the year ended December 31, 1998, are incorporated herein by reference in Item 8. The remaining information appearing in the Annual Report to Shareholders is not deemed to be filed as part of this Report, except as expressly provided herein.

Consolidated Statements of Condition - December 31, 1998 and 1997  
 Consolidated Statements of Income - Years Ended December 31, 1998, 1997 and 1996  
 Consolidated Statements of Shareholders' Equity - Years Ended December 31, 1998, 1997 and 1996  
 Consolidated Statements of Comprehensive Income - Years Ended December 31, 1998, 1997 and 1996  
 Consolidated Statements of Cash Flows - Years Ended December 31, 1998, 1997 and 1996  
 Notes to Consolidated Financial Statements  
 Independent Auditors' Report

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(a)(2) All schedules for which provision is made in the applicable accounting regulations of the Securities and Exchange Commission are not required under the related instructions or are inapplicable and therefore have been omitted.

(a)(3) The following exhibits are either filed as part of this Report or are incorporated herein by reference; references to First Federal Bank now mean Webster Bank:

| Exhibit<br>No. | Exhibit Description<br>-----   |
|----------------|--|
| Exhibit No. 2. | Plan of Acquisition, Reorganization, Arrangement, Liquidation or Succession.   |
| 2.1            | Agreement and Plan of Merger, dated as of November 3, 1998, by and among Webster Financial Corporation (the "Corporation"), Webster Bank and Maritime Bank & Trust Company (filed as Exhibit 2.1 to the Corporation's Registration Statement on Form S-4 (File No. 333-71141) filed with the Securities and Exchange Commission (the "SEC") on January 25, 1999 and incorporated herein by reference). |
| 2.2            | Option Agreement, dated November 3, 1999, between Maritime Bank & Trust Company and the Corporation (filed as Exhibit 2.2 to the Corporation's Registration Statement on Form S-4 (File No. 333-71141) filed with the SEC on January 25, 1999 and incorporated herein by reference).   |
| 2.3            | Agreement and Plan of Merger, dated as of November 11, 1998, by and between the Corporation and Village Bancorp, Inc. (filed as Exhibit 2.1 to the Corporation's Registration Statement on Form S-4 (File No. 333-71983) filed with the SEC on February 8, 1999 and incorporated herein by reference).   |
| 2.4            | Option Agreement, dated November 11, 1999, between Village Bancorp, Inc. and the Corporation (filed as Exhibit 2.2 to the Corporation's Registration Statement on Form S-4 (File No. 333-71983) filed with the SEC on February 8, 1999 and incorporated herein by reference).  |
| Exhibit No. 3. | Certificate of Incorporation and Bylaws.   |
| 3.1            | Restated Certificate of Incorporation (filed as Exhibit 3.1 to the Corporation's Annual Report on  |

Form 10-K for the fiscal year ended December 31, 1996 and incorporated herein by reference).

- 3.2 Certificate of Amendment of Restated Certificate of Incorporation (filed as Exhibit 3.2 to the Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 1996 and incorporated herein by reference).
- 3.3 Certificate of Designation of the Series C Participating Preferred Stock (filed as Exhibit 3.5 to the Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 1996 and incorporated herein by reference).
- 3.4 Certificate of Amendment to the Restated Certificate of Incorporation (filed as Exhibit 3.6 to the Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 1996 and incorporated herein by reference).
- 3.5 Certificate of Amendment to Restated Certificate of Incorporation (text of amendment filed as part of the Corporation's Current Report on Form 8-K filed with the SEC on April 30, 1998 and incorporated herein by reference).
- 3.6 Bylaws, as amended (filed as Exhibit 3 to the Corporation's Quarterly Report on Form 10-Q filed with the SEC on May 15, 1998 and incorporated herein by reference).

Exhibit No. 4 Instruments Defining the Rights of Security Holders.

- 4.1 Rights Agreement, dated as of February 5, 1996, between the Corporation and Chemical Mellon Shareholder Services, L.L.C. (filed as Exhibit 1 to the Corporation's Current Report on Form 8-K filed with the SEC on February 12, 1996 and incorporated herein by reference).
- 4.2 Amendment No. 1 to Rights Agreement, entered into as of November 4, 1996, by and between the Corporation and ChaseMellon Shareholder Services, L.L.C. (filed as an exhibit to the Corporation's Current Report on Form 8-K filed with the SEC on November 25, 1996 and incorporated herein by reference).
- 4.3 Amendment No. 2 to Rights Agreement, entered into as of October 30, 1998, between the Corporation and American Stock Transfer & Trust Company (filed as Exhibit 1 to the Corporation's Current Report on Form 8-K filed with the SEC on October 30, 1998 and incorporated herein by reference).

Exhibit No. 10. Material Contracts.

- 10.1 1986 Stock Option Plan of Webster Financial Corporation (filed as Exhibit 10(a) to the Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 1986 and incorporated herein by reference).
- 10.2 1992 Stock Option Plan of Webster Financial Corporation (filed as Exhibit 10.2 to the Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 1993 and incorporated herein by reference).
- 10.3 Amendment to [1992] Stock Option Plan.
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- 10.6 Amendment No. 3 to 1992 Stock Option Plan (filed as Exhibit 10.1 to the Corporation's Quarterly Report on Form 10-Q filed with the SEC on August 14, 1998 and incorporated herein by reference).
- 10.7 Amendment No. 4 to 1992 Stock Option Plan.
- 10.8 Short-Term Incentive Compensation Plan (filed as Exhibit 10.4 to the Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 1994 and incorporated herein by reference).
- 10.9 Economic Value Added Incentive Plan (the description of the plan in the last paragraph that begins on page 15 of the Corporation's definitive proxy materials for the 1999 Annual Meeting of Shareholders is incorporated herein by reference).
- 10.10 Performance Incentive Plan (filed as Exhibit A to the Corporation's definitive proxy materials for the Corporation's 1996 Annual Meeting of Shareholders and incorporated herein by reference).
- 10.11 Amendment to Webster Financial Corporation Performance Incentive Plan as amended and restated effective January 1, 1996.
- 10.12 Amended and Restated Deferred Compensation Plan for Directors and Officers.
- 10.13 First Amended and Restated Directors Retainer Fees Plan (filed as Exhibit 10.3 to the Corporation's Quarterly Report on Form 10-Q filed with the SEC on August 14, 1998 and incorporated herein by reference).
- 10.14 Supplemental Retirement Plan for Employees of First Federal Bank, as amended and restated effective as of October 1, 1994 (filed as Exhibit 10.26 to the Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 1994 and incorporated herein by reference).
- 10.15 Amendment No. 1 to the Supplemental Retirement Plan for Employees of First Federal Bank.
- 10.16 Amendment No. 2 to the Supplemental Retirement Plan for Employees of First Federal Bank.
- 10.17 Amendment No. 3 to the Supplemental Retirement Plan for Employees of Webster Bank.
- 10.18 Qualified Performance-Based Compensation Plan (filed as Exhibit A to the Corporation's definitive proxy materials for the Corporation's 1998 Annual Meeting of Shareholders and incorporated herein by reference).
- 10.19 Employment Agreement, dated as of January 1, 1998, among James C. Smith, the Corporation and Webster Bank (filed as Exhibit 10.27 to the Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 1997 and incorporated herein by reference; see Schedule 10.27 to that Exhibit 10.27 for a list of other executive officers of the Corporation and Webster Bank who have an Employment Agreement substantially identical in all material respects to the Employment Agreement of Mr. Smith, except as to the name of the executive who is a party to the agreement and as otherwise indicated on Schedule 10.27).
- 10.20 Amendment To Employment Agreement, entered into as of March 17, 1998, by and among Webster Bank, the Corporation and James C. Smith (filed as Exhibit 10.28 to the Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 1997 and incorporated herein by reference; see Schedule 10.28 to that Exhibit 10.28 for a list of other executive officers of the

Corporation and Webster Bank who have an Amendment To Employment Agreement substantially identical in all material respects to the Amendment To Employment Agreement of Mr. Smith, except as to the name of the executive who is a party to the agreement).

- 10.21 Change of Control Employment Agreement, dated as of December 15, 1997, by and between the Corporation and James C. Smith (filed as Exhibit 10.29 to the Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 1997 and incorporated herein by reference; see Schedule 10.29 to that Exhibit 10.29 for a list of other executive officers of the Corporation who have a Change of Control Employment Agreement substantially identical in all material respects to the Change of Control Employment Agreement of Mr. Smith, except as to the name of the executive who is a party to the agreement).
- 10.22 Purchase and Assumption Agreement among the Federal Deposit Insurance Corporation (the "FDIC", in its corporate capacity as receiver of) First Constitution Bank, the FDIC and First Federal Bank, and the dated as of October 2, 1992 (filed as Exhibit 2 to the Corporation's Current Report on Form 8-K filed with the SEC on October 19, 1992 and incorporated herein by reference).
- 10.23 Amendment No. 1 to Purchase and Assumption Agreement, made as of August 8, 1994, by and between the FDIC, the FDIC as receiver of First Constitution Bank and First Federal Bank (filed as Exhibit 10.36 to the Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 1994 and incorporated herein by reference).
- 10.24 Indenture, dated as of June 15, 1993, between the Corporation and Chemical Bank, as trustee, relating to the Corporation's 8 3/4% Senior Notes due 2000 (filed as Exhibit 99.5 to the Corporation's Current Report on Form 8-K/A filed with the SEC on November 10, 1993 and incorporated herein by reference).
- 10.25 Junior Subordinated Indenture, dated as of January 29, 1997 between the Corporation and The Bank of New York as trustee, relating to the Corporation's Junior Subordinated Deferrable Interest Debentures (filed as Exhibit 10.41 to the Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 1996 and incorporated herein by reference).

Exhibit No. 13. Portions of 1998 Annual Report to Shareholders.

Exhibit No. 21. Subsidiaries.

Exhibit No. 23 Consent of KPMG LLP.

Exhibit No. 27 Financial Data Schedule.

(b) The following Current Reports on Form 8-K were filed by the Registrant during the last quarter of the fiscal year 1998.

(i) Current Report on Form 8-K filed with the SEC on October 30, 1998 (date of report October 30, 1998) (attaching Amendment No. 2 to Rights Agreement).

(ii) Current Report on Form 8-K filed with the SEC on November 23, 1998 (date of report November 3, 1998) (regarding the announcement of Webster's proposed acquisition of Maritime Bank & Trust Company and Village Bancorp, Inc.).

(c) Exhibits to this Form 10-K are attached or incorporated herein by reference as stated above.

(d) Not applicable.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, as of March 31, 1999.

WEBSTER FINANCIAL CORPORATION

By /s/ James C. Smith  
-----  
James C. Smith  
Chairman and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities indicated as of March 31, 1999.

Name: Title:

|   |   |
|---|---|
| /s/ James C. Smith<br>-----<br>James C. Smith                     | Chairman and Chief Executive Officer<br>(Principal Executive Officer)   |
| /s/ John V. Brennan<br>-----<br>John V. Brennan                   | Executive Vice President, Chief Financial<br>Officer and Treasurer<br>(Principal Financial Officer and<br>Principal Accounting Officer) |
| /s/ Richard H. Alden<br>-----<br>Richard H. Alden                 | Director  |
| /s/ Achille A. Apicella<br>-----<br>Achille A. Apicella           | Director  |
| /s/ Joel S. Becker<br>-----<br>Joel S. Becker                     | Director  |
| /s/ O. Joseph Bizzozero, Jr.<br>-----<br>O. Joseph Bizzozero, Jr. | Director  |
| /s/ George T. Carpenter<br>-----<br>George T. Carpenter           | Director  |
| /s/ John J. Crawford<br>-----<br>John J. Crawford                 | Director  |
| 20  |   |
| /s/ Harry P. DiAdamo, Jr<br>-----<br>Harry P. DiAdamo, Jr.        | Director  |
| /s/ Robert A. Finkenzeller<br>-----<br>Robert A. Finkenzeller     | Director  |

/s/ Walter R. Griffin  
-----  
Walter R. Griffin                    Director

/s/ J. Gregory Hickey  
-----  
J. Gregory Hickey                    Director

/s/ C. Michael Jacobi  
-----  
C. Michael Jacobi                    Director

/s/ John F. McCarthy  
-----  
John F. McCarthy                    Director

-----  
Sister Marguerite Waite            Director

EXHIBIT INDEX

| Exhibit<br>No.<br>----- | Exhibit Description<br>-----   |
|-------------------------|--|
| Exhibit No. 2.          | Plan of Acquisition, Reorganization, Arrangement,<br>Liquidation or Succession.  |
| 2.1                     | Agreement and Plan of Merger, dated as of<br>November 3, 1998, by and among Webster Financial<br>Corporation (the "Corporation"), Webster Bank and<br>Maritime Bank & Trust Company (filed as Exhibit<br>2.1 to the Corporation's Registration Statement<br>on Form S-4 (File No. 333-71141) filed with the<br>Securities and Exchange Commission (the "SEC") on<br>January 25, 1999 and incorporated herein by<br>reference). |
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Exhibit No. 13. Portions of 1998 Annual Report to Shareholders.

Exhibit No. 21. Subsidiaries.

Exhibit No. 23. Consent of KPMG LLP.

Exhibit No. 27. Financial Data Schedule.

\* References herein to First Federal Bank now mean Webster Bank.

WEBSTER FINANCIAL CORPORATION  
AMENDMENT TO STOCK OPTION PLAN

Section 10(c) of the Webster Financial Corporation Stock Option Plan (the "Plan") is amended as follows:

1. The first sentence of such section is amended to read as follows:

An Option that is exercisable hereunder may be exercised by delivery to the Corporation on any business day, at its principal office, addressed to the attention of the Committee, of written notice of exercise, which notice shall specify the number of shares with respect to which the Option is being exercised.

2. The following new sentence is added after the third sentence of such section:

Unless the Board shall otherwise provide, by inclusion of appropriate language in an Option Agreement, payment in full of the Option Price need not accompany the written notice of exercise provided the notice of exercise directs that the Stock certificate or certificates for the shares for which the Option is exercised be delivered to a licensed broker acceptable to the Company as the agent for the individual exercising the Option and, at the time such Stock certificate or certificates are delivered, the broker tenders to the Company cash (or cash equivalents acceptable to the Company) equal to the Option Price for the shares of Stock purchased pursuant to the exercise of the Option plus the amount (if any) of federal and/or other taxes which the Company may, in its judgment, be required to withhold with respect to the exercise of the Option.

In all other respects, the Plan shall continue in full force and effect.

\* \* \*

The foregoing amendment to the Plan was duly adopted and approved by the Board of Directors of Webster Financial Corporation by resolution at a meeting held on the 21 day of Dec , 1992.

/s/ Lee A. Gagnon

-----  
Secretary

WEBSTER FINANCIAL CORPORATION  
AMENDMENT NUMBER 4  
TO  
1992 STOCK OPTION PLAN

The Webster Financial Corporation 1992 Stock Option Plan, as heretofore amended (the "Plan"), is hereby amended, effective as of the date of adoption of this Amendment Number 4 by the Board of Directors of Webster Financial Corporation (the "Corporation"), as provided below:

1. Section 11 of the Plan is amended to read in its entirety as follows:

"11. TRANSFERABILITY OF OPTIONS.

During the lifetime of an Optionee to whom an Incentive Stock Option is granted, only such Optionee (or, in the event of legal incapacity or incompetence, the Optionee's guardian or legal representative) may exercise such Incentive Stock Option. No Option shall be assignable or transferable by the Optionee to whom it is granted, other than by will or the laws of descent and distribution, except that, unless otherwise provided in an Option Agreement, an Option that is not intended to constitute an Incentive Stock Option may be transferred by gift: to a member of the Optionee's "Family" (as defined below); to a trust for the exclusive benefit of the Optionee or one or more members of the Optionee's Family; or to any combination of the foregoing, provided that any such transferee shall enter into a written agreement to be bound by the terms of the Plan. For this purpose, "Family" shall mean the spouse, siblings and lineal ancestors and descendants of the Optionee."

2. The Plan shall otherwise be unchanged by this Amendment.

\* \* \*

Amendment Number 4 to the Plan was duly adopted and approved by the Board of Directors of the Corporation by resolution at a meeting held on January 25, 1999.

/s/ Harriet Munrett Wolfe

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Harriet Munrett Wolfe, Secretary

AMENDMENT TO  
WEBSTER FINANCIAL CORPORATION  
PERFORMANCE INCENTIVE PLAN  
AS AMENDED AND RESTATED EFFECTIVE  
JANUARY 1, 1996

WHEREAS, the Board of Directors (the "Board") of Webster Financial Corporation ("Webster") has adopted and the stockholders of Webster have approved the Webster Financial Corporation Performance Incentive Plan as amended and restated effective January 1, 1996 (the "Plan");

WHEREAS, the Board retained the right to amend the Plan in respects that do not decrease benefits that have become payable and that do not change the material terms of the Performance Period Targets (as defined in the Plan) or other performance goals under the Plan, without the approval of stockholders of Webster;

WHEREAS, the compensation of the Chief Executive Officer of Webster is subject to the provisions of Section 162(m) of the Internal Revenue Code of 1986, as amended;

WHEREAS, the Board has determined that it is desirable and in the best interests of Webster to amend the provisions of the Plan concerning the vesting of restricted stock issued to the Chief Executive Officer of Webster pursuant to the Plan with respect to the Performance Period ending December 31, 1996 to avoid a possible loss of federal income tax deductions as a result of the provisions of such Section; and

WHEREAS, the Chief Executive Officer of Webster has agreed to the terms of the amendment.

NOW, THEREFORE, the Plan is amended as follows, subject to the written consent of the Chief Executive Officer:

1. Section VI.F.2 of the Plan is amended in its entirety to read as follows:

"The shares will vest after three years from the completion of the Program for which payment in restricted stock was selected; provided, however, that such number of shares shall not become vested at the end of such three-year period to the extent that the Company's compensation expense deduction for federal income tax purposes attributable to such vesting would be disallowed pursuant to Section 162(m) of the Internal Revenue Code of 1986, as amended and, in such case, so long as the Participant's employment with the Company continues, such number of shares shall vest in each succeeding Fiscal Year to the maximum extent possible without loss of the Company's deduction under such Section until the shares are fully vested. If the Participant's employment with the Company terminates before the shares become fully vested in accordance with the provisions of this Section for any reason other than death, total and permanent disability, normal retirement, early retirement with the consent of the Company or involuntary termination without Cause, the Participant will forfeit any right to the restricted shares and any Award from the corresponding Program that have not become vested at the time of such termination in accordance with this Section."

2. The foregoing amendment shall be effective with respect to shares of restricted stock that were issued to the Chief Executive Officer Webster for the initial Performance Period of the Plan, which ended December 31, 1996, subject to the written consent the Chief Executive Officer to such amendment.

3. In other respects the Plan shall continue in full force and effect.

\* \* \*

The foregoing amendment to the Performance Incentive Plan was duly adopted and approved by the Board of Directors of Webster Financial Corporation on the 17th day of December, 1998.

/s/ Harriet Munrett Wolfe  
-----  
Secretary

Accepted and agreed to this 17th day of December, 1998:

/s/ James C. Smith

-----

James C. Smith  
Chief Executive Officer

Includes Amendment No. 4

WEBSTER BANK, A FEDERAL SAVINGS BANK  
AMENDED AND RESTATED DEFERRED COMPENSATION PLAN  
FOR DIRECTORS AND OFFICERS

ARTICLE I  
PURPOSE

1.1 Purpose. THE WEBSTER BANK, A FEDERAL SAVINGS BANK, AMENDED AND RESTATED DEFERRED COMPENSATION PLAN FOR DIRECTORS AND OFFICERS (the "Plan") is a nonqualified deferred compensation plan designed to enable Directors, Advisory Directors and Senior Officers (as defined below) to defer receipt of compensation on a tax advantaged basis. The Plan is also expected to encourage the continued employment of such employees and to facilitate the recruiting of executive personnel, Directors and Advisory Directors in the future.

1.2 Effective Date. The Plan as amended and restated shall be effective as of October 1st, 1994.

ARTICLE II  
DEFINITIONS

2.1 Definitions. As used herein, the following terms shall have the following meanings:

(a) Advisory Director. A member of the advisory board of the Bank.

(b) Bank. Webster Bank, a federal savings bank, its successors and assigns.

(c) Beneficiary. The person designated by the Participant to receive Plan benefits in the event of the Participant's death.

(d) Board. The Board of Directors of the Bank.

(e) Committee. Any Committee authorized by the Board to administer the Plan.

(f) Corporation. Webster Financial Corporation, the parent corporation of the Bank.

(g) Director. A member of the Board of Directors of the Corporation or the Bank.

(h) Disability. A Participant's permanent and total incapacity to perform any substantial services for the Corporation or the Bank (as applicable) by reason of any medically determinable physical or mental impairment which can be expected to result in death or which has lasted or can be expected to last for a continuous period of not less than 12 months. Disability shall be deemed to exist only when a written application has been filed with the Board by or on behalf of the Participant and when such Disability is certified to the Board by a licensed physician approved by the Board. However, in the event the Participant meets the requirement for disability benefits under the Social Security law then in effect, he shall thereafter be deemed to have incurred a Disability within the meaning of this definition.

(i) Participant. A Director, an Advisory Director or a Senior Officer who is eligible to participate in the Plan pursuant to Article III.

(j) Plan. The Webster Bank, a federal savings bank Deferred Compensation Plan, including any amendments, rules and regulations adopted pursuant hereto.

(k) Senior Officer. An employee of the Bank who serves as a Senior Vice President or any higher officer of the Bank.

ARTICLE III  
ELIGIBILITY

3.1 Eligibility. Eligibility to participate in the Plan will be limited to a select group of management or highly-compensated employees composed only of Directors, Advisory Directors and Senior Officers who are designated by the Board to participate in the Plan. The Board shall have absolute discretion as to the Directors, Advisory Directors and Senior Officers it chooses to designate as Participants.

ARTICLE IV  
DEFERRED COMPENSATION

4.1 Deferral of Damages. A Participant who is a Senior Officer may elect to defer all or any portion of any bonus he might be awarded under the Bank's Incentive Compensation Plan (or under any other program or policy of the Bank) with respect to his services during any calendar year provided that the Participant irrevocably elects to defer such amounts before the first day of such calendar year. In the case of a program or policy that provides for incentive compensation that is earned over a period of two or more calendar years, the election shall be made before the first day of the first such calendar year.

4.2 Deferral of Directors' Fees. A Participant who is a Director or Advisory Director may elect to defer all or any portion of any retainer fee or any board or committee meeting fees (or such other compensation) he might earn with respect to his services to the Corporation or the Bank during any single calendar year provided that the Participant irrevocably elects to defer such amounts prior to the commencement of such calendar year.

4.3 Election of Alternative Form of Benefit. At the time the Participant makes any individual election pursuant to this Article IV to defer amounts earned during a calendar year, the Participant may also elect that any amounts deferred pursuant to such election be distributed upon termination of service or employment pursuant to subsection 5.1(b) in ten annual installments. Otherwise, all distributions upon termination of service or employment will be made in a lump sum pursuant to subsection 5.1(a).

4.4 Accounting for Deferred Compensation. The amount of compensation deferred under sections 4.1 and 4.2 above (collectively, "Deferred Compensation") by the Participant shall be credited by the Corporation or the Bank (as applicable) to one of two bookkeeping reserve accounts maintained for each Participant (collectively, the "Bookkeeping Reserve Accounts"), one to be credited with only those deferrals with respect to which the Participant elects installment distributions pursuant to section 4.3 (the "Installment Account") and the other for all other deferrals (the "Regular Account"). A deferral shall be credited to the appropriate Bookkeeping Reserve Account at the end of the calendar month with respect to which the deferral is made. A payment to a Participant or Beneficiary shall be charged to the appropriate Bookkeeping Reserve Account as of the time the payment is made. Interest, compounded monthly, shall be credited on the balance credited to the Bookkeeping Reserve Accounts from time to time (i) as of the last day of each calendar year during the period beginning when the Deferred Compensation is first so credited, and ending on the last day of the calendar year preceding the date described in (ii) below, and (ii) as of the date of distribution of a final installment payment (pursuant to section 5.1(b) or Section 5.3) or a lump sum payment (pursuant to sections 5.1(a), 5.3, 5.4 or 5.5) of the amounts credited to the Participant's Bookkeeping Reserve Accounts. The rate of interest shall be the interest rate on ten year United

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States Treasury obligations, as reported from time to time in The Wall Street Journal, plus 100 basis points, adjusted monthly.

ARTICLE V  
DISTRIBUTION OF DEFERRED COMPENSATION

5.1 Payment Upon Termination of Service or Employment. Except as provided in Sections 5.2 through 5.5 and Section 8.1, upon the termination of service or employment of the Participant, amounts in the Participant's Bookkeeping Reserve Accounts shall be distributed as follows (unless he is immediately thereafter in the employ or service of the Corporation or the Bank):

(a) Amounts credited to the Regular Account of a Participant shall be paid to such Participant in a single lump sum within 60 days following the date on which the Participant terminates service or employment with the Corporation or the Bank.

(b) Amounts credited to the Participant's Installment Account shall be distributed in 10 substantially equal, annual installments. The first installment shall be paid to the Participant 60 days following the Participant's termination of service or employment. Subsequent installments shall be paid to the Participant annually on the 60th day of the calendar year commencing with the calendar year immediately following the calendar year in which the Participant received the first installment. Each installment shall be equal to the balance credited to the Installment Account multiplied by a fraction, the numerator of which is 1 and the denominator of which is 10 minus the number of annual installments previously paid the Participant (so that the first installment will be 1/10th of the account, the second installment will be 1/9th of the account and so on).

5.2 Payment Upon Disability. Upon a Participant's Disability, the aggregate amount credited to the participant's Bookkeeping Reserve Accounts shall be paid

to the Participant within 60 days following the Participant's termination of service or employment on account of such Disability.

5.3 Payment Upon Death. Upon a Participant's death, the entire amount credited to the Participant's Regular Account shall be paid to the Beneficiary within 60 days following the Participant's death. Installment distributions of the amounts, if any, remaining in the Participant's Installment Account shall continue or commence, within 60 days following the Participant's death, to the Beneficiary pursuant to Section 5.1(b). If the Participant has not designated a Beneficiary, or if the Beneficiary does not survive the Participant, the aggregate amount credited to the Participant's Bookkeeping Reserve Accounts shall be distributed in a single lump sum to the participant's estate.

5.4 Payment Upon Termination in Connection with Change Control. The amount credited to a Participant's Bookkeeping Reserve Accounts shall be paid to the Participant within 30 days following the date on which the Participant terminates service or employment with the Corporation or the Bank (unless he is immediately thereafter in the service or employ of the Corporation or the Bank), voluntarily or involuntarily, in connection with or within one year after a change in control of the Corporation or the Bank (as defined in the following sentence) or the threat of a change in control of the Corporation. A "change in control" of the Corporation shall be deemed to have taken place if: (i) any person becomes the beneficial owner of 20 percent or more of the total number of voting shares of the Corporation; (ii) any person becomes the beneficial owner of 10 percent or more, but less than 20 percent of the total number of voting shares of the Corporation, if the board of directors of the Corporation has made a determination that such beneficial ownership constitutes or will constitute control of the Corporation; (iii) any person (other than the persons named as proxies solicited on behalf of the board of directors of the Corporation) holds revocable or irrevocable proxies, as to the election or removal of two or more directors of the Corporation, for 20 percent or more of the total number of voting shares of the Corporation; (iv) any person has commenced a tender or exchange offer, or entered into an agreement or received an option, to acquire beneficial ownership of 20 percent or more of the total number of voting shares of the Corporation, whether or not the requisite

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regulatory approval for such acquisition has been received; or (v) as the result of, or in connection with, any cash tender or exchange offer, merger, or other business combination, sale of assets or contested election, or any combination of the foregoing transactions, the persons who were directors of the Corporation before such transaction shall cease to constitute at least two-thirds of the board of directors of the Corporation or any successor corporation. A "change in control" of the Bank shall be deemed to have taken place if the Corporation's beneficial ownership of the total number of voting shares of the Bank is reduced to less than 50 percent. For purposes of this Section 5.4, a "person" includes an individual, corporation, partnership, trust or group acting in concert. A person for these purposes shall be deemed to be a beneficial owner as that term is used in Rule 13d-3 under the Securities Exchange Act of 1934. Whether there exists a threat of a change in control of the Corporation for purposes of this Plan shall be determined by the board of directors of the Corporation, which determination shall be final and conclusive.

#### ARTICLE VI FUNDING

It is the intention of the Corporation and the Bank, the eligible Participants and their Beneficiaries, and each other party to the Plan that the arrangements hereunder be unfunded for tax purposes and for purposes of Title I of the Employee Retirement Income Security Act of 1974, as amended. The rights of eligible Participants and their Beneficiaries shall be solely those of a general unsecured creditor of the Corporation or the Bank (as applicable). The Plan constitutes a mere promise by the Corporation or the Bank (as applicable) to make benefit payments in the future.

The obligation of the Corporation or the Bank (as applicable) to pay benefits under this Plan shall be interpreted as a contractual obligation to pay only those amounts described in Article IV in the manner and under the conditions prescribed in Article V. Any assets set aside to fund Deferred Compensation shall be subject to the claims of general creditors, and no person other than the Corporation or the Bank (as applicable) shall, by virtue of the provisions of the Plan, have any interest in such funds.

Prior to the occurrence of a change in control (as defined in this Article VI), neither the Bank nor the Corporation shall have any obligation to fund the benefits payable under this Plan. If the Corporation or the Bank determines, prior to a change in control, that Deferred Compensation under the Plan should be funded, it may utilize, singly or in combination, any method of funding it may deem appropriate, including, but not limited to, terminal funding, a group or individual trust, annuity contracts or life insurance contracts.

Upon the occurrence of a change in control (as defined in this Article VI), the Corporation shall (unless the Corporation's liabilities under the Plan

have been fully discharged) adopt and fully fund a trust, the terms of which shall conform with the language of the model trust agreement set forth in Revenue Procedure 92-64 issued by the Internal Revenue Service (or any successor thereto) relating to trusts established in connection with unfunded deferred compensation arrangements (or, if such trusts are no longer available for use in connection with unfunded deferred compensation arrangements, any other instrument which is designed to provide a similar level of security and to have the same tax results as such trust).

For purposes of this Article VI, a "change in control" shall mean the occurrence of any of the following events: (1) Any person becomes the beneficial owner of twenty five percent (25%) or more of the total number of voting shares of the Corporation;

(2) Any person becomes the beneficial owner of ten percent (10%) or more, but less than twenty-five percent (25%), of the total number of voting shares of the Corporation, unless

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the Director of the Office of Thrift Supervision (the "OTS Director") has approved a rebuttal agreement filed by such person or such person has filed a certification with the OTS Director;

(3) Any person (other than the persons named as proxies solicited on behalf of the board of directors of the Corporation) holds revocable or irrevocable proxies, as to the election or removal of two or more directors of the Corporation, for twenty-five percent (25%) or more of the total number of voting shares of the Corporation;

(4) Any person has received the approval of the OTS Director under Section 10 of the Home Owners' Loan Act, as amended (the "Holding Company Act"), or regulations issued thereunder, to acquire control of the Corporation;

(5) Any person has received approval of the OTS Director under Section 7(j) of the Federal Deposit Insurance Act, as amended (the "Control Act"), or regulations issued thereunder, to acquire control of the Corporation;

(6) Any person has commenced a tender or exchange offer, or entered into an agreement or received an option, to acquire beneficial ownership of twenty-five percent (25%) or more of the total number of voting shares of the Corporation, whether or not the requisite approval for such acquisition has been received under the Holding Company Act, the Control Act, or the respective regulations issued thereunder;

(7) As a result of, or in connection with, any cash tender offer or exchange offer, merger, or other business combination, sale of assets or contested election, or any combination of the foregoing transactions, the persons who were directors of the Corporation before such transaction shall cease to constitute at least two-thirds of the board of directors of the Corporation or any successor corporation; or

(8) The Corporation's beneficial ownership of the total number of voting shares of the Bank is reduced to less than fifty percent (50%).

Notwithstanding the foregoing, a change in control will not be deemed to have occurred under Section 2, Section 3, Section 4, Section 5 or Section 6 of this Article VI if, within thirty (30) days of such action, the board of directors of the Corporation (by a two-thirds affirmative vote of the directors in office before such action occurred) makes a determination that such action does not and is not likely to constitute a change in control of the Corporation for purposes of this Article VI. For purposes of this Article VI, a "person" includes an individual, corporation, partnership, trust, association, joint venture, pool, syndicate, unincorporated organization, joint-stock company or similar organization or group acting in concert. A person for these purposes shall be deemed to be a beneficial owner as that term is used in Rule 13d-3 under the Securities Exchange Act of 1934.

#### ARTICLE VII ADMINISTRATION

7.1 Administration. The Plan will be administered by the Board or the Committee. The Board or the Committee will have absolute discretion to: (a) interpret the Plan,

(b) create and revise rules and procedures for the administration of the Plan, and

(c) take any other actions and make any other determinations as it may deem necessary and proper for the administration of the Plan. Any expenses incurred in the administration of the Plan will be paid by the Bank.

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7.2 Determinations. All decisions and determinations by the Board or the Committee shall be final and binding upon all Participants and Beneficiaries.

ARTICLE VIII  
AMENDMENT, DISCONTINUANCE, AND TERMINATION

The Board retains the right to modify, amend, discontinue or terminate the Plan at any time; provided, however, that no modification, amendment, discontinuance or termination shall adversely affect the rights of Participants to amounts credited to the Bookkeeping Reserve Accounts maintained on their behalf before such modification, amendment, discontinuance or termination. Notice of every such modification, amendment, discontinuance or termination shall be given in writing to each Participant. In the case of termination of the Plan, any amounts credited to the Bookkeeping Reserve Account of a Participant shall be distributed in full to such Participant as soon as reasonably practicable following such termination.

ARTICLE IX  
MISCELLANEOUS

9.1 Non-Guarantee of Employment. Participation in the Plan does not give any person any right to be retained in the service of the Bank or the Corporation. The right and power of the Bank or the Corporation to terminate any individual is expressly reserved.

9.2 Rights of Participants and Beneficiaries to Benefits. All rights of a Participant or Beneficiary under the Plan to amounts credited to Bookkeeping Reserve Accounts are mere unsecured contractual rights of the Participant or Beneficiary and are solely those of unsecured, general creditors of the Corporation or the Bank (as applicable).

9.3 No Assignment. No rights or benefits under the Plan shall be subject in any way to voluntary or involuntary alienation, sale, transfer, assignment, pledge, attachment, garnishment, execution, or encumbrance, and any attempt to accomplish the same shall be void.

9.4 Withholding. The Corporation or the Bank shall have the right to deduct from any distribution any taxes required by law to be withheld from a Participant with respect to such award.

9.5 Account Statements. Periodically (as determined by the Board), each Participant shall receive a statement indicating the amounts credited to and distributed from the Participant's Bookkeeping Reserve Account during such period.

9.6 Masculine, Feminine, Singular and Plural. The masculine shall be read in the feminine, the singular in the plural, and vice versa, whenever the context shall so require.

9.7 Governing Law. Except to the extent preempted by applicable federal laws, the Plan shall be construed according to the laws of the State of Connecticut, other than its choice of law principles.

9.8 Titles. The titles to Articles and Sections in this Plan are placed herein for convenience of reference only, and the Plan is not to be construed by reference thereto.

9.9 Other Plans. Nothing in this Plan shall be construed to affect the rights of a Participant, his Beneficiaries, or his estate to receive any retirement or death benefit under any tax qualified or nonqualified pension plan, deferred compensation agreement, insurance agreement, tax-deferred annuity or other retirement plan of the Bank or the Corporation.

ANNEX I

Special Provisions for Certain Former Directors  
of Derby Savings Bank

Effective as of January 31, 1997 (the "Acquisition Date"), Derby Savings Bank ("Derby") was merged with and into the Bank. Effective as of the Acquisition Date, all of the obligations of Derby under the Derby Savings Bank Deferred Compensation Plan for Directors (the "Derby Plan") were transferred to, and assumed by, the Bank.

(1) No person who was a participant in the Derby Plan on the Acquisition Date shall become a Participant in the Plan unless the Board specifically designates such person as being eligible to participate in the Plan pursuant to Section 3.1. In the event the Board designates any such person as being eligible to participate in the Plan during any portion of 1997, such person's deferral election under the Derby Plan for the 1997 plan year shall

remain in effect as such person's deferral election under the Plan for the 1997 plan year.

(2) If a former participant in the Derby Plan becomes a Participant in the Plan on or about the Acquisition Date, such person shall not be deemed to have incurred a termination of service as a director under the Derby Plan and shall not be entitled to receive (or commence to receive) a distribution of the benefits which he accrued thereunder until he subsequently incurs a termination of service under the Plan. However, if a former participant in the Derby Plan does not become a Participant in the Plan on or about the Acquisition Date, such person shall be deemed to have incurred a termination of service as a director under the Derby Plan and shall be entitled to receive (or commence to receive) a distribution of the benefits which he accrued thereunder.

(3) Each person who had an "Individual Deferred Compensation Account" under the Derby Plan immediately prior to the Acquisition Date will have established on his behalf a Bookkeeping Reserve Account under the Plan. Those deferrals (and the earnings credited thereto) which such person elected to be paid in installments under the Derby Plan shall be credited to an Installment Account established for the benefit of such person under the Plan. All other deferrals (and the earnings credited thereto) which such person elected under the Derby Plan shall be credited to a Regular Account established for the benefit of such person under the Plan.

(4) All amounts which had accrued under the Derby Plan and which are credited to a person's Installment Account or Regular Account under the terms of this Annex I shall be distributed at the time, and in the form, set forth in Article V of the Plan.

(5) Except as otherwise provided in this Annex I, all of the provisions of the Plan shall apply to each person who was a participant in the Derby Plan immediately prior to the Acquisition Date.

AMENDMENT NO. 1 TO THE  
SUPPLEMENTAL RETIREMENT PLAN FOR EMPLOYEES  
OF FIRST FEDERAL BANK

The Supplemental Retirement Plan for Employees of First Federal Bank, as amended and restated effective as of October 1, 1994 (the "Plan"), is hereby amended as follows:

(1) Effective as of January 1, 1995, Section 2(b) of Article II is amended to read as follows:

(b) For purposes of Section 2(a)(i) of Article II, an Employee's adjusted monthly retirement income shall be computed by using the applicable formula provided in the Pension Plan, except that: (i) such formula shall be applied without regard to the limitations on benefits of Section 415 of the Code; (ii) such formula shall be applied without regard to the limitations on compensation of Section 401(a)(17) of the Code; and (iii) subject to the following paragraph, such formula shall be applied without excluding from the definition of compensation any amounts received by the Employee which are reportable to the Internal Revenue Service ("IRS") for Federal income tax purposes.

Notwithstanding the above, in computing an Employee's adjusted monthly retirement income, the following rules shall apply: (A) for calendar years beginning on or after January 1, 1995, compensation shall be determined by taking into account only the lesser of: (I) one hundred percent (100%) of the bonus actually paid to the Employee under the terms of the Company's short term bonus plan, or (II) fifty percent (50%) of the target bonus established for the Employee under the terms of the Company's short term bonus plan; (B) if an Employee elects to defer all or any portion of his bonus under the terms of the short term bonus plan, then, subject to the provisions of subparagraph (C) below, such deferred bonus shall nevertheless be treated as if it were actually paid to the Employee during the calendar year in which it would have been paid to the Employee but for the deferral election; (C) if an Employee elects to defer all or any portion of his bonus under the terms of the short term bonus plan and all or any portion of such deferred bonus is included in determining compensation under the Pension Plan in the year in which it is paid to the Employee, then, notwithstanding the provisions of subparagraph (B) above, the portion of the deferred bonus so included shall not be treated as if it were actually paid to the Employee during any year other than the year in which it is paid; (D) if all or any portion of an Employee's deferred bonus is included in determining compensation under the Pension Plan in the year in which it is paid, such portion of the Employee's deferred bonus will be charged to prior deferral years in chronological order for purposes of determining the maximum amount of compensation which may be taken into account under the terms of the Supplemental Plan for such prior deferral years, but only to the extent that such portion of the Employee's deferred bonus would have been taken into account in determining compensation under the Supplemental Plan if it had actually been paid in that prior deferral year; and (E) if an Employee commences to receive all or any portion of his deferred bonus in installments and any of such installments will be paid in years subsequent to the year of his termination of employment, any installments scheduled to be paid in years subsequent to the year of his termination of employment shall be deemed to have been paid in the year of his termination of employment.

(2) All section numbers and cross references thereto are appropriately amended to effectuate the intention of the foregoing amendments.

Dated at Waterbury, Connecticut this 19th day of June, 1995.

ATTEST: FIRST FEDERAL BANK

/s/ Lee A. Gagnon

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Its Secretary

By: /s/ James C. Smith

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Its President

AMENDMENT NO. 2 TO THE  
SUPPLEMENTAL RETIREMENT PLAN FOR EMPLOYEES  
OF FIRST FEDERAL BANK

The Supplemental Retirement Plan for Employees of First Federal Bank, as amended and restated effective as of October 1, 1994, and as amended effective as of January 1, 1995, is hereby amended as follows:

Following the merger of First Federal Bank into Webster Bank, references to "First Federal Bank" and the "Corporation" shall be deemed to be references to Webster Bank.

AMENDMENT NO. 3 TO THE  
SUPPLEMENTAL RETIREMENT PLAN FOR EMPLOYEES  
OF WEBSTER BANK

The Supplemental Retirement Plan for Employees of Webster Bank, as amended and restated effective as of October 1, 1994 (the "Plan"), is hereby amended as follows:

(1) Effective as of January 1, 1996, Section 2 through Section 13, inclusive, of Article I are renumbered as Section 3 through Section 14, inclusive, all cross references thereto are appropriately amended, and a new Section 2 of Article I is added to the Plan to read as follows:

Section 2. "Change in Control" means the occurrence of any of the following events:

(a) Any person becomes the beneficial owner of twenty five percent (25%) or more of the total number of voting shares of Webster Financial Corporation;

(b) Any person becomes the beneficial owner of ten percent (10%) or more, but less than twenty-five percent (25%), of the total number of voting shares of Webster Financial Corporation, unless the Director of the Office of Thrift Supervision (the "OTS Director") has approved a rebuttal agreement filed by such person or such person has filed a certification with the OTS Director;

(c) Any person (other than the persons named as proxies solicited on behalf of the board of directors of Webster Financial Corporation) holds revocable or irrevocable proxies, as to the election or removal of two or more directors of Webster Financial Corporation, for twenty-five percent (25%) or more of the total number of voting shares of Webster Financial Corporation;

(d) Any person has received the approval of the OTS Director under Section 10 of the Home Owners' Loan Act, as amended (the "Holding Company Act"), or regulations issued thereunder, to acquire control of Webster Financial Corporation;

(e) Any person has received approval of the OTS Director under Section 7(j) of the Federal Deposit Insurance Act, as amended (the "Control Act"), or regulations issued thereunder, to acquire control of Webster Financial Corporation;

(f) Any person has commenced a tender or exchange offer, or entered into an agreement or received an option, to acquire beneficial ownership of twenty-five percent (25%) or more of the total number of voting shares of Webster Financial Corporation, whether or not the requisite approval for such acquisition has been received under the Holding Company Act, the Control Act, or the respective regulations issued thereunder;

(g) As a result of, or in connection with, any cash tender offer or exchange offer, merger, or other business combination, sale of assets or contested election, or any combination of the foregoing transactions, the persons who were directors of Webster Financial Corporation before such transaction shall cease to constitute at least two-thirds of the board of directors of Webster Financial Corporation or any successor corporation; or

(h) Webster Financial Corporation's beneficial ownership of the total number of voting shares of Webster Bank is reduced to less than fifty percent (50%).

Notwithstanding the foregoing, a Change in Control will not be deemed to have occurred under Section 2(b), Section 2(c), Section 2(d), Section 2(e) or Section 2(f) of Article I if, within thirty (30)

days of such action, the board of directors of Webster Financial Corporation (by a two-thirds affirmative vote of the directors in office before such action occurred) makes a determination that such action does not and is not likely to constitute a Change in Control of Webster Financial Corporation. For purposes of this Section 2 of Article I, a "person" includes an individual, corporation, partnership, trust, association, joint venture, pool, syndicate, unincorporated

organization, joint-stock company or similar organization or group acting in concert. A person for these purposes shall be deemed to be a beneficial owner as that term is used in Rule 13d-3 under the Securities Exchange Act of 1934.

(2) Effective as of January 1, 1996, Section 10 of Article IV of the Plan is amended to read as follows:

Section 10. It is the intention of the Corporation, the eligible Employees and their survivors, and each other party to the Supplemental Plan that the arrangements hereunder be unfunded for tax purposes and for purposes of Title I of the Employee Retirement Income Security Act of 1974, as amended. The rights of eligible Employees and their survivors shall be solely those of a general unsecured creditor of the Corporation. The Supplemental Plan constitutes a mere promise by the Corporation to make benefit payments in the future.

Prior to the occurrence of a Change in Control, the Corporation shall not have any obligation to fund the benefits payable under the Supplemental Plan. If the Corporation determines, prior to a Change in Control, that deferred compensation under the Supplemental Plan should be funded, it may utilize, singly or in combination, any method of funding it may deem appropriate, including, but not limited to, terminal funding, a group or individual trust, annuity contracts or life insurance contracts.

Upon the occurrence of a Change in Control, the Corporation shall (unless the Corporation's liabilities under the Supplemental Plan have been fully discharged) adopt and fully fund a trust, the terms of which shall conform with the language of the model trust agreement set forth in Revenue Procedure 92-64 issued by the Internal Revenue Service (or any successor thereto) relating to trusts established in connection with unfunded deferred compensation arrangements (or, if such trusts are no longer available for use in connection with unfunded deferred compensation arrangements, any other instrument which is designed to provide a similar level of security and to have the same tax results as such trust).

(3) All section numbers and cross references thereto are appropriately amended to effectuate the intention of the foregoing amendments.

Dated at Waterbury, Connecticut this 19th day of December, 1995.

ATTEST:

WEBSTER BANK

/s/ Lee A. Gagnon  
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Its Secretary

By /s/ James C. Smith  
-----  
Its President

## EXHIBIT 13

FINANCIAL HIGHLIGHTS  
(Dollars in thousands except share data)

|  | AT OR FOR THE YEAR ENDED DECEMBER 31, |             |             |
|--|---------------------------------------|-------------|-------------|
|  | 1998                                  | 1997        | 1996        |
| STATEMENT OF CONDITION DATA                          |                                       |             |             |
| Total assets   | \$9,033,917                           | \$9,095,887 | \$7,368,941 |
| Loans receivable, net                                | 4,993,509                             | 4,995,851   | 4,737,883   |
| Securities   | 3,462,090                             | 3,589,273   | 2,105,173   |
| Intangible assets                                    | 78,380                                | 78,493      | 81,936      |
| Deposits   | 5,651,273                             | 5,719,030   | 5,826,264   |
| Shareholders' equity                                 | 554,879                               | 517,262     | 472,824     |
| OPERATING DATA                                       |                                       |             |             |
| Net interest income                                  | \$ 245,435                            | \$ 251,050  | \$ 222,118  |
| Provision for loan losses                            | 6,800                                 | 24,813      | 13,054      |
| Noninterest income                                   | 74,163                                | 42,264      | 52,009      |
| Noninterest expenses:                                |                                       |             |             |
| Acquisition-related expenses                         | 17,400                                | 29,792      | 500         |
| Other noninterest expenses                           | 180,389                               | 171,871     | 173,977     |
| Total noninterest expenses                           | 197,789                               | 201,663     | 174,477     |
| Income before income taxes                           | 115,009                               | 66,838      | 86,596      |
| Income taxes   | 44,544                                | 25,725      | 32,602      |
| NET INCOME   | 70,465                                | 41,113      | 53,994      |
| Preferred stock dividends                            | --                                    | --          | 1,149       |
| Income available to common shareholders              | \$ 70,465                             | \$ 41,113   | \$ 52,845   |
| SIGNIFICANT STATISTICAL DATA                         |                                       |             |             |
| Interest-rate spread                                 | 2.64%                                 | 3.00%       | 3.12%       |
| Net interest margin                                  | 2.81%                                 | 3.19%       | 3.24%       |
| Return on average shareholders' equity               | 13.16%                                | 8.44%       | 11.32%      |
| Net income per common share                          |                                       |             |             |
| Basic  | \$ 1.86                               | \$ 1.10     | \$ 1.44     |
| Diluted  | \$ 1.83                               | \$ 1.07     | \$ 1.36     |
| Dividends declared per common share                  | \$ 0.44                               | \$ 0.40     | \$ 0.34     |
| Noninterest expenses to                              |                                       |             |             |
| average assets                                       | \$ 2.13%                              | \$ 2.45%    | \$ 2.42%    |
| Noninterest expenses to average assets, adjusted (a) | 1.73%                                 | 1.90%       | 2.34%       |
| Diluted weighted average shares                      | 38,571                                | 38,473      | 39,560      |
| Book value per common share                          | \$ 14.87                              | \$ 13.78    | \$ 12.73    |
| Tangible book value per common share                 | \$ 12.77                              | \$ 11.69    | \$ 10.48    |
| Shareholders' equity to total assets                 | 6.14%                                 | 5.69%       | 6.42%       |

(a) Noninterest expenses excluding foreclosed property, acquisition related, non-recurring tax, capital securities and preferred dividend expenses divided by average assets.

All per share data and the number of outstanding shares of common stock have been adjusted retroactively to give effect to a stock dividend and a stock split

effected in the form of a stock dividend.

#### GLOSSARY OF TERMS

**ALLOWANCE FOR LOAN LOSSES:** A reserve for estimated loan losses at a particular balance sheet date.

**BASIC EARNINGS PER COMMON SHARE:** Net income applicable to common stock (after deducting dividends on preferred stock) divided by the weighted average number of common shares outstanding during the period.

**BOOK VALUE PER COMMON SHARE:** Total common shareholders' equity divided by the number of shares of common stock outstanding.

#### Capital Components and Ratios for Webster Bank:

**LEVERAGE RATIO:** Tier 1 capital as a percentage of adjusted total assets.

**RISK-WEIGHTED ASSETS:** The sum of risk-weighted assets plus the risk-weighted credit equivalent amounts of off-balance sheet items, less core deposit intangibles and certain other non-qualifying intangible assets and the non-qualifying portion of the allowance for loan losses.

**TIER 1 CAPITAL:** The sum of common shareholders' equity (excluding net unrealized gains or losses on available for sale securities, except for a portion of net unrealized gains/losses on marketable equity securities) less other non-qualifying intangible assets.

**TIER 1 RISK-WEIGHTED CAPITAL RATIO:** The ratio of Tier 1 capital to net risk-weighted assets.

**TOTAL CAPITAL:** The sum of Tier 1 capital plus the qualifying portion of the allowance for loan losses.

**TOTAL RISK-WEIGHTED CAPITAL RATIO:** The ratio of total capital to net risk-weighted assets.

**COMPREHENSIVE INCOME:** The change in equity of a business enterprise during a period from transactions and other events except from changes resulting from investments by or distributions to owners.

**CORE DEPOSIT INTANGIBLE:** The excess of the purchase price over the fair value of the tangible net assets acquired in a purchase transaction that represents the estimated value of the deposit base.

**DERIVATIVES:** Interest-rate or currency swaps, futures, forwards, option contracts, interest-rate caps and floors or other off-balance sheet financial instruments used for asset/liability management or trading purposes. These instruments derive their values or contractually determined cash flows from the price of an underlying asset or liability, reference rate, index or other security.

**DILUTED EARNINGS PER COMMON SHARE:** Net income divided by the weighted average number of common shares outstanding during the period, plus common-equivalent shares (such as stock options) and common shares issuable upon assumed conversion of any outstanding convertible preferred stock.

**EVA:** Economic Value Added. A measure of financial performance to maximize long-term growth and profitability.

**FORECLOSED PROPERTIES:** Real estate acquired in foreclosure or comparable proceedings under which possession of the collateral has been taken.

**INTEREST-EARNING ASSETS:** The sum of loans, securities and short-term investments.

**INTEREST-BEARING LIABILITIES:** The sum of interest-bearing deposits, Federal Home Loan Bank advances, securities sold under agreements to repurchase and other borrowings.

**INTEREST-RATE SPREAD:** The difference between the average yields earned on interest-earning assets and the average rates paid on interest-bearing liabilities.

**NET INTEREST INCOME:** The difference between interest and dividends on earning assets and interest paid on interest-bearing liabilities, adjusted for the effect of off-balance-sheet derivative financial instruments utilized to hedge interest rate risk.

NET INTEREST MARGIN: Net interest income as a percentage of average interest-earning assets.

NONACCRUAL ASSETS: The sum of nonaccrual loans plus foreclosed properties.

NONACCRUAL LOANS: The sum of loans on nonaccrual status for purposes of interest income recognition.

RESERVE COVERAGE: Allowance for loan losses divided by nonaccrual loans.

RETURN ON AVERAGE EQUITY: Net income as a percentage of average shareholders' equity.

MANAGEMENT'S DISCUSSION & ANALYSIS OF FINANCIAL CONDITION & RESULTS OF OPERATIONS (MD&A)

INTRODUCTION

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Webster Financial Corporation ("Webster" or the "Corporation"), through its subsidiaries, Webster Bank (the "Bank") and Damman Insurance Associates ("Damman"), delivers financial services to individuals, families and businesses throughout Connecticut. Webster emphasizes five business lines - consumer banking, business banking, mortgage lending, trust and investment services, and insurance services, each supported by centralized administration and operations. Webster has grown significantly in recent years, primarily through a series of acquisitions which have expanded and strengthened its franchise.

Assets at December 31, 1998 were \$9.0 billion compared to \$9.1 billion a year earlier. Net loans receivable amounted to \$5.0 billion at December 31, 1998 and 1997. Deposits were \$5.7 billion at December 31, 1998 and 1997.

BUSINESS COMBINATIONS PENDING AT DECEMBER 31, 1998

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THE ACCESS ACQUISITION

Effective January 1, 1999, Webster purchased Access National Mortgage, Inc. ("Access"). Access was founded in 1996 as a privately held Internet-based mortgage lender located in Wilmington, Massachusetts. Access will initially continue to sell all originated mortgage loans. This acquisition was accounted for as a purchase.

THE VILLAGE ACQUISITION

On November 11, 1998, Webster announced a definitive agreement to acquire Village Bancorp, Inc. ("Village"), the holding company for Village Bank & Trust Company for \$23.50 per share in a tax-free, stock-for-stock exchange. At the time of the original announcement, Village, based in Ridgefield, Connecticut, had approximately \$230 million in total assets, \$152 million in loans and \$215 million in deposits at six branches. Webster expects to consummate the acquisition in the second quarter of 1999 and expects to account for this transaction as a purchase.

THE MARITIME ACQUISITION

On November 4, 1998, Webster announced a definitive agreement to acquire Maritime Bank & Trust Company ("Maritime") for \$26.67 per share in a tax-free, stock-for-stock exchange. At the time of the original announcement, Maritime, based in Essex, Connecticut, had approximately \$100 million in total assets and \$90 million in deposits at three branches. Webster expects to consummate the acquisition in the second quarter of 1999 and expects to account for this transaction as a purchase.

BUSINESS COMBINATIONS

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THE DAMMAN ACQUISITION

On June 1, 1998, Webster completed its acquisition of Damman. Damman is a full service insurance agency, providing property-casualty, life and group coverage to commercial and individual customers and is headquartered in Westport with an additional office in Wallingford, Connecticut. Under the terms of the merger agreement, Webster issued 274,609 shares of common stock and recorded goodwill of \$10 million. The transaction was accounted for as a purchase and therefore results are reported only for the periods subsequent to the acquisition.

THE EAGLE ACQUISITION

On April 15, 1998, Webster acquired Eagle Financial Corporation ("Eagle") and its subsidiary, Eagle Bank, a \$2.1 billion savings bank with headquarters in Bristol, Connecticut. In connection with the merger with Eagle, Webster issued 10,615,156 shares of its common stock for all the outstanding shares of Eagle common stock. Under the terms of the agreement, each outstanding share of Eagle common stock was converted into 1.68 shares of Webster common stock. This

acquisition was accounted for as a pooling of interests, and as such, the Consolidated Financial Statements include Eagle's financial data as if Eagle had been combined at the beginning of the earliest period presented. Prior to the acquisition, Eagle's fiscal year ended on September 30. In recording the pooling of interests business combination, Eagle's financial statements as of and for the twelve months ended September 30, 1997, were combined with Webster's financial statements as of and for the twelve months ended December 31, 1997. See Note 2 to the Consolidated Financial Statements.

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#### THE SACHEM ACQUISITION

On August 1, 1997, Webster acquired Sachem Trust National Association ("Sachem Trust"), a trust company headquartered in Guilford, Connecticut with \$300 million of assets under management, in a tax-free stock-for-stock exchange. This acquisition was accounted for as a purchase and therefore results are reported only for the periods subsequent to the acquisition.

#### THE PEOPLE'S ACQUISITION

On July 31, 1997, Webster acquired People's Savings Financial Corporation ("People's") and its subsidiary, People's Savings Bank & Trust, based in New Britain, Connecticut, which had \$482 million of assets. In connection with the merger with People's, Webster issued 3,151,992 shares of its common stock for all the outstanding shares of People's common stock. Under the terms of the merger agreement each outstanding share of People's common stock was converted into .85 shares of Webster common stock. This acquisition was accounted for as a pooling of interests, and as such, the Consolidated Financial Statements include People's financial data as if People's had been combined at the beginning of the earliest period presented.

#### THE MIDCONN ACQUISITION

On May 31, 1997, Webster acquired MidConn Bank ("MidConn") as a result of its acquisition of Eagle. In connection with the merger, Webster effectively issued 2,869,440 shares of its common stock for all the outstanding shares of MidConn common stock after adjusting for the conversion factor related to the Eagle Acquisition and common stock split of 1998. The acquisition was accounted for as a pooling of interests, and as such, the Consolidated Financial Statements include MidConn's financial data as if MidConn had been combined at the beginning of the earliest period presented.

#### THE DERBY ACQUISITION

On January 31, 1997, Webster acquired DS Bancor, Inc. ("Derby") and its subsidiary, Derby Savings Bank, based in Derby, Connecticut which had \$1.2 billion of assets. In connection with the merger with Derby, Webster issued 7,002,740 shares of its common stock for all the outstanding shares of Derby common stock. Under the terms of the merger agreement, each outstanding share of Derby common stock was converted into 1.14158 shares of Webster common stock. This acquisition was accounted for as a pooling of interests, and as such, the Consolidated Financial Statements include Derby's financial data as if Derby had been combined at the beginning of the earliest period presented.

#### THE SHAWMUT TRANSACTION

During the first quarter of 1996, Webster acquired 25 branches in the Greater Hartford market from Shawmut Bank Connecticut, National Association (the "Shawmut Transaction"), as part of a divestiture in connection with the merger of Shawmut and Fleet Bank. In the branch purchase, Webster acquired approximately \$1.1 billion in deposits and \$622 million in loans. As a result of this transaction, Webster recorded \$64.1 million as a core deposit intangible asset. In connection with the Shawmut Transaction, Webster raised net proceeds of \$32.1 million through the sale of 2,499,200 shares of its common stock in an underwritten public offering in December 1995. The Shawmut Transaction was accounted for as a purchase, therefore operating results are reported only for the periods subsequent to the consummation of the Shawmut Transaction.

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#### ASSET QUALITY

##### NONACCRUAL ASSETS

Webster devotes significant attention to maintaining high asset quality through conservative underwriting standards, active servicing of loans, aggressively managing nonaccrual assets and maintaining adequate reserve coverage on nonaccrual assets. The aggregate amount of nonaccrual assets decreased to \$28.9 million at December 31, 1998 from \$54.1 million at December 31, 1997 and declined as a percentage of total assets to .32% at December 31, 1998 from .59% at December 31, 1997. Nonaccrual loans decreased \$16.8 million in 1998 and foreclosed properties decreased \$8.4 million due primarily to the bulk sale of \$26.3 million of nonaccrual residential assets and write-downs and sales of foreclosed properties. The allowance for loan losses at December 31, 1998 was \$55.1 million and represented 217% of nonaccrual loans. Total allowances for nonaccrual assets of \$55.3 million represented 191% of nonaccrual assets. The

following table details nonaccrual assets for the last five years.

| (In thousands)                             | December 31,     |                  |                  |                  |                  |
|--|------------------|------------------|------------------|------------------|------------------|
|  | 1998             | 1997             | 1996             | 1995             | 1994             |
| <b>Nonaccrual Assets:</b>                  |                  |                  |                  |                  |                  |
| Loans accounted for on a nonaccrual basis: |                  |                  |                  |                  |                  |
| Residential real estate                    | \$ 9,040         | \$ 26,640        | \$ 33,901        | \$ 39,495        | \$ 37,257        |
| Commercial                                 | 14,703           | 12,229           | 15,004           | 21,583           | 22,431           |
| Consumer                                   | 1,636            | 3,274            | 4,571            | 4,785            | 4,094            |
| Foreclosed Properties:                     |                  |                  |                  |                  |                  |
| Residential and Consumer                   | 1,153            | 7,711            | 9,191            | 12,171           | 17,353           |
| Commercial                                 | 2,373            | 4,232            | 9,407            | 15,000           | 25,635           |
| <b>Total</b>                               | <b>\$ 28,905</b> | <b>\$ 54,086</b> | <b>\$ 72,074</b> | <b>\$ 93,034</b> | <b>\$106,770</b> |

A summary of the activity in the allowance for loan losses for the last five years follows:

| (Dollars in thousands)                                    | For the Years Ended December 31, |           |           |           |           |
|---|----------------------------------|-----------|-----------|-----------|-----------|
|   | 1998                             | 1997      | 1996      | 1995      | 1994      |
| Balance at beginning of period                            | \$ 59,518                        | \$ 53,692 | \$ 59,892 | \$ 65,671 | \$ 60,513 |
| Charge-offs:  |                                  |           |           |           |           |
| Residential real estate                                   | (11,939)                         | (15,309)  | (17,645)  | (11,914)  | (15,989)  |
| Consumer  | (3,383)                          | (4,175)   | (3,944)   | (1,260)   | (1,528)   |
| Commercial  | (1,742)                          | (5,310)   | (7,616)   | (5,786)   | (5,164)   |
|   | (17,064)                         | (24,794)  | (29,205)  | (18,960)  | (22,681)  |
| Recoveries:   |                                  |           |           |           |           |
| Residential real estate                                   | 834                              | 4,008     | 761       | 964       | 546       |
| Consumer  | 239                              | 491       | 335       | 1,033     | 1,827     |
| Commercial  | 2,159                            | 1,308     | 1,984     | 1,320     | 1,045     |
| Net charge-offs   | (13,832)                         | (18,987)  | (26,125)  | (15,643)  | (19,263)  |
| Allowances for purchase transactions                      | --                               | --        | 6,871     | --        | 17,647    |
| Reclassification of Allowance for Segregated Asset Losses | 2,623                            | --        | --        | --        | --        |
| Provisions charged to operations                          | 6,800                            | 24,813    | 13,054    | 9,864     | 6,774     |
| Balance at end of period                                  | \$ 55,109                        | \$ 59,518 | \$ 53,692 | \$ 59,892 | \$ 65,671 |
| Ratio of net charge-offs to average loans outstanding     | 0.3%                             | 0.4%      | 0.6%      | 0.4%      | 0.5%      |

Net charge-offs decreased \$5.2 million to \$13.8 million in 1998 due primarily to decreases in residential nonaccrual loans. Included in the 1998 and 1997 charge-offs were writedowns of \$8.6 million and \$5.8 million, respectively, related to the bulk sales of \$26.3 million and \$17.7 million, respectively, of primarily nonaccrual and delinquent loans. Included in the 1996 loan charge-offs were write-downs of \$6.3 million related to a bulk sale of \$18.0 million of nonaccrual residential loans and foreclosed properties. The 1998 provisions charged to operations include \$1.5 million specifically related to the acquisition of Eagle. The 1997 provisions charged to operations include \$9.9 million specifically related to the Derby, MidConn and People's acquisitions and \$3.4 million related to the sale of nonaccrual and delinquent loans. See Note 12 to the Consolidated Financial Statements for a summary of activity in the allowance for losses on foreclosed properties. Management believes that the allowance for loan losses at December 31, 1998 is adequate to cover expected losses in the portfolio.

#### LIQUIDITY AND CAPITAL RESOURCES

The Bank is required to maintain minimum levels of liquid assets as defined by regulations adopted by the Office of Thrift Supervision ("OTS"). This requirement, which may be varied by the OTS, is based upon a percentage of net withdrawable deposits and short-term borrowings. The required liquidity ratio as revised by the OTS is currently 4.00% and the Bank's liquidity ratio at December 31, 1998 exceeded the requirement. Webster Bank is also required by regulation to maintain sufficient liquidity to ensure safe and sound operations. Adequate liquidity as assessed by the OTS may vary from institution to institution depending on such factors as the institution's overall asset/liability structure, market conditions, competition and the requirements of the institution's deposit and loan customers. The OTS considers both an

institution's adherence to the liquidity ratio requirement, as well as safety and soundness issues, in assessing whether an institution has sufficient liquidity.

The primary sources of liquidity for Webster are net cash flows provided from operating, investing and financing activities. Net cash flows from operating activities primarily include net income, the sale of loans originated for sale, trading account net changes, net changes in other assets and liabilities and adjustments for noncash items such as depreciation, intangibles amortization, investment securities net amortization and accretion and the provisions for loan losses and foreclosed properties. Net cash flows from investing activities primarily include the purchase, sale, maturity and paydowns of investment securities and mortgage-backed securities that are classified as available for sale or held to maturity and the net change in loans and interest-bearing deposits. Net cash flows from financing activities primarily include proceeds and repayments related to Federal Home Loan Bank ("FHL Bank") and other borrowings, the net change in deposits, the issuance of debt securities and changes in stockholders' equity generally related to stock issuances, repurchases and dividend payments.

While scheduled loan amortization, maturing securities, short-term investments and securities paydowns generally are predictable sources of funds, loan and mortgage-backed securities prepayments are greatly influenced by general interest rates, economic conditions and competition. One of the inherent risks of investing in loans and mortgage-backed securities is the ability of such instruments to incur prepayments of principal prior to maturity at rates different than those estimated at the time of purchase. This generally occurs because of changes in market interest rates. The market values of fixed-rate loans and mortgage-backed securities are sensitive to fluctuations in market interest rates, declining in value as interest rates rise. If interest rates decrease, the market value of fixed-rate loans and mortgage-backed securities generally will tend to increase with the level of prepayments also normally increasing. Lower yields on such loans and mortgage-backed securities may be offset by a lower cost of funds. Material changes in the level of nonaccrual assets held also affects liquidity. The utilization of particular sources of funds depends on comparative costs and availability. The Bank has, from time to time, chosen not to pay rates on deposits as high as certain competitors, and when necessary, supplements deposits with various borrowings. The Bank manages the prices of its deposits to maintain a stable, cost-effective deposit base as a source of liquidity.

The Bank had additional borrowing capacity from the FHL Bank of \$700 million at December 31, 1998. At that date, the Bank had FHL Bank advances outstanding of \$1.8 billion compared to \$1.5 billion at December 31, 1997. See Note 8 to the Consolidated Financial Statements.

Webster's main sources of liquidity at the holding company level are dividends from the Bank, investment income and net proceeds from capital offerings and borrowings, while the main outflows are purchases of available for sale securities, the payment of dividends to preferred and common stockholders, repurchases of Webster's common stock, and the payment of interest to holders of Webster's senior notes and capital securities. There are certain restrictions on the payment of dividends by the Bank to Webster. See Note 14 to the Consolidated Financial Statements. Webster also maintains \$80 million in revolving lines of credit with correspondent banks. The sale of \$100 million and \$50 million of Webster's Capital Trust I Capital Securities and Webster's Capital Trust II Capital Securities, respectively, were completed further increasing Webster's capital resources. The Capital Trust Securities are further discussed in Note 19 to the Consolidated Financial Statements.

During 1998, Webster repurchased a total of 1,396,551 shares of its common stock under three announced repurchase programs. The 1998 repurchases included 274,609 shares related to the Damman acquisition and 305,215 shares repurchased in connection with the settlement of warrants previously issued to Fleet related to the Shawmut Transaction. During 1997, Webster repurchased 260,466 shares of its common stock of which 170,666 was related to the acquisition of Sachem Trust and 89,800 was to complete repurchases under a repurchase plan announced in November of 1996.

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Applicable OTS regulations require the Bank, as a federal savings bank, to satisfy certain minimum capital requirements, including a leverage capital requirement and risk-based capital requirements. As an OTS regulated savings institution, the Bank is also subject to a minimum tangible capital requirement. At December 31, 1998, the Bank was in full compliance with all applicable capital requirements. See Note 14 to the Consolidated Financial Statements.

#### ASSET/LIABILITY MANAGEMENT AND MARKET RISK

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Interest-rate risk is the sensitivity of the market value of assets and liabilities to changes in interest rates over short-term and long-term time horizons. The market values of certain financial assets and liabilities of Webster are sensitive to fluctuations in market interest rates. Changes in

interest rates can affect the amount of loans originated by the Bank, as well as the value of its loans and other interest-earning assets and interest-bearing liabilities. Also, increases in interest rates may cause depositors to shift funds from accounts that have a comparatively lower cost such as regular savings accounts to accounts with a higher cost such as certificates of deposit. If the cost of interest-bearing liabilities increases at a rate that is greater than the increase in yields on interest-earning assets, the interest-rate spread would be negatively affected. Changes in Webster's asset and liability mix also affects interest-rate spread. Webster is unable to predict future fluctuations in interest rates.

The primary goals of interest-rate risk management are to control risk within limits approved by the Board of Directors and more narrow guidelines established by the Asset/Liability Committee while managing interest-rate risk to maximize net interest income and net market value over time in changing interest-rate environments. To this end, Webster's strategies for controlling interest-rate risk are responsive to changes in the interest-rate environment and market demands for particular types of deposit and loan products. Management measures interest-rate risk using simulation analyses with particular emphasis on measuring changes in the market value of portfolio equity and changes in net interest income in different interest-rate environments. Market value is measured as the net present value of future cash flows. The simulation analyses incorporate assumptions about balance sheet changes such as asset and liability growth, loan and deposit pricing and changes due to the mix and maturity of such assets and liabilities. The key assumptions relate to the behavior of interest rates and spreads, the fluctuations in product balances, and prepayment and decay rates on loans and deposits. From such simulations, interest-rate risk is quantified and appropriate strategies are formulated. The overall interest-rate risk position is reviewed on an ongoing basis by the Asset/Liability Committee, which includes Executive Management and has representation by members of each major line of business. Strategies employed during 1998 to improve the interest-rate sensitive position included, (i) promotion of adjustable-rate mortgage loans, particularly adjustable rate mortgage loans which have lower prepayment speeds than one-year adjustable rate mortgage loans, (ii) promotion of prepayment protected residential mortgage loans, (iii) emphasis on the origination of variable-rate home equity credit lines and commercial loans, (iv) emphasis on the purchase of short duration mortgage-backed securities, (v) the purchase of prepayment protected mortgage-backed securities, and (vi) emphasis on deposits and borrowed funds that meet asset/liability management objectives.

Webster also uses as part of its asset/liability management strategy various interest-rate contracts including short futures positions, interest-rate swaps and interest-rate caps and floors. Webster utilized interest-rate financial instruments to hedge mismatches in interest-rate maturities to reduce exposure to movements in interest rates. These interest-rate financial instruments involve, to varying degrees, credit risk and market risk. Credit risk is the possibility that a loss may occur if a counterparty to a transaction fails to perform according to the terms of the contract. Market risk is the effect of a change in interest rates or currency rates on the value of the financial instruments. The notional amount of interest-rate financial instruments is the amount upon which interest and other payments under the contract are based. For interest-rate financial instruments, the notional amount is not exchanged and therefore, the notional amounts should not be taken as a measure of credit or market risk. See Notes 3 and 10 to the Consolidated Financial Statements.

Webster holds short futures positions, long options positions and interest-rate contracts to minimize the price volatility of certain adjustable-rate assets held as Trading Securities. Changes in the market value of short futures positions and options are recognized as a gain or loss in the Consolidated Statements of Income in the period for which the change occurred.

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The following table summarizes the estimated market value of Webster's interest-sensitive assets and interest-sensitive liabilities at December 31, 1998 and 1997, and the projected change to market values if interest rates instantaneously increase or decrease by 100 basis points.

| (In thousands)                 | Book Value | Market Value | Estimated Market Value Impact -100 BP | +100 BP    |
|--------------------------------|------------|--------------|---------------------------------------|------------|
| -----                          |            |              |                                       |            |
| 1998                           |            |              |                                       |            |
| -----                          |            |              |                                       |            |
| Interest-Sensitive Assets:     |            |              |                                       |            |
| Trading                        | \$ 91,114  | \$ 91,114    | \$ (84)                               | \$ (1,236) |
| Non-Trading                    | 8,187,091  | 8,334,598    | 137,345                               | (177,909)  |
| Interest-Sensitive Liabilities | 8,164,754  | 8,315,981    | (131,580)                             | 126,715    |
| 1997                           |            |              |                                       |            |
| -----                          |            |              |                                       |            |
| Interest-Sensitive Assets:     |            |              |                                       |            |
| Trading                        | \$ 84,749  | \$ 84,749    | \$ (438)                              | \$ (399)   |
| Non-Trading                    | 8,398,573  | 8,485,329    | 105,605                               | (159,488)  |

Source: WEBSTER FINANCIAL CO, 10-K, April 01, 1999

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The tables above exclude interest-earning assets that are not directly impacted by changes in interest rates. These assets include equity securities of \$214.4 million at December 31, 1998 and \$224.0 million at December 31, 1997 (See Note 3 to Consolidated Financial Statements) and nonaccrual loans of \$25.4 million at December 31, 1998 and \$42.1 million at December 31, 1997 (See "Asset Quality" within the MD&A). Values for mortgage servicing rights have been included in the tables above as movements in interest rates affect the valuation of the servicing rights. Equity securities and nonaccrual assets not included in the above tables are however, subject to fluctuations in market value based on other risks.

Interest-sensitive assets, net of interest-sensitive liabilities, when impacted by a minus 100 basis point rate change, results in a favorable \$5.7 million change in net market values for 1998 compared to a \$59.2 million favorable net market value change in 1997. A plus 100 basis point rate change results in a unfavorable \$52.4 million change in net market values for 1998 compared to a \$113.0 million unfavorable net market value change in 1997.

Based on Webster's asset/liability mix at December 31, 1998, management's sensitivity analysis of the effects of changing interest rates estimates that an instantaneous 100 basis point increase in interest rates would decrease net interest income over the next twelve months by an estimated 2.6% compared to an estimated 3.2% decrease at December 31, 1997. A instantaneous 100 basis point decline in interest rates would decrease net interest income over the next twelve months by less than 2.0% compared to less than 1.0% at December 31, 1997. The estimated market values in the preceding tables are subject to factors that could cause actual results to differ from such projections and estimates. Management believes that Webster's interest-rate risk position at December 31, 1998, represents a reasonable level of risk.

9

COMPARISON OF 1998 AND 1997 YEARS

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GENERAL. For 1998, Webster reported net income of \$70.5 million, or \$1.83 per share on a diluted basis. Included in the 1998 results are acquisition related expenses of \$17.4 million and provisions for loan losses of \$1.5 million specifically related to the Eagle acquisition. Also, included in the 1998 results is a non-recurring net tax expense of \$3.2 million. Excluding the effect of acquisition related expenses and provisions for loan losses and non-recurring net tax expense, net income for the 1998 year would have been \$86.9 million or \$2.25 per diluted share. Net income for 1997 amounted to \$41.1 million, or \$1.07 per share on a diluted basis. Included in the 1997 results are acquisition related expenses of \$29.8 million and provisions for loan losses of \$9.9 million specifically related to the Derby, MidConn and People's acquisitions. Excluding the effect of acquisition related expenses and provisions for loan losses, net income for the 1997 year would have been \$64.5 million or \$1.68 per diluted share.

NET INTEREST INCOME. Net interest income before provision for loan losses decreased \$5.7 million in 1998 to \$245.4 million from \$251.1 million in 1997. The decrease is primarily attributable to a reduction of the yield on interest-earning assets mainly related to a lower return on investment securities. The cost of interest-bearing liabilities was higher in 1998 due primarily to a higher volume of borrowings. Interest-rate spread for the 1998 year decreased to 2.64% compared to 3.00% in 1997 due primarily to a higher level of average interest-earning assets that yielded a return that was approximately twenty-eight basis points lower than realized in 1997. The average balance for investment securities was \$3.9 billion with a yield of 6.17% for the 1998 year compared to \$2.8 billion with a yield of 6.62% for 1997.

INTEREST INCOME. Total interest income for 1998 amounted to \$622.5 million, an increase of \$43.6 million, or 7.5% compared to \$578.9 million in 1997. The higher interest income was due primarily to an increase in the average volume of securities partially offset by decreases in net loans and interest-bearing deposits.

INTEREST EXPENSE. Interest expense for 1998 totaled \$377.0 million, an increase of \$49.2 million compared to \$327.8 million in 1997. The higher interest expense was due primarily to an increase in the average volume of borrowings in 1998 compared to 1997.

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The following table shows the major categories of average assets and average liabilities together with their respective interest income or expense and the rates earned or paid by Webster.

| (Dollars in thousands)                       | YEARS ENDED DECEMBER 31, |               |               |                 |               |               |                 |               |               |
|--|--------------------------|---------------|---------------|-----------------|---------------|---------------|-----------------|---------------|---------------|
|  | 1998                     |               |               | 1997            |               |               | 1996            |               |               |
|  | Average Balance          | Interest      | Average Yield | Average Balance | Interest      | Average Yield | Average Balance | Interest      | Average Yield |
| Loans, net (a)                               | \$4,883,585              | \$382,906 (b) | 7.84%         | \$4,949,366     | \$386,416 (b) | 7.81%         | \$4,706,292     | \$367,003 (b) | 7.80%         |
| Securities and Interest-Bearing Deposits     | 3,904,203                | 239,547       | 6.14 (c)      | 2,920,303       | 192,438       | 6.59 (c)      | 2,148,770       | 140,023       | 6.52 (c)      |
| Total Interest-Earning Assets                | 8,787,788                | 622,453       | 7.07          | 7,869,669       | 578,854       | 7.35          | 6,855,062       | 507,026       | 7.40          |
| Other Assets                                 | 499,692                  |               |               | 372,883         |               |               | 357,571         |               |               |
| Total Assets                                 | \$9,287,480              |               |               | \$8,242,552     |               |               | \$7,212,633     |               |               |
| Savings and Escrow                           | \$1,245,658              | \$ 31,046     | 2.49%         | \$1,238,203     | \$ 29,615     | 2.39%         | \$1,222,830     | \$26,975      | 2.21%         |
| Money Market Savings, NOW and DDA            | 1,124,502                | 12,807        | 1.14          | 1,100,750       | 14,572        | 1.32          | 1,175,046       | 20,245        | 1.72          |
| Time Deposits                                | 3,367,975                | 177,435       | 5.27          | 3,398,843       | 179,292       | 5.28          | 3,343,197       | 182,003       | 5.44          |
| FHL Bank Advances                            | 1,654,533                | 94,825        | 5.73          | 1,171,612       | 67,904        | 5.80          | 685,268         | 40,808        | 5.96          |
| Repurchase Agreements and Other Borrowings   | 1,017,470                | 57,245        | 5.63          | 593,029         | 32,761        | 5.52          | 197,083         | 11,217        | 5.69          |
| Senior Notes                                 | 40,000                   | 3,660         | 9.15          | 40,000          | 3,660         | 9.15          | 40,000          | 3,660         | 9.15          |
| Total Interest-Bearing Liabilities           | 8,450,138                | 377,018       | 4.43          | 7,542,437       | 327,804       | 4.35          | 6,663,424       | 284,908       | 4.28          |
| Other Liabilities                            | 301,721                  |               |               | 212,953         |               |               | 72,087          |               |               |
| Shareholders' Equity                         | 535,621                  |               |               | 487,162         |               |               | 477,122         |               |               |
| Net Interest Income and Interest-Rate Spread |                          | \$245,435     | 2.64%         |                 | \$251,050     | 3.00%         |                 | \$222,118     | 3.12%         |
| Total Liabilities and Shareholders' Equity   | \$9,287,480              |               |               | \$8,242,552     |               |               | \$7,212,633     |               |               |
| Net Interest Margin                          |                          |               | 2.81%         |                 |               | 3.19%         |                 |               | 3.24%         |

(a) Interest on nonaccrual loans has been included only to the extent reflected in the Consolidated Statements of Income. Nonaccrual loans, however, are included in the average balances outstanding.

(b) Includes amortization of net deferred loan costs and premiums (net of discounts) of: \$ 1.7 million, \$3.9 million and \$939,000 in 1998, 1997 and 1996, respectively.

(c) Yields are adjusted to a fully tax equivalent basis.

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Net interest income also can be analyzed in terms of the impact of changing rates and changing volumes. The following table describes the extent to which changes in interest rates and changes in the volume of interest-earning assets and interest-bearing liabilities have affected Webster's interest income and interest expense during the periods indicated. Information is provided in each category with respect to (i) changes attributable to changes in volume (changes in volume multiplied by prior rate), (ii) changes attributable to changes in rates (changes in rates multiplied by prior volume) and (iii) the net change. The change attributable to the combined impact of volume and rate has been allocated proportionately to the change due to volume and the change due to rate.

| (In thousands)                       | Years Ended December 31,<br>1998 v. 1997 |                            |            | Years Ended December 31,<br>1997 v. 1996 |                            |           |
|--------------------------------------|--|----------------------------|------------|--|----------------------------|-----------|
|                                      | Rate                                     | Increase (Decrease) Due to |            | Rate                                     | Increase (Decrease) Due to |           |
|                                      |  | Volume                     | Total      |  | Volume                     | Total     |
| Interest on interest-earning assets: |  |                            |            |  |                            |           |
| Loans                                | \$ 1,658                                 | \$ (5,168)                 | \$ (3,510) | \$ 436                                   | \$ 18,977                  | \$ 19,413 |
| Securities                           | (12,111)                                 | 59,220                     | 47,109     | 1,591                                    | 50,824                     | 52,415    |
| Total                                | (10,453)                                 | 54,052                     | 43,599     | 2,027                                    | 69,801                     | 71,828    |

| Interest on interest-bearing liabilities: |            |          |            |          |          |          |
|---|------------|----------|------------|----------|----------|----------|
| Deposits                                  | (2,204)    | 13       | (2,191)    | (7,884)  | 2,140    | (5,744)  |
| FHL Bank advances and other borrowings    | (719)      | 52,124   | 51,405     | (2,259)  | 50,899   | 48,640   |
| Total                                     | (2,923)    | 52,137   | 49,214     | (10,143) | 53,039   | 42,896   |
| Net change in net interest income         | \$ (7,530) | \$ 1,915 | \$ (5,615) | \$12,170 | \$16,762 | \$28,932 |

PROVISION FOR LOAN LOSSES. The provision for loan losses for 1998 was \$6.8 million compared to \$24.8 million in 1997. The decrease for 1998 is attributable to approximately \$8.4 million less in provisions related to acquisitions and an overall reduction in nonaccrual loans. The provision for loan losses for 1997 included additional provisions of \$9.9 million related to the acquisitions of Derby, MidConn and People's. The allowance for losses on loans totaled \$55.1 million and represented 217% of nonaccrual loans at December 31, 1998 versus \$59.5 million or 141% of nonaccrual loans at December 31, 1997.

NONINTEREST INCOME. Noninterest income for 1998 totaled \$74.2 million, compared to \$42.3 million in 1997. Fees and service charges were \$43.2 million in 1998, an increase of \$11.2 million, or 35% from 1997 due primarily to an increase in the customer base and fees generated as a result of the Damman and Sachem Trust acquisitions. Gains on the sale of loans and mortgage loan servicing rights increased to \$3.3 million in 1998 compared to \$793,000 in 1997, due primarily to the sale of the credit card portfolio. Gains on the sale of securities amounted to \$15.4 million in 1998 compared to \$3.1 million in 1997. Other noninterest income was \$12.3 million, an increase of \$5.6 million from \$6.7 million in 1997 due primarily to the implementation of a life insurance program.

NONINTEREST EXPENSES. Noninterest expenses for 1998 were \$197.8 million compared to \$201.7 million in 1997. Included in the 1998 total are acquisition related expenses totaling \$17.4 million for the Eagle acquisition. The 1997 results also include acquisition related expenses totaling \$29.8 million which include: \$19.9 million related to the Derby acquisition, \$7.2 million related to the People's acquisition and \$2.7 million related to the MidConn acquisition. Excluding acquisition related expenses, noninterest expenses for 1998 increased \$8.5 million compared to 1997. Increases in salaries and benefits, furniture and equipment, intangible amortization, and capital securities expenses were partially offset by lower expenses for occupancy, federal deposit insurance, foreclosed property, marketing, and other expenses. Salaries and benefits expenses included a \$1.5 million reduction in expenses related to the consolidation of the Eagle pension and post-retirement benefits other than pension plans into Webster's plans.

INCOME TAXES. Income tax expense for 1998 increased to \$44.5 million from \$25.7 million in 1997. The increase in income tax expense is due primarily to a \$48.2 million increase in income before taxes and a \$3.2 million non-recurring net tax expense related primarily to the planned formation of a Connecticut Passive Investment Company, see "Tax Legislation".

COMPARISON OF 1997 AND 1996 YEARS

GENERAL. For 1997, Webster reported net income of \$41.1 million, or \$1.07 per share on a diluted basis. Included in the 1997 results are acquisition related expenses of \$29.8 million and provisions for loan losses of \$9.9 million specifically related to the Derby, People's and MidConn acquisitions. Excluding the effect of acquisition related expenses and additional provisions for loan losses, net income for the 1997 year would have been \$64.5 million or \$1.68 per diluted share. Net income for 1996 amounted to \$54.0 million, or \$1.36 per share on a diluted basis. Included in the 1996 results are expenses of \$10.1 million related to a special assessment associated with the recapitalization of the Savings Association Insurance Fund ("SAIF"), \$500,000 of acquisition related charges for the Shawmut Transaction and a \$15.9 million gain on the sale of deposits resulting from Eagle's sale of seven Danbury, CT region branch offices. Excluding the effects of these items, net income for the 1996 year would have been \$50.9 million or \$1.29 per diluted share. Results for the Shawmut Transaction are included in the accompanying Consolidated Financial Statements from the date of acquisition on February 16, 1996.

NET INTEREST INCOME. Net interest income before provision for loan losses increased \$28.9 million in 1997 to \$251.0 million from \$222.1 million in 1996. The increase is primarily attributable to an increased volume of average interest-earning assets and interest-bearing liabilities as a result of balance sheet growth. The balance sheet growth was due in part to the utilization of the proceeds of the Capital Trust I and II Capital Securities offerings in 1997, which supported increases in interest-earning assets and interest-bearing liabilities. See Note 19 to the Consolidated Financial Statements. The interest-rate spread for the 1997 year decreased to 3.00% compared to 3.12% in 1996 due primarily to the change in mix of interest-earning assets and interest-bearing liabilities. During 1997, the average balance of securities increased \$771.9 million and the average balance of borrowings increased \$882.3 million from the year earlier period.

INTEREST INCOME. Total interest income for 1997 amounted to \$578.9 million, an increase of \$71.8 million, or 14.2% compared to \$507.0 million in 1996. This improvement was due primarily to an increase in the average volume of loans and securities offset by a decrease in the average yield on all interest-earning assets to 7.35% in 1997 from 7.40% in 1996.

INTEREST EXPENSE. Interest expense for 1997 totaled \$327.8 million, an increase of \$42.9 million compared to \$284.9 million in 1996. The higher interest expense was due primarily to an increase in the average volume of borrowings and an increase in the average cost of funds on all interest-bearing liabilities to 4.35% in 1997 from 4.28% in 1996.

PROVISION FOR LOAN LOSSES. The provision for loan losses for 1997 was \$24.8 million compared to \$13.1 million in 1996. The increase for 1997 is attributable to \$9.9 million in provisions made at the time of the acquisitions of Derby, MidConn and People's and \$3.4 million related to the sale of nonaccrual and delinquent loans. The allowance for losses on loans totaled \$59.5 million and represented 141% of nonaccrual loans at December 31, 1997 versus \$53.7 million or 100% of nonaccrual loans at December 31, 1996.

NONINTEREST INCOME. Noninterest income for 1997 totaled \$42.3 million, compared to \$52.0 million in 1996. Included in the 1996 results is a \$15.9 million gain on the sale of deposits resulting from the sale of seven Danbury, CT region branch offices. Fees and service charges were \$32.0 million in 1997, an increase of \$5.9 million, or 22.8% from 1996 due primarily to an increase in the customer base. Gains on the sale of loans and mortgage loan servicing rights amounted to \$793,000 in 1997 compared to a loss of \$705,000 in 1996. Gains on the sale of securities amounted to \$3.1 million in 1997 compared to \$3.7 million in 1996. Other noninterest income was \$6.7 million for 1997 and \$7.1 million for 1996. Also included as a charge to noninterest income in the 1997 period was a loss on disposal of premises and equipment of \$915,000.

NONINTEREST EXPENSES. Noninterest expenses for 1997 were \$201.7 million compared to \$174.5 million in 1996. Included in the 1997 results are acquisition related expenses totaling \$29.8 million which include: \$19.9 million related to the Derby acquisition, \$7.2 million related to the People's acquisition and \$2.7 million related to the MidConn acquisition. Other components of the increase were higher occupancy, furniture and equipment, intangible amortization and Capital Securities expenses. Offsetting such increases were lower salaries and employee benefits due to decreases in pension and post-retirement benefits and decreased foreclosed property expenses and provisions due to fewer foreclosed properties. Included in the 1996 results are expenses of \$10.1 million related to a special assessment associated with the recapitalization of the SAIF and \$500,000 related to the Shawmut Transaction.

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INCOME TAXES. Income tax expense for 1997 decreased to \$25.7 million from \$32.6 million in 1996. The decrease in income tax expense is due primarily to lower pre-tax income and to lower state income tax rates.

#### IMPACT OF INFLATION AND CHANGING PRICES

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The financial statements and related data presented herein have been prepared in accordance with generally accepted accounting principles, which require the measurement of financial position and operating results in terms of historical dollars without considering changes in the relative purchasing power of money over time due to inflation.

Unlike most industrial companies, virtually all of the assets and liabilities of a banking institution are monetary in nature. As a result, interest rates have a more significant impact on a banking institution's performance than the effects of general levels of inflation. Interest rates do not necessarily move in the same direction or in the same magnitude as the price of goods and services.

#### RECENT FINANCIAL ACCOUNTING STANDARDS

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In June 1998, the Financial Accounting Standards Board ("FASB") issued SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities". This statement establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts (collectively referred to as derivatives), and for hedging activities. The accounting for changes in the fair value of a derivative depends on the intended use of the derivative and the resulting designation. Under this statement, an entity that elects to apply hedge accounting is required to establish at the inception of the hedge the method it will use for assessing the effectiveness of the hedging derivative and the measurement approach for determining the ineffective aspect of the hedge. Those methods must be consistent with the entity's approach to managing risk. SFAS No. 133 is effective for all fiscal quarters of fiscal years beginning after June 15, 1999. Initial application of this statement should be as of the beginning of an entity's fiscal quarter; on that date, hedging relationships must be designated anew and documented pursuant to the provisions of this statement. Early adoption is permitted, however, retroactive application is prohibited. Management is in the process of evaluating the impact of this statement on its financial position

and results of operations.

In February 1998, the FASB issued SFAS No. 132, "Employer's Disclosures about Pensions and Other Postretirement Benefits". This statement standardizes the disclosure requirements of Statements No. 87 and No. 106 to the extent practicable and recommends a parallel format for presenting information about pensions and other postretirement benefits. This statement addresses disclosure only and does not change any measurement or recognition provisions provided in previous statements. Webster implemented this statement for the year ended December 31, 1998. See Note 16.

#### TAX LEGISLATION

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Federal tax law changes were enacted in August 1996 to eliminate the "thrift bad debt" method of calculating bad debt deductions for tax years after 1995 and to impose a requirement to recapture into taxable income (over a six-year period) all bad debt reserves accumulated after 1987. Since Webster previously recorded a deferred tax liability with respect to these post 1987 reserves, its total income tax expense for financial reporting purposes will not be affected by the recapture requirement. The tax law changes also provide that taxes associated with the recapture of pre-1988 bad debt reserves would become payable under more limited circumstances than under prior law. Under the tax laws, as amended, events that would result in recapture of the pre-1988 bad debt reserves include stock and cash distributions to the holding company from the Bank in excess of specified amounts. Webster does not expect such reserves to be recaptured into taxable income.

The State of Connecticut enacted tax law changes in May 1998, allowing for the formation of a Passive Investment Company ("PIC") by financial institutions. This new legislation exempts Passive Investment Companies from state income taxation in Connecticut, and exempts from inclusion in Connecticut taxable income the dividends paid from a passive investment company to a related financial institution. Webster Bank qualifies as a financial institution under the new statute, and has taken steps to organize a PIC that will begin operations in the first quarter of 1999. The legislation is effective for tax years beginning on or after January 1, 1999. Webster's formation of a PIC is expected to reduce its Connecticut tax liability beginning in 1999 and, as a result, a deferred tax charge was taken in the fourth quarter of 1998.

#### YEAR 2000 READINESS DISCLOSURE STATEMENT

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The "Year 2000" issue refers to the potential impact of the failure of computer programs and equipment to give proper recognition of dates beyond December 31, 1999 and other issues related to the Year 2000 century date change. The Corporation has completed its assessment of Year 2000 issues and has determined that, if not addressed, the consequences of Year 2000 issues would have a material effect on business operations. The following discussion addresses the Corporation's Year 2000 preparedness and focuses on four categories of information: I. The Corporation's state of readiness, II. The costs to address the Corporation's Year 2000 issues, III. The risks of the Corporation's Year 2000 issues and IV. The Corporation's contingency plans.

##### I. THE CORPORATION'S STATE OF READINESS

In accordance with guidelines provided by the Federal Financial Institutions Examination Council ("FFIEC"), the Corporation developed a five phase Year 2000 plan. Plan phases are: Awareness, Assessment, Renovation, Validation, and Implementation. Descriptions of each phase, including excerpts of the FFIEC phase definitions, are as follows:

###### AWARENESS

FFIEC requires the Corporation to 1) define the Year 2000 problem as it relates to its particular circumstances and gain executive support for the resources necessary to perform compliance work, 2) establish a Year 2000 program team and 3) develop an overall strategy that encompasses in-house systems, service bureaus for systems that are outsourced, vendors, auditors, customers, and suppliers (including correspondents).

The Corporation has completed the Awareness phase. The Corporation formed a Year 2000 Task Force, headed by a senior technology officer. The Task Force developed and implemented a strategy to minimize the impact of Year 2000 technology problems. The Corporation's strategic plan incorporates the FFIEC recommended guidelines and includes regular reporting of progress to the Corporation's Board of Directors and executive management. In addition to addressing the Corporation's technology issues, the strategy includes a community awareness program. The Corporation has held seminars for the business community and sent an informational pamphlet to all retail customers. The Corporation has also placed information on its web site to address the Corporation's preparedness and related Year 2000 issues and will continue to do so throughout 1999.

###### ASSESSMENT

FFIEC requires the Corporation to assess the size and complexity of the

problem and detail the magnitude of the effort necessary to address Year 2000 issues. During this phase, the Corporation must identify all hardware, software, networks, automated teller machines, other various processing platforms, and customer and vendor dependencies affected by the Year 2000 date change. The assessment must go beyond information systems and include environmental systems that are dependent on embedded microchips, such as security systems, elevators, and vaults.

The Corporation has completed the Assessment phase. The assessment included inventorying all Information Technology (IT) and non-IT systems, including vaults, security, and environmental systems. Inventoried items were then prioritized by their impact on the Corporation's business. A determination was made as to whether failure to remediate for the Year 2000 date change would adversely impact customers, shareholders, or employees. Systems meeting this criteria were labeled mission critical. During this assessment, 25% of the Corporation's IT system applications and services were classified as mission critical, requiring testing and validation. Examination of non-IT systems indicated that no significant replacements are required for Year 2000 readiness. Security systems have already been upgraded, automated teller machines (ATM's) are being upgraded by each respective vendor or manufacturer and are anticipated to be Year 2000 ready by the end of the first quarter of 1999. Vaults do not have date related issues, and therefore no remediation is required.

#### RENOVATION

FFIEC requirements for this phase include code enhancements, hardware and software upgrades, system replacements, vendor certification, and other associated changes. Work should be prioritized based on information gathered during the assessment phase. For institutions relying on outside servicers or third-party software providers, ongoing discussions and monitoring of vendor progress is necessary.

The Corporation has significantly completed activities related to the Renovation phase. The majority of mission critical systems were Year 2000 ready by December 31, 1998. The remainder of systems, both mission critical and essential, are targeted for completion by the end of the second quarter of 1999. Most of the Corporation's systems are vendor supplied and are being remediated by the vendors. The vendor for the Corporation's primary system of records has provided the Corporation with a Year 2000 ready release which has been installed. This release has been validated by the Year 2000 Task Force for future date processing accuracy.

#### VALIDATION

This phase focuses on the actual testing of the project plan. FFIEC states that "testing is a multifaceted process that is critical to the Year 2000 project and inherent in each phase of the project management plan. This process includes testing of incremental changes to hardware and software components. In addition to testing upgraded components, connections with other systems must be verified, and all changes should be accepted by internal and external users".

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Vendor supplied updates, subject to regulatory review, are tested by the vendor prior to their release. The Corporation's focus is to perform validation and testing for Year 2000 readiness of the release on its systems. The Corporation has a team of Year 2000 Task Force members responsible for testing the primary systems of record and all mission critical server-based applications for Year 2000 readiness. The Corporation has created a Test Lab with all necessary hardware and software that simulates live production. Test scripts were developed for all mission critical applications. Primary functional transaction types such as: deposits, withdrawals, payments, maturities, interest postings, inquiries on deposit and loan accounts, and other typical business processes, were tested for key date validity and accuracy. Key dates include dates before, during, and after the century change and the century leap year. As of December 31, 1998, future date testing on mission critical systems has been successfully completed. The Corporation anticipates that this process will be substantially completed for other essential systems by June 30, 1999. Testing will continue as needed on newly acquired applications and new vendor upgrades.

#### IMPLEMENTATION

In accordance with FFIEC, "In this phase, systems should be certified as Year 2000 compliant and be accepted by the business users. For any system failing certification, the business effect must be assessed clearly and the organization's Year 2000 contingency plans should be implemented".

A significant number of the Corporation's mission critical applications are supplied by third party vendors. Remediation of the software is performed by the vendor, tested by the vendor, and then provided to the Corporation. The majority of the remediated, vendor supplied software has already been installed and is in production. The Corporation is continuing the process of validating the software for Year 2000 readiness on its systems. Validation of the majority of core functionality on mission critical applications was completed by December 31, 1998, with the remainder

targeted for completion by the end of the first quarter of 1999.

#### II. THE COSTS TO ADDRESS THE CORPORATION'S YEAR 2000 ISSUES

The Corporation began implementing a four year Year 2000 readiness project plan in mid 1996. Estimated total direct costs for Year 2000 remediation during this four year period are approximately \$1 million. Estimated outlays for Year 2000 remediation are included in the Information Technology department budget. Approximately \$560,000 of direct costs have been incurred to date. Included in these direct costs, are expenses related to the replacement or upgrade of hardware and software that amounted to approximately \$136,000 and expenses related to consulting services for Year 2000 project management and systems testing that amounted to approximately \$410,000. During the next 12 months, the Corporation anticipates Year 2000 readiness direct expenses to total approximately \$460,000. A significant portion of these future expenses will be attributed to consulting fees.

#### III. THE RISKS OF THE CORPORATION'S YEAR 2000 ISSUES

The Corporation is in the process of identifying and evaluating potential Year 2000 related scenarios that could result from 1) the Corporation's failure to identify, test, and validate all critical date dependent applications and embedded microchips that affect core business processes and 2) the failure of external forces, such as third party vendors, the Corporation's business customers, and utilities, to have properly remediated their systems.

Planning scenarios being addressed, include: excessive levels of cash withdrawals prior to and through the century date change, extended electrical power outage, extended telephone communication outage, extended ATM service outage, ACH and payroll deposit file transmission difficulties, and excessive negative media coverage that could exacerbate public fear.

The Corporation has implemented a plan, in accordance with FFIEC guidelines, to identify and evaluate potential Year 2000 risks to the Corporation's commercial loan customers. Customers borrowing more than \$250,000 have been contacted and were provided with a questionnaire. The questionnaire assists the Corporation in evaluating the customer's state of Year 2000 readiness and serves to raise customer awareness. At this time, all targeted customers have been contacted. The Corporation is in the process of evaluating the responses and will follow up with customers to monitor progress toward Year 2000 readiness. The Corporation has also implemented an enhanced small business loan program specific to Year 2000 expenditures.

The Corporation is unable to estimate lost revenue related to Year 2000 issues due to the uncertainties of the impact and effects of external forces and their potential extended disruptions.

#### IV. THE CORPORATION'S CONTINGENCY PLANS

The Corporation is proactively addressing each critical core business area in terms of developing contingency plans which cover alternate processing means should problems arise. In compliance with regulatory guidance, it is expected that all such plans will be developed and in place by the end of the first quarter, 1999. The Corporation will utilize the remainder of 1999 to refine the contingency plans and preplan actions to be taken before, during, and after the century date change. The contingency plans now under development address most likely scenarios related to a Year 2000 technological fault. Alternative solutions for business resumption and approaches to minimize the impact of each scenario are being formulated. Proposed approaches to address potential scenarios include: increasing cash reserves, designating regional offices as emergency branch locations with alternate

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power sources, identifying alternate communication methods, increasing customer and community awareness, and having staff available over the January 1, 2000 weekend and as needed.

#### FORWARD LOOKING STATEMENTS

This annual report contains forward-looking statements within the meaning of the Securities and Exchange Act of 1934, as amended. Actual results could differ materially from those management expectations, projections and estimates. Factors that could cause future results to vary from current management expectations include, but are not limited to, general economic conditions, legislative and regulatory changes, monetary and fiscal policies of the federal government, changes in tax policies, rates and regulations of federal, state and local tax authorities, changes in interest rates, deposits flows, the cost of funds, demand for loan products, demand for financial services, competition, changes in the quality or composition of Webster's loan and investment portfolios, changes in accounting principles, policies or guidelines, and other economic, competitive, governmental and technological factors affecting Webster's operations, markets, products services and prices. Such developments could have an adverse impact on Webster's financial position and results of operations.

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CONSOLIDATED STATEMENTS OF CONDITION

(Dollars in thousands, except share data)

|   | December 31,        |                    |
|---|---------------------|--------------------|
|   | 1998                | 1997               |
| <b>ASSETS</b>   |                     |                    |
| Cash and Due from Depository Institutions   | \$ 173,863          | \$ 151,322         |
| Interest-bearing Deposits   | 3,560               | 77,104             |
| Securities: (Note 3)  |                     |                    |
| Trading, at Fair Value  | 91,114              | 84,749             |
| Available for Sale, at Fair Value   | 2,969,822           | 3,092,287          |
| Held to Maturity, (Fair Value: \$404,365 in 1998; \$412,061 in 1997)                                      | 401,154             | 412,237            |
| Loans Receivable, Net (Note 4)  | 4,993,509           | 4,995,851          |
| Accrued Interest Receivable   | 55,012              | 52,658             |
| Premises and Equipment, Net (Note 5)  | 79,324              | 71,887             |
| Foreclosed Properties, Net (Note 12)  | 3,526               | 11,943             |
| Intangible Assets (Note 2)  | 78,380              | 78,493             |
| Cash Surrender Value of Life Insurance  | 141,059             | 12,750             |
| Prepaid Expenses and Other Assets (Note 6)  | 43,594              | 54,606             |
| <b>Total Assets</b>   | <b>\$9,033,917</b>  | <b>\$9,095,887</b> |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>   |                     |                    |
| Deposits (Note 7)   | \$ 5,651,273        | \$5,719,030        |
| Federal Home Loan Bank Advances (Note 8)  | 1,774,560           | 1,516,634          |
| Reverse Repurchase Agreements and Other Borrowings (Note 9)   | 738,921             | 1,032,963          |
| Advance Payments by Borrowers for Taxes and Insurance   | 32,293              | 30,570             |
| Accrued Expenses and Other Liabilities  | 82,414              | 84,851             |
| <b>Total Liabilities</b>  | <b>\$ 8,279,461</b> | <b>\$8,384,048</b> |
| Corporation-Obligated Mandatorily Redeemable Capital Securities of Subsidiary Trusts (Note 19)            | 150,000             | 145,000            |
| Preferred Stock of Subsidiary Corporation (Note 20)   | 49,577              | 49,577             |
| <b>SHAREHOLDERS' EQUITY: (NOTES 14, 15 AND 16)</b>  |                     |                    |
| Common Stock, \$.01 par value:  |                     |                    |
| Authorized - 50,000,000 shares;   |                     |                    |
| Issued - 38,353,424 shares at December 31, 1998 and 37,574,177 shares in 1997                             | 384                 | 376                |
| Paid-in Capital   | 249,819             | 241,552            |
| Retained Earnings   | 314,791             | 257,954            |
| Less Treasury Stock at cost, 1,026,770 shares at December 31, 1998 and 45,916 shares at December 31, 1997 | (27,914)            | (1,116)            |
| Less Employee Stock Ownership Plan Shares Purchased with Debt   | (1,339)             | (1,971)            |
| Accumulated Other Comprehensive Income  | 19,138              | 20,467             |
| <b>Total Shareholders' Equity</b>   | <b>554,879</b>      | <b>517,262</b>     |
| Commitments and Contingencies (Notes 4, 5 and 21)   |                     |                    |
| <b>Total Liabilities and Shareholders' Equity</b>   | <b>\$9,033,917</b>  | <b>\$9,095,887</b> |

See accompanying notes to consolidated financial statements.

CONSOLIDATED STATEMENTS OF INCOME

|  | Years Ended December 31, |                |                |
|--|--------------------------|----------------|----------------|
|  | 1998                     | 1997           | 1996           |
| (Dollars in thousands, except per share data)              |                          |                |                |
| <b>INTEREST INCOME:</b>                                    |                          |                |                |
| Loans  | \$ 382,906               | \$ 386,416     | \$ 367,004     |
| Securities and Interest-bearing Deposits                   | 239,547                  | 192,438        | 140,022        |
| <b>Total Interest Income</b>                               | <b>622,453</b>           | <b>578,854</b> | <b>507,026</b> |
| <b>INTEREST EXPENSE:</b>                                   |                          |                |                |
| Deposits (Note 7)  | 221,288                  | 223,479        | 229,223        |
| Borrowings   | 155,730                  | 104,325        | 55,685         |
| <b>Total Interest Expense</b>                              | <b>377,018</b>           | <b>327,804</b> | <b>284,908</b> |
| Net Interest Income  | 245,435                  | 251,050        | 222,118        |
| Provision for Loan Losses (Note 4)                         | 6,800                    | 24,813         | 13,054         |
| <b>Net Interest Income After Provision for Loan Losses</b> | <b>238,635</b>           | <b>226,237</b> | <b>209,064</b> |

## NONINTEREST INCOME:

|  |        |        |        |
|--|--------|--------|--------|
| Fees and Service Charges                             | 43,181 | 32,013 | 26,060 |
| Gain (Loss) on Sale of Loans and Loan Servicing, Net | 3,290  | 793    | (705)  |
| Gain on Sale of Securities, Net (Note 3)             | 15,351 | 3,142  | 3,670  |
| Gain on Sale of Deposits                             | --     | 546    | 15,904 |
| Other Noninterest Income                             | 12,341 | 5,770  | 7,080  |
| Total Noninterest Income                             | 74,163 | 42,264 | 52,009 |

## NONINTEREST EXPENSES:

|  |         |         |         |
|--|---------|---------|---------|
| Salaries and Employee Benefits                                   | 76,861  | 74,369  | 77,676  |
| Occupancy Expense of Premises                                    | 16,295  | 16,408  | 15,393  |
| Furniture and Equipment Expenses                                 | 17,363  | 14,030  | 12,995  |
| Federal Deposit Insurance Premiums                               | 1,317   | 1,657   | 3,366   |
| SAIF Recapitalization Expense                                    | --      | --      | 10,128  |
| Foreclosed Property Expenses and Provisions, Net (Note 12)       | 576     | 4,184   | 5,158   |
| Intangible Amortization  | 9,642   | 9,249   | 8,102   |
| Marketing Expenses   | 6,604   | 7,576   | 7,740   |
| Acquisition-related Expenses (Note 17)                           | 17,400  | 29,792  | 500     |
| Capital Securities Expense (Note 19)                             | 14,708  | 11,368  | --      |
| Dividends on Preferred Stock of Subsidiary Corporation (Note 20) | 4,151   | 85      | --      |
| Other Operating Expenses   | 32,872  | 32,945  | 33,419  |
| Total Noninterest Expenses                                       | 197,789 | 201,663 | 174,477 |

|                            |         |        |        |
|----------------------------|---------|--------|--------|
| Income Before Income Taxes | 115,009 | 66,838 | 86,596 |
| Income Taxes (Note 13)     | 44,544  | 25,725 | 32,602 |

|   |           |           |           |
|---|-----------|-----------|-----------|
| NET INCOME                                  | \$ 70,465 | \$ 41,113 | \$ 53,994 |
| Preferred Stock Dividends                   | --        | --        | 1,149     |
| Net Income Available to Common Shareholders | \$ 70,465 | \$ 41,113 | \$ 52,845 |
| NET INCOME PER COMMON SHARE (NOTE 15):      |           |           |           |
| Basic                                       | \$ 1.86   | \$ 1.10   | \$ 1.44   |
| Diluted                                     | 1.83      | 1.07      | 1.36      |

See accompanying notes to consolidated financial statements.

## CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

(In thousands, except per share data)

|  | Preferred<br>Stock | Common<br>Stock | Paid-In<br>Capital | Retained<br>Earnings | Treasury<br>Stock | Employee<br>Stock<br>Ownership<br>Plan Shares<br>Purchased<br>With Debt | Accumulated<br>Other<br>Comprehensive<br>Income | Total      |
|--|--------------------|-----------------|--------------------|----------------------|-------------------|---|---|------------|
| Balance, December 31, 1995   | \$ 2               | \$374           | \$273,554          | \$190,318            | \$(3,290)         | \$(3,301)   | \$3,134   | \$460,791  |
| Net Income for 1996  | --                 | --              | --                 | 53,994               | --                | --  | --  | 53,994     |
| Dividends Paid:  |                    |                 |                    |                      |                   |   |   |            |
| \$.34 Per Common Share   | --                 | --              | --                 | (5,546)              | --                | --  | --  | (5,546)    |
| Cash Dividends Declared by<br>Pooled Companies Prior<br>to Mergers       | --                 | --              | --                 | (7,741)              | --                | --  | --  | (7,741)    |
| Dividends Paid or Accrued:   |                    |                 |                    |                      |                   |   |   |            |
| Preferred Series B   | --                 | --              | --                 | (1,149)              | --                | --  | --  | (1,149)    |
| Allocation of ESOP Shares  | --                 | --              | 94                 | --                   | --                | 727   | --  | 821        |
| Exercise of Stock Options  | --                 | 4               | 1,468              | (2)                  | 3,351             | --  | --  | 4,821      |
| Conversion of Preferred<br>Series B to Common Stock                      | (1)                | --              | (8,724)            | --                   | 8,725             | --  | --  | --         |
| Common Stock Repurchased   | --                 | --              | --                 | --                   | (27,611)          | --  | --  | (27,611)   |
| Pooling Adjustments, Net   | --                 | (3)             | (3,215)            | 2                    | --                | --  | (1,365)   | (4,581)    |
| Net Unrealized Loss on<br>Securities Available for<br>Sale, Net of Taxes | --                 | --              | --                 | --                   | --                | --  | (1,549)   | (1,549)    |
| Other, Net   | --                 | --              | 550                | --                   | 24                | --  | --  | 574        |
| Balance, December 31, 1996   | \$ 1               | \$ 375          | \$ 263,727         | \$ 229,876           | \$(18,801)        | \$(2,574)   | \$ 220  | \$ 472,824 |
| Net Income for 1997  | --                 | --              | --                 | 41,113               | --                | --  | --  | 41,113     |
| Dividends Paid:  |                    |                 |                    |                      |                   |   |   |            |
| \$.40 Per Common Share   | --                 | --              | --                 | (9,037)              | --                | --  | --  | (9,037)    |
| Cash Dividends Declared by<br>Pooled Companies Prior<br>to Mergers       | --                 | --              | --                 | (6,846)              | --                | --  | --  | (6,846)    |
| Allocation of ESOP Shares  | --                 | --              | 166                | --                   | --                | 603   | --  | 769        |
| Exercise of Stock Options  | --                 | 8               | 264                | (4)                  | 5,058             | --  | --  | 5,326      |
| Conversion of Preferred<br>Series B to Common Stock                      | (1)                | --              | (18,499)           | --                   | 18,500            | --  | --  | --         |
| Common Stock Repurchased   | --                 | --              | --                 | --                   | (6,020)           | --  | --  | (6,020)    |
| Common Stock Issued in<br>Consideration for Acquisitions                 | --                 | 2               | 3,971              | (1)                  | --                | --  | --  | 3,972      |
| Pooling Adjustments, Net   | --                 | (5)             | (8,833)            | 2,913                | --                | --  | (4,020)   | (9,945)    |
| Net Unrealized Gain on<br>Securities Available for<br>Sale, Net of Taxes | --                 | --              | --                 | --                   | --                | --  | 24,615  | 24,615     |
| Other, Net   | --                 | (4)             | 756                | (60)                 | 147               | --  | (348)   | 491        |

Balance, December 31, 1997 \$ -- \$ 376 \$ 241,552 \$257,954 \$ (1,116) \$ (1,971) \$ 20,467 \$ 517,262

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CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (CONTINUED)

(In thousands, except per share data)

|   | Preferred<br>Stock | Common<br>Stock | Paid-In<br>Capital | Retained<br>Earnings | Treasury<br>Stock | Employee<br>Stock<br>Ownership<br>Plan Shares<br>Purchased<br>With Debt | Accumulated<br>Other<br>Comprehensive<br>Income | Total     |
|---|--------------------|-----------------|--------------------|----------------------|-------------------|---|---|-----------|
| Net Income for 1998   | \$ --              | \$ --           | \$ --              | \$ 70,465            | \$ --             | \$ --   | \$ --   | \$ 70,465 |
| Dividends Paid  |                    |                 |                    |                      |                   |   |   |           |
| \$.43 Per Common Share  | --                 | --              | --                 | (15,299)             | --                | --  | --  | (15,299)  |
| Cash Dividends Declared by<br>Pooled Companies Prior<br>to Mergers                | --                 | --              | --                 | (3,226)              | --                | --  | --  | (3,226)   |
| Allocation of ESOP Shares   | --                 | --              | 411                | --                   | --                | 632   | --  | 1,043     |
| Exercise of Stock Options   | --                 | 3               | 7,687              | --                   | 3,778             | --  | --  | 11,468    |
| Common Stock Repurchased  | --                 | --              | (12)               | --                   | (39,873)          | --  | --  | (39,885)  |
| Common Stock Issued in<br>Consideration for Acquisitions                          | --                 | --              | 185                | --                   | 9,083             | --  | --  | 9,268     |
| Net Unrealized Loss on<br>Securities Available for<br>Sale, Net of Taxes          | --                 | --              | --                 | --                   | --                | --  | (1,329)   | (1,329)   |
| Adjustment for the Effect of the<br>Change of Eagle's Fiscal Year<br>End (Note 2) | --                 | --              | --                 | 4,898                | --                | --  | --  | 4,898     |
| Other, Net  | --                 | 5               | (4)                | (1)                  | 214               | --  | --  | 214       |
| Balance, December 31, 1998  | \$ --              | \$384           | \$249,819          | \$ 314,791           | \$ (27,914)       | \$ (1,339)  | \$ 19,138                                       | \$554,879 |

See accompanying notes to consolidated financial statements.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

| (Dollars in thousands)   | 1998      | Years Ended December 31,<br>1997 | 1996      |
|--|-----------|----------------------------------|-----------|
| Net Income   | \$ 70,465 | \$ 41,113                        | \$ 53,994 |
| Other Comprehensive Income (Loss), Net of Tax  |           |                                  |           |
| Unrealized Gains (Losses) on Securities Available for Sale:  |           |                                  |           |
| Unrealized Holding Gain (Loss) Arising During Year<br>(Net of Income Taxes (Benefit) of \$5,231, \$13,516 and<br>(\$981) for 1998, 1997 and 1996, respectively)                  | 7,631     | 21,591                           | (1,626)   |
| Less: Reclassification Adjustment for Net Gains<br>Included in Net Income (Net of Income Tax Expense<br>of (\$5,664), (\$841) and (\$778) for 1998, 1997 and 1996, respectively) | 8,960     | 1,344                            | 1,288     |
| Other Comprehensive Income (Loss)  | (1,329)   | 20,247                           | (2,914)   |
| Comprehensive Income   | \$ 69,136 | \$ 61,360                        | \$ 51,080 |

See accompanying notes to consolidated financial statements.

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CONSOLIDATED STATEMENTS OF CASH FLOWS

| (In thousands)   | 1998     | Years Ended December 31,<br>1997 | 1996      |
|--|----------|----------------------------------|-----------|
| OPERATING ACTIVITIES:  |          |                                  |           |
| Net Income   | \$70,465 | \$ 41,113                        | \$ 53,994 |
| Adjustments to Reconcile Net Income to Net<br>Cash Provided by Operating Activities: |          |                                  |           |
| Provision for Loan Losses  | 6,800    | 24,813                           | 13,054    |
| Provision for Foreclosed Property Losses   | 330      | 1,637                            | 2,523     |
| Provision for Depreciation and Amortization  | 12,789   | 11,298                           | 9,441     |
| Amortization (Accretion) of Securities Premiums, Net                                 | 3,704    | (1,700)                          | 5,067     |

Source: WEBSTER FINANCIAL CO, 10-K, April 01, 1999

|   |                    |                     |                    |
|---|--------------------|---------------------|--------------------|
| Amortization and Write-down of Intangibles                          | 9,642              | 9,249               | 8,102              |
| Amortization of Hedging Costs, Net                                  | 4,669              | 2,985               | 780                |
| Amortization of Mortgage Servicing Rights                           | 1,949              | 1,215               | 615                |
| Gains on Sale of Deposits   | --                 | (546)               | (15,904)           |
| Gains on Sale of Foreclosed Properties, Net                         | (908)              | (1,274)             | (1,650)            |
| Gains on Sale of Loans and Securities, Net                          | (19,408)           | (3,706)             | (2,050)            |
| Losses (Gains) on Sale of Trading Securities, Net                   | 767                | (229)               | (915)              |
| Loss on Disposal of Premises and Equipment                          | --                 | 915                 | --                 |
| (Increase) Decrease in Trading Securities                           | (2,278)            | (40,952)            | 24,539             |
| Loans Originated for Sale   | (101,401)          | (59,543)            | (136,814)          |
| Sale of Loans, Originated for Sale                                  | 100,952            | 70,372              | 112,370            |
| (Increase) Decrease in Interest Receivable                          | (2,109)            | (6,019)             | 194                |
| Decrease (Increase) in Prepaid Expenses and Other Assets            | 21,967             | (2,668)             | (15,242)           |
| Increase (Decrease) in Interest Payable                             | 2,890              | 18,389              | (866)              |
| (Decrease) Increase in Accrued Expenses and Other Liabilities       | (51,018)           | 9,310               | (12,736)           |
| Increase in Cash Surrender Value of Life Insurance                  | (3,396)            | --                  | --                 |
| Adjustment to Conform Eagle's Fiscal Year End                       | 7,860              | --                  | --                 |
| <b>Net Cash Provided by Operating Activities</b>                    | <b>64,266</b>      | <b>74,659</b>       | <b>44,502</b>      |
| <b>INVESTING ACTIVITIES:</b>  |                    |                     |                    |
| Purchases of Securities, Available for Sale                         | (2,398,584)        | (2,139,050)         | (945,317)          |
| Purchases of Securities, Held to Maturity                           | (151,988)          | (24,213)            | (162,564)          |
| Principal Collected on Mortgage-Backed Securities                   | 1,110,411          | 368,000             | 302,037            |
| Investment in Subsidiaries  | (11,068)           | (4,069)             | --                 |
| Maturities of Securities  | 193,342            | 210,682             | 207,689            |
| Proceeds from Sales of Securities, Available for Sale               | 1,501,680          | 156,203             | 473,753            |
| Net Decrease (Increase) in Interest-bearing Deposits                | 71,109             | (41,045)            | 57,513             |
| Purchase of Loans   | (66,173)           | (191,078)           | (113,582)          |
| Net Increase in Loans   | 53,476             | (58,119)            | (20,679)           |
| Proceeds from Sale of Foreclosed Properties                         | 13,529             | 38,487              | 26,694             |
| Purchases of Life Insurance   | (124,913)          | (12,750)            | --                 |
| Purchase of Premises and Equipment, Net                             | (19,802)           | (11,436)            | (14,041)           |
| Proceeds from Sales of Premises and Equipment                       | --                 | --                  | 735                |
| Net Cash and Cash Equivalents Received in Bank Acquisition          | --                 | --                  | 310,336            |
| <b>Net Cash Provided (Used) by Investing Activities</b>             | <b>171,019</b>     | <b>(1,708,388)</b>  | <b>122,574</b>     |
| <b>FINANCING ACTIVITIES:</b>  |                    |                     |                    |
| Net Decrease in Deposits  | (84,671)           | (96,929)            | (55,141)           |
| Sale of Deposits  | --                 | (9,179)             | (168,506)          |
| Repayment of FHL Bank Advances                                      | (4,422,636)        | (5,167,029)         | (2,093,849)        |
| Proceeds from FHL Bank Advances                                     | 4,638,265          | 5,906,775           | 2,288,661          |
| Repayment of Reverse Repurchase Agreements and Other Borrowings     | (18,404,261)       | (4,448,386)         | (1,631,765)        |
| Proceeds from Reverse Repurchase Agreements and Other Borrowings    | 18,111,564         | 5,301,170           | 1,561,053          |
| Net Proceeds from Issuance of Capital Securities                    | --                 | 141,327             | --                 |
| Net Proceeds from Preferred Stock of Subsidiary Corporation         | --                 | 49,577              | --                 |
| Cash Dividends to Common and Preferred Shareholders                 | (18,524)           | (15,883)            | (14,436)           |
| Net (Decrease) Increase in Advance Payments for Taxes and Insurance | (4,089)            | (7,747)             | 2,429              |
| Exercise of Stock Options   | 11,468             | 5,808               | 5,476              |
| Common Stock Repurchased  | (39,860)           | (6,020)             | (27,611)           |
| <b>Net Cash (Used) Provided by Financing Activities</b>             | <b>\$(212,744)</b> | <b>\$ 1,653,484</b> | <b>\$(133,689)</b> |

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CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED)

| (In thousands)                                   | Year Ended December 31, |            |            |
|--|-------------------------|------------|------------|
|  | 1998                    | 1997       | 1996       |
| Increase in Cash and Cash Equivalents            | 22,541                  | 19,755     | 33,387     |
| Cash and Cash Equivalents at Beginning of Period | 151,322                 | 131,567    | 98,180     |
| Cash and Cash Equivalents at End of Period       | \$ 173,863              | \$ 151,322 | \$ 131,567 |

| (In thousands)  | Years Ended December 31, |           |           |
|---|--------------------------|-----------|-----------|
|   | 1998                     | 1997      | 1996      |
| <b>SUPPLEMENTAL DISCLOSURES:</b>  |                          |           |           |
| Income Taxes Paid   | \$ 35,205                | \$ 27,662 | \$ 40,202 |
| Interest Paid   | 373,238                  | 315,293   | 282,699   |
| <b>SUPPLEMENTAL SCHEDULE OF NONCASH INVESTING AND FINANCING ACTIVITIES:</b> |                          |           |           |
| Transfer of Loans to Foreclosed Properties                                  | 13,963                   | 29,552    | 25,015    |
| Transfer of Securities from Held to Maturity to Available for Sale          | --                       | 109,329   | 90,858    |
| Securitization of Loans into Mortgage-Backed Securities Available for Sale  | --                       | --        | 83        |
| Securitization of Loans into Trading Mortgage-Backed Securities             | --                       | --        | 16,888    |

Assets acquired and liabilities assumed in 1996 purchase business combinations were as follows:

| (In thousands)          | Year Ended<br>December 31, 1996 |
|-------------------------|---------------------------------|
| <b>ASSETS ACQUIRED:</b> |                                 |
| Loans                   | \$ 621,955                      |
| Premises and Equipment  | 8,008                           |

|  |            |
|--|------------|
| Other Assets   | 3,059      |
| Total Assets Acquired                                      | 633,022    |
| LIABILITIES ASSUMED:                                       |            |
| Deposits   | 1,099,551  |
| Less Deposits Exchanged                                    | (95,163)   |
| Net Deposits Assumed                                       | 1,004,388  |
| Other Liabilities  | 1,883      |
| Total Liabilities Assumed                                  | 1,006,271  |
| Net Liabilities Assumed                                    | 373,249    |
| Net Premium Paid for Deposits                              | (62,913)   |
| Net Cash and Cash Equivalents Received in Bank Acquisition | \$ 310,336 |

See accompanying notes to consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A) BUSINESS

Webster Financial Corporation ("Webster"), through its subsidiaries, Webster Bank and Damman Insurance Associates, delivers financial services to individuals, families and businesses throughout Connecticut. Webster emphasizes five business lines - consumer banking, business banking, mortgage lending, trust and investment services and insurance services and each is supported by centralized administration and operations. Webster Bank was founded in 1935 and converted from a federal mutual to a federal stock institution in 1986.

B) BASIS OF FINANCIAL STATEMENT PRESENTATION

The Consolidated Financial Statements include the accounts of Webster and its subsidiaries. The Consolidated Financial Statements and notes hereto have been retroactively restated to include the accounts of Eagle Financial Corp. ("Eagle") acquired on April 15, 1998, People's Savings Financial Corp. ("People's") acquired on July 31, 1997, MidConn Bank ("MidConn") acquired on May 31, 1997 (through Webster's acquisition of Eagle), and DS Bancor, Inc. ("Derby") acquired on January 31, 1997 as if the mergers had occurred at the beginning of the earliest period presented (See Note 2). The number of common shares have been retroactively restated for stock dividends and stock splits (See Note 14). The financial statements have been prepared in conformity with generally accepted accounting principles and all significant intercompany transactions have been eliminated in consolidation.

In preparing the financial statements, management is required to make estimates and assumptions that affect the reported assets and liabilities as of the date of the balance sheets and revenues and expenses for the periods presented. The actual results of Webster could differ from those estimates. Material estimates that are susceptible to near-term changes include the determination of the allowance for loan losses and the valuation allowance for the deferred tax asset.

C) ALLOWANCE FOR LOAN LOSSES

An allowance for loan losses is established based upon a review of the loan portfolio, loss experience, specific problem loans, current and anticipated economic conditions and other pertinent factors which, in management's judgment, deserve current recognition in estimating loan losses. Effective January 1, 1995, Webster adopted Statement of Financial Accounting Standards ("SFAS") No. 114, "Accounting by Creditors for Impairment of a Loan", as amended by SFAS No. 118. Under this standard, commercial and commercial real estate loans are considered impaired when it is probable that Webster will not collect all amounts due in accordance with the contractual terms of the loan. Certain loans are exempt from the provisions of SFAS No. 114, including large groups of smaller balance homogenous loans that are collectively evaluated for impairment, such as consumer and residential mortgage loans.

Management believes that the allowance for loan losses is adequate. While management uses available information to recognize losses on loans, future additions to the allowance may be necessary based on changes in economic conditions. In addition, various regulatory agencies, as an integral part of their examination process, periodically review Webster's allowance for loan losses. Such agencies may require Webster to recognize additions to the allowance for loan losses based on judgments different from those of management.

D) FORECLOSED PROPERTIES

Foreclosed properties are acquired through foreclosure proceedings or acceptance of a deed in lieu of foreclosure. Foreclosed properties are reported at the

lower of fair value less estimated selling expenses or cost with an allowance for losses to provide for declines in value. Operating expenses are charged to current period earnings and gains and losses upon disposition are reflected in the Consolidated Statements of Income when realized.

#### E) LOANS

Loans are stated at the principal amounts outstanding. Interest on loans is credited to income as earned based on the rate applied to principal amounts outstanding. Interest which is more than 90 days past due is not accrued. Such interest ultimately collected, if any, is credited to income in the period received. Loan origination fees, net of certain direct origination costs and premiums and discounts on loans purchased, are recognized in interest income over the lives of the loans using a method approximating the

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interest method. Loans held for sale are carried at the lower of cost or market value in aggregate. Net unrealized losses on loans held for sale, if any, are recognized in a valuation allowance by charges to income.

#### F) SECURITIES

Securities are classified into one of three categories. Securities with fixed maturities that management has the intent and ability to hold to maturity are classified as Held to Maturity and are carried at cost, adjusted for amortization of premiums and accretion of discounts over the estimated terms of the securities using a method which approximates the level yield method. Securities that management intends to hold for indefinite periods of time, including securities that management intends to use as part of its asset/liability strategy, or that may be sold in response to changes in interest rates, changes in prepayment risk, the need to increase regulatory capital or other similar factors, are classified as Available for Sale. All Equity Securities are classified as Available for Sale. Securities Available for Sale are carried at fair value with unrealized gains and losses recorded as adjustments to shareholders' equity on a tax-effected basis. Securities classified as Trading Securities are carried at fair value with unrealized gains and losses included in earnings. Gains and losses on the sales of securities are recorded using the specific identification method.

Mortgage-backed securities, which include collateralized mortgage obligations ("CMOs"), are either U.S. Government Agency securities or are rated in at least the top two ratings categories by at least one of the major rating agencies at the time of purchase. One of the risks inherent when investing in mortgage-backed securities and CMOs is the ability of such instruments to incur prepayments of principal prior to maturity. Because of prepayments, the weighted-average yield of these securities may also change, which could affect earnings.

#### G) INTEREST-RATE INSTRUMENTS

Webster uses as part of its asset/liability management strategy various interest-rate contracts including short futures positions, interest-rate swaps and interest-rate caps and floors. Webster holds short futures and long options positions to minimize the price volatility of certain adjustable rate assets held as Trading Securities. Changes in the market value of short futures positions are recognized as a gain or loss in the Consolidated Statements of Income in the period for which the change occurred.

Interest-rate caps, interest-rate floors and interest-rate swaps are entered into as hedges against future interest rate fluctuations. Webster does not trade in unmatched interest-rate contracts. Those agreements meeting the criteria for hedge accounting treatment are designated as hedges and are accounted for as such. If a contract is terminated, any unrecognized gain or loss is deferred and amortized as an adjustment to the yield of the related asset or liability over the remainder of the period that was being hedged. If the linked asset or liability is disposed of prior to the end of the period being managed, the related interest-rate contract is marked to fair value, with any resulting gain or loss recognized in current period income as an adjustment to the gain or loss on the disposal of the related asset or liability. Interest income or expense associated with interest-rate caps and swaps is recorded as a component of net interest income. Interest-rate instruments that hedge Available for Sale assets are marked to fair value monthly with adjustments to shareholders' equity on a tax-effected basis.

#### H) INTEREST-BEARING DEPOSITS

Interest-bearing deposits consist primarily of deposits in the Federal Home Loan Bank ("FHL Bank") or other short-term overnight investments. These deposits are carried at cost which approximates market value.

#### I) PREMISES AND EQUIPMENT

Depreciation of premises and equipment is accumulated on a straight-line basis over the estimated useful lives of the related assets. Estimated lives are 15 to 40 years for buildings and improvements and 3 to 20 years for furniture, fixtures and equipment. Amortization of leasehold improvements is calculated on a straight-line basis over the terms of the related leases.

Maintenance and repairs are charged to expense as incurred and improvements are

capitalized. The cost and accumulated depreciation relating to premises and equipment retired or otherwise disposed of are eliminated from the accounts and any resulting gains and losses are credited or charged to income.

J) INTANGIBLE ASSETS

Intangible assets consist of core deposit intangibles and goodwill. The core deposit intangibles are the excess of the purchase price over the fair value of the tangible net assets acquired in bank acquisitions accounted for using the purchase method of accounting and allocated to deposits. The core deposit intangibles are being amortized on a straight-line basis over a period of ten years from the acquisition dates. On a periodic basis, management assesses the recoverability of the core deposit intangibles. Such assessments encompass a projection of future earnings from the deposit base as compared to the original expectations, based upon a discounted cash flow analysis. If an assessment of the core deposit intangibles indicates that they are impaired, a charge to income for the most recent period is recorded for the amount of the impairment. Goodwill is the excess of cost over the fair value of tangible net assets acquired in bank acquisitions accounted for using the purchase method of accounting and not allocated to any specific asset or liability category. Goodwill is being amortized on a straight-line basis over periods up to fifteen years from the acquisition date. The Corporation also reviews goodwill on a periodic basis for events or changes in circumstances that may indicate that the carrying amount of goodwill may not be recoverable.

K) INCOME TAXES

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. A valuation allowance has been provided for a portion of the deferred tax asset that may not be realized. The valuation allowance is adjusted as facts and circumstances warrant.

L) EMPLOYEE BENEFIT PLANS

The Bank has a noncontributory pension plan covering substantially all employees. Pension costs are accrued in accordance with generally accepted accounting principles and are funded in accordance with the requirements of the Employee Retirement Income Security Act ("ERISA"). The Bank also accrues costs related to post-retirement benefits. The provisions of SFAS No. 132, "Employers' Disclosure about Pensions and Other Post-retirement Benefits", were adopted on December 31, 1998. SFAS No. 132 revised disclosures about pension and other post-retirement benefit plans; it did not change the measurement or recognition of these plans. Prior period disclosures have been revised to conform with SFAS No. 132.

M) NET INCOME PER COMMON SHARE

Basic net income per share is calculated by dividing net income available to common shareholders by the weighted-average number of shares of common stock outstanding. Diluted net income per share is calculated by dividing adjusted net income by the weighted-average diluted common shares, including the effect of common stock equivalents and for 1996 the hypothetical conversion into common stock of the Series B cumulative convertible preferred stock. The common stock equivalents consist of common stock options and warrants.

N) STOCK COMPENSATION

SFAS No. 123 "Accounting for Stock-Based Compensation," encourages all companies to adopt a new fair value based method of accounting for stock-based employee compensation plans. Under the provisions of this statement, Webster has elected to continue to measure compensation for its stock option plans using the accounting method prescribed by Accounting Principal Board Opinion No. 25 ("APB No. 25") "Accounting for Stock Issued to Employees." Entities electing to maintain accounting standards under APB No. 25 must make pro forma disclosures for net income and earnings per share as if the fair value based method of accounting had been applied. See Note 16.

O) STATEMENTS OF CASH FLOWS

For the purposes of the Statements of Cash Flows, Webster considers cash on hand and in banks to be cash equivalents.

P) LOAN SALES AND SERVICING SALES

Gains or losses on sales of loans are recognized at the time of sale. During the 1995 second quarter, Webster elected early adoption of SFAS No. 122 "Accounting for Mortgage Servicing Rights", that was superseded by SFAS No. 125 "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities." SFAS No. 122 required, and SFAS No. 125 continues to require that a mortgage banking entity recognize as a separate asset the value of the right to service mortgage loans for others, regardless of how those servicing rights are acquired. Fair values are estimated considering loan prepayment predictions, historical prepayment rates, interest rates, and other economic factors. For purposes of impairment evaluation and measurement, Webster

stratifies mortgage servicing rights based on predominate risk characteristics of the underlying loans including loan type, interest rate and amortization type (fixed or adjustable). To the extent that the carrying value of mortgage servicing rights exceeds fair value by individual stratum, a valuation allowance is established. The allowance may be adjusted for changes in fair value. The cost basis of mortgage servicing rights is amortized into noninterest income over the estimated period of servicing revenue. See Note 6.

Q) CASH SURRENDER VALUE OF LIFE INSURANCE

The investment in life insurance represents the cash surrender value of life insurance policies on officers of the Bank. Increases in the cash surrender value are recorded as other noninterest income.

R) COMPREHENSIVE INCOME

The provisions of SFAS No. 130, "Reporting Comprehensive Income" were adopted as of January 1, 1998. SFAS No. 130 establishes standards for the reporting and display of comprehensive income and its components. Comprehensive income includes net income and any changes in equity from non-owner sources that bypass the statements of income (such as changes in net unrealized gains and losses on securities available for sale). The purpose of reporting comprehensive income is to report a measure of all changes in equity of an enterprise that result from recognized transactions and other economic events of the period other than transactions with owners in their capacity as owners. The adoption of SFAS No. 130 resulted in a change in financial statement disclosures only and had no effect on Webster's financial position or results.

S) RECLASSIFICATIONS

Certain financial statement balances as previously reported have been reclassified to conform to the 1998 Consolidated Financial Statements presentation.

NOTE 2: BUSINESS COMBINATIONS

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 POOLING OF INTERESTS TRANSACTIONS

All acquisitions accounted for under the pooling of interests method include financial data as if the combination occurred at the beginning of the earliest period presented.

THE EAGLE ACQUISITION

On April 15, 1998, Webster acquired Eagle and its subsidiary, Eagle Bank, a \$2.1 billion savings bank, headquartered in Bristol, Connecticut. In connection with the merger with Eagle, Webster issued 10,615,156 shares of its common shares for all of the outstanding shares of Eagle common stock. Under the terms of the agreement, each outstanding share of Eagle common stock was converted into 1.68 shares of Webster common stock. Prior to the acquisition, Eagle's fiscal year ended on September 30. In recording the pooling of interests combination, Eagle's financial statements as of and for the twelve months ended September 30, 1997 were combined with Webster's financial statements as of and for the twelve months ended December 31, 1997. An adjustment has been made to shareholders' equity as of December 31, 1998 to include Eagle's unaudited results of operations for the period October 1, 1997 to December 31, 1997 as the results of this period, which included net interest income of \$15.7 million and net income of \$4.9 million, are not included in the results of operations of the combined entity for the year ended December 31, 1998.

THE PEOPLE'S ACQUISITION

On July 31, 1997, Webster acquired People's and its subsidiary, People's Savings Bank & Trust, a \$482 million savings bank headquartered in New Britain, Connecticut. In connection with the merger with People's, Webster issued 3,151,992 shares of its common stock for all the outstanding shares of People's common stock. Under the terms of the agreement, each outstanding share of People's common stock was converted into .85 shares of Webster common stock.

THE MIDCONN ACQUISITION

On May 31, 1997, Webster acquired MidConn as a result of its acquisition of Eagle. In connection with the merger, Webster effectively issued 2,869,440 shares of its common stock for all the outstanding shares of MidConn common stock after adjusting for the conversion factor related to the Eagle Acquisition and subsequent common stock split.

THE DERBY ACQUISITION

On January 31, 1997, Webster acquired Derby and its subsidiary, Derby Savings

Bank, a \$1.2 billion savings bank headquartered in Derby, Connecticut. In connection with the merger with Derby, Webster issued 7,002,740 shares of its common stock for all the outstanding shares of Derby common stock. Under the terms of the agreement, each outstanding share of Derby common stock was converted into 1.14158 shares of Webster common stock.

PURCHASE TRANSACTIONS PENDING CONSUMMATION AT DECEMBER 31, 1998 (UNAUDITED)

THE ACCESS ACQUISITION

In January 1999, Webster announced the purchase of Access National Mortgage, Inc. ("Access"). Access was founded in 1996 as a privately held Internet-based mortgage lender located in Wilmington, Massachusetts. Access is currently able to originate mortgages in 44 states and will initially continue to sell all originated mortgages. The Access principals continue as senior officers and as minority owners of Access National Mortgage, L.L.C., which is a subsidiary of Webster Bank.

THE VILLAGE ACQUISITION

In November 1998, Webster announced a definitive agreement to acquire Village Bancorp, Inc. ("Village"), the holding company for Village Bank & Trust Company for \$23.50 per share in a tax-free, stock-for-stock exchange. At the time of the original announcement, Village had approximately \$230 million in total assets, \$152 million in loans and \$215 million in deposits at 6 branches. Webster expects to consummate the acquisition and complete the conversion in the second quarter of 1999.

THE MARITIME ACQUISITION

In November 1998, Webster announced a definitive agreement to acquire Maritime Bank & Trust Company ("Maritime") for \$26.67 per share in a tax-free, stock-for-stock exchange. At the time of the original announcement, Maritime had approximately \$100 million in total assets and \$90 million in deposits at 3 branches. Webster expects to consummate the acquisition and complete the conversion in the second quarter of 1999.

PURCHASE TRANSACTIONS

The following acquisitions were accounted for as purchase transactions, and as such, results of operations are included in the Consolidated Financial Statements subsequent to acquisition.

THE DAMMAN ACQUISITION

On June 1, 1998, Webster completed its acquisition of Damman Insurance Associates ("Damman"). Damman is a full service Westport-based insurance company, providing property-casualty, life and group coverage to commercial and individual customers. Damman has offices in Westport and Wallingford and approximately 50 employees. During 1998, Webster began offering a full array of insurance services to its consumer and commercial customer base.

THE SACHEM ACQUISITION

On August 1, 1997, Webster acquired Sachem Trust National Association ("Sachem Trust"), a trust company headquartered in Guilford, Connecticut which had approximately \$300 million of trust assets under management, in a tax-free stock-for-stock exchange.

THE SHAWMUT TRANSACTION

In the first quarter of 1996, Webster Bank acquired 25 branches in the Hartford market from Shawmut Bank Connecticut, National Association, as part of a divestiture in connection with the merger of Shawmut and Fleet Bank (the "Shawmut Transaction"). In the branch purchase, Webster Bank acquired approximately \$1.1 billion in deposits and \$622 million in loans. As a result of this transaction, Webster recorded \$64.1 million as a core deposit intangible asset. In connection with the Shawmut Transaction, Webster raised net proceeds of \$32.1 million through the sale of 2,499,200 shares of its common stock in an underwritten public offering in December 1995.

NOTE 3: SECURITIES

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A summary of securities follows:

| (In thousands)                | December 31,   |                  |                   |                      |                |                  |                   |                      |
|-------------------------------|----------------|------------------|-------------------|----------------------|----------------|------------------|-------------------|----------------------|
|                               | 1998           |                  |                   |                      | 1997           |                  |                   |                      |
|                               | Amortized Cost | Unrealized Gains | Unrealized Losses | Estimated Fair Value | Amortized Cost | Unrealized Gains | Unrealized Losses | Estimated Fair Value |
| Trading Securities:           |                |                  |                   |                      |                |                  |                   |                      |
| Mortgage - Backed Securities  | \$ 91,114 (a)  | \$ --            | \$ --             | \$ 91,114            | \$84,749 (a)   | \$ --            | \$ --             | \$84,749             |
|                               | 91,114         | --               | --                | 91,114               | 84,749         | --               | --                | 84,749               |
| Available for Sale Portfolio: |                |                  |                   |                      |                |                  |                   |                      |
| U.S. Treasury Notes           | 13,514         | 123              | --                | 13,637               | 19,522         | 37               | (8)               | 19,551               |
| U.S. Government Agency        | 16,501         | 278              | --                | 16,779               | 50,229         | 220              | (24)              | 50,425               |

|  |             |           |            |              |             |          |            |             |
|--|-------------|-----------|------------|--------------|-------------|----------|------------|-------------|
| Municipal Bonds and Notes                      | 14,688      | 516       | --         | 15,204       | 14,685      | --       | (126)      | 14,559      |
| Corporate Bonds and Notes                      | 81,452      | 454       | (2,148)    | 79,758       | 10,045      | 33       | (227)      | 9,851       |
| Equity Securities (b)                          | 211,871     | 7,241     | (4,664)    | 214,448      | 210,041     | 1        | 4,983      | (1,049)     |
| Mortgage-Backed Securities                     | 2,582,759   | 39,937    | (5,248)    | 2,617,448    | 2,737,522   | 3        | 6,307      | (7,720)     |
| Purchased Interest-Rate<br>Contracts (Note 10) | 15,985      | --        | (3,437)    | 12,548       | 15,079      | --       | (7,262)    | 7,817       |
|  | 2,936,770   | 48,549    | (15,497)   | 2,969,822    | 3,057,123   | 5        | 1,580      | (16,416)    |
| Held to Maturity Portfolio:                    |             |           |            |              |             |          |            |             |
| U.S. Treasury Notes                            | 2,455       | 12        | --         | 2,467        | 2,447       | 28       | --         | 2,475       |
| U.S. Government Agency                         | 6,000       | 15        | --         | 6,015        | 32,274      | 14       | (65)       | 32,223      |
| Municipal Bonds and Notes                      | 12,500      | 347       | --         | 12,847       | 12,500      | 93       | (1)        | 12,592      |
| Corporate Bonds and Notes                      | 151,536     | 2,626     | (1,171)    | 152,991      | 1,199       | 3        | --         | 1,202       |
| Money Market Preferred Stock                   | --          | --        | --         | --           | 1,000       | --       | --         | 1,000       |
| Mortgage-Backed Securities                     | 228,663     | 2,426     | (1,044)    | 230,045      | 362,817     | 2,533    | (2,781)    | 362,569     |
|  | 401,154     | 5,426     | (2,215)    | 404,365      | 412,237     | 2,671    | (2,847)    | 412,061     |
| Total  | \$3,429,038 | \$ 53,975 | \$(17,712) | \$ 3,465,301 | \$3,554,109 | \$54,251 | \$(19,263) | \$3,589,097 |

(a) Stated at fair value.

(b) Equity securities at December 31, 1998, consisted of FHL Bank stock of \$97.6 million, mutual funds of \$35.1 million, preferred stock of \$36.0 million and common stock of \$45.7 million. At December 31, 1997, equity securities consisted of FHL Bank stock of \$87.1 million, mutual funds of \$37.5 million, preferred stock of \$55.6 million and common stock of \$43.8 million.

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A summary of realized gains and losses follows:

| (In thousands)                | 1998     |            |          | Years Ended December 31,<br>1997 |            |          | 1996      |            |         |
|-------------------------------|----------|------------|----------|----------------------------------|------------|----------|-----------|------------|---------|
|                               | Gains    | Losses     | Net      | Gains                            | Losses     | Net      | Gains     | Losses     | Net     |
| Trading Securities:           |          |            |          |                                  |            |          |           |            |         |
| Mortgage-Backed Securities    | \$ 4,789 | \$(3,548)  | \$ 1,241 | \$ 4,052                         | \$(2,647)  | \$ 1,405 | \$ 3,033  | \$(2,719)  | \$ 314  |
| Futures and Options Contracts | 8,015    | (10,023)   | (2,008)  | 7,318                            | (8,494)    | (1,176)  | 10,704    | (10,434)   | 270     |
| Equity Securities             | --       | --         | --       | --                               | --         | --       | 366       | (35)       | 331     |
|                               | 12,804   | (13,571)   | (767)    | 11,370                           | (11,141)   | 229      | 14,103    | (13,188)   | 915     |
| Available for Sale:           |          |            |          |                                  |            |          |           |            |         |
| Mortgage-Backed Securities    | 7,148    | (222)      | 6,926    | 566                              | (119)      | 447      | 2,401     | (1,652)    | 749     |
| U.S. Treasury Notes           | --       | --         | --       | 6                                | --         | 6        | 5         | (7)        | (2)     |
| U.S. Government Agencies      | --       | --         | --       | 18                               | (45)       | (27)     | 11        | (39)       | (28)    |
| Corporate Debt                | --       | --         | --       | 77                               | --         | 77       | 4         | (364)      | (360)   |
| Mutual Funds                  | 1,156    | --         | 1,156    | 1,210                            | (58)       | 1,152    | 227       | (463)      | (236)   |
| Other Equity Securities       | 7,966    | (867)      | 7,099    | 945                              | (21)       | 924      | 2,773     | (197)      | 2,576   |
| Other                         | 982      | (45)       | 937      | 920                              | (586)      | 334      | 56        | --         | 56      |
|                               | 17,252   | (1,134)    | 16,118   | 3,742                            | (829)      | 2,913    | 5,477     | (2,722)    | 2,755   |
| Total                         | \$30,056 | \$(14,705) | \$15,351 | \$ 15,112                        | \$(11,970) | \$ 3,142 | \$ 19,580 | \$(15,910) | \$3,670 |

There were no sales of securities from the Held to Maturity portfolio for the years ended December 31, 1998, 1997 and 1996.

On June 30, 1997, Eagle transferred securities with a book value of \$109.3 million from the Held to Maturity portfolio to the Available for Sale portfolio. The transfer resulted in an unrealized gain of approximately \$299,000 which is net of income taxes of approximately \$200,000, being recorded as an increase to shareholders' equity. The securities were transferred due to a change in intent with respect to holding the securities to maturity precipitated by changes in the balance sheet following the merger with MidConn.

Webster enters into short futures and long options positions to minimize the price volatility of certain adjustable-rate assets held as Trading Securities. At December 31, 1998, Webster had 216 short positions in Eurodollar futures contracts (\$216.0 million notional amount) and 220 short positions in 5 and 10 year Treasury note futures (\$22.0 million notional amount). Changes in the market value of short futures positions are recognized as a gain or loss in the period for which the change occurred. All gains and losses resulting from short futures positions are reflected in gains (losses) on sale of securities, net in the Consolidated Statements of Income.

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The following table sets forth the contractual maturities of the Bank's securities and mortgage-backed securities at December 31, 1998 and the weighted-average yields of such securities (based upon the financial statement carrying amount of such securities).

| (Dollars in thousands)               | Due Within One Year |                        | Due After One, But Within Five Years |                        | Due After Five, But Within 10 Years |                        | Due After 10 Years  |                        | Total               |                        |
|--------------------------------------|---------------------|------------------------|--------------------------------------|------------------------|-------------------------------------|------------------------|---------------------|------------------------|---------------------|------------------------|
|                                      | Amount              | Weighted Average Yield | Amount                               | Weighted Average Yield | Amount                              | Weighted Average Yield | Amount              | Weighted Average Yield | Amount              | Weighted Average Yield |
| <b>Available For Sale Portfolio:</b> |                     |                        |                                      |                        |                                     |                        |                     |                        |                     |                        |
| U.S. Treasury Notes                  | \$ 13,111           | 5.90 %                 | \$ 526                               | 6.25 %                 | \$ --                               | -- %                   | \$ --               | -- %                   | \$ 13,637           | 5.92 %                 |
| U.S. Government Agency               | --                  | --                     | 10,670                               | 6.67                   | 6,109                               | 7.19                   | --                  | --                     | 16,779              | 6.86                   |
| Municipal Bonds and Notes (a)        | --                  | --                     | --                                   | --                     | --                                  | --                     | 15,204              | 5.31                   | 15,204              | 5.31                   |
| Corporate Bonds and Notes            | 2,019               | 6.88                   | --                                   | --                     | 1,833                               | 6.16                   | 75,906              | 8.79                   | 79,758              | 8.68                   |
| Equity Securities                    | 214,448             | 4.45                   | --                                   | --                     | --                                  | --                     | --                  | --                     | 214,448             | 4.45                   |
| Mortgage-Backed Securities           | 1,128               | 6.22                   | 43,910                               | 6.15                   | 397,520                             | 6.71                   | 2,174,890           | 6.71                   | 2,617,448           | 6.70                   |
| Purchased Interest-Rate Contracts    | --                  | --                     | 9,485                                | --                     | 3,063                               | --                     | --                  | --                     | 12,548              | --                     |
|                                      | 230,706             | 4.56 %                 | 64,591                               | 5.34 %                 | 408,525                             | 6.66 %                 | 2,266,000           | 6.77 %                 | 2,969,822           | 6.56 %                 |
| <b>Held to Maturity Portfolio:</b>   |                     |                        |                                      |                        |                                     |                        |                     |                        |                     |                        |
| U.S. Treasury Notes                  | 2,455               | 6.02                   | --                                   | --                     | --                                  | --                     | --                  | --                     | 2,455               | 6.02                   |
| U.S. Government Agency               | 6,000               | 5.46                   | --                                   | --                     | --                                  | --                     | --                  | --                     | 6,000               | 5.46                   |
| Municipal Bonds and Notes (a)        | --                  | --                     | --                                   | --                     | 12,500                              | 6.68                   | --                  | --                     | 12,500              | 6.68                   |
| Corporate Bonds and Notes            | 350                 | 6.54                   | --                                   | --                     | 100                                 | 6.29                   | 151,086             | 7.38                   | 151,536             | 7.38                   |
| Mortgage-Backed Securities           | 4,229               | 6.11                   | 27,489                               | 6.08                   | 26,703                              | 6.70                   | 170,242             | 7.20                   | 228,663             | 6.98                   |
|                                      | \$ 13,034           | 5.80 %                 | 27,489                               | 6.08 %                 | \$ 39,303                           | 6.69 %                 | \$ 321,328          | 7.28 %                 | \$ 401,154          | 7.10 %                 |
| <b>Total</b>                         | <b>\$ 243,740</b>   | <b>5.61 %</b>          | <b>\$ 92,080</b>                     | <b>5.56 %</b>          | <b>\$ 447,828</b>                   | <b>6.66 %</b>          | <b>\$ 2,587,328</b> | <b>6.83 %</b>          | <b>\$ 3,370,976</b> | <b>6.62 %</b>          |

(a) Yield is adjusted to a fully tax equivalent basis.

The above table shows contractual maturities of securities. At December 31, 1998 the duration of the Available for Sale and Held to Maturity portfolios, are approximately 2.5 years and 3.0 years, respectively.

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NOTE 4: LOANS RECEIVABLE, NET

A summary of loans receivable, net follows:

| (Dollars in thousands)  | December 31,        |                |                     |                |
|---|---------------------|----------------|---------------------|----------------|
|   | 1998                |                | 1997                |                |
|   | Amount              | %              | Amount              | %              |
| <b>Loans Secured by Mortgages on Real Estate:</b>                           |                     |                |                     |                |
| Conventional, VA and FHA  | \$ 3,479,388        | 69.7 %         | \$ 3,744,766        | 75.7 %         |
| Conventional, VA and FHA Loans Held for Sale                                | 1,688               | --             | 3,515               | 0.1            |
| Residential Participation   | 55,820              | 1.1            | 12,244              | 0.2            |
| Residential Construction  | 294,542             | 5.9            | 151,275             | 3.0            |
| Commercial Construction   | 43,855              | 0.9            | 34,974              | 0.7            |
| Other Commercial  | 371,358             | 7.5            | 309,966             | 6.2            |
|   | 4,246,651           | 85.1           | 4,256,740           | 85.9           |
| <b>Consumer Loans:</b>  |                     |                |                     |                |
| Home Equity Loans   | 436,139             | 8.7            | 471,872             | 9.5            |
| Other Consumer Loans  | 41,874              | 0.9            | 47,479              | 1.0            |
| Credit Cards  | --                  | --             | 33,112              | 0.7            |
|   | 478,013             | 9.6            | 552,463             | 11.2           |
| <b>Commercial Non-Mortgage Loans</b>  |                     |                |                     |                |
|   | 403,411             | 8.1            | 239,826             | 4.8            |
| Gross Loans Receivable  | 5,128,075           | 102.6          | 5,049,029           | 101.9          |
| <b>Less:</b>  |                     |                |                     |                |
| Loans in Process  | 96,646              | 1.9            | 51,263              | 1.0            |
| Allowance for Losses on Loans   | 55,109              | 1.1            | 59,518              | 1.2            |
| Premiums on Loans Purchased, Deferred Loan Fees and Unearned Discounts, Net | (17,189)            | (0.4)          | (16,565)            | (0.3)          |
| Loans Receivable, Net Excluding Segregated Assets                           | \$ 4,993,509        | 100.0 %        | \$ 4,954,813        | 98.2 %         |
| Segregated Assets, Net  | --                  | --             | 41,038              | 0.8            |
| <b>Loans Receivable, Net</b>  | <b>\$ 4,993,509</b> | <b>100.0 %</b> | <b>\$ 4,995,851</b> | <b>100.0 %</b> |

The segregated assets disclosed in 1997 are certain loans purchased from the Federal Deposit Insurance Corporation ("FDIC") in the First Constitution acquisition. In 1998, these loans are included in commercial mortgage and non-mortgage loans. Also in 1998, Webster sold credit card receivables of \$31.4 million.

Webster adopted SFAS No. 114 "Accounting by Creditors for Impairment of a Loan," on January 1, 1995 as amended by SFAS No. 118, with no impact on its results of operations. At December 31, 1998, Webster had \$16.1 million of impaired loans, of which \$5.8 million were measured based upon the fair value of the underlying collateral and \$10.3 million were measured based upon the expected future cash flows of the impaired loans. The \$5.8 million of impaired loans have an allowance for loan losses of \$1.5 million and the \$10.3 million of impaired loans had no related specific allowance for loan losses. At December 31, 1997, there were \$7.3 million of impaired loans with an allowance of \$1.1 million and \$9.6 million of impaired loans for which there was no related allowance for loan losses. In 1998, 1997 and 1996, the average balance of impaired loans was \$14.8 million, \$29.0 million and \$35.0 million, respectively.

Webster's policy with regard to the recognition of interest income on impaired loans includes an individual assessment of each loan. Interest which is more than 90 days past due is not accrued. When payments on impaired loans are received, interest income is recorded on a cash basis or is applied to principal based on an individual assessment of each loan. Cash basis interest income recognized on impaired loans for the years ended December 31, 1998, 1997 and 1996 amounted to \$598,000, \$724,000 and \$520,000, respectively.

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A detail of the changes in the allowances for loan losses for the three years follows:

|   | December 31, |           |           |
|---|--------------|-----------|-----------|
|   | 1998         | 1997      | 1996      |
| -----   |              |           |           |
| (In thousands)  |              |           |           |
| Balance at Beginning of Period                            | \$ 59,518    | \$ 53,692 | \$ 59,892 |
| Provisions Charged to Operations                          | 6,800        | 24,813    | 13,054    |
| Acquired Allowance for Purchased Loans                    | --           | --        | 6,871     |
| Reclassification of Allowance for Segregated Asset Losses | 2,623        | --        | --        |
| Charge-offs   | (17,064)     | (24,794)  | (29,205)  |
| Recoveries  | 3,232        | 5,807     | 3,080     |
| -----   |              |           |           |
| Balance at End of Period                                  | \$ 55,109    | \$ 59,518 | \$ 53,692 |
| -----   |              |           |           |

Webster is a party to financial instruments with off-balance sheet risk to meet the financing needs of its customers and to reduce its own exposure to fluctuations in interest rates. These financial instruments included commitments to extend credit and commitments to sell residential first mortgage loans. These instruments involve, to varying degrees, elements of credit and interest-rate risk in excess of the amount recognized on the Consolidated Statements of Condition.

The estimated fair value of commitments to extend credit is considered insignificant at December 31, 1998 and 1997. Future loan commitments represent residential mortgage loan commitments, letters of credit, standby letters of credit, as well as unused credit card lines and home equity and commercial credit lines. Rates for these loans are generally established shortly before closing. The rates on home equity lines of credit generally vary with the prime rate.

At December 31, 1998 and 1997, residential mortgage commitments outstanding totaled \$104.9 million and \$91.6 million, respectively. Residential commitments outstanding at December 31, 1998 consisted of adjustable-rate and fixed-rate mortgages of \$43.0 million and \$61.9 million, respectively, at rates ranging from 5.7% to 10.5%. Commitments to originate loans generally expire within 60 days. In addition, at December 31, 1998 and 1997, there were unused portions of home equity credit lines extended of \$336.9 million and \$312.9 million, respectively. Unused commercial lines of credit, letters of credit, standby letters of credit and outstanding commercial new loan commitments totaled \$269.5 million and \$129.2 million at December 31, 1998 and 1997, respectively. Unused credit card lines were \$102.3 million at December 31, 1997.

Webster uses forward commitments to sell residential first mortgage loans which are entered into for the purpose of reducing the market risk associated with originating loans held for sale. The types of risk that may arise are from the possible inability of Webster or the other party to fulfill the contracts. At December 31, 1998 and 1997, Webster had forward commitments to sell loans totaling \$1.7 million and \$5.5 million, respectively, at rates between 5.9% and

7.5% and 5.8% and 8.3%, respectively. The estimated fair value of commitments to sell loans is considered insignificant at December 31, 1998 and 1997.

At December 31, 1998, 1997 and 1996, Webster serviced, for the benefit of others, mortgage loans aggregating approximately \$1.3 billion, \$1.3 billion and \$1.5 billion, respectively.

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NOTE 5: PREMISES AND EQUIPMENT, NET

A summary of premises and equipment, net follows:

| (In thousands)                            | December 31, |           |
|---|--------------|-----------|
|   | 1998         | 1997      |
| Land                                      | \$ 10,433    | \$ 10,431 |
| Buildings and Improvements                | 57,983       | 52,149    |
| Leasehold Improvements                    | 4,864        | 6,273     |
| Furniture, Fixtures and Equipment         | 71,935       | 55,774    |
| Total Premises and Equipment              | 145,215      | 124,627   |
| Accumulated Depreciation and Amortization | 65,891       | 52,740    |
| Premises and Equipment, Net               | \$ 79,324    | \$ 71,887 |

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At December 31, 1998, Webster was obligated under various non-cancelable operating leases for properties used as branch office facilities. The leases contain renewal options and escalation clauses which provide for increased rental expense based primarily upon increases in real estate taxes over a base year. Rental expense under leases was \$4.8 million, \$4.6 million and \$4.3 million in 1998, 1997 and 1996, respectively. Webster is also entitled to rental income under various non-cancelable operating leases for properties owned. Rental income under these leases was \$2.8 million, \$2.0 million and \$1.9 million in 1998, 1997 and 1996, respectively.

The following is a schedule of future minimum rental payments and receipts required under these leases as of December 31, 1998:

| (In thousands)            | Payments  | Receipts |
|---------------------------|-----------|----------|
| Years ending December 31: |           |          |
| 1999                      | \$ 4,882  | \$ 756   |
| 2000                      | 4,268     | 507      |
| 2001                      | 3,723     | 392      |
| 2002                      | 3,261     | 264      |
| 2003                      | 2,785     | 176      |
| Later years               | 20,835    | 872      |
| Total                     | \$ 39,754 | \$ 2,967 |

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NOTE 6: PREPAID EXPENSES AND OTHER ASSETS

A summary of prepaid expenses and other assets follows:

| (In thousands)                    | December 31, |           |
|-----------------------------------|--------------|-----------|
|                                   | 1998         | 1997      |
| Due from FDIC                     | \$ 769       | \$ 1,660  |
| Income Taxes Receivable           | 3,260        | 4,866     |
| Deferred Tax Asset, Net (Note 13) | 14,737       | 24,569    |
| Mortgage Servicing Rights, Net    | 4,686        | 5,906     |
| Other Assets                      | 20,142       | 17,605    |
| Prepaid Expenses and Other Assets | \$ 43,594    | \$ 54,606 |

The \$769,000 due from the FDIC at December 31, 1998, is net of a \$366,000 payable amount that represents the FDIC's 80% reimbursement for fourth quarter 1998 recoveries less certain permitted expenses on Segregated Assets which will be paid in the first quarter of 1999. The \$1.1 million receivable balance

represents the additional 15% net reimbursement for charge-offs and expenses less the 15% reimbursement payable on recoveries, which Webster will receive at the end of 1999.

During 1998 and 1997, Webster capitalized mortgage servicing assets of \$571,000 and \$981,000, respectively, related to originating loans and selling them servicing retained. Also, during 1996, Webster purchased mortgage loan servicing assets with a principal balance of \$272.5 million and recorded a mortgage loan servicing asset of \$2.8 million. Amortization of mortgage servicing rights was \$1.1 million, \$911,000 and \$615,000 for the years ended December 31, 1998, 1997 and 1996, respectively. In 1996, Webster established an allowance to provide for the decrease in value of mortgage servicing rights due to declining interest rates and an increased rate of prepayments. At December 31, 1998 and 1997, the allowance totaled \$1.2 million and \$458,000, respectively. During 1998 and 1997, provisions to this allowance totaled \$712,000 and \$363,000, respectively.

NOTE 7: DEPOSITS

Deposits categories are summarized as follows:

|   | December 31,          |              |            |                       |             |            |
|---|-----------------------|--------------|------------|-----------------------|-------------|------------|
|   | 1998                  |              |            | 1997                  |             |            |
| (Dollars in thousands)                            | Weighted Average Rate | Balance      | % of Total | Weighted Average Rate | Balance     | % of Total |
| Demand Deposits and NOW Accounts                  | 1.23%                 | \$ 1,070,814 | 18.9%      | 1.19%                 | \$ 948,589  | 16.6%      |
| Regular Savings and Money Market Deposit Accounts | 2.55                  | 1,429,271    | 25.3       | 2.47                  | 1,400,325   | 24.5       |
| Time Deposits                                     | 5.04                  | 3,151,188    | 55.8       | 5.35                  | 3,370,116   | 58.9       |
| Total Deposits                                    | 3.59%                 | \$ 5,651,273 | 100.0%     | 3.86%                 | \$5,719,030 | 100.0%     |

Interest expense on deposits is summarized as follows:

|   | Years Ended December 31, |           |           |
|---|--------------------------|-----------|-----------|
|   | 1998                     | 1997      | 1996      |
| (In thousands)                                    |                          |           |           |
| NOW Accounts                                      | \$ 11,642                | \$ 9,385  | \$ 7,132  |
| Regular Savings and Money Market Deposit Accounts | 32,211                   | 34,802    | 40,016    |
| Time Deposits                                     | 177,435                  | 179,292   | 182,075   |
| Total   | \$221,288                | \$223,479 | \$229,223 |

Time deposits of \$100,000 or more amounted to \$302.1 million and represented 5.35% of total deposits at December 31, 1998. The following table presents the amount of these deposits maturing during the periods indicated:

| (In thousands)                    | Maturing | Amount     |
|-----------------------------------|----------|------------|
| January 1, 1999 to March 31, 1999 |          | \$ 56,153  |
| April 1, 1999 to June 30, 1999    |          | 84,843     |
| July 1, 1999 to December 31, 1999 |          | 105,281    |
| January 1, 2000 and beyond        |          | 55,866     |
| Total                             |          | \$ 302,143 |

NOTE 8: FEDERAL HOME LOAN BANK ADVANCES

Advances payable to the FHL Bank are summarized as follows:

|  | December 31,        |                     |
|--|---------------------|---------------------|
| (Dollars in thousands)                       | 1998                | 1997                |
| <b>Fixed Rate:</b>                           |                     |                     |
| 4.99% to 8.19% Due in 1998                   | \$ --               | \$ 1,099,700        |
| 4.54% to 8.86% Due in 1999                   | 1,316,027           | 62,862              |
| 4.75% to 9.16% Due in 2000                   | 227,360             | 31,570              |
| 5.52% to 8.20% Due in 2001                   | 27,405              | 7,845               |
| 6.87% Due in 2002                            | 2,000               | 2,000               |
| 5.69% to 6.14% Due in 2003                   | 28,346              | 4,157               |
| 6.01% Due in 2004                            | --                  | 80,000              |
| 5.25% Due in 2005                            | 10,000              | --                  |
| 6.31% Due in 2006                            | 3,169               | 3,577               |
| 6.98% Due in 2007                            | 2,592               | 2,675               |
| 4.99% Due in 2008                            | 25,000              | --                  |
| 6.60% Due in 2011                            | 2,661               | 2,828               |
|  | \$ 1,644,560        | \$ 1,297,214        |
| <b>Variable Rate:</b>                        |                     |                     |
| 5.65% Due in 1998                            | \$ --               | \$ 219,420          |
| 5.07% to 5.09% Due in 1999                   | 50,000              | --                  |
| 5.76% Due in 2004                            | 80,000              | --                  |
| <b>Total Federal Home Loan Bank Advances</b> | <b>\$ 1,774,560</b> | <b>\$ 1,516,634</b> |

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The following table sets forth certain information as to the Bank's FHL Bank short-term borrowings at the dates and for the years indicated.

|  | December 31, |            |            |
|--|--------------|------------|------------|
| (Dollars in thousands)                           | 1998         | 1997       | 1996       |
| Average amount outstanding during the period     | \$ 1,654,533 | \$ 954,306 | \$ 452,018 |
| Amount outstanding at end of period              | 1,366,027    | 1,319,120  | 559,345    |
| Highest month end balance                        | 1,824,729    | 1,319,120  | 573,948    |
| Weighted-average interest rate at end of period  | 5.33%        | 5.74%      | 5.68%      |
| Weighted-average interest rate during the period | 4.93%        | 5.65%      | 5.61%      |

At December 31, 1998, the Bank had additional borrowing capacity of \$700 million from the FHL Bank, including a line of credit of approximately \$41.3 million. Advances are secured by the Bank's investment in FHL Bank stock and a blanket security agreement. This agreement requires the Bank to maintain as collateral certain qualifying assets, principally mortgage loans and securities. At December 31, 1998 and 1997, the Bank was in compliance with the FHL Bank collateral requirements.

**NOTE 9: REVERSE REPURCHASE AGREEMENTS AND OTHER BORROWINGS**

The following table summarizes reverse repurchase agreements and other borrowings:

|                               | December 31,      |                    |
|-------------------------------|-------------------|--------------------|
| (In thousands)                | 1998              | 1997               |
| Reverse Repurchase Agreements | \$ 669,374        | \$ 980,835         |
| Senior Notes                  | 40,000            | 40,000             |
| Bank Lines of Credit          | 17,180            | 10,000             |
| ESOP Borrowings               | 1,367             | 1,978              |
| Federal Funds Purchased       | 11,000            | --                 |
| Other Borrowings              | --                | 150                |
| <b>Total</b>                  | <b>\$ 738,921</b> | <b>\$1,032,963</b> |

The weighted-average rates on these borrowings were 5.69% and 5.75% at December 31, 1998 and 1997, respectively.

During 1998, reverse repurchase agreement transactions inclusive of dollar roll transactions were the primary source of borrowed funds with the exception of FHL Bank advance borrowings (See Note 8). The average balance and weighted-average rate for reverse repurchase agreements for 1998 were \$975.2 million and 5.23% as compared to \$557.2 million and 5.65% for 1997. Securities underlying the reverse repurchase transactions held as collateral are primarily U.S. government agency securities consisting of FNMA, GNMA and FHLMC securities. Securities for reverse repurchase agreements related to Webster's funding operations are delivered to broker-dealers who arrange the transactions. Webster also enters into reverse

repurchase agreement transactions directly with commercial and municipal customers through its money desk operations.

Information concerning short-term and long-term borrowings under reverse repurchase agreements as of the end of the current period is summarized below:

(Dollars in thousands)

| Balance at<br>December 31, 1998 | Weighted-Average<br>Rate | Weighted-Average<br>Maturity | Book Value<br>of Collateral | Market Value<br>of Collateral |
|---------------------------------|--------------------------|------------------------------|-----------------------------|-------------------------------|
| \$669,374                       | 5.18%                    | 8.2 months                   | \$664,873                   | \$676,000                     |

While the Bank used several types of short-term borrowings as part of funding its daily operations, only reverse repurchase agreement transactions within the other borrowing category had an average balance that was 30% or more of the Bank's total equity at the end of the 1998 and 1997 periods. The following table sets forth certain information as to the Bank's reverse repurchase agreement short-term borrowings at the dates and for the years indicated.

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| (Dollars in thousands)                           | December 31, |            |            |
|--|--------------|------------|------------|
|  | 1998         | 1997       | 1996       |
| Average amount outstanding during the period     | \$ 931,112   | \$ 557,199 | \$ 184,966 |
| Amount outstanding at end of period              | 589,374      | 900,836    | 113,755    |
| Highest month end balance                        | 1,189,927    | 901,156    | 287,404    |
| Weighted-average interest rate at end of period  | 5.06%        | 5.70%      | 5.48%      |
| Weighted-average interest rate during the period | 5.08%        | 5.65%      | 5.63%      |

During 1998, Webster at times also used variable-rate lines of credit through correspondent banks and purchased federal funds. Webster has established various sources of funding and uses the most favorable source in conjunction with asset and liability management strategies. The Employee Stock Ownership Plan ("ESOP") borrowings are from a correspondent bank at a floating rate based on the correspondent bank's base (prime) rate and the weighted rates at December 31, 1998 and 1997 were 7.75% and 7.90% respectively. The terms of the loan agreements call for the ESOP to make annual scheduled principal repayments through the year 2004. Interest is paid quarterly and the borrowings are guaranteed and secured by unallocated shares of Webster common stock under the ESOP Plan.

In 1993, Webster completed a registered offering of \$40 million of 8 3/4% Senior Notes due 2000 (the "Senior Notes"). Webster used \$18.25 million from the net proceeds of the offering to redeem the remaining shares of Series A Stock issued by Webster to the FDIC in connection with the First Constitution acquisition. The Senior Notes may not be redeemed by Webster prior to the maturity date of June 30, 2000, and are not exchangeable for any shares of Webster's common stock.

NOTE 10: INTEREST-RATE FINANCIAL INSTRUMENTS

Webster employs as part of its asset/liability management strategy various interest-rate contracts including short futures positions, interest-rate swaps and interest-rate caps and floors. See Note 3 for disclosures on futures positions. Webster uses interest-rate financial instruments to hedge mismatches in interest-rate maturities to reduce exposure to movements in interest rates. These interest-rate financial instruments involve, to varying degrees, credit risk and market risk. Credit risk is the possibility that a loss may occur if a counterparty to a transaction fails to perform according to the terms of the contract. Market risk is the effect of a change in interest rates or currency rates on the value of the financial instrument. The notional amount of interest-rate financial instruments is the amount upon which interest and other payments under the contract are based. For interest-rate financial instruments, the notional amount is not exchanged and therefore, the notional amounts should not be taken as a measure of credit or market risk.

The fair value, which approximates the cost to replace the contract at the current market rates, is generally representative of market risk. Credit risk related to the interest-rate swaps, interest-rate caps and floors at December 31, 1998 is not considered to be significant due to counterparty ratings. In the event of a default by a counterparty, the cost to Webster, if any, would be the replacement cost of the contract at the current market rate.

Interest-rate financial instruments are summarized as follows:

| (In thousands)                 | Notional Amount |            | Fair Market Value |          | Amortized Cost |           |
|--------------------------------|-----------------|------------|-------------------|----------|----------------|-----------|
|                                | December 31,    |            | December 31,      |          | December 31,   |           |
|                                | 1998            | 1997       | 1998              | 1997     | 1998           | 1997      |
| Interest-rate swap agreements  | \$ 25,000       | \$ 75,000  | \$ (219)          | \$ 291   | \$ --          | \$ --     |
| Interest-rate floor agreements | 500,000         | 100,000    | 8,501             | 954      | 4,148          | 1,138     |
| Interest-rate cap agreements   | 451,000         | 501,000    | 4,047             | 7,226    | 11,837         | 14,630    |
| Total                          | \$ 976,000      | \$ 676,000 | \$ 12,329         | \$ 8,471 | \$ 15,985      | \$ 15,768 |

Interest-rate swap agreements involve the exchange of fixed and variable interest payments based upon notional amounts paid to a maturity date. At December 31, 1998, Webster had one interest-rate swap agreement, hedging \$25 million of brokered certificates of deposit, in which Webster receives a fixed rate of 6.65% and pays a variable rate based on LIBOR. For the year ended December 31, 1998, net income recorded on the deposit swap was \$263,000.

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Interest-rate cap agreements will result in cash payments to be received by Webster only if current interest rates rise above a predetermined interest rate. At December 31, 1998, Webster had five outstanding cap agreements with notional amounts of \$410 million related to the available for sale securities portfolio with interest-rate caps ranging from 6.00% to 9.00%. The amount paid for entering into the interest-rate cap is amortized over the life of the agreement as an adjustment to mortgage-backed securities available for sale interest income. At December 31, 1998, this portfolio had \$11.3 million of unamortized interest-rate cap balances and during the 1998 period amortized \$3.5 million as a reduction of interest income. Similarly, interest-rate floor agreements will result in cash payments to be received by Webster only if current interest rates fall below a predetermined interest rate. At December 31, 1998, Webster had two outstanding interest-rate floor agreements with notional amounts of \$500 million and interest rate floors of 5.25% and 5.75%. The amount paid for entering into an interest-rate floor agreement is amortized over the life of the agreement as an adjustment to mortgage-backed securities available for sale interest income. At December 31, 1998, Webster had \$4.1 million of unamortized floor income costs and during the 1998 period amortized \$396,000 as a reduction of available for sale interest income. In August 1997, Webster purchased a separate interest-rate cap contract with a notional amount of \$41 million, a cap rate of 7.00% and a termination date of August 19, 2002. The cost of the interest rate cap contract was \$713,400. The interest rate cap contract is matched against two fixed-rate borrowings with maturities of one and two years, respectively, and a five year fixed-rate borrowing that is callable after three years.

NOTE 11: SUMMARY OF ESTIMATED FAIR VALUES

A summary of estimated fair values consisted of the following:

| (In thousands)   | December 31,    |                      |                 |                      |
|--|-----------------|----------------------|-----------------|----------------------|
|  | 1998            |                      | 1997            |                      |
|  | Carrying Amount | Estimated Fair Value | Carrying Amount | Estimated Fair Value |
| <b>Assets:</b>   |                 |                      |                 |                      |
| Cash and Due from Depository Institutions                  | \$ 173,863      | \$ 173,863           | \$ 151,322      | \$ 151,322           |
| Interest-bearing Deposits                                  | 3,560           | 3,560                | 77,104          | 77,104               |
| Securities   | 3,449,542       | 3,452,753            | 3,581,456       | 3,581,280            |
| Residential Loans  | 3,749,152       | 3,881,160            | 3,855,489       | 3,927,674            |
| Consumer Loans   | 42,122          | 43,884               | 81,139          | 81,774               |
| Home Equity Loans  | 439,369         | 458,727              | 474,995         | 490,352              |
| Commercial Loans   | 817,975         | 814,075              | 602,708         | 599,716              |
| Less Allowance for Loan Losses                             | 55,109          | --                   | 59,518          | --                   |
| Segregated Assets, Net                                     | --              | --                   | 41,038          | 42,417               |
| Interest-rate Contracts                                    | 12,548          | 12,548               | 7,817           | 7,817                |
| Mortgage Servicing Rights, Net                             | 4,686           | 6,322                | 5,906           | 8,379                |
| <b>Liabilities:</b>  |                 |                      |                 |                      |
| Deposits Other than Certificates                           | \$2,500,085     | \$2,500,085          | \$2,348,914     | \$2,348,914          |
| <b>Time Deposits:</b>                                      |                 |                      |                 |                      |
| Maturing in Less than One Year                             | 2,642,908       | 2,643,754            | 2,483,946       | 2,490,362            |
| Maturing in One Year and Beyond                            | 508,280         | 517,717              | 886,170         | 888,803              |
| Federal Home Loan Bank Advances                            | 1,774,560       | 1,781,391            | 1,516,634       | 1,517,263            |
| Reverse Repurchase Agreements and Other Borrowings         | 738,921         | 741,697              | 1,032,963       | 1,033,503            |
| Capital Securities and Preferred Stock of Subsidiary Corp. | 199,577         | 215,326              | 194,577         | 201,001              |

In December 1991, the FASB issued SFAS No. 107, "Disclosures about Fair Value of

Financial Instruments," which requires all entities to disclose the fair value of financial instruments, including both assets and liabilities recognized and not recognized in the statement of condition, for which it is practicable to estimate fair value.

The carrying amounts for interest-bearing deposits approximate fair value since they mature in 90 days or less and do not present unanticipated credit concerns. The fair value of securities (See Note 3) is estimated based on prices published in financial newspapers or quotations received from securities dealers or pricing services. The fair value of interest-rate contracts was based on the amount Webster could receive or pay to terminate the agreements. FHL Bank stock has no active market and is required to be held by member banks. The estimated fair value of FHL Bank stock equals the carrying amount.

In estimating the fair value of loans, portfolios with similar financial characteristics were classified by type. Loans were segmented into four generic types: residential, consumer, home equity and commercial. Residential loans were further segmented into 15 and 30 year fixed-rate contractual maturities, with the remaining classified as variable-rate loans. The fair value of each category is calculated by discounting scheduled cash flows through estimated maturity using market discount rates. Adjustments were made to reflect credit and rate risks inherent in the portfolio.

The estimated fair value of deposits with no stated maturity, such as noninterest-bearing demand deposits, regular savings, NOW accounts and money market accounts, is equal to the amount payable on demand. The estimated fair values of time deposits, FHL Bank advances, and other borrowings were calculated using the discounted cash flow method. The discount rate is estimated using rates currently offered for deposits and FHL Bank advances of similar remaining maturities. The discount rate used for the Senior Notes was calculated using a spread over treasury notes consistent with the spread used to price the Senior Notes at their inception. The discount rates used for the capital securities and minority interest liabilities were calculated using market rates for current instruments with similar terms.

The calculation of fair value estimates of financial instruments is dependent upon certain subjective assumptions and involves significant uncertainties, resulting in variability in estimates with changes in assumptions. Potential taxes and other expenses that would be incurred in an actual sale or settlement are not reflected in the amounts disclosed. Fair value estimates are not intended to reflect the liquidation value of the financial instruments.

NOTE 12: FORECLOSED PROPERTY EXPENSES AND PROVISIONS, NET AND ALLOWANCE FOR LOSSES ON FORECLOSED PROPERTIES

Foreclosed property expenses and provisions, net are summarized as follows:

| (In thousands)                                | Years Ended December 31, |                 |                 |
|---|--------------------------|-----------------|-----------------|
|   | 1998                     | 1997            | 1996            |
| Gain on Sale of Foreclosed Properties         |                          |                 |                 |
| Acquired in Settlement of Loans, Net          | \$ (908)                 | \$ (1,274)      | \$ (1,650)      |
| Provision for Losses on Foreclosed Properties | 330                      | 1,637           | 2,523           |
| Rental Income                                 | (146)                    | (202)           | (369)           |
| Foreclosed Property Expenses                  | 1,300                    | 4,023           | 4,654           |
| <b>Total</b>                                  | <b>\$ 576</b>            | <b>\$ 4,184</b> | <b>\$ 5,158</b> |

Webster has an allowance for losses on foreclosed properties. A detail of the changes in the allowance follows:

| (In thousands)                   | Years Ended December 31, |                 |               |
|----------------------------------|--------------------------|-----------------|---------------|
|                                  | 1998                     | 1997            | 1996          |
| Balance at Beginning of Period   | \$ 1,222                 | \$ 819          | \$ 1,511      |
| Provisions                       | 330                      | 1,637           | 2,523         |
| Losses Charged to Allowance      | (1,466)                  | (1,355)         | (3,359)       |
| Recoveries Credited to Allowance | 121                      | 121             | 144           |
| <b>Balance at End of Period</b>  | <b>\$ 207</b>            | <b>\$ 1,222</b> | <b>\$ 819</b> |

## NOTE 13: INCOME TAXES

Charges for income taxes in the Consolidated Statements of Income are comprised of the following:

| (In thousands) | Years Ended December 31, |           |           |
|----------------|--------------------------|-----------|-----------|
|                | 1998                     | 1997      | 1996      |
| Current:       |                          |           |           |
| Federal        | \$ 32,953                | \$ 28,980 | \$ 22,974 |
| State          | 975                      | 5,112     | 5,777     |
|                | 33,928                   | 34,092    | 28,751    |
| Deferred:      |                          |           |           |
| Federal        | 13                       | (6,894)   | 2,063     |
| State          | 10,603                   | (1,473)   | 1,788     |
|                | 10,616                   | (8,367)   | 3,851     |
| Total:         |                          |           |           |
| Federal        | 32,966                   | 22,086    | 25,037    |
| State          | 11,578                   | 3,639     | 7,565     |
|                | \$ 44,544                | \$ 25,725 | \$ 32,602 |

Income tax expense of \$44.5 million, \$25.7 million and \$32.6 million for the years ended December 31, 1998, 1997 and 1996, respectively, differed from the amounts computed by applying the Federal income tax rate of 35% in 1998, 1997 and 1996 to pre-tax income as a result of the following:

| (In thousands)  | Years Ended December 31, |           |           |
|---|--------------------------|-----------|-----------|
|   | 1998                     | 1997      | 1996      |
| Computed "Expected" Tax Expense                       | \$ 40,253                | \$ 23,394 | \$ 30,309 |
| Increase (Decrease) in Income Taxes Resulting From:   |                          |           |           |
| Dividends Received Deduction                          | (653)                    | (364)     | (603)     |
| State Income Taxes, Net of Federal Income Tax Benefit |                          |           |           |
| Including Change in Valuation Allowance and Rate      | 7,526                    | 2,365     | 5,243     |
| Acquisition Related Expenses                          | 1,208                    | 1,225     | --        |
| Increase in Bank Owned Life Insurance Value           | (1,963)                  | --        | --        |
| Other, Net  | (1,827)                  | (895)     | (2,347)   |
| Income Taxes  | \$ 44,544                | \$ 25,725 | \$ 32,602 |

At December 31, 1998, Webster had a net deferred tax asset of \$14.7 million. In order to fully realize the net deferred tax asset, Webster must either generate future taxable income or incur tax losses to carryback. Based on Webster's historical and current taxable earnings, management believes that Webster will realize the net deferred tax asset. There can be no assurance, however, that Webster will generate taxable earnings or a specific level of continuing taxable earnings in the future.

A deferred tax valuation allowance has been established for the state portion of temporary differences that may not be realized due to tax minimization strategies.

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities at December 31, 1998 and 1997 are presented below.

| (In thousands )      | December 31, |      |
|----------------------|--------------|------|
|                      | 1998         | 1997 |
| Deferred Tax Assets: |              |      |

|  |           |           |
|--|-----------|-----------|
| Loan Loss Allowances and Other Allowances, Net         | \$ 22,906 | \$ 30,363 |
| Accrued Compensation and Pensions                      | 5,488     | 4,632     |
| Deferred Expenses                                      | 3,438     | 3,671     |
| Intangibles  | 5,812     | 5,231     |
| Other  | 1,318     | 2,480     |
| <hr/>  |           |           |
| Total Gross Deferred Tax Assets                        | 38,962    | 46,377    |
| Less State Valuation Allowance, Net of Federal Benefit | (5,000)   | --        |
| <hr/>  |           |           |
| Deferred Tax Asset after Valuation Allowance           | 33,962    | 46,377    |
| <hr/>  |           |           |
| Deferred Tax Liabilities:                              |           |           |
| Loan Discount  | 2,829     | 4,062     |
| Premises and Equipment                                 | --        | 1,309     |
| Unrealized Gain on Securities                          | 13,913    | 14,697    |
| Other  | 2,483     | 1,740     |
| <hr/>  |           |           |
| Total Gross Deferred Tax Liabilities                   | 19,225    | 21,808    |
| <hr/>  |           |           |
| Net Deferred Tax Asset                                 | \$ 14,737 | \$ 24,569 |
| <hr/>  |           |           |

NOTE 14: SHAREHOLDERS' EQUITY

Shareholders' equity increased \$37.6 million to \$554.9 million at December 31, 1998 from \$517.3 million at December 31, 1997 due primarily to net income of \$70.5 million partially offset by common stock repurchases, net of reissuances, of \$30.6 million, the effect of option exercises and common stock dividend payments. During 1998, Webster repurchased a total of 1,396,551 shares of its common stock.

On June 1, 1998, Webster acquired Damman Insurance Associates (see Note 2). In connection with the acquisition, Webster issued 274,609 shares of its common stock for 100% ownership interest of Damman.

In May of 1998, Webster repurchased 305,215 shares of Webster common stock related to the settlement of warrants to purchase 600,000 shares issued to Fleet Financial Group in 1996. The warrants were issued in connection with Webster's purchase of former Shawmut Bank branches divested following the Fleet-Shawmut merger. The repurchase was accounted for as a reduction of shareholders' equity.

On April 15, 1998, Webster acquired Eagle (see Note 2). In connection with the acquisition, Webster issued 10,615,156 shares of its common stock for all the outstanding shares of Eagle's common stock. Under the terms of the agreement, Eagle's shareholders received 1.68 shares of Webster common stock after giving effect to a two-for-one stock split in a tax free exchange for each of their shares of Eagle's common stock.

On April 6, 1998, Webster's common stock split two-for-one; the stock split was effected in the form of a stock dividend. Basic and diluted common shares have been restated for all periods presented as if the stock split took place at the beginning of the earliest period shown. Also, shareholders' equity accounts for all periods presented have been restated to give retroactive recognition of the stock split.

On July 31, 1997, Webster acquired People's (see Note 2). In connection with the acquisition, Webster issued 3,151,992 shares of its common stock for all the outstanding shares of People's common stock. Under the terms of the agreement, People's shareholders received .85 shares of Webster common stock in a tax-free exchange for each of their shares of People's common stock.

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On May 31, 1997, Webster acquired MidConn (see Note 2) as a result of the Eagle acquisition. In connection with the acquisition, Webster effectively issued 2,869,440 shares of its common stock for all the outstanding common shares of MidConn.

On January 31, 1997, Webster acquired Derby (see Note 2). In connection with the acquisition, Webster issued 7,002,740 shares of its common stock for all the outstanding shares of Derby common stock. Under the terms of the agreement, Derby shareholders received 1.14158 shares of Webster common stock in a tax-free exchange for each of their shares of Derby common stock.

Retained earnings at December 31, 1998 included \$41.0 million of earnings of the Bank appropriated to bad debt reserves (pre-1988), which were deducted for federal income tax purposes. Tax law changes were enacted in August 1996 to eliminate the "thrift bad debt" method of calculating bad debt deductions for tax years after 1995 and to impose a requirement to recapture into taxable income (over a six-year period) all bad debt reserves accumulated after 1987. Since Webster previously recorded a deferred tax liability with respect to these post-1987 reserves, its total income tax expense for financial reporting purposes will not be affected by the recapture requirement. The tax law changes also provide that taxes associated with the recapture of pre-1988 bad debt reserves would become payable under more limited circumstances than under prior

law. Under the tax laws, as amended, events that would result in recapture of the pre-1988 bad debt reserves include stock and cash distributions to the holding company from the Bank in excess of specified amounts. Webster does not expect such reserves to be recaptured into taxable income.

Applicable Office of Thrift Supervision ("OTS") regulations require federal savings banks such as the Bank, to satisfy certain minimum capital requirements, including a leverage capital requirement (expressed as a ratio of core or Tier 1 capital to adjusted total assets) and risk-based capital requirements (expressed as a ratio of core or Tier 1 capital and total capital to total risk-weighted assets). As an OTS regulated institution, the Bank is also subject to a minimum tangible capital requirement (expressed as a ratio of tangible capital to adjusted total assets). At December 31, 1998 and 1997, the Bank exceeded all OTS regulatory capital requirements and met the FDIC requirements for a "well capitalized" institution. In order to be considered "well capitalized" a depository institution must have a ratio of Tier 1 capital to adjusted total assets of 5%, a ratio of Tier 1 capital to risk-weighted assets of 6% and a ratio of total capital to risk-weighted assets of 10%. Failure to meet minimum capital requirements can initiate certain mandatory and possible additional discretionary actions by regulators that, if undertaken, could have a direct material effect on Webster's Consolidated Financial Statements. Webster's capital amounts and classifications are also subject to qualitative judgments by the OTS about components, risk weightings, and other factors.

At December 31, 1998 and 1997, the Bank was in full compliance with all applicable capital requirements as detailed below:

| (Dollars in thousands)                      | Actual    |        | OTS<br>Minimum Capital<br>Requirements |       | Well<br>Capitalized |                |
|---|-----------|--------|--|-------|---------------------|----------------|
|   | Amount    | Ratio  | Amount                                 | Ratio | Amount              | Ratio          |
| AT DECEMBER 31, 1998                        |           |        |  |       |                     |                |
| Total Capital (to Risk-Weighted Assets)     | \$560,712 | 12.58% | \$356,435                              | 8.00% | \$445,543           | 10.00%         |
| Tier 1 Capital (to Risk-Weighted Assets)    | 507,778   | 11.40  | 178,217                                | 4.00  | 267,326             | 6.00           |
| Tier 1 Capital (to Adjusted Total Assets)   | 507,778   | 5.79   | 262,933                                | 3.00  | 438,221             | 5.00           |
| Tangible Capital (to Adjusted Total Assets) | 502,602   | 5.74   | 131,389                                | 1.50  |                     | No Requirement |
| AT DECEMBER 31, 1997                        |           |        |  |       |                     |                |
| Total Capital (to Risk-Weighted Assets)     | \$591,066 | 14.42% | \$328,015                              | 8.00% | \$410,019           | 10.00%         |
| Tier 1 Capital (to Risk-Weighted Assets)    | 542,149   | 13.22  | 164,007                                | 4.00  | 246,011             | 6.00           |
| Tier 1 Capital (to Adjusted Total Assets)   | 542,149   | 6.07   | 268,115                                | 3.00  | 446,858             | 5.00           |
| Tangible Capital (to Adjusted Total Assets) | 537,446   | 6.02   | 133,987                                | 1.50  |                     | No Requirement |

At the time of the respective conversions of the Bank and certain predecessors from mutual to stock form, each institution established a liquidation account for the benefit of eligible depositors who continue to maintain their deposit accounts after

conversion. In the event of a complete liquidation of the Bank, each eligible depositor will be entitled to receive a liquidation distribution from the liquidation account. The Bank may not declare or pay a cash dividend on or repurchase any of its capital stock if the effect thereof would cause its regulatory capital to be reduced below applicable regulatory capital requirements or the amount required for its liquidation accounts.

The OTS capital distribution regulations establish three tiers of institutions for purposes of determining the level of dividends that can be paid. Since the Bank's capital levels exceeded all fully phased-in OTS capital requirements at December 31, 1998, it is considered a Tier 1 Institution. Tier 1 Institutions generally are able to pay dividends up to an amount equal to one-half of their excess capital at the beginning of the year plus all income for the calendar year. In accordance with the OTS capital distribution regulations, the Bank must provide a 30 day notice prior to the payment of any dividends to Webster. As of December 31, 1998, the Bank had \$114.8 million available for the payment of dividends under the OTS capital distribution regulations. The Bank has paid dividends and made distributions to Webster amounting to \$127.2 million and \$45.6 million for 1998 and 1997, respectively. Under the prompt corrective action regulations adopted by the OTS and the FDIC, the Bank is precluded from paying any dividends if such action would cause it to fail to comply with applicable minimum capital requirements.

The Bank has an ESOP that invests in Webster common stock as discussed in Notes 9 and 16. Since Webster has secured and guaranteed the ESOP debt, the outstanding ESOP loan balance which is considered unearned compensation expense and is recorded as a reduction of shareholders' equity. Both the loan obligation

and the unearned compensation expense are reduced by the amount of any loan repayments made by the ESOP. Principal repayments totaled \$420,000, \$568,000 and \$677,000 during the years ended December 31, 1998, 1997 and 1996, respectively.

In February 1996, Webster's Board of Directors adopted a stockholders' rights plan in which preferred stock purchase rights have been granted as a dividend at the rate of one right for each share of common stock held of record as of the close of business on February 16, 1996. The plan is designed to protect all Webster shareholders against hostile acquirers who may seek to take advantage of Webster and its shareholders through coercive or unfair tactics aimed at gaining control of Webster without paying all shareholders a fair price. Each right initially would entitle the holder thereof to purchase under certain circumstances one 1/1,000th of a share of a new Series C Preferred Stock at an exercise price of \$100 per share. The rights will expire in February 2006. The rights will be exercisable only if a person or group in the future becomes the beneficial owner of 15% or more of the common stock, or announces a tender or exchange offer which would result in its ownership of 15% or more of the common stock, or if the Board declares any person or group to be an "adverse person" upon a determination that such person or group has acquired beneficial ownership of 10% or more and that such ownership is not in the best interests of the company.

NOTE 15: EARNINGS PER SHARE

The following tables reconcile the components of basic and diluted earnings per share.

| (Dollars in thousands, except per share data)              | Years Ended December 31, |            |            |
|--|--------------------------|------------|------------|
|  | 1998                     | 1997       | 1996       |
| <b>BASIC EPS:</b>  |                          |            |            |
| Net income   | \$ 70,465                | \$ 41,113  | \$ 53,994  |
| Preferred stock dividends                                  | --                       | --         | 1,149      |
| Income available to common stockholders                    | \$ 70,465                | \$ 41,113  | \$ 52,845  |
| Weighted-average common shares outstanding                 | 37,899,897               | 37,445,418 | 36,810,846 |
| Basic earnings per share                                   | \$ 1.86                  | \$ 1.10    | \$ 1.44    |
| <b>DILUTED EPS:</b>  |                          |            |            |
| Net income   | \$ 70,465                | \$ 41,113  | \$ 53,994  |
| Weighted-average common shares outstanding                 | 37,899,897               | 37,445,418 | 36,810,846 |
| <b>Dilutive common stock equivalents:</b>                  |                          |            |            |
| Effect of conversion of preferred stock series B           | --                       | 34,106     | 1,776,172  |
| Common stock equivalents due to dilutive effect of options | 670,656                  | 799,584    | 903,124    |
| Common stock equivalents due to dilutive effect of warrant | --                       | 194,088    | 69,388     |
| Total weighted-average diluted shares                      | 38,570,553               | 38,473,196 | 39,559,530 |
| Diluted earnings per share                                 | \$ 1.83                  | \$ 1.07    | \$ 1.36    |

At December 31, 1998 and 1997, options to purchase 664,423 and 239,400 shares of common stock at exercise prices between \$31.75 and \$35.38 and \$24.82 and \$32.25 respectively, were not included in the computation of diluted earnings per share since the options' exercise prices were greater than the average market price of Webster common shares for 1998 and 1997, respectively.

NOTE 16: EMPLOYEE BENEFIT AND STOCK OPTION PLANS

The Bank has an employee investment plan under section 401(k) of the Internal Revenue Code. Under the savings plan, the Bank will match \$.50 for every \$1.00 of the employee's contribution up to 6% of the employee's annual compensation. Operations were charged with \$1.2 million, \$1.2 million and \$1.1 million for the years ended December 31, 1998, 1997 and 1996, respectively, for contributions to the investment plan.

The Bank's ESOP, which is noncontributory by employees, is designed to invest in

Webster common stock on behalf of employees of the Bank who meet certain minimum age and service requirements. The Bank may make contributions to the ESOP in such amounts as the Board of Directors may determine on an annual basis. To the extent that the Bank's contributions are used to repay the ESOP loan, Webster common stock is allocated to the accounts of participants in the ESOP. Stock and other amounts allocated to a participant's account become fully vested after the participant has completed five years of participation service under the ESOP. Total principal paydown on the ESOP loan during 1998 totaled \$610,900. Operations were charged with \$1.2 million for each of the years ended December 31, 1998 and 1997, and \$1.3 million for the year ended December 31, 1996 for costs related to the ESOP. The 1998 ESOP charge includes \$420,000 for principal payments, \$36,093 of interest payments (net of \$80,404 of dividends on unallocated ESOP shares) and \$79,946 of administrative costs. As required under the Accounting Standards Executive Committee's Statement of Position 93-6, "Employers Accounting for Stock Ownership Plans", the 1998 ESOP charge also includes an additional \$622,749 in order to measure compensation expense based on the fair value of the shares allocated during the year.

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The Bank maintains a noncontributory pension plan for employees who meet certain minimum service and age requirements. Pension benefits are based upon earnings of covered employees during the period of credited service. The following tables set forth changes in benefit obligation, changes in plan assets and the funded status of the Bank's pension plan and amounts recognized in Webster's Consolidated Statements of Condition at December 31, 1998 and 1997.

| (In thousands)                                 | December 31, |            |
|--|--------------|------------|
|  | 1998         | 1997       |
| Change in Benefit Obligation:                  |              |            |
| Projected Benefit Obligation-Beginning of Year | \$ 20,829    | \$ 24,023  |
| Service Cost                                   | 2,257        | 2,027      |
| Interest Cost                                  | 1,536        | 1,554      |
| Plan Amendment                                 | 114          | 1,033      |
| Actuarial Loss (Gain)                          | 3,675        | (152)      |
| Acquisition-related                            | 651          | --         |
| Benefits Paid                                  | (2,007)      | (2,979)    |
| Curtailment Adjustments                        | (304)        | (4,677)    |
| Projected Benefit Obligation-End of Year       | \$ 26,751    | \$ 20,829  |
| Change in Plan Assets:                         |              |            |
| Plan Assets at Fair Value-Beginning of Year    | \$ 24,351    | \$ 21,119  |
| Actual Return on Plan Assets                   | 2,982        | 6,223      |
| Contributions                                  | 624          | 1,010      |
| Acquisition-related                            | 651          | --         |
| Benefits Paid                                  | (2,007)      | (2,979)    |
| Settlements                                    | --           | (1,022)    |
| Plan Assets at Fair Value-End of Year          | \$ 26,601    | \$ 24,351  |
| Funded Status                                  |              |            |
| Unrecognized Prior Service Cost                | \$ (150)     | \$ 3,522   |
| Unrecognized Net Gain                          | (1,207)      | (1,403)    |
| Unrecognized Net Asset                         | (362)        | (3,531)    |
|  | (112)        | (121)      |
| Accrued Pension (Liability)                    | \$ (1,831)   | \$ (1,533) |

The pension plan held, in its asset portfolio, 62,000 and 88,000 shares of Webster common stock as of December 31, 1998 and 1997, respectively.

The discount rate, the rate of increase of future compensation levels and the expected long-term rate of return on assets used in determining the actuarial present value of the projected benefit obligation were 6.25%, 4.50% and 9.00%, respectively for 1998, and 7.00%, 4.75% and 9.00%, respectively for 1997.

Net pension expense for 1998, 1997 and 1996 included the following components.

| (In thousands)                                 | Years Ended December 31 |          |          |
|--|-------------------------|----------|----------|
|  | 1998                    | 1997     | 1996     |
| Service Cost-Benefits Earned During the Period | \$ 2,257                | \$ 2,027 | \$ 2,260 |
| Interest Cost on Projected Benefit Obligations | 1,536                   | 1,554    | 1,623    |
| Expected Return on Plan Assets                 | (2,242)                 | (2,476)  | (2,229)  |
| Amortization and Deferral                      | (630)                   | 516      | 384      |
| Total  | \$ 921                  | \$ 1,621 | \$ 2,038 |

The Bank also provides other post-retirement benefits to certain retired employees. The following tables set forth the changes in benefit obligation and the funded status of the plan at December 31, 1998 and 1997:

| (In thousands)                                   | Years Ended December 31, |            |
|--|--------------------------|------------|
|  | 1998                     | 1997       |
| Change in Benefit Obligation:                    |                          |            |
| Accumulated Benefit Obligation-Beginning of year | \$ 3,655                 | \$ 5,837   |
| Service Cost                                     | 11                       | 58         |
| Interest Cost                                    | 277                      | 249        |
| Actuarial Loss                                   | 443                      | 291        |
| Benefits Paid                                    | (231)                    | (180)      |
| Curtailment Adjustments                          | (412)                    | (2,600)    |
| Accumulated Benefit Obligation-End of Year       | \$ 3,743                 | \$ 3,655   |
| Fair Value of Plan Assets                        | \$ --                    | \$ --      |
| Fund Status                                      | \$ (3,743)               | \$ (3,655) |
| Unrecognized Prior Service                       | --                       | (331)      |
| Unrecognized Net (Gain) Loss                     | 359                      | (184)      |
| Accrued Post-Retirement (Liability)              | \$ (3,384)               | \$ (4,170) |

The discount rate used in determining the accumulated other post-retirement benefit obligation was 6.25% and 7.00% for 1998 and 1997, respectively. The assumed healthcare cost-trend rate is 6.50% for 1999, decreasing 0.5% per year to 5.0% for 2002 and thereafter. An increase of 1% in the assumed healthcare cost-trend rate would increase net periodic post-retirement benefit cost by \$17,800 and increase the accumulated benefit obligation by \$318,900. A decrease of 1% in the assumed healthcare cost trend rate would decrease net periodic post-retirement cost by \$15,400 and decrease the accumulated benefit obligation by \$275,800.

The components of post-retirement benefits cost were as follows:

| (In thousands)                            | Years Ended December 31, |        |        |
|---|--------------------------|--------|--------|
|   | 1998                     | 1997   | 1996   |
| Service Cost                              | \$ 11                    | \$ 58  | \$ 329 |
| Interest Cost                             | 277                      | 249    | 425    |
| Amortization                              | 112                      | (49)   | 33     |
| Net Periodic Post-Retirement Benefit Cost | \$ 400                   | \$ 258 | \$ 787 |

Webster maintains stock option plans (the "Option Plans") for the benefit of its directors and officers. Webster applies the provisions of APB Opinion No. 25 and related interpretations in accounting for fixed stock option plans. Accordingly, no compensation cost has been recognized for its fixed stock option plans in the Consolidated Statements of Income. Had compensation cost for Webster's stock option based compensation plans been determined consistent with SFAS No. 123 and recorded in the Consolidated Statements of Income, Webster's net income and earnings per share would have been reduced to the pro forma amounts indicated as follows:

| (In thousands)              | Years Ended December 31, |           |           |
|-----------------------------|--------------------------|-----------|-----------|
|                             | 1998                     | 1997      | 1996      |
| Net Income:                 |                          |           |           |
| As Reported                 | \$ 70,465                | \$ 41,113 | \$ 53,994 |
| Pro Forma                   | 66,693                   | 39,518    | 53,057    |
| Basic Earnings Per Share:   |                          |           |           |
| As Reported                 | \$ 1.86                  | \$ 1.10   | \$ 1.44   |
| Pro Forma                   | 1.76                     | 1.06      | 1.40      |
| Diluted Earnings Per Share: |                          |           |           |
| As Reported                 | \$ 1.83                  | \$ 1.07   | \$ 1.36   |

Webster had five active fixed stock option plans at December 31, 1998. Three of the option plans were acquired through the Eagle, People's and Derby acquisitions. The acquired plans had options outstanding of 413,900, 118,776 and 66,944 respectively, at December 31, 1998. The 1992 option plan was amended in 1994, 1996 and 1998. Stock appreciation rights ("SARS") were granted in tandem with stock options issued under the Derby option plan. In accordance with generally accepted accounting principles, compensation expense for the SARS is recorded when the market value of Webster's common stock exceeds the SARS' strike price. Compensation expense recorded for 1998, 1997 and 1996 was \$89,695, \$229,000 and \$18,800, respectively. During the years ended December 31, 1998, 1997 and 1996, the number of SARS exercised for each respective period were 4,612, 1,050 and 2,204, respectively. Under the terms of the plans, the exercise price of each option granted equals the approximate market price of Webster's stock on the date of grant and each option has a maximum contractual life of ten years.

The fair value of each option grant is estimated based on the date of grant using the Black-Scholes Option-Pricing Model with the following weighted-average assumptions used for grants issued during 1998: expected option term 8.7 years, expected dividend yield 1.70%, expected volatility 31.19%, expected forfeiture rate 2.13%, and risk-free interest rate of 4.96%, the following weighted-average assumptions were used for grants issued during 1997: 8.6 years, 1.85%, 25.14%, 2.23% and 5.83%, respectively; and for 1996 were 10 years, 1.91%, 21.0%, 1.14% and 6.42%, respectively.

A summary of the status of Webster's fixed stock option plans at December 31, 1998, 1997, and 1996 and changes during the years then ended is presented below:

|  | 1998      |                                 | 1997      |                                 | 1996        |                                 |
|--|-----------|---------------------------------|-----------|---------------------------------|-------------|---------------------------------|
|  | Shares    | Weighted-Average Exercise Price | Shares    | Weighted-Average Exercise Price | Shares      | Weighted-Average Exercise Price |
| Options Outstanding at Beginning of Year                                 | 2,471,748 | \$ 13.61                        | 2,487,791 | \$ 10.02                        | 3,316,310   | \$ 8.38                         |
| Granted  | 627,350   | 31.92                           | 548,358   | 24.86                           | 467,780     | 15.33                           |
| Exercised  | (614,111) | 12.26                           | (532,043) | 8.25                            | (1,269,303) | 7.71                            |
| Forfeited/Cancelled  | (38,163)  | 25.88                           | (32,358)  | 16.08                           | (26,996)    | 9.63                            |
| Options Outstanding at End of Year                                       | 2,446,824 | \$ 18.46                        | 2,471,748 | \$ 13.61                        | 2,487,791   | \$ 10.02                        |
| Options Exercisable at Year End  | 1,912,138 |                                 | 1,763,608 |                                 | 1,793,383   |                                 |
| Weighted-Average Per Share Fair Value of Options Granted During the Year |           | \$ 12.30                        |           | \$ 8.73                         |             | \$ 5.60                         |

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The following table summarizes information about Webster's fixed stock option plans by price range for options outstanding and exercisable at December 31, 1998:

| Range of Exercise Prices | OPTIONS OUTSTANDING |  |                                 | OPTIONS EXERCISABLE |                                 |
|--------------------------|---------------------|--|---------------------------------|---------------------|---------------------------------|
|                          | Number Outstanding  | Weighted-Average Remaining Contractual Life (In years) | Weighted-Average Exercise Price | Number Exercisable  | Weighted-Average Exercise Price |
| \$ 3.54 and under        | 25,960              | 1.9  | \$ 2.27                         | 25,960              | \$ 2.27                         |
| \$ 3.55 - \$ 7.08        | 226,213             | 1.8  | 4.96                            | 226,213             | 4.96                            |
| \$ 7.09 - \$10.61        | 558,831             | 5.0  | 9.62                            | 558,831             | 9.62                            |
| \$ 10.62 - \$14.15       | 466,069             | 5.8  | 12.35                           | 461,469             | 12.33                           |
| \$14.16 - \$ 17.69       | 31,888              | 7.4  | 15.79                           | 16,800              | 15.98                           |
| \$ 17.70 - \$21.23       | 261,690             | 7.8  | 18.84                           | 167,082             | 18.71                           |
| \$ 21.24 - \$24.76       | 55,400              | 3.4  | 23.56                           | 35,960              | 23.66                           |
| \$ 24.77 - \$28.30       | 163,350             | 9.3  | 26.39                           | 10,000              | 25.00                           |
| \$28.31 - \$ 31.84       | 188,423             | 8.9  | 31.75                           | 1,823               | 31.75                           |
| \$31.85 - \$ 35.38       | 469,000             | 9.4  | 33.77                           | 408,000             | 33.84                           |
|                          | 2,446,824           | 6.5  | \$ 18.46                        | 1,912,138           | \$16.01                         |

Webster also has two restricted stock plans consisting of a Director Fee Retainer Restricted Stock Plan, which was established in 1996 and a Restricted Stock Plan, which was established in 1992. Under the Director Fee Restricted

Stock Plan, a total of 6,480 shares were issued to fifteen directors in 1998 with each receiving 432 shares. These restricted shares were reissued from treasury stock and the cost was measured as of the grant date using the fair market value of Webster's stock as of the grant date. There were no shares granted in 1998, 1997 and 1996 under the Restricted Stock Plan. The cost of all restricted shares is amortized to compensation expense over the contractual service period and such expense is reflected in Webster's Consolidated Statements of Income.

NOTE 17: ACQUISITION RELATED EXPENSES

A summary of acquisition related expenses follows:

| (In thousands)      | Years Ended December 31, |           |        |
|---------------------|--------------------------|-----------|--------|
|                     | 1998                     | 1997      | 1996   |
| Shawmut Transaction | \$ --                    | \$ --     | \$ 500 |
| Derby               | --                       | 19,858    | --     |
| People's            | --                       | 7,200     | --     |
| MidConn             | --                       | 2,734     | --     |
| Eagle               | 17,400                   | --        | --     |
| Total               | \$ 17,400                | \$ 29,792 | \$ 500 |

In connection with the acquisition of Eagle, which was completed on April 15, 1998, Webster recorded approximately \$17.4 million of acquisition related expenses during 1998. In addition, in 1998 Webster recorded an increase of \$1.5 million to the provision for loan losses related to the acquisition of Eagle for conformity to Webster's credit policies. In connection with the acquisitions of Derby, MidConn and People's, which were completed on January 31, 1997, May 31, 1997 and July 31, 1997, respectively, Webster recorded approximately \$29.8 million of acquisition related expenses.

The following table presents a summary of the acquisition related accrued liabilities:

| (In thousands)  | Derby    | People's | MidConn | Eagle   |
|---|----------|----------|---------|---------|
| Balance of acquisition-related accrued liabilities at December 31, 1996     | \$ --    | \$ --    | \$ --   | \$ --   |
| Additions/Provisions  | 19,900   | 7,200    | 2,700   | --      |
| Payments and charges against the liabilities:                               |          |          |         |         |
| Compensation (severance and related costs)                                  | (6,700)  | (2,400)  | (800)   | --      |
| Data processing contract termination  | (1,600)  | --       | --      | --      |
| Write-down of fixed assets  | (1,200)  | --       | --      | --      |
| Transaction costs (including investment bankers, attorneys and accountants) | (2,200)  | (1,300)  | (1,700) | --      |
| Acquisition-related and miscellaneous expenses                              | (2,800)  | (1,100)  | (200)   | --      |
| Balance of acquisition-related accrued liabilities at December 31, 1997     | \$ 5,400 | \$ 2,400 | \$ --   | \$ --   |
| Additions/Provisions  | --       | --       | --      | 17,400  |
| Payments and charges against the liabilities:                               |          |          |         |         |
| Compensation (severance and related costs)                                  | (400)    | (300)    | --      | (7,800) |
| Data processing contract termination  | (600)    | --       | --      | --      |
| Transaction costs (including investment bankers, attorneys and accountants) | --       | --       | --      | (4,100) |
| Acquisition-related and miscellaneous expenses                              | (600)    | (500)    | --      | (4,100) |
| Balance of acquisition-related accrued liabilities at December 31, 1998     | \$ 3,800 | \$ 1,600 | \$ --   | \$1,400 |

The remaining total accrued liability of \$6.8 million at December 31, 1998 represents, for the most part, an accrual for data processing contract termination costs payable over future periods and the estimated loss on sale of excess fixed assets due to consolidation of overlapping branch locations.

NOTE 18: BUSINESS SEGMENTS

Webster has four segments for business segment reporting purposes. These segments include consumer banking, business banking, mortgage lending and treasury. The accounting policies of the segments are consistent with those described in the summary of significant accounting policies. The organizational hierarchies that define the business segments are periodically reviewed and revised. Results may be restated in future periods to reflect changes in

methodologies and organizational structure. The following table presents the Statement of Operations for Webster's reportable segments.

Operating income and total assets by business segment are as follows:

| (In thousands)                      | Year Ended December 31, 1998 |                  |                  |              |           |                |
|-------------------------------------|------------------------------|------------------|------------------|--------------|-----------|----------------|
|                                     | Consumer Banking             | Business Banking | Mortgage Lending | Treasury     | All Other | Total Segments |
| Net Interest Income                 | \$ 128,762                   | \$ 26,285        | \$ 76,165        | \$ 13,905    | \$ 318    | \$ 245,435     |
| Provision for Loan Losses           | 1,097                        | 1,151            | 4,552            | --           | --        | 6,800          |
| Net Interest Income After Provision | 127,665                      | 25,134           | 71,613           | 13,905       | 318       | 238,635        |
| Noninterest Income                  | 32,421                       | 1,379            | 7,802            | 17,945       | 7,402     | 66,949         |
| Noninterest Expense                 | 115,567                      | 11,521           | 21,683           | 7,774        | 9,137     | 165,682        |
| Income (Loss) Before Income Taxes   | 44,519                       | 14,992           | 57,732           | 24,076       | (1,417)   | 139,902        |
| Income Taxes                        | 16,472                       | 5,547            | 21,361           | 8,907        | (525)     | 51,762         |
| Net Income (Loss)                   | \$ 28,047                    | \$ 9,445         | \$ 36,371        | \$ 15,169    | \$ (892)  | \$ 88,140      |
| Total Assets                        | \$ 720,703                   | \$ 666,947       | \$ 3,636,046     | \$ 3,847,654 | \$ 21,508 | \$ 8,892,858   |

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Management allocates expenses not directly incurred to its business segments. These expenses include administration, finance, operations and other support related functions. In addition, the effects of intersegment lending and borrowing activities are allocated based upon whether the respective segments provide or use funds in the course of business activities. Net income after income taxes for the segments do not include certain income and expense categories, totaling \$17.7 million, that do not directly relate to the segments. The major categories on a before tax basis include interest expense of \$14.7 million on debt reflected as capital at the segment level, \$17.4 million of acquisition-related expenses and other income not related to the segments of \$7.2 million.

The consumer banking segment includes consumer lending and the Bank's deposit generation and direct banking activities, which include the operation of automated teller machines and telebanking customer support, sales and small business lending. The business banking segment includes the Bank's investment in commercial and industrial loans and commercial real estate loans. The business banking segment also includes deposit and cash management activities for business banking. The mortgage lending segment includes the Bank's investment in residential real estate loans and the Bank's residential real estate loan origination, servicing and secondary marketing activities. The treasury segment includes the Bank's investment in assets and liabilities managed by the treasury department and includes interest-bearing deposits, securities, FHL Bank advances, reverse repurchase agreements and other borrowings. All other includes the results of Webster's trust and investment and insurance subsidiaries, which offer products to both consumer and business customers.

NOTE 19: CAPITAL SECURITIES OF SUBSIDIARY TRUSTS

During 1997, Webster formed a statutory business trust, Webster Capital Trust I ("Trust I"), of which Webster owns all of the common stock. Trust I exists for the sole purpose of issuing trust securities and investing the proceeds in an equivalent amount of subordinated debentures of the Corporation. On January 31, 1997, Trust I completed a \$100 million underwritten public offering of 9.36% Corporation-Obligated Mandatorily Redeemable Capital Securities of Webster Capital Trust I ("capital securities"). The sole asset of Trust I is the \$100 million of Webster's 9.36% junior subordinated deferrable interest debentures due in 2027 ("subordinated debt securities"), purchased by Trust I on January 30, 1997.

On April 1, 1997, Eagle Financial Capital Trust I, subsequently renamed Webster Capital Trust II ("Trust II"), completed a \$50 million private placement of 10.00% capital securities. Proceeds from the issue were invested by Trust II in junior subordinated deferrable debentures issued by Eagle due in 2027. These debentures represent the sole assets of Webster Capital Trust II.

At December 31, 1997, Webster owned \$5.0 million of Trust II Securities which were eliminated as a result of the pooling of interests. Subsequent to December 31, 1997 and prior to Webster's acquisition of Eagle, these securities were sold to a third party and were outstanding at December 31, 1998.

The subordinated debt securities are unsecured obligations of Webster and are subordinate and junior in right of payment to all present and future senior indebtedness of Webster. Webster has entered into a guarantee, which together with Webster's obligations under the subordinated debt securities and the declaration of trust governing Trust I and Trust II, including its obligations to pay costs, expenses, debts and liabilities (other than trust securities),

provides a full and unconditional guarantee of amounts on the capital securities.

NOTE 20: PREFERRED STOCK OF SUBSIDIARY CORPORATION

The Bank formed and incorporated Webster Preferred Capital Corporation ("WPCC") in March 1997. WPCC was formed to provide a cost-effective means of raising funds, including capital, on a consolidated basis for the Bank. WPCC's strategy is to acquire, hold and manage real estate mortgage assets.

In December 1997, WPCC raised \$50.0 million in a public offering in which \$40 million was issued as Series A 7.375% cumulative redeemable preferred stock and \$10.0 million was issued as Series B 8.625% cumulative redeemable preferred stock that is quoted under NASDAQ listing (WBSTP). All of WPCC's common stock is owned by the Bank. The preferred shares are not exchangeable into common stock or any other securities of the Bank or Webster, and will not constitute regulatory capital of either the Bank or Webster.

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NOTE 21: LEGAL PROCEEDINGS

Webster is party to various legal proceedings normally incident to the kind of business conducted. Management believes that no material liability will result from such proceedings.

NOTE 22: PARENT COMPANY CONDENSED FINANCIAL INFORMATION

The Statements of Condition for 1998 and 1997 and the Statements of Income and Cash Flows for the three-year period ended December 31, 1998 (parent only) are presented below.

STATEMENTS OF CONDITION

| (In thousands)   | December 31,      |                   |
|--|-------------------|-------------------|
|  | 1998              | 1997              |
| <b>Assets:</b>   |                   |                   |
| Cash and Due from Depository Institutions  | \$ 915            | \$ 1,830          |
| Interest-Bearing Deposits  | --                | 2,893             |
| Securities Available for Sale  | 148,218           | 68,641            |
| Investment in Subsidiaries   | 607,072           | 631,164           |
| Due from Subsidiaries  | 22                | --                |
| Accrued Interest Receivable  | 1,191             | 251               |
| Other Assets   | 4,992             | 9,813             |
| <b>Total Assets</b>  | <b>\$ 762,410</b> | <b>\$ 714,592</b> |
| <b>Liabilities and Shareholders' Equity:</b>   |                   |                   |
| Senior Notes due 2000  | \$ 40,000         | \$ 40,000         |
| Lines of Credit  | 10,000            | --                |
| ESOP Borrowings  | 1,367             | 1,978             |
| Due to Subsidiaries  | --                | 2,578             |
| Other Liabilities  | 6,164             | 7,774             |
| Corporation-Obligated Mandatorily Redeemable Capital Securities of Subsidiary Trusts | 150,000           | 145,000           |
| Shareholders' Equity   | 554,879           | 517,262           |
| <b>Total Liabilities and Shareholders' Equity</b>                                    | <b>\$ 762,410</b> | <b>\$ 714,592</b> |

STATEMENTS OF INCOME

| (In thousands)  | Years Ended December 31, |                  |                  |
|---|--------------------------|------------------|------------------|
|   | 1998                     | 1997             | 1996             |
| Dividends from Subsidiary   | \$ 77,230                | \$ 45,571        | \$ 24,726        |
| Interest on Securities  | 5,726                    | 2,067            | 1,012            |
| Gain on Sale of Securities  | 7,141                    | 937              | 1,520            |
| Other Noninterest Income  | 17                       | 11               | 139              |
| Interest Expense on Borrowings  | 5,018                    | 3,812            | 3,780            |
| Capital Securities Expense  | 14,708                   | 11,368           | --               |
| Other Noninterest Expenses  | 6,538                    | 6,720            | 3,996            |
| Income Before Income Taxes and Equity in Undistributed Earnings of Subsidiaries | 63,850                   | 26,686           | 19,621           |
| Income Tax Benefit  | 4,000                    | 7,227            | 1,950            |
| Income Before Equity in Undistributed Earnings of Subsidiaries                  | 67,850                   | 33,913           | 21,571           |
| Equity in Undistributed Earnings of Subsidiaries                                | 2,615                    | 7,200            | 32,423           |
| <b>Net Income</b>   | <b>70,465</b>            | <b>41,113</b>    | <b>53,994</b>    |
| Preferred Stock Dividends   | --                       | --               | 1,149            |
| <b>Income Available to Common Shareholders</b>                                  | <b>\$ 70,465</b>         | <b>\$ 41,113</b> | <b>\$ 52,845</b> |

## STATEMENTS OF CASH FLOWS

| (In thousands)  | Years Ended December 31, |                 |                 |
|---|--------------------------|-----------------|-----------------|
|   | 1998                     | 1997            | 1996            |
| <b>Operating Activities:</b>                            |                          |                 |                 |
| Net Income  | \$ 70,465                | \$ 41,113       | \$ 53,994       |
| (Increase) Decrease in Interest Receivable              | (940)                    | (186)           | 42              |
| Decrease (Increase) in Other Assets                     | 11,428                   | (3,483)         | (828)           |
| Gains on Sale of Securities                             | (7,141)                  | (937)           | (1,520)         |
| Equity in Undistributed Earnings of Subsidiaries        | (2,615)                  | (7,200)         | (32,423)        |
| Other, Net  | (801)                    | 11,978          | 2,861           |
| <b>Net Cash Provided by Operating Activities</b>        | <b>70,396</b>            | <b>41,285</b>   | <b>22,126</b>   |
| <b>Investing Activities:</b>                            |                          |                 |                 |
| Purchases of Securities Available for Sale              | (265,132)                | (114,640)       | (35,076)        |
| Decrease (Increase) in Interest-Bearing Deposits        | 2,893                    | (2,088)         | 149             |
| Sales and Maturities of Securities Available for Sale   | 175,411                  | 61,986          | 76,465          |
| Investment in Insurance Subsidiary                      | (11,068)                 | --              | --              |
| <b>Net Cash (Used) Provided by Investing Activities</b> | <b>(97,896)</b>          | <b>(54,742)</b> | <b>41,538</b>   |
| <b>Financing Activities:</b>                            |                          |                 |                 |
| Repayment of Borrowings                                 | (85,611)                 | (28,400)        | (7,584)         |
| Proceeds from Borrowings                                | 95,000                   | 10,000          | 25,400          |
| Net Proceeds from Issuance of Capital Securities        | 4,846                    | 141,327         | --              |
| Common Stock Issued for Purchase Acquisition            | 9,268                    | --              | --              |
| Exercise of Stock Options                               | 11,468                   | 5,808           | 5,476           |
| Cash Dividends to Shareholders                          | (18,525)                 | (15,883)        | (14,436)        |
| Common Stock Repurchases                                | (39,861)                 | (6,020)         | (27,611)        |
| Distribution from (Investment in) Bank Subsidiary       | 50,000                   | (93,793)        | (44,000)        |
| <b>Net Cash Provided (Used) by Financing Activities</b> | <b>26,585</b>            | <b>13,039</b>   | <b>(62,755)</b> |
| (Decrease) Increase in Cash and Cash Equivalents        | (915)                    | (418)           | 909             |
| Cash and Cash Equivalents at Beginning of Year          | 1,830                    | 2,248           | 1,339           |
| <b>Cash and Cash Equivalents at End of Year</b>         | <b>\$ 915</b>            | <b>\$ 1,830</b> | <b>\$ 2,248</b> |

## NOTE 23: SELECTED QUARTERLY CONSOLIDATED FINANCIAL INFORMATION (Unaudited)

Selected quarterly data for 1998 and 1997 follows:

| (Dollars in thousands, except per share data)             | First<br>Quarter | Second<br>Quarter | Third<br>Quarter | Fourth<br>Quarter |
|---|------------------|-------------------|------------------|-------------------|
| <b>1998:</b>  |                  |                   |                  |                   |
| Interest Income   | \$ 159,199       | \$ 159,628        | \$ 152,283       | \$ 151,343        |
| Interest Expense  | 95,802           | 99,977            | 92,640           | 88,599            |
| <b>Net Interest Income</b>                                | <b>63,397</b>    | <b>59,651</b>     | <b>59,643</b>    | <b>62,744</b>     |
| Provision for Loan Losses                                 | 1,900            | 1,900             | 1,500            | 1,500             |
| Gain on Sale of Loans, Loan Servicing and Securities, Net | 3,364            | 9,327             | 1,378            | 4,572             |
| Other Noninterest Income                                  | 11,962           | 12,483            | 15,016           | 16,061            |
| Noninterest Expenses                                      | 45,463           | 62,848            | 45,980           | 43,498            |
| <b>Income Before Income Taxes</b>                         | <b>31,360</b>    | <b>16,713</b>     | <b>28,557</b>    | <b>38,379</b>     |
| Income Taxes  | 11,639           | 7,313             | 8,474            | 17,118            |
| <b>Net Income</b>   | <b>\$ 19,721</b> | <b>\$ 9,400</b>   | <b>\$ 20,083</b> | <b>\$ 21,261</b>  |
| <b>Net Income Per Common Share:</b>                       |                  |                   |                  |                   |
| Basic   | \$ 0.52          | \$ 0.25           | \$ 0.53          | \$ 0.56           |
| Diluted   | 0.51             | 0.24              | 0.52             | 0.56              |

The quarter ended June 30, 1998 includes \$1.5 million of provision for loan losses and \$17.4 million of Eagle acquisition related expenses.

| (Dollars in thousands, except per share data) | First<br>Quarter | Second<br>Quarter | Third<br>Quarter | Fourth<br>Quarter |
|---|------------------|-------------------|------------------|-------------------|
|---|------------------|-------------------|------------------|-------------------|

|   |            |            |            |            |
|---|------------|------------|------------|------------|
| 1997:   |            |            |            |            |
| Interest Income   | \$ 131,807 | \$ 141,355 | \$ 150,508 | \$ 155,184 |
| Interest Expense  | 72,631     | 78,552     | 85,444     | 91,177     |
| -----   | -----      | -----      | -----      | -----      |
| Net Interest Income                                       | 59,176     | 62,803     | 65,064     | 64,007     |
| Provision for Loan Losses                                 | 7,990      | 3,320      | 10,828     | 2,675      |
| Gain on Sale of Loans, Loan Servicing and Securities, Net | 562        | 471        | 1,363      | 1,539      |
| Other Noninterest Income                                  | 8,932      | 9,217      | 9,532      | 10,648     |
| Noninterest Expenses                                      | 62,059     | 41,898     | 55,370     | 42,336     |
| -----   | -----      | -----      | -----      | -----      |
| Income (Loss) Before Income Taxes                         | (1,379)    | 27,273     | 9,761      | 31,183     |
| Income Taxes  | (1,076)    | 10,504     | 4,386      | 11,911     |
| -----   | -----      | -----      | -----      | -----      |
| Net Income (Loss)   | \$ (303)   | \$ 16,769  | \$ 5,375   | \$ 19,272  |
| -----   | -----      | -----      | -----      | -----      |
| Net Income (Loss) Per Common Share:                       |            |            |            |            |
| Basic   | \$ (0.01)  | \$ 0.45    | \$ 0.14    | \$ 0.52    |
| -----   | -----      | -----      | -----      | -----      |
| Diluted   | (0.01)     | 0.43       | 0.14       | 0.50       |
| -----   | -----      | -----      | -----      | -----      |

The quarter ended March 31, 1997 includes \$5.7 million of provision for loan losses and \$19.9 million of Derby acquisition related expenses. The quarter ended September 30, 1997 includes \$1.5 million of provision for loan losses and \$7.2 million of People's acquisition related expenses.

All periods presented have been retroactively restated to reflect the inclusion of the results of Eagle, People's, MidConn and Derby, which were acquired on April 15, 1998, July 31, 1997, May 31, 1997, and January 31, 1997, respectively, and were accounted for using the pooling of interests method.

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#### MANAGEMENT'S REPORT

To Our Shareholders:

The management of Webster is responsible for the integrity and objectivity of the financial and operating information contained in this annual report, including the consolidated financial statements covered by the Independent Auditors' Report. These statements were prepared in conformity with generally accepted accounting principles and include amounts that are based on the best estimates and judgments of management.

Webster has internal controls which provide management with reasonable assurance that transactions are recorded and executed in accordance with its authorizations, that assets are properly safeguarded and accounted for, and that financial records are maintained so as to permit preparation of financial statements in accordance with generally accepted accounting principles. The internal control components include formal procedures, an organizational structure that segregates duties, and a comprehensive program of periodic audits by the internal auditors. Webster has also instituted policies which require employees to maintain the highest level of ethical standards.

In addition, the Audit Committee of the Board of Directors, consisting solely of outside directors, meets periodically with management, the internal auditors and the independent auditors to review internal controls, audit results and accounting principles and practices, and annually recommends to the Board of Directors the selection of independent auditors.

/s/ James C. Smith

James C. Smith  
Chairman and Chief Executive Officer

/s/ John V. Brennan

John V. Brennan  
Executive Vice President,  
Chief Financial Officer and Treasurer

#### INDEPENDENT AUDITORS' REPORT

The Board of Directors and Shareholders of  
Webster Financial Corporation  
Waterbury, Connecticut

We have audited the accompanying consolidated statements of condition of Webster Financial Corporation and subsidiaries as of December 31, 1998 and 1997, and the related consolidated statements of income, comprehensive income, shareholders' equity and cash flows for each of the years in the three-year period ended December 31, 1998. These consolidated financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Webster Financial Corporation and subsidiaries as of December 31, 1998 and 1997, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 1998, in conformity with generally accepted accounting principles.

/s/ KPMG LLP

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 KPMG LLP  
 Hartford, Connecticut  
 January 21, 1999

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SHAREHOLDER INFORMATION

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 CORPORATE HEADQUARTERS  
 Webster Financial Corporation and Webster Bank  
 Webster Plaza  
 Waterbury, CT 06702  
 (203) 753-2921  
 www.websterbank.com

TRANSFER AGENT AND REGISTRAR  
 American Stock Transfer & Trust Co.  
 Shareholder Services  
 40 Wall Street  
 New York, NY 10005  
 1-800-937-5449

Dividend Reinvestment and Stock Purchase Plan  
 Stockholders wishing to receive a prospectus for the Dividend Reinvestment and Stock Purchase Plan are invited to write to American Stock Transfer & Trust Co. at the address listed above, or call 1-800-278-4353.

Stock Listing Information  
 The common stock of Webster is traded over-the-counter on the NASDAQ National Market System under the symbol "WBST."

INVESTOR RELATIONS CONTACT: James M. Sitro, CPA, Vice President,  
 Investor Relations (203) 578-2399  
 jsitro@websterbank.com

FORM 10-K AND OTHER REPORTS

Our annual report to the Securities and Exchange Commission (Form 10K), additional copies of this report, and quarterly reports may be obtained free of charge by accessing our website (www.websterbank.com) or by contacting James M. Sitro, CPA, Vice President, Investor Relations, Webster Plaza, Waterbury, CT 06702.

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Common Stock Dividends and Market Prices

The following table shows dividends declared and the market price per share by quarter for 1998 and 1997.

| -----                    |           |              |     |           |           |
|--------------------------|-----------|--------------|-----|-----------|-----------|
| Common Stock (Per Share) |           |              |     |           |           |
|                          | Cash      | Market Price |     |           | End of    |
|                          | Dividends | Low          |     | High      | Period    |
| 1998                     | Declared  |              |     |           |           |
| -----                    |           |              |     |           |           |
| Fourth                   | \$ .11    | \$18         | 7/8 | \$ 28 1/8 | \$27 7/16 |

Source: WEBSTER FINANCIAL CO, 10-K, April 01, 1999

|        |     |    |      |        |        |
|--------|-----|----|------|--------|--------|
| Third  | .11 | 20 | 5/8  | 34 5/8 | 24 3/8 |
| Second | .11 | 31 | 7/16 | 36 1/4 | 33 1/4 |
| First  | .11 | 28 | 9/16 | 35     | 34 3/4 |

| 1997   | Cash<br>Dividends<br>Declared | Low      | High     | End of<br>Period |
|--------|-------------------------------|----------|----------|------------------|
| Fourth | \$ .10                        | \$28 1/2 | \$33 7/8 | \$ 33 1/4        |
| Third  | .10                           | 21 11/16 | 29 7/8   | 29 3/8           |
| Second | .10                           | 17 5/16  | 22 7/8   | 22 3/4           |
| First  | .10                           | 17 9/16  | 20 11/16 | 17 9/16          |

MARKET MAKERS:

Advest, Inc.  
Brean Murray, Foster Secs Inc.  
First Albany Corporation  
Fox-Pitt, Kelton, Inc.  
Friedman, Billings, Ramsey & Co., Inc.  
Herzog, Heine, Geduld, Inc.  
Island System Corporation  
Jeffries & Company, Inc.  
Keefe, Bruyette & Woods, Inc.  
Knight Securities, L.P.  
Legg Mason Wood Walker Inc.  
Lehman Brothers Inc.  
MacAllister Pitfield MacKay  
Mayer & Schweitzer Inc.  
Merrill Lynch, Pierce, Fenner  
Paine Webber Inc.  
Rom-Bo Trading Co.  
Ryan Beck & Co., Inc.  
Sandler O'Neil & Partners  
Sherwood Securities Corp.  
Solomon Smith Barney Inc.  
Troster Singer Corp.  
Tucker Anthony Incorporated  
USCC Trading, Div. Fleet Secs

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ELECTRONIC COMMUNICATIONS NETWORK:

B-Trade Services  
The Brass Utility, L.L.C.  
Instinet Corporation  
Island System Corporation  
Spear, Leeds & Kellogg  
Strike Technologies  
Terra Nova Trading, L.L.C.

RESEARCH COVERAGE:

Advest, Inc.  
BT Alex, Brown  
Duff & Phelps Credit Rating Co.  
First Albany Corporation  
Fitch IBCA, Inc.  
Fox-Pitt, Kelton, Inc.  
Friedman, Billings Ramsey & Co., Inc.  
Keefe, Bruyette & Woods, Inc.  
Josephthal & Co.  
JW Genesis Capital Markets  
Lehman Brothers, Inc.  
Merrill Lynch, Pierce, Fenner  
Sandler O'Neil & Partners  
Standard and Poor's  
Tucker Anthony Incorporated  
Value Line

ANNUAL MEETING

The annual meeting of shareholders of Webster Financial Corporation will be held on April 22, 1999 at 4:00P.M. at the Courtyard by Marriott, 63 Grand Street, Waterbury, Connecticut. As of February 28, 1999, there were 36,056,462 shares of common stock outstanding and approximately 6,997 shareholders of record.

WEBSTER BANK INFORMATION

For more information on Webster Bank products and services, call 1-800-325-2424, or write:

Webster Bank  
Telebanking Center  
P.O. Box 191

CH420  
Waterbury, Connecticut 06720-0191  
Worldwide Web Site  
[www.websterbank.com](http://www.websterbank.com)

## Subsidiaries

Webster Bank, a federally chartered savings bank, is a direct subsidiary of Webster. Webster also owns all of the common securities of Webster Capital Trust I and Webster Capital Trust II, which are Delaware business trusts, and all of the common stock of Damman Associates, Inc., a Connecticut corporation. Webster Bank has five wholly-owned subsidiaries: Webster Trust Company, National Association, FCB Properties, Inc., Bristol Financial Services, Inc., Webster Investment Services, Inc., and Access National Mortgage, Inc. Access National Mortgage, Inc. holds 80% of the equity interests of Access National Mortgage, L.L.C. Webster Bank also directly owns all of the outstanding common stock of Webster Preferred Capital Corporation, a publicly traded real estate investment trust.

| Name of Subsidiary<br>-----                    | Jurisdiction of Organization<br>----- | Names under which the Subsidiary<br>does Business<br>----- |
|--|---------------------------------------|--|
| Webster Bank                                   | United States                         | same   |
| Webster Capital Trust I                        | Delaware                              | same   |
| Webster Capital Trust II                       | Delaware                              | same   |
| Damman Associates, Inc.                        | Connecticut                           | Damman Insurance<br>Associates                             |
| Webster Trust Company,<br>National Association | United States                         | Webster Insurance<br>same                                  |

Consent of Independent Auditors

The Board of Directors  
Webster Financial Corporation:

We consent to the incorporation by reference in the registration statements (Nos. 33-13244 and 33-38286) on Forms S-8, (Nos. 333-58965) and 333-71707) on Forms S-3 and (Nos. 333-46073, 333-71141 and 333-71983) on Forms S-4 of Webster Financial Corporation of our report dated January 21, 1999, relating to the consolidated statements of condition of Webster Financial Corporation and subsidiaries as of December 31, 1998 and 1997, and the related consolidated statements of income, comprehensive income, shareholders' equity and cash flows for each of the years in the three-year period ended December 31, 1998, which report appears in the December 31, 1998 annual report on Form 10-K of Webster Financial Corporation.

/s/ KPMG LLP

Hartford, Connecticut  
March 31, 1999

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